

# PDT

## MASON'S MIRACLE 30

EVERY CHILD  
deserves the  
chance at  
his/her  
best life.

SLEEPS  
BETTER

EATS  
BETTER

NOT  
ONE  
ear  
infection

IN JUST HOURS,  
Mason went from  
six words  
to  
COMPLETE  
SENTENCES.

SPEAKS  
BETTER

BREATHES  
BETTER

### 44

Practice Management and Marketing News

**Five Easy Ways to Improve  
Your Emotional Intelligence**



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# PDT

## Welcome

- 5 A Message from Your President
- 6 A Message from Your CEO

## Governance

- 10 Constitution & Bylaws Amendments
- 11 Reference Committee and General Assembly
- 12 Nominations
- 14 Chapter Leadership Summit & Public Policy Advocates Workshop

## Legislative, Regulatory and Legal Update

- 16 Federal News
- 17 State News
- 19 PAC Corner
- 20 Litch's Law Log

## AAPD 2019

- 21 Explore the Exhibit Hall
- 21 AAPD 2019 Sponsors
- 22 Registration Information
- 23 Housing Information
- 25 Preconference Course
- 25 Keynote Address and Opening Ceremony
- 26 Council & Committee Meetings
- 27 Affiliate & Alumni Meetings
- 28 Social and Networking Events
- 29 AAPD 2019 Exhibitors

## Membership

- 34 Welcome New Members
- 34 New Member Benefit
- 35 2019 Membership Directory Corrections
- 35 Member News
- 36 Predoctoral Chapter Spotlight
- 37 Resident's Corner
- 38 Affiliate Corner

## Education

- 40 AAPD CE Courses
- 41 Samuel D. Harris Fellowship
- 42 2018-19 Match Results

## Columns

- 44 **PMM—Practice Marketing and Management**
- 46 Policy Center
- 48 Coding Corner
- 50 Media Mix
- 53 ABPD

## Opportunities

- 54 Seeking Pediatric Dentist
- 59 Faculty Positions
- 60 Practice for Sale



## Feature Story Mason's Miracle 30

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American Academy of Pediatric Dentistry  
211 East Chicago Avenue, Suite 1600  
Chicago, IL 60611-2672  
(312) 337-2169  
(312) 337-6329  
[www.aapd.org](http://www.aapd.org)



## Staff Editorial Group

### Chief Executive Officer

John S. Rutkauskas  
[jrutkauskas@aapd.org](mailto:jrutkauskas@aapd.org)

### Chief Operating Officer and General Counsel

C. Scott Litch  
[slitch@aapd.org](mailto:slitch@aapd.org)

### Senior Publications Director

Cindy Hansen  
[chansen@aapd.org](mailto:chansen@aapd.org)

### Public Relations Director

Erika Hoefl  
[erika@aapd.org](mailto:erika@aapd.org)

### Senior Meetings and Continuing Education Director

Kristi Casale  
[kcasale@aapd.org](mailto:kcasale@aapd.org)

### Vice President for Development and Charitable Programming

Paul Amundsen  
[pamundsen@aapd.org](mailto:pamundsen@aapd.org)

### Development and Marketing Manager

Michelle Hidalgo  
[mhidalgo@aapd.org](mailto:mhidalgo@aapd.org)

### Membership and Marketing Director

Suzanne Wester  
[swester@aapd.org](mailto:swester@aapd.org)

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4/27

NEW YORK, NY

6/15



LAS VEGAS, NV

9/28

SCOTTSDALE, AZ

11/16





**Dr. Joe Castellano**  
*AAPD President*

## Pursue Your Passion

I have been blessed to be able to practice and care for the children in my community. I am thankful each morning that I can go to work and be passionate about something I love to do. Ironically, that was not always the case.

I have been practicing dentistry for about 29 years. I graduated from dental school in 1990 and immediately following graduation completed an AGD residency. Then it was off to practice. Over the next 10 years I practiced as a general dentist. Things were great, but there seemed to be something missing. I tried my hand at new techniques hoping that it would be the thing that made a difference; some ortho courses, some new cosmetic procedures, and even some endo techniques (yes endo), but nothing seemed to change how I felt. As I reflected on what might be going on, I began to realize that I just didn't like what I did...there was no passion. I also didn't understand how this could be since I had wanted to be a dentist since I was in the 6th grade. I was 10 years out of dental school, had a family, a successful practice, and realized I didn't like what I was doing.

My city was small, and at the time, we had only one pediatric dentist who was always booked. There were times my patients had to wait six to seven months before they could be seen in his office. To help my child patients out, on the weekends I would have a pediatric dentist from out of town come to the office to help me out with the bigger pediatric cases. As he worked with the kids in the office, I was able to watch and learn from him. Over time, I became

comfortable treating children and started seeing more of them on my own. Perhaps the biggest thing I began to realize was that I was having fun at work again. I had found something to look forward to each day – I had found my passion. Treating children made my work rewarding and I decided to specialize in pediatric dentistry. I planned things with my office partner, applied to a pediatric dental program, got accepted, and got it done. Upon completion, I returned to my practice and began practicing as a pediatric dentist, one that was happy and passionate about what he did. This passion also made me feel the need to give back to pediatric dentistry, so I got involved with my state chapter and with the AAPD. I never would have dreamed it would lead me down this incredible path to where I am today.

Passion is powerful, and we each have a passion for something. Sometimes it may take a little longer to find, but none the less it is there – you just need to find it. Whether it be our work, what we advocate for, our hobbies, our families, or anything else, passion gives us that drive, that reason to get up in the morning and do what we love to do. I love my work as a pediatric dentist. I challenge each of you to pursue your passion. Whatever it is that you are passionate about, get involved and go make a difference. You will be better for it, and the difference you make can be immeasurable.





## Dr. John S. Rutkauskas

AAPD CEO

## Pediatric Dentistry at the 2018 ADA Annual Session

During the American Dental Association (ADA) 2018 Annual Session in Honolulu, Hawaii this past October, the AAPD hosted a reception for members serving as delegates or alternates in the ADA House of Delegates, pediatric dentistry speakers, representatives from other dental partner organizations, and corporate sponsors. The AAPD Executive Committee met with the Dental Specialties Group (which consists of the nine ADA-recognized dental specialties), as well as officers and executive staff of the Academy of General Dentistry (see photo below) and the American Association of Oral and Maxillo-facial Surgery.



*Caption: (l-r) AAPD immediate past president James Nickman, AAPD Secretary-Treasurer K. Jean Beauchamp, AAPD Senior Meetings and Continuing Education Director Kristi Casale, AGD past president Maria Smith, AGD Associate Executive Director Dan Buksa, AGD immediate past president Manuel A. Cordero, AGD president-elect Connie L. White, AAPD president Joe Castellano, AGD president Neil J. Gajjar, AAPD COO and General Counsel C. Scott Litch, AAPD vice president Jessica Y. Lee, and AAPD CEO John S. Rutkauskas.*

As is done every year, we reviewed resolutions of interest to pediatric dentistry being considered by the ADA House of Delegates.

### Resolution 55

#### CULTURE OF SAFETY

*Submitted by Council on Advocacy for Access and Prevention (CAAP)*

**Resolved**, that the American Dental Association commit to establishment of a “Culture of Safety” in all aspects of dental practice and be it further

**Resolved**, that the appropriate ADA agency or agencies be tasked with a comprehensive review of patient and provider safety in dentistry and be it further

**Resolved**, that a report be submitted to the 2019 ADA House of Delegates detailing the incidence and severity of patient and provider safety issues in dentistry, and recommendations for development of a plan to address the identified issues of concern.

The AAPD supported this resolution, which was approved by the House of Delegates. It tracks very nicely with activities of the AAPD’s Committee on Safety (see the research and policy center section of *PDT* for an update on their work).

### Resolution 8

#### STATE DENTAL BOARD RECOGNITION OF NATIONAL COMMISSION ON RECOGNITION OF DENTAL SPECIALTIES AND CERTIFYING BOARDS

*Submitted by Council on Dental Education and Licensure (CDEL)*

**Resolved**, that the American Dental Association urges all state dental boards to recognize the National Commission on Recognition of Dental Specialties and Certifying Boards as the agency responsible for the recognition of dental specialties and dental specialty certifying boards.

The AAPD supported this resolution, which was approved by the House of Delegates. The AAPD's representative on this new commission is past president Dr. Robert Delarosa (Baton Rouge, La.).

## Resolution 69

### MEDICAID DENTAL PEER REVIEW COMMITTEES

Submitted by Council on Advocacy for Access and Prevention (CAAP)

**Resolved**, that the American Dental Association encourages all state dental associations to work with their respective state Medicaid agency to create a dental peer review committee, made up of licensed current Medicaid providers who provide expert consultation on issues brought to them by the state Medicaid agency and/or third party payers.

The AAPD supported this resolution, which was approved by the House of Delegates. It is consistent with AAPD's joint efforts with ADA to improve Medicaid dental programs, with one critical tenet being promotion of appropriate peer-to-peer review in provider audits and other oversight activities.

## Resolution 81

### DENTAL BENEFITS IN A CHILD SUPPORT ORDER

Submitted by Fifteenth Trustee District

**Resolved**, that the American Dental Association pursue federal legislative or regulatory efforts to require dental support in child custody orders as a child support obligation, like medical support, and be it further

**Resolved**, that constituent societies of the American Dental Association be urged to pursue individual state legislative or regulatory efforts to require dental support in child custody orders as a child support obligation.

The AAPD supported this resolution, which was approved by the House of Delegates.

## AAPD Members Speakers

The following AAPD members made CE presentations during the ADA Annual Session:

- **Dr. Joel Berg** presented the AAPD sponsored course on *Medical Management of Dental Caries*.
- **Dr. Charles S. Czerepak** co-presented on *Being a Medicaid Provider in the Era of Accountability*.
- **Dr. Martha Ann Keels** presented on *Management and Prevention of Dental Erosion*.
- **Dr. Greg Psaltis** presented on *Stainless Steel Crowns are a Snap* and *Behavior Management of Children, Parents and Self*.
- **Dr. Rebecca L. Slayton** presented on *Be a Nonsurgical Caries Risk Management Matchmaker*.
- **Dr. Sidney A. Whitman** co-presented on *Being a Medicaid Provider in the Era of Accountability*.

## AAPD Member Delegates and Alternates

We thank those AAPD members who served in the **2018 ADA House of Delegates**:

### ASDA

#### Alternate

David O. Danesh (predoctoral student member) (Boston, Mass.)

### 1ST DISTRICT (CONN., MAINE, MASS., N.H., R.I., VT.)

#### Delegate

Jonathan D. Shenkin (Augusta, Maine)

### 2ND DISTRICT (N.Y.)

#### Delegates

Lauro F. Medrano-Saldana (Brooklyn, N.Y.)

Jay Skolnick (Webster, N.Y.)

#### Alternates

Loren C. Baim (affiliate member) (Glen Falls, N.Y.)

Lois A. Jackson (New York, N.Y.)

Margaret Madonian (Liverpool, N.Y.)

Ioanna G. Mentzelopoulou (New York, N.Y.)

Minerva Patel (White Plains, N.Y.)

### 3RD DISTRICT (PA.)

#### Alternates

Lennie M. Checchio (Philadelphia, Pa.)

Kristianne Vidal Macaraeg (Philadelphia, Pa.)

### 4TH DISTRICT (AIR FORCE, ARMY, DEL., D.C., MD., NAVY, N.J., PHS, P.R., VETERANS AFFAIRS, VIRGIN ISLANDS)

#### Alternates

Brett H. Henson (Army, McLean, Va.)

Rachel A. Maher (Wilmington, Del.)

### 5TH DISTRICT (ALA., GA., MISS.)

#### Delegate

James I. Lopez (Columbus, Ga.)

#### Alternates

Robert David Bradberry (Marietta, Ga.)

Lauren B. Moore (Mobile, Ala.)

Ryan M. Vaughn (Flowery Branch, Ga.)

Erik H. Wells (Athens, Ga.)

### 6TH DISTRICT (KY., MO., TENN., W. VA.)

#### Alternate

K. Jean Beauchamp (Clarksville, Tenn.)

### 7TH DISTRICT (IND., OHIO)

#### Alternate

James A. Shupe, Jr. (Fort Wayne, Ind.)

### 8TH DISTRICT (ILL.)

#### Delegates

Susan Bordenave-Bishop (affiliate member) (Peoria, Ill.)

Victoria A. Ursitti (Arlington Heights, Ill.)

#### Alternate

Sharon J. Perlman (affiliate member) (Chicago, Ill.)

**9TH DISTRICT (MICH., WISC.)**

**Alternates**

*Colleen C. Greene (Wauwatosa, Wisc.)*

*Martin J. Makowski (Clinton Township, Mich.)*

**10TH DISTRICT (IOWA, MINN., NEB., N.D., S.D.)**

**Delegates**

*Valerie B. Peckosh (Dubuque, Iowa)*

*James D. Nickman (North Oaks, Minn.)*

**Alternates**

*David C. Johnsen (Iowa City, Iowa)*

*Aruna S. Rao (Minneapolis, Minn.)*

**11TH DISTRICT (ALASKA, IDAHO, MONT., ORE., WASH.)**

**Delegates**

*Christopher Delecki (Kirkland, Wash.)*

*Linda Edgar (affiliate member) (Federal Way, Wash.)*

*Jane Gillette (affiliate member) (Bozeman, Mont.)*

*Bernard J. Larson (Mount Vernon, Wash.)*

*Hai T. Pham (Hillsboro, Ore.)*

**Alternates**

*Austin Baruffi (affiliate member) (Tukwila, Wash.)*

*Jessica Blanco (Juneau, Alaska)*

**12TH DISTRICT (ARK., KAN., LA., OKLA.)**

**Alternates**

*Timothy R. Fagan (Enid, Okla.)*

*John T. Fales, Jr. (Olathe, Kansas)*

**13TH DISTRICT (CALIF.)**

**Delegates**

*John L. Blake (affiliate member) (Long Beach, Calif.)*

*Andrew P. Soderstrom (Modesto, Calif.)*

*Sharine Thenard (Alameda, Calif.)*

**Alternates**

*Paul Ayson (affiliate member) (Visalia, Calif.)*

*Claudia Masouredis (San Francisco, Calif.)*

**14TH DISTRICT (ARIZ., COLO., HAWAII, NEV., N.M., UTAH., WYO.)**

**Delegates**

*Karen D. Foster (Aurora, Colo.)*

*Jeffrey A. Kahl (Colorado Springs, Colo.)*

**Alternates**

*Darren D. Chamberlain (Payson, Utah)*

*Christopher C. Lee (Honolulu, Hawaii)*

*Kirk J. Robertson (Flagstaff, Ariz.)*

**15TH DISTRICT (TEXAS)**

**Delegates**

*Paul A. Kennedy, III (Corpus Christi, Texas)*

*Charles W. Miller (Arlington, Texas)*

**Alternates**

*Rita M. Cammarata (Houston, Texas)*

*Laji J. James (Houston, Texas)*

**16TH DISTRICT (N.C., S.C., VA.)**

**Delegate**

*Scott W. Cashion (Greensboro, N.C.)*

**Alternate**

*Rocky L. Napier (Aiken, S.C.)*

**17TH DISTRICT (FLA.)**

**Delegate**

*Stephen D. Cochran (Jacksonville, Fla.)*

**Alternates**

*Natalie Carr-Bustillo (Riverview, Fla.)*

*Suzanne Thiems-Heflin (Ocala, Fla.)*

**13TH DISTRICT TRUSTEE (EX-OFFICIO MEMBER OF HOUSE)**

*Lindsey A. Robinson (Grass Valley, Calif.)*

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TH-170045



## NOTICE TO ACTIVE AND LIFE MEMBERS

### Constitution and Bylaws Amendment before the 2019 General Assembly

These amendments will be considered the AAPD Annual Session in Chicago, Illinois during the Reference Committee hearings and the General Assembly.

*Note to readers: All line numbers reference the current AAPD Constitution and Bylaws as printed in the 2019 Membership Directory.*

~~Strikethrough~~ words are to be removed; **bold underlined** words are to be added.

#### 1. CLARIFICATION OF U.S. VIRGIN ISLANDS LOCATION IN DISTRICT ORGANIZATION STRUCTURE

The following proposed change to the Constitution and Bylaws was prepared by the Constitution and Bylaws Committee at the request of the Board of Trustees, based on a request by the Southeastern Society of Pediatric Dentistry.

Background: The Southeastern Society believes that the U.S. Virgin Islands should be listed as part of their district, based on geography and members in that territory being involved in SESP meetings and other activities.

An amendment would be made to Chapter V (BOARD OF TRUSTEES), Section 2:

571 Section 2. **TRUSTEE DISTRICTS:** There shall be five (5) trustee  
572 districts. A member shall be identified with a trustee district  
573 according to the member's primary practice mailing address  
574 listed with the Headquarters Office except for Inactive and  
575 Retired members or those members employed in the Federal  
576 Services. Inactive and Retired members shall be identified with  
577 a trustee district according to the member's mailing address  
578 listed with the Headquarters Office. The trustee districts shall be  
579 composed as follows:

...

585 **Southeastern District:** Alabama, Florida, Georgia, Kentucky,  
586 Mississippi, North Carolina, South Carolina, Tennessee, Virginia,  
587 West Virginia, **and the Commonwealth of Puerto Rico, and the U.S. Virgin Islands:**

#### 2. TECHNICAL UPDATE OF DISTRICT TRUSTEE ELECTION PROCESS TO INCLUDE ELECTRONIC BALLOTS

The following proposed change to the Constitution and Bylaws was prepared by the Constitution and Bylaws Committee at the request of the Board of Trustees.

Background: This amendment updates language concerning mail ballots for trustee elections to include electronic ballots. This has been a practice in recent elections and is much more convenient for membership at a lower cost to the AAPD.

An amendment would be made to Chapter XII (ELECTIONS):

#### 1268 CHAPTER XII. ELECTIONS

1269 Section 1. **TIME:** Elections shall be held at the annual session  
1270 of the General Assembly to elect a President-Elect, a Vice-  
1271 President, a Secretary-Treasurer, the appropriate number of at-  
1272 large trustees the Affiliate Trustee, and the designated number of  
1273 Directors of the American Board of Pediatric Dentistry. District  
1274 trustees shall be elected by mail **or electronic** ballot as described  
in Chapter XII,

1275 Section 5, District Trustee Elections.

...

1326 Section 5. **DISTRICT TRUSTEE ELECTIONS:** Nominations  
1327 for District Trustee may originate from a recognized State Unit  
1328 or from individuals in the district. District Trustees will be  
1329 elected by members of the District as described in the current  
1330 AAPD Administrative Policy and Procedure Manual. The in-  
1331 incumbent District Trustee is responsible for the overall coordi-  
1332 nation of the election process with the support of the Head-  
1333 quarters Office. A mail **or electronic** ballot will be conducted by  
the Head-

1334 quarters Office to each voting member in the district with the  
1335 results conforming to Chapter XII, Section 4, B, of these Bylaws.

# NOTICE TO ACTIVE AND LIFE MEMBERS

## (1) Reference Committee Hearing and Reports & (2) General Assembly Meeting

**Constitution and Bylaws amendments and proposed changes/additions to oral health policies and clinical recommendations of the American Academy of Pediatric Dentistry** will be the subject matter for the Reference Committee hearings at the Annual Session. Recommendations from the Council on Clinical Affairs concerning oral health policies and clinical recommendations were posted as a Members-only document on the AAPD website ([www.aapd.org](http://www.aapd.org)) no later than sixty (60) days prior to the General Assembly. All members will be alerted to this availability via *AAPD E-News*.

The Reference Committee hearing will take place on Saturday, May 25, 2019, from 10 to 11 a.m., in the Waldorf Room at the Hilton Chicago. Members are strongly encouraged to attend. Non-members may attend, but will be polled and asked to identify themselves by the chair, and are not allowed to comment. The Reference Committees are intended to be the venue for member discussion on any formal resolutions that will be proposed before the General Assembly. This is an opportunity for members to present testimony on proposed oral health policies and clinical recommendations, and other business to come before the General Assembly.

Reference Committee Reports will be available in the back of the Waldorf Room at the Hilton Chicago beginning at 8:30 a.m., on Sunday morning May 26, 2019, prior to the beginning of the General Assembly and Awards Recognition at 9:30 a.m. If available in time, copies will also be provided at District Caucuses on Saturday, May 25, 2019, from 1 to 2 p.m.

The Awards Recognition and General Assembly will take place on Sunday, May 26, 2019, from 9:30 to 11:30 a.m., in the Waldorf Room of the Hilton Chicago. The General Assembly is a meeting of Active and Life members for the purposes of conducting the business of the AAPD. Final action on recommendations from Reference Committees takes place at the General Assembly. An agenda for the General Assembly meeting will be posted on the AAPD website ([www.aapd.org](http://www.aapd.org)) approximately one month prior to the meeting. All members will be alerted to this availability via *AAPD E-News*.



# AAPD Nominations

## Jessica Y. Lee



### PRESIDENT ELECT NOMINEE

**Dr. Jessica Lee** is the Demeritt Distinguished professor and chair of the Department of Pediatric Dentistry at the University of North Carolina. She is also a professor in the Department of Health Policy and Management in the Gillings School of Global Public Health at the University of North Carolina at Chapel Hill. Currently serving on the board of trustees as Vice President, she has served on over 15 AAPD councils and committees ranging from the Council on Scientific Affairs to the Council on Governmental Affairs. Lee received her M.P.H. and D.D.S. degrees from Columbia University and her Certificate in Pediatric Dentistry and Ph.D. in Health Policy and Management from the University of North Carolina at Chapel Hill. She is a board certified pediatric dentist and an active member of the medical staff at UNC Hospitals and practices in the Dental Faculty Practice in the School of Dentistry. She has authored over a 100 peer reviewed manuscripts, abstracts and book chapters. She is involved in teaching, clinical practice and research and maintains several funded research grants. Her primary research interests are in infant oral health, access to dental care for young children, and health services research. Lee is the recipient of numerous teaching and research awards including the 2008 American Academy of Pediatric Dentistry Jerome Miller "For the Kids" Award. In 2010, she received the Presidential Early Career Award for Scientist and Engineers from President Barack Obama. In 2011, Lee was named the Pediatric Dentist of the Year by the American Academy of Pediatric Dentistry. In her spare time, she loves travelling and spending time outdoors. She is an avid runner and has completed over 50 marathons and ultramarathons.

## K. Jean Beauchamp

### VICE PRESIDENT NOMINEE



**Dr. Jeannie Beauchamp** was raised in Oak Ridge, Tenn. She practiced dental hygiene for seven years before returning to dental school. She earned her D.D.S. degree from the University of Tennessee Health Science Center in Memphis. She then completed a two year pediatric residency there. Since 1993, she has practiced in Clarksville, Tenn. She established Clarksville Pediatric Dentistry, PC in 1999.

She is a board certified pediatric dentist and is very involved in local, state and national dental societies. She has been active with the American Academy of Pediatric Dentistry. Currently serving on the board of trustees as Secretary-Treasurer, she has also served as Parliamentarian and as the Southeast Trustee. She was chair of the Council on Communications and is currently Chairman of the Political Action Committee and Chairman of the Committee on Interprofessional Relations. Presently she serves on American Dental Association Council of Government Affairs. She was a member of the Council on Access, Prevention and Interprofessional Relations and ADA's representative

on an Advisory Committee of the Joint Commission on Accreditation of Healthcare Organizations. Beauchamp is also active with the Tennessee Dental Association, currently serving as the Secretary and Chairman of the Government Affairs Committee. She has served as a Tennessee delegate to the ADA House of Delegates for 11 years. She is past president of the Eighth District Dental Society.

She is a Fellow of American College of Dentists, Fellow of International College of Dentists, and a Pierre Fauchard Academy Fellow. She was voted dentist of the year in 2012 by the Tennessee Academy of General Dentistry. Also, she is the Alumnus of the year for 2018 for the University of Tennessee, College of Dentistry.

## Amr M. Moursi

### SECRETARY-TREASURER NOMINEE



**Dr. Amr M. Moursi** is professor and chair of the Department of Pediatric Dentistry at the New York University College of Dentistry and on the Medical Staff at the New York University Langone Medical Center and the Bellevue Hospital Center in New York. He completed his D.D.S. degree at the University of Michigan School of Dentistry, a pediatric dentistry residency at Children's Hospital of Pittsburgh and then a Ph.D. in Craniofacial Biology from the University of California at San Francisco. He is a board-certified Diplomate of the American Board of Pediatric Dentistry and a Fellow of both the American Academy of Pediatric Dentistry (AAPD) and the International College of Dentists. Moursi received the Merle S. Hunter Leadership Award in 2014, and been selected for the AAPD Leadership and Advanced Leadership Institutes. Moursi has served the AAPD in many capacities, including Academic Trustee-at-large on the Board of Trustees, Liaison to the American Academy of Pediatrics, Regional Consultant on the Medicaid and CHIP Advisory Committee, Chair of the Global Interactions Task Force, Fellow of the Pediatric Oral Health Research and Policy Center, and Director of the Comprehensive Review Course.

Moursi serves as an examiner for the Royal College of Surgeons in Ireland and as a consultant to both the New York State and New York City Departments of Health. He is a former member of the Examination Committee of the American Board of Pediatric Dentistry. He also served as a Consultant and Pediatric Dentistry Review Committee member for the Commission on Dental Accreditation.

Moursi's research focuses on early childhood oral health. He is the author or co-author of over 100 published articles, book chapters and policy briefs. He has been an invited speaker at numerous state, national and international conferences and universities with presentations on variety of topics including Behavior Guidance, Early Childhood Oral Health, and Oral Health for Patients with Special Needs. In addition, he has led teams of NYU faculty and students to provide pediatric dental training, education and care to underserved areas around the world including Tanzania, Nicaragua, Alaska, northern Maine and upstate New York. He also maintains a private practice in New York City.

## Anupama R. Tate



### TRUSTEE AT LARGE NOMINEE

**Dr. Anupama Rao Tate** received her D.M.D. from Harvard School of Dental Medicine and her M.P.H. from Johns Hopkins Bloomberg School of Public Health. She received her Certificate in

Pediatric Dentistry from Children's National Medical Center.

Tate is an associate professor of pediatrics at the George Washington University School of Medicine. She is a faculty member in the Department of Pediatric Dentistry at Children's National Medical Center where she serves as the Director of Advocacy and Research. She also is Co-Director of the District of Columbia Pediatric Oral Health Coalition. She currently serves as Parliamentarian on the board for the AAPD. She serves on the Evidence Based Dentistry Committee and chairs the Consumer Review Committee of the AAPD. She is a Fellow of the Pediatric Oral Health Research and Policy Center of the AAPD. She is chairs the Grants and Programs Committee of Healthy Smiles, Healthy Children and is a trustee of the HSHC board. She is chair of the Qualifying Exam Committee of the American Board of Pediatric Dentistry. She is also an Executive Committee member of the Section of Oral Health for the American Academy of Pediatrics.

## Angela M. Stout



### NORTHEASTERN DISTRICT TRUSTEE

**Dr. Angela M. Stout** is a pediatric dentist and the first female partner in a multispecialty private practice founded in 1948 in Erdenehim, Penn., as well as a clinical assistant professor of pediatric

dentistry at the Kornberg School of Dentistry at Temple University and the University of Pennsylvania School of Dental Medicine. She completed her dental degree in 1993 at Temple University School of Dentistry and a three-year pediatric dental residency at the Children's Hospital of Pittsburgh in 1996. While teaching full-time at University of Pittsburgh School of Dental Medicine, Stout completed a Master's Degree in Public Health at University of Pittsburgh Graduate School of Public Health. Stout is a passionate child advocate in the prevention of child abuse and neglect. She is the former chair of the Pennsylvania Dental Association's P.A.N.D.A. (Prevent Abuse and Neglect through Dental Awareness) Coalition and served on their Forensics Committee. She is the lead participant on the team of trainers for the new Pennsylvania child abuse certification course giving many lectures throughout the state.

Stout holds offices and memberships in many professional, community, and academic organizations on local, state and national levels. While maintaining privileges in seven pediatric and general hospitals, Stout enjoys teaching and mentoring in several of their pediatric dental and general practice residencies. She is a Diplomate of the American Board of Pediatric Dentistry and a Fellow in the American College of Dentists, the International College of Dentists and the American Academy of Pediatric Dentistry. She is a member of the Omicron Kappa Upsilon National Dental Honor Society. Stout

completed both the Leadership Institute II at the Kellogg School of Management and the Advanced Leadership Institute at the Wharton School of Business. Currently, she serves on the Board of Trustees for Healthy Smiles, Healthy Children, the Foundation of the American Academy of Pediatric Dentistry, Men Anpil, a charitable organization supporting a dental clinic in Haiti, and Second District Valley Forge Dental Association. She is the president of the Northeastern Society of Pediatric Dentistry, vice president of the Pennsylvania Academy of Pediatric Dentistry, and immediate past president of the Montgomery Bucks Dental Society.

In her free time, Stout likes to travel and cherishes her time at the New Jersey shore with her family and friends biking, swimming, crabbing and kayaking.

## Marilia J. Montero-Fayad



### NORTHCENTRAL DISTRICT TRUSTEE

**Dr. Marilia Montero-Fayad** received her D.D.S. in 1992 from the Federal University of Ceara, Brazil. Montero completed her two-year Advanced Education in General Dentistry (AEGD)

at Eastman Dental Center in 1995 and General Practice Residency (GPR) at the University of Rochester, New York in 1996. She received her pediatric dentistry certificate in 2000 from the University of Connecticut. She completed a pediatric dentistry fellowship at the College of Dentistry at the University of Illinois at Chicago in 2001. Montero joined the faculty of the Department of Pediatric Dentistry in 2001 serving several positions such as the director of Boys and Girls club, director of the Infant Clinic and Postdoctoral Clinical Director of the Pediatric Dentistry Department. During that time period, Montero was promoted to the rank of clinical associate professor, awarded the UIC Underrepresented Faculty Recruitment Program Award (2007-2010) and was the recipient of the Chicago Dental Society Professorship Clinical Fellowship Award. Montero divided her time between teaching, research, intra-and extra-mural continuing education. She gave numerous presentations nationally and internationally.

Montero served as the president of the Greater Chicago Hispanic Dental Association Chapter and the president of the Illinois Society of Pediatric Dentists. She is an active volunteer in the community participating in the Special Olympics and Health Fairs in the city of Chicago.

Montero is a Diplomate of the American Board of Pediatric Dentistry and a fellow of the American Academy of Pediatric Dentistry. She is in private practice Chicago, Ill.

## Marcio Guelmann



### ABPD DIRECTOR

**Dr. Marcio Guelmann** is professor, chair and former residency program director of the Department of Pediatric Dentistry at the University of Florida (UF) in Gainesville, Fla. His D.D.S. degree is from the Federal University of Parana, Brazil, in 1984 and his certificate in pediatric dentistry is from the Hadassah Faculty of Dental Medicine in Jerusalem, Israel, in 1988. While in Israel, Guelmann was in private practice and part-time academics for 10 years and served as president of the Israeli Society of Pediatric Dentistry from 1995 to 1998. In 2000, he completed a Fellowship in pediatric dentistry at the University of Florida and joined UF as assistant professor. Board certified since 2006, Guelmann served as examiner for the Oral Clinical Examination (OCE) (2009-2017), OCE Part Leader (2016-17) and chair of the Oral Clinical Examination Subcommittee in 2018. He is a Fellow of the ADEA Leadership Institute, a consultant and site visitor for the Commission of Dental Accreditation and serves as executive director for the Florida Academy of Pediatric Dentistry. He is the author and co-author of over 50 manuscripts and book chapters and serves as reviewer for national and international pediatric dental journals.

## AAPD Chapter Leadership Summit and Public Policy Advocates Workshop

On Sept. 28-29, 2018, as part of the AAPD's Ad Interim board meeting in Chicago, the Academy hosted the second Chapter Leadership Summit and Public Policy Advocates Workshop, building on the initial program held in the spring of 2017. Pediatric dentistry volunteer leaders from 42 states plus D.C., were in attendance along with 31 state Public Policy Advocates. Attendees heard presentations and discussion on a variety of topics including:

- Overview of AAPD and HSHC and relationship with chapters
- AAPD dues collection for chapters
- AAPD website and social media opportunities to share chapter news
- Tips on handling media inquiries and crises
- AAPD support of and coordination for chapter CE courses
- Obtaining extended CERP approval through AAPD for chapter CE
- Chapter incorporation and tax exemption issues
- Navigating dental benefits and coding issues
- Influencing and working with your state board of dentistry
- Working with your state dental association and oral health coalitions
- Current data for Medicaid dental advocacy
- Understanding the impact of current Medicaid regulations on access monitoring and managed care contracting
- SDF coverage by state Medicaid plans and related issues
- How to work with your legislator to write a bill and see it through to passage

State and district leaders were also able to network with the board of trustees of both AAPD and Healthy Smiles, Healthy Children: The Foundation of the AAPD.



The Executive Committees of the AAPD and the Western Society of Pediatric Dentistry pose for a photo:

*Back (from left to right): Drs. Ernest Nehrer, Christine Roalofs, Jean Beauchamp, John Liu, Jessica Lee, Kevin Rencher, John Gibbons, John Rutkauskas, Stephanie Cook, Kevin Donly. Front (from left to right): Drs. Jacob Lee, Jonathon Lee, Nancy Hsieh, Tina Ptacek, Jessica Robertson, Jessica Blanco, Natalie Mansour, Anu Tate, Joe Castellano, Gila Dorostkar, Julia Richman, James Nickman, Patricia Benton.*

Future plans are to host these meetings on a biennial basis (every two years) in conjunction with the Ad Interim meeting in Chicago.

# DENTISTS PUT THEIR TRUST IN CHENG CROWNS ZIRCONIA

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# Legislative and Regulatory Update

Unless otherwise noted, for further information on any of these issues please contact Chief Operating Officer and General Counsel C. Scott Litch at (312) 337-2169 or [slitch@aapd.org](mailto:slitch@aapd.org).

## Federal News

### AAPD PURSUES NON-TAXATION FOR DENTAL FACULTY LOAN REPAYMENT RECIPIENTS AS LEGISLATION IS REINTRODUCED IN 2019

One of the AAPD's top legislative priorities is to make Dental Faculty Loan Repayment Program (DFLRP) awards non-taxable to recipients. We were delighted that legislation was introduced in the 115<sup>th</sup> Congress in 2018, and that the bills were re-introduced in the 116<sup>th</sup> Congress on Feb. 6, 2019, in conjunction with National Children's Dental Health Month. The bill numbers are S. 359 and H.R. 996.

DFLRP was created – thanks to AAPD's advocacy efforts – due to the significant difficulties in recruiting qualified individuals to fill faculty positions, especially acute in pediatric dentistry. A critical factor in recruiting and retaining dental school faculty from recent dental school or residency program graduates is the staggering student loan debt and income disparity with private practice

The AAPD thanks Congresswoman Yvette Clarke (D-N.Y. 9<sup>th</sup>) for her continued leadership on and championing of this issue. She introduced H.R. 996 along with Congressman (and dentist) Mike Simpson (R-Idaho 2<sup>nd</sup>), Congressman (and dentist) Paul Gosar (R-Ariz. 4<sup>th</sup>), and Congresswoman Grace Meng (D-N.Y. 6<sup>th</sup>). The Senate companion bill (S. 359) was introduced by Senators Ben Cardin (D-Md.) and Roger Wicker (R-Miss.).

The AAPD is urging Congress to adopt these bills as part of any future tax legislation under consideration, and also has the strong support of both the ADA and ADEA. The AAPD has also developed a profile sheet of DFLRP pediatric dentist recipients, which is used in Congressional visits and is continually updated as new recipients are identified. This is available at: [https://www.aapd.org/globalassets/assets/1/7/dental\\_faculty\\_loan\\_repayment-recipient\\_profiles\\_handout\\_2018.pdf](https://www.aapd.org/globalassets/assets/1/7/dental_faculty_loan_repayment-recipient_profiles_handout_2018.pdf).

Below is the Congressional press release concerning this legislation.

### REPS. CLARKE, GOSAR, SIMPSON, MENG AND SENATORS CARDIN AND WICKER INTRODUCE BICAMERAL, BIPARTISAN TAX ABATEMENT BILL FOR DENTAL FACULTY

**WASHINGTON, D.C.**—This week, Representatives Yvette D. Clarke (D-NY), Paul Gosar, D.D.S. (R-AZ), Mike Simpson, D.M.D. (R-ID) and Grace Meng (D-NY), reintroduced the Dental Loan Repayment Assistance Act of 2019.

H.R. 996 would exempt Title VII's dental faculty loan repayment recipients from taxation for five years during the span of their participation in the loan forgiveness program. The bill keeps dental faculty members from having to pay potentially hefty tax bills on their federal loan repayment benefits.

Senators Cardin (D-MD) and Wicker (R-MS) introduced the companion bill, S. 359 in the Senate this week.

**CLARKE:** “Our community is in desperate need of talented and compassionate capable doctors, nurses and dentists, who are willing to help eliminate health disparities that plague our most underserved communities. No medical professional should have to worry about crushing student loan debt while caring for our most vulnerable populations,” **said Clarke.** “The Dental Loan Repayment Assistance Act gives these heroes one less thing to worry about.”

**GOSAR:** “Training our next generation of dentists is critical to the overall health of our country,” **said Congressman Gosar.** “I’m proud to work with my colleagues on legislation that aims to remove barriers and strengthen oral health training.”

**MENG:** “I’m proud to support Rep. Clarke’s Dental Loan Repayment Bill that would provide much needed relief for dental faculty from paying potentially hefty taxes on their federal loan repayment benefits,” **said Meng.** “We must ensure there is a pipeline of dental professionals who are able to pursue their careers

*while managing the burden of student debt. I look forward to this bill’s passage through Congress.”*

**SIMPSON:** “The Dental Loan Repayment Assistance Act provides much needed relief to health professionals who serve our communities,” **said Congressman Mike Simpson.** “As a former dentist, I am pleased to see legislation lift some of the burden off young people trying to enter the profession, especially potential pediatric dentists.”

**CARDIN:** “We need more dentists, particularly in rural parts of Maryland and nationwide, which means we need more instructors to educate the next generation of professionals,” **said Senator Cardin, a member of the Senate Finance Committee.** “The Dental Loan Repayment Assistance Act will strengthen recruitment efforts by reducing the tax burden that often comes with choosing a public service profession over higher-paying opportunities. I’m proud of the bipartisan, bicameral unity on this issue and encourage all of our colleagues to back this commonsense support for health communities.”

**WICKER:** “The high cost of dental education is a significant burden for rural states as they attempt to place qualified medical professionals in the communities that need them most,” **Wicker said.** “This legislation would help Mississippi attract and retain more young dental faculty, who could train more dentists to help address this shortage.”

The dental faculty loan repayment program (DFLRP) was created due to the significant difficulties in recruiting qualified individuals to fill faculty positions, especially acute in pediatric dentistry. A critical factor in recruiting and retaining dental school faculty from recent dental school or residency program graduates is the staggering student loan debt and income disparity with private practice.

## State News

### NEVADA AVOIDS MEDICAID DENTAL FEE REDUCTIONS

As reported by Nevada Academy of Pediatric Dentistry President Dr. Cody Hughes and Public Policy Advocate Dr. Lindsay Row Whiting:



The Nevada Department of Health and Human Services, Division of Health Care Financing and Policy (DHCFP), was proposing a rate realignment of the existing CDT rates that would go into effect Jan. 1, 2019. The proposal estimated a decrease in annual aggregate expenditures by the state of \$1,324,736 for state fiscal year 2019 (six months) and \$2,700,076 for fiscal year 2020. The proposed realignment would have reduced reimbursement rates for a number of codes frequently required in the treatment of pediatric patients, including, but not limited to, D1206 topical application of fluoride varnish, D2330-2335 anterior resin-based composite restorations, and D2930-2931 prefabricated stainless steel crow for primary and permanent teeth. The proposal included increases for some CDT codes, but the majority of these were mainly for surgical and prosthetic codes rarely, if ever, used in pediatric dentistry.

The Nevada Academy of Pediatric Dentistry (NVAPD) and Nevada Dental Association (NDA) worked together to inform the DHCFP of concerns that this would negatively impact access to care. The AAPD also provided a letter of support for the NVAPD's position which was sent to department administrators and other key government officials. Members of the NVAPD and NDA wrote letters and emails and participated in a conference call with administrators and policy makers to express concerns and provide information and evidence to show how access to care could be impacted. Shortly after these efforts, notification was given that the rate realignment had been removed from the public hearing agenda scheduled for Sept. 27, 2018. **The reason noted for the removal from the agenda was because the DHCFP, after provider input, had decided to not pursue the rate realignment at this time.**

We are grateful the DHCFP listened to and heard our concerns as providers. We are also appreciative of the efforts made by the multiple pediatric dentists and dentists who took the time to contact administrators and legislators, in conjunction with the organized efforts. This result will no doubt, at least in part, maintain current levels of access to care for the most needy and vulnerable of our population.

### WISCONSIN PUBLIC POLICY ADVOCATE SAYS HOSTING A POLITICAL FUNDRAISER IS A BLAST!



In the November 2018 PDT PAC corner, there was a photo of U.S. Senator Tammy Baldwin (D-Wisc.) and pediatric dentists at a local fundraiser held at the home of pediatric dentist Dr. Shane Fisher on Sept. 14, 2018. This event raised over \$20,000.

But there's more to the story.



Dr. Colleen Greene

The fundraiser was planned by Drs. Shane Fisher, Nicolet DeRose and Colleen Greene. None of them had never hosted a political fundraiser before. Greene is a faculty member at Children's Hospital of Wisconsin and Public Policy Advocate (AAPD) for the Wisconsin Academy of Pediatric Dentistry. DeRose served as the Wisconsin PPA before her. Therefore, the planners had a wide range of advocacy experiences as PPA:

- Serving as the state chapter's advocate for children's oral health, interacting with state legislative bodies and regulatory agencies.
- Cultivating working relationships with key policymakers.
- Coordinating advocacy activities between the state chapter and the AAPD.
- Monitoring public policy issues and informing state chapter leadership.
- Providing recommendations for advocacy activities by the state chapter.
- Assisting the state chapter in developing legislative and regulatory priorities.

PPAs have many avenues for advocacy, such as visits to members of Congress in Washington, D.C., trips to the state capitol to meet with legislators, and providing support to candidates for elective office. In the spring of 2018, Greene was contacted by the AAPD concerning the AAPD PAC's decision to contribute \$5000 for the re-election campaign of **U.S. Senator Tammy Baldwin (D-Wisc.)**. Greene thought this contribution would have an even bigger impact if a local pediatric dentist hosted a fundraiser that would add individual dentist contributions to the campaign.

Greene notes that, "It was fun to include a broader dental network into this AAPD PAC-inspired event. There were many general dentists and other specialists present who were excited to support the event and interact personally with the Senator. We demonstrated inclusivity, enthusiasm and a passionate focus on the oral health of children from across different training backgrounds in dentistry."

Greene received information, guidance, and support from the AAPD, the Wisconsin Academy, and the Wisconsin Dental Association. Scott Litch of the AAPD staff provided talking points on AAPD issues. Many key planning recommendations were provided via the ADPAC publication *In District Fundraiser Toolkit*. Wisconsin Academy President Shane Fisher generously agreed to host the event at his house.

The Wisconsin Dental Association staff was able to provide a list of known political donors along with contact information. The state association Legislative Advocacy Committee chair communicated with campaign staff to set the date of the event as the evening before the annual CE day of the AAPD state chapter. This was critical to driving publicity and attendance. Promoting the event also focused on sharing recent legislation that Senator Baldwin had introduced related to children's oral health. The planning committee emailed every known political donor and potential new donors from personal and professional networks. The response was enthusiastic.

Greene utilized the following talking points at the event:

- The AAPD PAC selects candidates to support by looking at their past or potential willingness to listen to AAPD when we talk about children's oral health issues. We continue to build relationship on both sides of the aisle in Congress. The AAPD has only one issue: optimal oral health for children. **In these very partisan times, it is important for AAPD members to understand that our PAC is non-partisan, and supports members of both parties based on their support of children's oral health and the AAPD's legislative priorities.**

- Senator Baldwin sits on the both the appropriations and authorizing committees for important health programs such as Title VII training funds for pediatric dentistry, which in the past three years has resulted in a number of grants for faculty loan repayment for pediatric dentists. Senator Baldwin has listened and is supporting an oral health bill championed by AAOMS and endorsed by the AAPD, that would require ERISA plans to cover oral health services necessary to correct congenital anomalies and birth defects. We look forward to working with her on other issues as well.

The fundraiser was a great opportunity to build and strengthen the relationship with Senator Baldwin, and also raise the profile of the Wisconsin Academy of Pediatric Dentistry. It also allowed AAPD's Congressional Liaison Dr. Heber Simmons to get an appointment with Senator Baldwin's staff during his next trip to Washington, D.C.

Greene concludes:

"I would encourage the PPAs in other states, and indeed any pediatric dentist interested in advocacy, to consider hosting a political fundraiser in your home or office. This is a great way to advocate for pediatric dentistry and children's oral health. Plus, the 2020 Congressional and state elections are just around the corner!"



*Senator Baldwin is in the middle (in navy suit), just to the left of Dr. Shane Fisher who is wearing a bowtie.*



## PAC Corner

# 2018 Congressional Elections

The AAPD PAC thanks all the AAPD members who delivered PAC checks during the 2018 mid-term Congressional election cycle. Our supported candidates had great success—91 percent in Senate races and 97.5 percent in House races. You can view the complete list on the AAPD website at: <https://www.aapd.org/globalassets/assets/aapd-pac-supported-candidates-2018.pdf>.

I'm pleased to report that we were able to support all returning House members who signed onto the FY 2019 *Dear Colleague* letter supporting funding for Title VII pediatric dentistry. With Senate and House leadership now divided by party, we remain in an excellent position to work with both sides of the aisle.

On Oct. 30, 2018, in New York City, ADPAC and the New York County Dental Society hosted a fund-raiser for dentist and Congressional candidate **Dr. Jeff Van Drew (D)**. Dr. Van Drew, a New Jersey State Senator, was running for an open Congressional seat in the 2<sup>nd</sup> district of New Jersey. The AAPD PAC contributed to his general election campaign at this fund-raiser, in addition to support provided earlier this year for his primary. **Dr. Van Drew was elected to Congress with 52 percent of the vote, and becomes the fifth dentist serving in Congress along with re-elected Congressmen Brian Babin (R-36<sup>th</sup> Texas), Drew Ferguson (R-4<sup>th</sup> Ga.), Paul Gosar (R-4<sup>th</sup> Ariz.), and Mike Simpson (R-2<sup>nd</sup> Idaho).** In addition, Dr. Ferguson was recently appointed as Republican Chief Deputy Whip, which is the party's highest-ranking appointed position in the House of Representatives.



*L-R: Pediatric dentist Dr. Amr Moursi (NYU pediatric dentistry dept. chair and immediate past Academic Trustee on the AAPD Board of Trustees), Dr. Van Drew, and pediatric dentist Dr. Ioanna Mentzelopoulou (New York, N.Y.)*

### PAC 2018 DONATIONS AND CURRENT FUNDS STATUS

We are pleased to report that **total PAC donations for 2018 were \$234,481**, and **total donors numbered 1,140**. This represents an increase of two percent and three percent respectively over the prior year. Thanks to strong membership support we are in excellent shape with the 2020 election cycle just starting, **with over \$100,000 in hard dollars already available**.

For further information about the AAPD PAC, please contact PAC Secretary C. Scott Litch at (312) 337-2169 ext. 29 or [slitch@aapd.org](mailto:slitch@aapd.org).

**Warren A. Brill**  
**PAC Steering Committee Chair**



## C. Scott Litch

Chief Operating Officer and General Counsel

### Litch's Law Log

# So You Want to be an Expert Witness?

From time to time a pediatric dentist may be asked by an attorney to provide expert testimony in a pending legal proceeding. Usually the expertise will be that of a clinical pediatric dentist, in the attorney's effort to demonstrate whether or not the standard of care was followed.

Is it ethical to do so, and what are considerations before accepting such an offer?

The ADA Code of Ethics<sup>1</sup> advises the following:

#### **“4.D. EXPERT TESTIMONY.**

Dentists may provide expert testimony when that testimony is essential to a just and fair disposition of a judicial or administrative action.

#### **ADVISORY OPINION**

##### **4.D.1. CONTINGENT FEES.**

It is unethical for a dentist to agree to a fee contingent upon the favorable outcome of the litigation in exchange for testifying as a dental expert.”

But I suspect you might be interested in more guidance beyond than these two sentences.

The American Association of Endodontists ran a column<sup>2</sup> about this topic a couple of years ago which has some very useful and relevant points for a pediatric dentist which I'll summarize and paraphrase below:

- You should talk to another pediatric dentist who has served as an expert witness, to learn from their experiences.
- The legal process is a lengthy process, so keep full and careful track of the time you spend reviewing records and literature review for a case. This will ensure you are properly paid for your effort.
- If your opinion or position is formalized by the attorney, then the next step is a deposition with opposing attorneys. Depositions take time—it could be all day. You must have the ability to stay calm and confident.
- Cases may be complicated by the fact that often on the plaintiff's side there is a family member who is a lawyer.
- The key question you are addressing is the standard of care in pediatric dentistry.
- “As an expert witness, you play an integral role in the development of a case.” This especially relates to whether a case

is worth pursuing to trial versus accepting a settlement.

- You can select the cases you feel comfortable serving as an expert witness, and reject others if you feel they have no merit.
- “I have found that serving as an expert witness is like solving a puzzle; you have pieces and perspectives from multiple sources, and putting everything back together again is an interesting challenge.”
- You must have knowledge of current and classic pediatric dentistry literature.
- You should be aware of procedures and treatments and philosophies taught at your local pediatric dentistry residency program (s).
- You should be familiar with AAPD clinical recommendations (best practices and guidelines).
- You should be familiar with state dental board regulations and recent rulings.

Finally, being a pediatric dentist expert witness or consultant can be very important for pediatric dentistry in regards to Medicaid dental audits or False Claims Act (FCA) cases. The key issue will usually be medical/dental necessity and appropriateness of services. The AAPD strongly encourages the relevant auditor or government agency to utilize pediatric dentist experts to review pediatric dentist cases, in order to ensure appropriate peer-to-peer review. According to a recent American Health Lawyers Association (AHLA) article, an effective expert demonstrates “independence and objectivity, proper demeanor, and relevant experience.”<sup>3</sup> Further:

“Perhaps the most important characteristic of an effective expert is having relevant clinical experience. The medical [dental] expert should be able to explain highly technical facts and interpret complex medical [dental] issues in a manner that can be understood by others who do not have extensive provider or medical [dental] experience.”

Also, in terms of reviewing documentation of treatment, it is important to have the ability to “discern the difference between technical documentation deficiencies and the standard of care/medical necessity deficiencies.”

For further information contact Chief Operating Officer and General Counsel C. Scott Litch at (312) 337-2169 ext. 29 or [slitch@aapd.org](mailto:slitch@aapd.org).

*This column presents a general informational overview of legal issues. It is intended as general guidance rather than legal advice. It is not a substitute for consultation with your own attorney concerning specific circumstances in your dental practice. Mr. Litch does not provide legal representation to individual AAPD members.*

<sup>1</sup>ADA Principles of Ethics and Code of Professional Conduct (ADA Code), pp. 9-10.

<sup>2</sup>Marc P. Gimbel, DMD, *The Making of an Endodontic Expert Witness*, AAE Communique, March 2016. <https://www.aae.org/specialty/2016/03/18/the-making-of-an-endodontic-expert-witness/>. Accessed January 6, 2019.

<sup>3</sup>Seikaly, Hibbert, Zapolska and Stearns, *The Use of Medical Experts in Medical Necessity Cases*, AHLA Connections, December 2018, pp. 12 – 20.

# Explore the Exhibit Hall

Enhance your time in the Exhibit Hall at AAPD 2019

## Tech Bar in the Exhibit Hall

In need of tech help? Bring your questions, we'll bring the experts.

- Ask Questions about your smartphone, tablet, apps and tech gadgets
- Discover Solutions for your everyday life—both professional and personal
- Increase Productivity through little-known tips and cutting-edge tools

Cool gadgets will be on-hand, including virtual reality goggles, smart watches, infrared keyboards and more. Bring your own devices and our experts will help trouble-shoot your toughest tech questions and provide tips you didn't even know were possible.



## Exhibit Breaks

Utilize the built-in breaks during each session. Maximize your 20 minute breaks in the Exhibit Hall with our nearly 200 exhibitors!

## Pedo Teeth Talk Podcast

Listen along as the host, Joel Berg, discusses scientific, clinical and the most up-to-date, relevant information out there for anyone in the pediatric dental community. Dr. Berg will be recording several episodes live at the Tech Bar in the Exhibit Hall! Check the Itinerary Planner for updates on podcast guests, topics, and times.



## Thank You 2019 Annual Session Sponsors



# Registration Information

Please review the following information to avoid delays in the processing of your registration or housing request.

## Who Needs to Register

Anyone (member or non-member dentist, dentists' staff or dental student) who wants to attend any portion of the Scientific Program must register. All registration categories for AAPD 2019 include all education sessions (except those specified), complimentary beverages in exhibit hall and the Scientific Proceedings. The guest registration is additional and must accompany that of an attendee; children are complimentary to the meeting, but tickets must be purchased for Social Events. Guests do NOT earn any continuing education credit; if seeking CE Credits, spouses/guests must register as Office Staff.

- Tickets to the **Welcome Reception** and Presidents' Farewell Dinner are an additional fee and must be purchased separately; see the Social Events section and proceed accordingly.
- Additional tickets to all Social Events must be purchased during registration; onsite tickets for these functions may be limited and are subject to availability.

**The cutoff for the advance fee is Wednesday, April 3, 2019.**

*Note: To receive the member registration rate for the 2019 Annual Session, your 2018-19 membership dues must be paid in full.*

## Residents

- Registration is complimentary if you register on or before April 3, 2019.
- Residents registering after April 3, 2019, or onsite are charged \$150 in registration fees; **no exceptions will be made.**
- Students must purchase a ticket to the Welcome Reception. Visit the Social Events page when registering to purchase your ticket.

Residents are encouraged to attend the Early Career Dentist Happy Hour on Friday, May 24. Visit the Social Events page when registering to purchase your ticket.

## Registration Methods

Registrations are processed on a first-come, first-served basis. Registration must be done online or over the phone.

Online: [annual.aapd.org](http://annual.aapd.org)

Phone: (800) 424-5249

Credit card only. Allow five days for processing and receipt of registration confirmation.

## Registration Hours

Please pick up your badge and materials at Registration. Registration is available during the following locations/days/times:

### Hilton Chicago – Main Registration

*Near the 8<sup>th</sup> Street entrance of the hotel on the lobby level*

<b>Thursday, May 23</b>	<b>7 AM – 7 PM</b>
<b>Friday, May 24</b>	<b>7 AM – 5 PM</b>
<b>Saturday, May 25</b>	<b>8 AM – 5 PM</b>
<b>Sunday, May 26</b>	<b>8 AM – 12 PM</b>

### Blackstone – Badge Pickup\*

*Barbershop Room on the concourse/lower level*

<b>Thursday, May 23</b>	<b>7 AM – 7 PM</b>
<b>Friday, May 24</b>	<b>7 AM – 5 PM</b>

### Palmer House Hilton – Badge Pickup\*

<b>Thursday, May 23</b>	<b>7 AM – 7 PM</b>
<b>Friday, May 24</b>	<b>7 AM – 5 PM</b>

*\*Badge Pickup is only available to pre-registered attendees. Onsite registration is available at the Hilton Chicago only.*

## Registration Instructions

Attendees must be registered for the Annual Session in order to make hotel reservations within the AAPD hotel block.

Most educational sessions do not require tickets. Seating is on a first-come, first-served basis. Many optional sessions, activities and events require additional fees and must be indicated online when you register; applicable tickets will be included in your meeting materials.

The Preconference Course, Learning Labs, PALS, BLS and Evidence-Based Dentistry Workshop require additional fees.

Registration forms must be submitted **on or before April 3, 2019**, to qualify for the discounted fees. Registrations received after April 3, 2019, will be automatically charged the higher registration fees.

## Cancellation and Refund Policy

All cancellations postmarked on or before May 1, 2019, will be refunded less a \$150 processing fee (\$50 for office staff and guests).

All cancellation requests must be made in writing to AAPD Registration and Housing Services for processing on or before May 1, 2019.

No refunds will be given after May 1, 2019. After this date, any extenuating circumstances must be submitted in writing to the AAPD c/o Senior Meetings & Continuing Education Director, Kristi Casale, at 211 E. Chicago Avenue, Suite 1600, Chicago, IL 60611. Those refunds approved are processed after the Annual Session.

Refunds are not granted for no-shows.

## Registration Confirmation

Every effort is made to provide all advance registrants with a confirmation of their registration. This notice will verify whether we received your registration prior to the deadline, and if the tickets requested will be issued.

## Name Badges

Name badges must be worn at all times by all registered attendees, including children, in order to gain access to any portion of the Scientific Program, Welcome Reception, access to the Exhibit Hall, hospitality areas and all social events.

Children's badges are provided without charge up to the age of 20; their names and ages must be listed on the registration form.

## Questions

If you have any questions regarding registration or housing, contact AAPD Registration and Housing Service Center at (800) 424-5249 Toll-free U.S. and Canada (Monday – Friday, 9 a.m. to 8 p.m. EST), (847) 996-5876 International (Monday – Friday, 9 a.m. to 8 p.m. EST), or [aapd@experient-inc.com](mailto:aapd@experient-inc.com).

# Housing Information

Please read this information carefully. You must register for the Annual Session prior to booking your hotel reservation. All housing reservations must be made through the AAPD Registration and Housing Service Center. Only one reservation allowed per form.

## Housing Reservation Methods

**Online:** [annual.aapd.org](http://annual.aapd.org)

Credit card only. Allow 7-10 days for processing and receipt of registration confirmation.

## Reservation Deadline

All housing requests must be submitted by Wednesday, May 1, 2019, by 5 p.m. CST in order to receive the AAPD discounted room rate. After May 1, 2019, we will continue to take reservation requests until 5pm CST on Wednesday, May 8th, 2019, however rooms and rates are subject to availability. Starting Monday, May 13, 2019, you may contact the hotels directly with your reservation needs.

## Housing Information and Change/Cancellation Policies

- Reservations are processed on a first-come, first-served basis.
- All reservations require a credit card guarantee and will only be charged if you fail to arrive on your scheduled arrival date or cancel after the stated cancellation policy indicated on your confirmation.
- Acknowledgement of reservation request is sent after each reservation form is processed, as well as each time a reservation is modified/changed and or cancelled. For online reserva-

tion housing, acknowledgement is immediate. For fax/mailed forms, acknowledgement will be sent within two business days of completion of processing. Please review acknowledgements carefully for accuracy. If you do not receive an acknowledgement within 14 days of submission, please call AAPD Registration and Housing Services Center at (800) 424-5249.

- All hotel room rates are subject to applicable state and local taxes in effect at the time of check-in.
- AAPD discounted room rates are applicable May 23 – May 26, 2019, subject to availability.
- Changes must be made on or before May 8, 2019, at 5 p.m. (CST) and online by accessing your registration/housing record or in writing via e-mail to [aapd@experient-inc.com](mailto:aapd@experient-inc.com).
- **All cancellations must be received a minimum of 72 hours prior to arrival in order to receive a refund of your deposit.** No refunds will be given for cancellations within 72 hours of arrival or for no shows.
- A portion of the room rate is used to offset the expense of registration and housing services.

## Hotel Block

### Hilton Chicago (Headquarters)

**Run of House**  
**\$230 Single/Double**

**2 Queen Bed/2 Bathroom**  
**\$257 Single/Double**

**King Junior Suite**  
**\$348 Single/Double**

**One Bedroom Suite**  
**\$510+ Single/Double**

**Two Bedroom Suite**  
**\$742+ Single/Double**  
**\$25 Additional Person/Room**

## Overflow Hotels

### Palmer House

**Run of House**  
**\$219 Single/Double**  
**\$25 Additional Person/Room**

### Blackstone

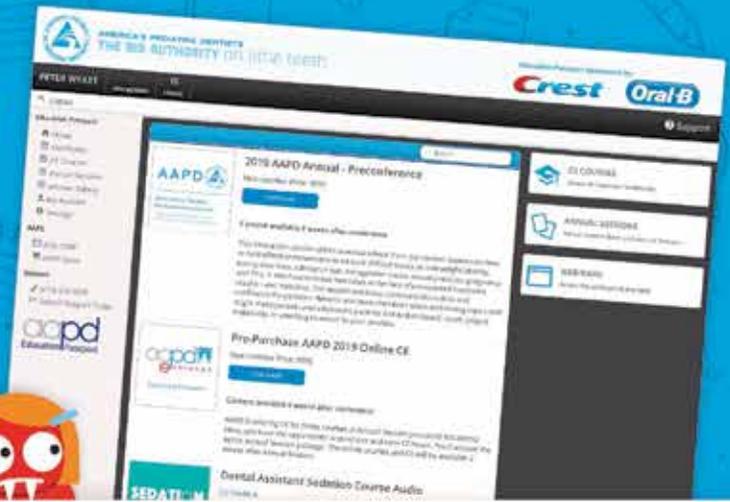
**Run of House**  
**\$219 Single/Double**  
**\$25 Additional Person/Room**

*Rates are subject to a current tax of 17.40 percent; tax is subject to change. Rates and rooms subject to availability.*

# AAPD Education Passport.

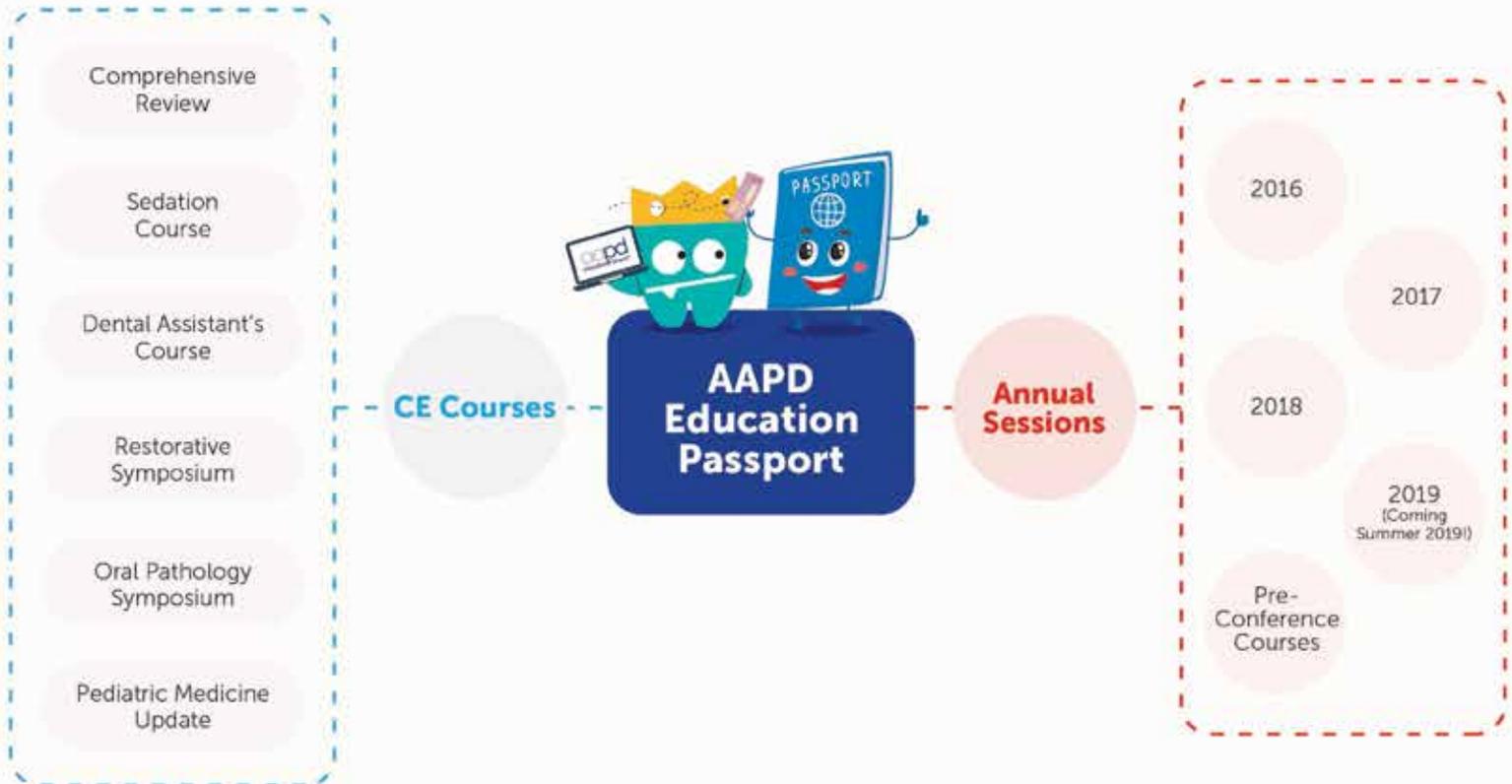
Recorded AAPD CE courses to view at your convenience.

[www.aapd.org](http://www.aapd.org)



## What is the Education Passport?

View presentations. Listen to presenters. Earn CE.



# Not to Miss During AAPD 2019

## Preconference Course

### Speak Up for Patient Health: Critical Conversations on Controversial Issues

THURSDAY, MAY 23

8:30 AM – 4:15 PM

*Robin Wright, Ph.D.; Karen Bernstein; Scott B. Schwartz, D.D.S., M.P.H.; Sharon Parsons; Cora Breuner, M.D., M.P.H.; Scott Herbert, J.D.*

Cost: \$250

“The topic is important, but I don’t know what to say!” Pediatric dental professionals find it challenging to talk with parents and patients (especially adolescents) about a host of medical conditions and lifestyle choices related to oral health. This interactive session offers practical advice from top content experts on how to hold effective conversations on such difficult topics as overweight/obesity, eating disorders, substance use, transgender issues, sexual practices, pregnancy and STIs. It tells how to break bad news in the face of unexpected treatment results – and mistakes. The session will boost communication skills and confidence for pediatric dentists and team members when addressing topics that might make parents and adolescent patients feel embarrassed, upset, judged negatively, or unwilling to return to your practice.

Communication is a must have skill for pediatric dentistry, especially when the discussion turns difficult or the only response from a ‘tween patient is a shrug or eye roll. It is critical to oral health literacy, informed consent, patient motivation and behavior change. In addition, strong communication skills bring many benefits. Patients who have positive communication with their health providers are more likely to accept treatment recommendations, have less anxiety about treatment, experience less discomfort, require less medication and recuperate more quickly than patients who do not. A fast-paced session relevant for every member of the pediatric dental team.

Upon completion of this course, you will be able to:

- Assess parent and adolescent perceptions of the discussion of tough general health topics
- Start a conversation about a difficult topic
- Offer emotional and decision support
- Build relationships of credibility and trust
- Effectively address the topics of obesity, diet issues, eating disorders, substance use, transgender issues, sexual practices and their outcomes
- Develop team member skill and confidence in difficult conversations
- Use Motivational Interviewing techniques to facilitate conversations with parents or adolescent patients
- Break bad news in oral health settings
- Recognize the legal ramifications of providing interventions on tough issues

## Opening Ceremony & Keynote Address

### Harnessing the Headwinds of Change

FRIDAY, MAY 24

7:30 – 9 AM

*Nicole Malachowski, USAF, Ret*

The first woman to become a pilot in the Elite Air Force Thunderbird Aerial, accumulating over 2,300 flight hours, 188 of which were in combat, and Commander of an Air Force squadron are just a few of the hats that Nicole Malachowski has worn. Malachowski has faced the unexpected throughout her entire life and career and shares her inspiring stories to help audiences harness their inner determination and drive.

A 21-year U.S. Air Force Veteran, Colonel Malachowski has forged a path through the various obstacles in her life that has helped her overcome significant adversity. After graduating from the Air Force Academy, she began her adventure as one of the first women to fly a modern fighter aircraft. From there, she had been personally selected by the First Lady to advise on all matters pertaining to military service members, veterans and military families. When an illness left Malachowski unable to safely walk or speak intelligibly and ended her military career, she still came out on top and uses her story as an opportunity to inspire others. Hers is a unique story of the power of determination and the drive of a truly indomitable spirit. She will share her story and how all of us can harness the power of the headwinds in our lives. The lessons she learned can benefit you, your teams and your organization.



# Council and Committee Meetings

## MONDAY, MAY 20

**12 – 5 PM**

Executive Committee Meeting

## TUESDAY, MAY 21

**8:30 AM – 5 PM**

Board of Trustees Meeting

## WEDNESDAY, MAY 22

**9:30 AM – 2:30 PM**

Pediatric Oral Health Research & Policy Center Advisory Board

## THURSDAY, MAY 23

**8 – 10 AM**

Interprofessional Relations Committee

**8 AM – 5 PM**

Pulp Therapy Workgroup

**11:30 AM – 2 PM**

HSHC Board Meeting

## FRIDAY, MAY 24

**7:30 – 8:30 AM**

Section Editors Meeting

**9:30 – 12:30 PM**

Council on Membership, Communications Committee, Early Career Dentist Committee & Resident Committee

Leadership Development Committee

**9:30 AM – 1:30 PM**

Council on Scientific Affairs

**9:30 AM – 2:30 PM**

Council on Clinical Affairs

**12:30 – 1:30 PM**

Scientific Program Committee Meeting

**12:30 – 2:30 PM**

Council on Post-Doc Education

**1:30 – 4:30 PM**

Editorial Board Meeting

## SATURDAY MAY 25

**7:30 – 9:30 AM**

Council on Government Affairs, Pediatric Dental Medicaid and CHIP Advisory Committee

**10:30 AM – 1 PM**

Affiliate Advisory Committee/Affiliate Member Caucus

**10:30 AM – 1:30 PM**

Committee on Sedation and Anesthesia

**12 – 1 PM**

Public Policy Advocates Luncheon

*Invitation Only*

**1 – 2 PM**

North Central Society of Pediatric Dentistry Caucus

Northeastern Society of Pediatric Dentistry Caucus

Southeastern Society of Pediatric Dentistry Caucus

Western Society of Pediatric Dentistry Caucus

Southwestern Society of Pediatric Dentistry Caucus

**1 – 5 PM**

Post-Doc Inservice Exam Committee

**2 – 3:30 PM**

Leadership Caucus

**3 – 4 PM**

Committee on Dental Benefit Programs

**4 – 5 PM**

Federal Services Society of Pediatric Dentistry

## SUNDAY MAY 26

**7:30 – 9 AM**

Board of Trustees Meeting

**9:30 – 11:30 AM**

General Assembly & Awards Recognition

**11:30 AM – 4 PM**

Behavior Guidance Workgroup

**12 – 4 PM**

Board of Trustees Meeting

# Affiliate & Alumni Meetings

All Affiliate and Alumni events will take place at the Hilton Chicago and Palmer House.

## THURSDAY, MAY 23 – SATURDAY, MAY 26

Indiana University Pediatric Dentistry Alumni Association

## THURSDAY, MAY 23

### 4:30 – 7 PM

ABPD Recognition Reception & New Diplomate Pinning Ceremony

*Invitation Only*

## FRIDAY, MAY 24

### 8:30 AM – 1:30 PM

College of Diplomates Board of Directors Meeting

### 2 – 4 PM

Foundation of the College of Diplomates Board of Trustees Meeting

## SATURDAY, MAY 25

### 7 – 8 AM

3M Satellite Event

### 7:30 – 10 AM

College of Diplomates Annual Meeting and CE Symposium

### 9 – 10 AM

American Board of Pediatric Dentistry Overview Session

### 1 – 4:30 PM

WSPD Board of Trustees meeting and Leadership Caucus

### 5 – 6 PM

Military Reception

*Invitation Only*

### 5 – 6:30 PM

UT Health San Antonio

Cincinnati Children's Hospital Pediatric Dentistry

Tufts University School of Dental Medicine Alumni Reception

### 5 – 7 PM

Howard University Alumni Reception

NYU College of Dentistry Alumni Reception

Pitt Dental

University of Tennessee

University of Washington/Yakima NYU Langone Alumni

UNC Alumni/NCAPD

### 5 – 7:30 PM

University of Iowa Pediatric Dental Alumni

### 5:30 – 7 PM

Children's National Medical Center

Columbia University College of Dental Medicine Pediatric Dentistry Alumni Reception

Paul P Taylor Association of Pediatric Dentists

Nova Southeastern University Pediatric Dentistry Alumni

The Ohio State University Alumni Reception

### 5:30 – 7:30 PM

SSPD/MAPD Reception

VCU Pediatric Dentistry

### 6 – 7 PM

Jacobi Medical Center Pediatric Dentistry Alumni Reception

### 6 – 7:30 PM

Boston Children's Hospital Alumni Association

University of Connecticut

### 5:30 – 7:30 PM

Canadian Academy of Pediatric Dentistry

CSPD/WSPD Reception

Nova Southeastern University Pediatric Alumni Association

University of Connecticut School of Dental Medicine

University of Minnesota

### 6 – 8 PM

Case Western University School of Dental Medicine Reception

UNMC Pediatric Dental Residency Program

### 6 – 8:30 PM

Bons Secours St. Mary's Hospital

### 6 – 9 PM

The University of Rochester Eastman Institute for Oral Health Alumni and Friends Reception

*off-site*

# Social & Networking Events

## PAC Donor Reception

Friday, May 24

4 – 5 PM

*(Invitation only)*

## Early Career Dentist Happy Hour: Flight Club\*

Friday, May 24

5 – 7 PM

Come ready to win! Take a selfie to get your name up on the board and begin choosing from five different social dart games. Play as an individual or on a team and enjoy the interactive experience that this dart bar has to offer.

Meet and connect with fellow new pediatric dentists and residents, then head right outside to hop on the transportation provided by AAPD to the Welcome Reception.

*Sponsored by Treloar & Heisel and Medical Protective*



## Sunstar Welcome Reception: Sweet Home Chicago\*

Friday, May 24

7 – 10 PM

*Museum of Science and Industry (MSI)*

Welcome to Chicago! Get ready to immerse yourself in a homecoming celebration that you've never experienced before as AAPD welcomes you back to Chicago after nearly 10 years!

Take yourself back to your high school days and enjoy a homecoming that doesn't miss a beat. From the cheerleaders to the hometown band, all members and families will feel welcomed back to the AAPD's hometown, Sweet Home Chicago.

Head inside and submerge yourself into the U-505, a German U-Boat used during WWII. Take your children on a scavenger hunt to explore the Museum and let their creativity fly as they create their very own toy at the Toymaker 3000. Finish out the night by having a "Taste of Chicago" and grab food from Chicago's many diverse neighborhoods.

*Sponsored by Sunstar Americas, Inc.*

**SUNSTAR**

## Career Fair

Saturday, May 25

3 – 5 PM

The Career Fair is a great opportunity for a new pediatric dentist seeking their first practice position or the more experienced dentist who is looking for a change to network with hiring organizations.

For more information on exhibiting or to download the Career Fair form, visit <http://annual.aapd.org/networking/> or email Kelly Katona at [kkatona@aapd.org](mailto:kkatona@aapd.org). The cost for AAPD Members to exhibit is \$150; recruitment companies may exhibit at the price of \$500. All AAPD 2019 attendees are welcome to attend free of charge.

## International Reception

Saturday, May 25

5:30 – 7:30 PM

This reception began in 2010 at the Annual Session and has continued to be a popular event for international members and attendees. Join members of the AAPD board of trustees, learn more about the AAPD and network with fellow international attendees before enjoying your evening in Chicago.

## President's Farewell Dinner\*

Sunday, May 26

6:30 – 10:30 PM

*Morgan Manufacturing*

Tonight, celebrate the week's immense collaboration, at the intersection of Chicago's business, technology, creative, and philanthropic communities in a space that celebrates our leaders and culminates with dancing to one of our city's best bands. Come check out Chicago's newest up-and-coming area – the West Loop, which is one of Chicago's most vibrant neighborhood spots. Your night takes place in a spectacularly-renovated, pre-Chicago Fire building, formerly a manufacturing facility, the space combines modern design and industrial elegance. Tonight, Urban Street melds with Pop Art in an homage to color and form. Come for a night of spectacular food, wine, and company and feel the "urban renewal" that comes from being in one of Chicago's hottest new landmarks.

*Reception is sponsored by Treloar & Heisel*



### \*Ticketed Events

*The Early Career Dentist Happy Hour, Welcome Reception and President's Farewell Dinner are ticketed events. Tickets must be purchased in advance when registering to attend AAPD 2019.*

# 2019 Annual Session Exhibitors

3M	506	EZ Floss	1614	OMS	517
Acero Crowns	210	Eyeclick	331	Ortho2	1025
Accurate Manufacturing	1029	Family Health Center of Marshfield, Inc Dental Division	1616	OrthoArch	316
ADS dental Systems	311	Figaro Crowns	1119	PBS Inc.	526
Air Techniques	401	First Medica	216	Pascal	213
Allied Powerrrs	605	Fotona	920	Pediatric Dental Assitants Association	530
American Association for Accreditation of Ambulatory Surgery Facilities	1033	Freelance Anesthesia	1702	Pediatric Dental Anesthesia	218
American Board of Pediatric Dentistry	1121	Giggletime Toys	822	Planmeca	312
American Dental Society of Anesthesiology	817	Hawaiian Moon	216	Podium	320
Anurarc.com	1305	Healthy Start/ Ortho-tain	1808	Porter Royal Sales	409
Arminco	604	HQRC Management Services	1700	Practice Genius	723
Aseptico	1020	Henry Schein	516	Pro- Fi 20/20 CPAs, LLC	722
Aurette/Toob Brush	816	High Ridge Brands	618	Practicon	304
Bank of America	808	HQRC	1700	Preventech	921
Bentson, Copple & Associates	719	Hu-Friedy	406	promed sales	203
Best Instruments	612	Hunter & Spence	405	prophy magic	313
Birdeye	1610	Imagination Dental System	3205	Plaque HD	216
Biolase	211	Infinite Trading	215	Prophy Perfect	520
Bisco	1601	Infinity Massage	107	Pulpdent	715
Blue Cloud Pediatric Surgery Centers	1030	Isolite/Zyris	507	Quip	1316
Boyd	101	Ivoclar	819	RGP	1022
Brasseler	412	KidzCrowns	1713	SDI North America	522
BQ Ergonomics	1701	Kidzspace	523	Second Story Promotions	820
BuzzyBooth	717	Kilgore	423	Sedation Resource	815
Cain Watters Associates	1411	Kinder Krowns	301	Septodont	616
Centrix	611	KSB	809	Sesame Communications/Henry Schein One	610
Cheng Crowns	706	Lares	1511	Shofu Dental	421
Cloud9software	319	Large Practice Sales	112	Smile Makers	1402
Convergent Dental	1017	LCP Dental Team Coaching	1111	Smile Savvy	1510
Colgate	514	Local Med	430	SML	914
Columbia Bank	403	Leone America Dental Products	1717	Snap On Optics	410
Cosmedent	212	Litezilla	1123	Southeastern Society of Pediatric Dentistry	724
Crest	600	Lighthouse	1410	Specialized Care	510
Cumberland Pediatric Dentistry and Orthodontics	1301	Lightsscalpel	724	Sprig	1501
Danserau	523	Lips	415	Sterisil	505
DDS	1124	Lumadent	217	Sunstar	1710
Denovo Dental	823	MacPractice	503	Surgitel	206
Dental Accounting Assitants	718	Mainstreet Children's Dentistry	1816	Swell CX	1618
Dental Tribune	205	MAM	709	Tess Oral Health	924
Dentistryplanet.com	1605	Marketing by SOS	1413	Theme Fusion	425
Dental Team Finder	1001	McGill & Hill Group	1513	Tokuyama	607
Designs For Vision	221	MD Brands	111	Treloar & Heisel	307
Digital Doc, LLC	613	Medco Instruments	417	Treasure Tower	1717
Directa Dental	608	Medi Air Purfier	203	Ultradent	300
DMG	814	Med-Care Pharmaceuticals	726	Ultralight	407
Doctobr Disability Specialists	1414	MedPro Group	309	US Jaclean	1519
Dolphin Imaging	513	Microcopy	1315	Vitamin Paste	1314
Dr Fuji	1615	MNY Innovations	209	VOCO	1416
Dryshield	816	Moss, Luse, &Womble	1603	Waterpik	201
Eclipse Loupes	424	Mouthwatch	820	West Televox	426
e Dossea	824	My Kid's Dentist	915	Worlds of Wow	226
Elevate	710	Myofunctional	1418	XL Dent	606
elsevier	1612	Neolab	721	Yapi	1113
Design Ergonomics	330	Nowak	715	Zoll	500
		Nusmile	909	Zooby	511
		NYU Langone Dental Medicine	1517	Zolli Candy- The Clean Tooth Candy	1705
		Ohlendorf Appliance Lab	208		
		Olive and Cocoa	1620		

# MASON'S MIRACLE

By AAPD member Dr. Amy Luedemann-Lazar



As quickly as time flies, it also applies to advanced pediatric dental techniques. In 1990, when I began my career in dentistry, an ankyloglossia assessment was to ask a patient to stick their tongue out. If they could stick their tongue out past the lower incisors, our assessment was that their tongue was fine. Sadly, today, there are many providers in the dental and medical field still using this antiquated, subjective assessment, even though in the past decade volumes of research have been published documenting the negative effects of a tongue tie over the course of a person's life. More than 20 years later, there are now reliable assessment tools at our disposal.



Mason Motz and his family walked into our practice in March of 2017. His family came to our practice Kidstown Dental, because of our reputation using Dr. David Tesini's D-Termined Program for children with special needs. On his first visit, my associate Dr. Rachael Garrett, recommended that Mason have sedation to complete his dental treatment. A little over a month later, I met Mason's family in pre-op. It was there that all of our preoperative conversations occurred, including reviewing all of the possible treatments a child may need. We ask permission, prior to starting, to treat any diagnoses found—Mason's family gave permission. In addition to cavities, I diagnosed a tongue-tie. As part of completing his care, I did a frenectomy. The procedure went well, and as per our protocol, Mason followed up with our in-office myofunctional therapist Nichole, to learn about our Myobrace System a few weeks later. Mason's family followed our recommendations and what a miracle his story has been.

When Mason's family returned they had a lot to say, and as his story spread, we all shed tears of joy hearing it. Mason was six years old at the time of treatment and only spoke six words.

Incredibly, hours after he was discharged, Mason began speaking in complete sentences. We had been treating tongue ties routinely after an “awakening” at the Academy of Applied Myofunctional Sciences 1st Congress. Our office attended this groundbreaking meeting and learned about the many negative effects of ankyloglossia, as well as the more objective, accurate assessment tools and myofunctional therapy, as it relates to tongue tie treatment. This information proved to be life-changing for Mason.

After starting the Myobrace System more things began to change for Mason. Prior to the surgery he had many of the “hallmark issues” related to tongue-tie: speech delay, gagging with eating, mouth breathing, cavities, ear infections, sleep issues and malocclusion.

Six months later, Mason no longer grinds his teeth or snores at night, and has not had one ear infection since the frenectomy. Mason eats better and rarely gags. With his crossbite and crowding corrected, he is now a chatterbox. In addition, he now has an improved airway, ability to sleep, eat and communicate as a vibrant 7- year-old. Mason loves coming to our office and is able to sit for a typical dental cleaning and X-rays without restraint or sedation.

Is Mason a miracle? Yes he is! But guess what? We routinely see similar miracles! I was thrilled at the opportunity to write this article for *PDT* and I want to share why. Today, we stand poised in pediatric dentistry to affect children’s lives like no one else in medicine. This is the best time to be a pediatric dentist!

At the end of this article, I hope that you will have learned or been reminded on how a tongue tie can affect eating, speech, breathing, sleep and growth. I also want to share that parents are calling from all over the world asking if I can consult with them about their special needs children. I have learned from this whole experience that it is sadly common for providers to neglect looking for a tongue tie in the special needs population.

While I cannot imagine it is intended, it comes across to these loving, advocating parents as an unspoken statement of, “Look, your child has special needs and this is as good as it’s going to get. No, there is no tongue tie and even if there is, fixing it isn’t



going to do much for your child.” Actually, the second sentence above is often said out loud, as reported by parents I consult with, and I find it to be a sad indication that the provider is not current on their respective research. Every child deserves a chance at his/her best life. If we know a tongue tie can cause problems with everything mentioned above, then it is our responsibility and privilege to learn to do a proper assessment and treat anyone with the diagnosis.

I am going to do my best with the rest of this article to summarize something I routinely teach, and that holds the pearls I want to share that are hidden in Mason’s story. I wish I had room to go into greater detail because I think it is important and I am very passionate about educating and informing both providers and

patients. If you find this helpful and want more details, please feel free to check out my Kidstown Dental YouTube Page where I have several videos available. I also have a blog on my website where I go through the effects of an untreated tongue tie in greater detail.

The tongue is eight paired muscles innervated by four nerves. It is actually an organ, and a very important one. The tongue is part of the floor of the mouth in utero and begins to separate via apoptosis, just like our webbed fingers and toes separate. When a tongue does not separate enough, embryonic fibers remain and overly restrict the range of motion of the tongue. A frenum is simply a muscle attachment to bone. Everyone has a frenum under their tongue as they should, and it attaches the organ of the tongue and all of its muscles to the mandible. The function of a frenum is to restrict motion, and the tongue frenum is a critical structure in stabilizing the mandible's position during chewing, speaking and in maintaining the airway.

The tongue exerts 500 grams of force on swallow and we swallow 1500+ times per day. For reference, it takes 1.7 grams of force to move a tooth. There are two critical results of this consistent force:

- First it serves as a pumping action to release all cranial sinuses. When the tongue is tied and fails to exert its full force on the palate, often the child will suffer more congestion and ear fluid buildup. I call them “junkie breathers.”
- A second purpose of this force is to drive growth and development of the face, jaws and airway. The tongue pushing against the roof of the mouth creates prominent cheekbone development, broad, healthy arches that have enough room for all teeth. When the tongue has an altered swallow pattern face/jaw and airway growth, development will be affected adversely.

Feeding can be affected by a tongue tie. First, breastfeeding can be affected. Of course not all breastfeeding issues relate to ankyglossia, and we should always defer to an IBCLC for a complete assessment when a mom is suffering with breastfeeding issues. In addition, some moms will breastfeed just fine when their baby is obviously tongue-tied. These moms' breast anatomy and milk supply compensate

for her baby. Another issue with ankyglossia and feeding is solid food introduction. Tongue-tied children often have issues with gagging. They frequently self-select soft, processed foods. Their tongue isn't able to do the normal movements, such as creating a bolus and shooting it “down the hatch” instead just before swallow the child has “scatter” causing gagging. This soft food diet increases the risk of cavities and exacerbates growth and development issues caused by the tongue tie because the second most important factor in face/jaw/airway growth and development is chewing fibrous foods from an early age.

The next issue possible to ensue from a tongue tie is speech, specifically articulation issues. When we treat a patient, no matter the age, with a tongue tie who has articulation issues, their speech changes the same day!

There is so much more to detail, but the last thing I want to mention here is sleep. Dr. Christian Guillemineault showed in 2016 that a tongue tie is a marker for sleep apnea. For this reason alone, I believe when a person has a diagnosis of ankyglossia, or tongue tie, they should have it treated. And because we are pediatric dentists, I will leave you with this interesting fact: In Australia, it is illegal to give children ADD/ADHD medicine without doing a sleep study first because the clinical presentations are identical.



### This story was featured on...

**Inside Edition**—<https://www.insideedition.com/texas-boy-thought-be-nonverbal-can-speak-after-dentist-discovers-hes-tongue-tied-47101>

**New York Times**—<https://www.nytimes.com/2018/09/29/us/tongue-tied-boy-speaks.html>

**CBS Morning Show**—<https://www.cbsnews.com/news/boy-speaks-clearly-for-first-time-after-dentist-discovers-hes-tongue-tied/>

**Good News Network**—<https://www.goodnewsnetwork.org/boy-thought-to-be-nonverbal-can-speak-after-dentist-discovers-he-is-actually-tongue-tied/>



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### 5 DIFFERENT BEAK TYPES:



#1 UPPER ANTERIOR



#10 UPPER MOLAR



#23 LOWER MOLAR



#27 LOWER MOLAR



#44 LOWER ANTERIOR

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STANDARD FORCEP

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*(10% discount on forceps only)*





AMERICA'S PEDIATRIC DENTISTS  
**THE BIG AUTHORITY** on little teeth®

## Welcome New Members

The AAPD would like to welcome new members. We look forward to supporting your professional needs. For further information on membership benefits please contact Membership Department at (312) 337-2169 or [membership@aapd.org](mailto:membership@aapd.org).

### New Member Benefit

## Shared Interest Groups



AAPD's ONLINE COMMUNITY  
**little teeth CHAT**

We know the value that AAPD members put on networking and educational opportunities we provide through our Annual Session and programs throughout the year. To build on that value, we are excited to enter into this new phase of member communication by providing AAPD members an environment to connect, engage and share critical information and best practices in real time in the new online Shared Interests Groups (SIG) community called Little Teeth Chat. This is a private Members' only group that is safe and secure.

Topics include:

- Caries risk assessment
- Behavior guidance
- Fluoride therapy (including SDF)
- Restorative techniques
- Sedation/anesthesia
- Children with special health care needs
- Oral Pathology/Oral Medicine
- Hospital-based practice
- Residency program management
- Practice management, including:
  - Coding
  - Finances
  - Marketing
  - Patient and family dynamics
  - Staffing (officer managers, dental hygienists, dental assistants, etc.)
  - Associates and partnerships

Access to Little Teeth Chat can be accessed through the AAPD website. For questions please contact Membership and Marketing Director Suzanne Wester at [swester@aapd.org](mailto:swester@aapd.org)

## 2019 Membership Directory Corrections

The following members were omitted from the 2019 AAPD:

**Brennan, Lisa D.** LPDF

6152 Chesebro Rd  
Agoura Hills, CA 91301-1834  
Em: sflowerplc@aol.com

**Christensen, Conner John** P

2201 4th Ave  
Scottsbluff, NE 69361-2038  
Ph: (308) 225-4646  
Office Email: conner.christensen@doane.edu

**Holman, Brent L.** R

75 Prairiewood Dr S  
Fargo, ND 58103-4651  
Office Email: blholman@gmail.com

**Kafle, Sumana** P

Little Pearls Dentistry for Children  
19465 Deerfield Ave Ste 302  
Lansdowne, VA 20176-1705  
Ph: (703) 726-3030  
Em: sumana.kafle@gmail.com

**Macdonald, David William** PostS

946 Meadowland Dr  
Cincinnati, OH 45255-4410  
Em: Davidmacdonald87@gmail.com

**Mahmoud, Sarah A.** PD

Children's Dentistry Group  
195 S Rand Rd Ste 110  
Lake Zurich, IL 60047-2205  
Em: sarahaziz.m@gmail.com

**Maryam Mohammadi** P

1422 21st St NW # R2  
Washington, DC 20036-5901  
Ph: (202) 331-3474  
Em: mmohammadids@aol.com

**Peck, Patricia H.** PFD

1692 Hospital Dr. Building B  
Suite 102  
Santa Fe, NM 87505-4754  
Ph: (505) 989-9033  
Em: dr@childs2thdr.com

**Sanger, Roger G.** R

P.O. Box 1825  
Ketchum, Idaho 83340  
Ph: 831-594-6512  
Em: sangerrk@gmail.com

**Theriot, Adrien Lewis** P

1515 Dodd Ln  
Houston, TX 77077-3905  
Ph: (409) 791-4807  
Em: AdrienLTheriot@gmail.com

The following members Diplomate status was omitted

**Jeffery T. Johnson**

## AAPD Endorses Smokefree Movies Initiative

Last year the AAPD board of trustees voted to become an endorsing organization of the Smokefree Movies Initiative. This means that the AAPD supports the following specific goals:

- Rating new smoking movies "R" unless the dangers and harm of tobacco use are presented or it represents use by an actual person such as in a biography.
- Certifying no payoffs for depiction of tobacco use in a movie.
- Requiring strong anti-smoking ads before any media production with a tobacco presence.
- Stopping identification of tobacco brands in any media production.
- Ending public subsidies for media productions with tobacco imagery.

The AAPD's Policy on Tobacco Use is available at: <https://www.aapd.org/research/oral-health-policies--recommendations/tobacco-use/>

Other endorsing organizations include the ADA and the American Academy of Pediatrics. For more information on this initiative, visit: <https://smokefreemovies.ucsf.edu/>

## Dr. Anne O'Connell Elected President of the International Association of Dental Traumatology

Dr. Anne O'Connell is a long-time member of AAPD, a member of the editorial board, international consultant of the Council on Scientific Affairs and a board certified pediatric dentist. She is also an author of the chapter on dental traumatology in the Handbook of Pediatric Dentistry.

The International Association of Dental Traumatology (IADT) is an international professional organization with global representation. The mission of IADT is to promote optimal prevention, diagnosis, treatment and follow up services to all individuals following a traumatic dental injury. Dental injuries in a growing child can particularly complex and management is often long term and multidisciplinary. IADT seeks to engage the lay public, sporting organizations, dental and medical colleagues to educate and prevent injuries where possible. It also seeks to update and educate professionals on recent developments within Dental Traumatology ([www.iadt-dentaltrauma.org](http://www.iadt-dentaltrauma.org)). Join us in Lisbon for World Congress in Dental Traumatology 2020.



## AAPD Predoctoral Chapter Spotlight

# The Student Chapter of the AAPD at the Ohio State University

The Student Chapter of the AAPD at the Ohio State University was officially established on Oct. 31, 2018. We developed the chapter constitution; installed our executive officers including president, vice-president, secretary and treasurer; and established other positions including director of member eEducation, student group liaison, and public relations chair.

We also registered with the University to be recognized as an official student organization, which would give us access to the university resources and some funding. As part of the registration process, our president, secretary and faculty advisor completed required University training. Next, we obtained a tax ID number and opened a bank account.

November was a busy month. In order to advertise our newly formed organization, we hosted our first lunch-and-learn. The catered

luncheon was made possible by the generous support of Lavash Café, a local favorite. At the event, we introduced the executive officers and pediatric dental faculty, announced future exciting projects, and gave information on how to become a member. We had 79 students in attendance and so far, 31 dental students have officially paid the dues and joined the chapter. We are very excited to see such interest in the promotion and education of pediatric dental health!

Also in November, our president met with the Columbus Dental Society board of directors in order to introduce the group and ask for sponsorship for the upcoming year. After listening to proposed community outreach projects, the Columbus Dental Society pledged \$1,000 for 2019 projects plus additional support for the next two years! We are very grateful for

their generosity. We also completed a successful application for programming funds through the University for the upcoming lunch-and-learns.

To start off the new semester of 2019, a members' luncheon was held on Jan. 14, in order to meet with the new members and introduce upcoming projects and events. We also had a pediatric dental resident from OSU/ Nationwide Children's Hospital give a presentation to our members on how to provide pediatric-focused nutritional counseling.

Last but not least, some upcoming events will include a monthly pediatric dentist speaker series beginning in February, and community outreach projects in collaboration with organizations such as the Columbus Ronald McDonald House, Special Smiles, and local refugee centers. 2019 looks very promising for the promotion and appreciation of pediatric dentistry in Columbus, Ohio!



*OSU-AAPD student members at the Nov. 16 luncheon.*



*OSU-AAPD first executive board meeting.*



*Chapter president and treasurer working on the constitution in the OSU pediatric dental clinic.*



*Chapter president meeting with the Columbus Dental Society for sponsorship.*

## Resident's Corner

# A Resident's Perspective of Attending AAPD Annual Session

by Sofia Kennel, D.D.S.

AAPD 2019 is quickly approaching! Here's what you need to know as a resident to be prepared. This year the meeting will be held May 23-26, 2019, in Chicago, Ill. The Annual Session consists of continuing education, social and networking events, AAPD leadership and council and committee meetings, and an exhibit hall. Residents can register for the conference and book accommodations through [annual.aapd.org](http://annual.aapd.org). There is no conference registration fee for residents if you register before early registration deadline of **April 3, 2019**. While residents are expected to attend continuing education courses and present research, it may be beneficial to participate in some of the social events available and explore ways to become involved in organized dentistry.

The AAPD Annual Session mobile application is available on the App Store and Google Play, allowing access to course schedules and events to help you plan your itinerary. This app also contains all presentation slides and access to research posters.

### FREQUENTLY ASKED QUESTIONS

#### How is the meeting organized?

The Annual Session is organized into four main components: the leadership/council and committee meetings, the preconference course, the scientific sessions and the exhibit hall. The conference presentations are available through the AAPD 2019 mobile app.

#### What social and networking events are available?

On Friday, May 24, there are two events available: The Early Career Dentist Happy Hour and the Welcome Reception. On Saturday, May 25, the International Reception is available for international members. On Sunday, May 26, the meeting wraps up with the President's Farewell Dinner. Please note, there are additional costs to attend the Happy Hour, Welcome Reception, and Farewell Dinner. These events do sell out, so we advise to purchase your tickets early, especially to the Welcome Reception!

Numerous Chicago tours and experiences are available for purchase as well through the Annual Session website.

#### Are there opportunities for job seekers?

The Career Fair is on Saturday, May 25, from 3-5 p.m. This is a great opportunity to network and view positions available throughout the country. This event immediately follows the Early Career Dentist Course.

#### What is included in registration? What costs extra?

Included: Conference, Scientific Sessions, Exhibit Hall

Extra: Preconference, Learning Labs, and some Social Events

#### What are Learning Labs?

New this year, Learning Labs (formally Breakfast Rounds) are small one hour lectures of no more than 25 people. Refreshments will be served. You must register to attend these lectures and there is an additional fee.

#### How do I get my CE?

After the conference, you will receive an email to evaluate the conference and the courses you attended. Once this is completed, you will receive your CE credit.

#### What should I wear?

It is advised to wear business casual for the meetings unless you are presenting research, in which case, it is best to be dressed in more formal business attire. The social events will indicate the appropriate attire.

#### How do resident research presentations work?

You will see a scheduled list for research presentations on the app. Research presentations are scheduled based on topic. If you are presenting, you will have a time slot assigned to your poster and should be prepared to answer questions on your research during that time. Feel free to also peruse other posters and show up to support your fellow colleagues!

## Looking forward to seeing you in the Windy City in May!

## Be sure to register by April 3!

## Affiliate Corner

# Greetings Affiliate Members!

by AAPD President Joe Castellano, D.D.S.

I am honored to have been asked by the good Dr. Kerry Maguire to write a little piece for the Affiliate Corner.

First and foremost, let me thank each of you for being an Affiliate Member of the American Academy of Pediatric Dentistry (AAPD)! We are truly proud that you have chosen to be a part of this great organization.

In my president's message in this issue, I told my story about finding my passion as a pediatric dentist after practicing as a general dentist (GD) for ten years. I became more and more passionate about treating children and eventually returned to school to specialize. During my ten years as a GD, however, I would quite often search for continuing education in pediatric dentistry to help me better meet the needs of the children in my practice. It was a little challenging back then, to say the least. Fortunately, during that same time, it was becoming increasingly evident to the Academy leadership that there was a genuine need to provide mentorship and good, comprehensive CE to GD's. The Academy began making our specialty organization and its resources more available to the GD's, thus providing them a means to obtain the high-quality CE they desired.

The Academy continues to focus on the GD, your needs, and how you can best be served. The AAPD has an Affiliate Trustee,

Dr. Kerry Maguire, that sits on our board of trustees and provides input from the GD's prospective on various issues. Several years ago, the Academy created the Taskforce on the General Dentist on which I, along with Dr. Maguire and others, were privileged to serve. It looked in depth at ways the AAPD could enhance the Affiliate Membership and improve the Affiliate Member's experience. As a result, we have now developed more CE courses tailored to the GD and have added Affiliate Members to various AAPD councils and committees. We have also created an Affiliate Member leadership structure through which our Affiliate Members can better communicate amongst themselves, while helping the AAPD better communicate with and serve its Affiliate Members.

Moving forward, AAPD will continue to make sure that your needs are met, the experiences you have are positive, and that you continue to see value in your Affiliate Membership. At the end of the day, we are all on the same team. We—pediatric dentists and general dentists alike—are in our offices, clinics and institutions daily educating, treating and advocating for the children we serve. The AAPD's Vision is: **Optimal oral health for all children.** Working together, we will make this vision a reality.

I look forward to seeing you in Chicago for the AAPD 2019!

## AAPD Headquarters Office Open House

Thursday, May 23

2 - 4 PM

AAPD invites all attendees to stop by the AAPD Headquarters Office at 211 E. Chicago Avenue, Suite 1600, in the American Dental Association Building on Thursday May 23, from 2 - 4 p.m. If you are strolling around Michigan Avenue why don't you come see us. The AAPD Headquarters Office is steps away from the historic Water Tower that survived the Great Chicago Fire of 1871. Meet the staff of the Membership Department and get a tour of the office. Members are always welcome to stop by our offices year round. We would love to meet you.

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**Oral Clinical Exam Review**  
Aug. 22, 2019

Le Westin Montreal, Canada

Prepping for the Oral Board Exam? Do you want to brush upon your oral test-taking skills? This course will provide you with the opportunity to participate in numerous mock examinations. Drs. Fiels and Wright will focus on the area of examination process as well as topical area of the exam. Not only will they discuss how cases are designed and created, but also provide suggested readings to help you study.

**Speakers**

Henry Wright, D.D.S., M.S., M.S.D.  
Timothy Wright, D.D.S., M.S.

**Who Should Attend**

Members preparing to take the ABPD's Oral Clinical Examination

**CE Credits**  
8 hours



**Dental Assistant Sedation Course: Your Role in the Safe Sedation of Children**  
Oct. 11 – 12, 2019  
The Whitley Hotel, Atlanta, Ga.

This one-and-a-half day course is specially designed for the pediatric dental assistant to enhance their knowledge and understanding of sedation emergencies and other emergent medical conditions in the office. An introduction to oral sedatives and using nitrous oxide/oxygen sedation will be included. Participants will learn how to organize and prepare the office for an organized response to a medical emergency and how to assist in the management of medical and sedation emergencies.

On Saturday morning, there is a four-hour workshop that allows hands-on training for the dental assistant. Participants will rotate through the multiple stations to include airway management; airway equipment; papoose board and monitor placement.

**Course Chair & Speaker**

Bobby Thikkurissy, D.D.S., M.S.

**Speakers**

Alan Milnes, D.D.S., Ph.D.  
Cara Riley, D.M.D.  
Stephen Wilson, D.M.D., M.A., Ph.D.



**Comprehensive Review of Pediatric Dentistry**  
Aug. 23 – 25, 2019

Le Westin Montreal, Canada

Taught by expert clinicians, the Comprehensive Review Course will provide attendees an extensive review of pediatric dentistry. This course focuses on the clinical science of cutting edge topics and the application of these topics into your daily practice.

**Course Chair and Speaker**

Amr Moursi, D.D.S, Ph.D.

**Speakers**

Catherine Flaitz, D.D.S, M.S.  
Christina Carter, D.D.S., D.M.D.  
Timothy Wright, D.D.S, M.S.

**Who Should Attend**

Any dentist treating children; whether you are preparing for the ABPD examinations or just need a refresher

**CE Credits**  
22 hours



**Safe and Effective Sedation for the Pediatric Dental Patient**

Oct. 11 – 13, 2019

The Whitley Hotel, Atlanta, Ga.

This course features the recognized leaders in the field, both in dental anesthesia as well as pediatric dentistry. You'll find didactic lectures, case studies, film clip sessions, panel discussions and hands-on breakouts with personalized attention. There will be dedicated forums to ask questions and talk about specific issues with course faculty, discuss techniques for effective communication with the patient and parent to address unusually challenging and complex situations. This course will offer opportunities to gain hands-on experience while learning airway techniques to rescue patients and will include breakout sessions with manikin practice with face masks, ambu bags and the insertion of nasal and oral airways; all in a personalized setting with real equipment and monitors.

**Course Chair and Speaker**

Stephen Wilson, D.M.D., M.A., Ph.D.

**Course Vice-Chair and Speaker**

Bobby Thikkurissy, D.D.S., M.S.

**Speakers**

Alan Milnes, D.D.S., Ph.D.  
Cara Riley, D.M.D.

**Who Should Attend**

Any dentist who sedates children in their office and wants to be taught by the leaders in the field who wrote the current AAPD-AAP Guidelines.

**CE Hours**  
22 hours

**Sponsor**





Preventable Harm in Pediatric Dental Practice

# SAFETY

Symposium: The Next Step in Advocacy

## Safety Symposium: Preventable Harm in Pediatric Dental Practice: The Next Step in Advocacy

Nov. 8 – 9, 2019

Renaissance Chicago, Ill.

Medicine was awakened to the hidden dangers in the Academy of Medicine’s “To Err is Human” but the dental profession has yet to delve into potential risks of dental care. This course provides a look at safety in pediatric dental care and provides practical tools and the latest clinical advice on how to improve office safety for patients, team members and pediatric dentists. Featuring recognized experts from major areas of dental and medical practice, this fast-paced session will help attendees develop a culture of safety, mitigate potential harm related to providing dental care, and become proactive for you and your patient’s well-being.

### Course Chair and Speakers

Paul Casamassimo, D.D.S, M.S.

Jade Miller, D.D.S

### Speakers

Jed Best D.D.S, M.S.

Terry Davis, M.D.

Karl DeLeeuw D.D.S, M.D.

Steve Ganzberg, D.M.D, M.S.

Barry Jacobson, D.M.D.

John Molinari, Ph.D.

Mike Mullane

Michael Ragan, D.D.S

Duane Tinker

### Who Should Attend

Any dentist treating children.

### CE Credits

14.75

# Samuel D. Harris Research and Policy Fellowship sponsored by Preventech

The American Academy of Pediatric Dentistry (AAPD) is accepting applications for the Samuel D. Harris Research and Policy Fellowship sponsored by Preventech. Pediatric dental residents and individuals in their first five years post-residency are eligible and encouraged to apply. The winning fellow will participate in research addressing one of the priority areas of interest as identified by the AAPD Pediatric Oral Health Research and Policy Center Advisory Board and approved by the AAPD board of trustees. A deliverable project such as a published article in a peer reviewed journal or presentation at a national meeting is required at the end of the Fellowship. Payment for travel to relevant meetings is provided.

The Harris Fellow will serve as a research assistant for a specific research project of the AAPD Pediatric Oral Health Research and Policy Center, whose goals are to:

- Conduct oral health research, including but not limited to health services research that advances children’s oral health issues and supports AAPD public policy and public relations initiatives at the national, state, local, and international levels with legislatures, government agencies, professional associations, and other non-governmental organizations.
- Develop and implement special project activities that advance children’s oral health issues and public understanding of such, in accordance with AAPD policies and guidelines.
- Produce timely and high quality policy analysis on critical issues impacting children’s oral health.
- Produce useful studies and analysis to further the understanding of practices which will contribute to the oral health of all children.

Applications are available on the AAPD website at <https://www.aapd.org/resources/member/awards-and-fellowships/>. Applications are due April 19, 2019.

The AAPD acknowledges Preventech for their sponsorship of this fellowship.



ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry.

# Pediatric Dentistry Residency Continues to Soar in Popularity

Pediatric dentistry continues to be a popular specialty with graduates as evidenced by the continued growth in the Match results for the 2019–20 academic year.

For the 2019–20 academic year, the number of positions offered and residency positions filled surpasses all specialties and advanced education in general dentistry programs participating in the Match.

<b>2019-20 Match Statistics for:</b>	<b>Positions # of Applicants</b>	<b>Matches / Offered</b>	<b>Positions filled</b>
<b>Pediatric Dentistry</b>	<b>669</b>	<b>433 (+ 16)</b>	<b>415 (+ 11)</b>
Orthodontics	536	319 (+ 21)	307 (+ 24)
Oral and Maxillofacial Surgery	416	236 (+ 2)	226 (+ 3)
Adv. Education in General Dentistry	514	363 (+ 8)	219 (- 25)
Anesthesiology	44	25 (- 1)	25 (+ 4)
Periodontics	312	156 (+ 9)	152 (+ 12)
Prosthodontics	223	130 (+ 4)	114 (- 1)

The number in parentheses in both columns represents the changes (plus or minus positions) as compared to last year.

Annual data on accredited programs and enrollment is gathered by the Health Policy Institute of the American Dental Association (ADA) and maintained by the ADA. The most recent data available is from the 2017–2018 academic year. At that time, there were 80 pediatric dentistry residency programs accredited by the Commission on Dental Accreditation (CODA), enrolling a total of 940 postdoctoral students. There were 460 first-year enrollees and 438 graduates.

The following chart may be used as a comparison of the 2019–20 Match results to the 2018–19 academic year.

<b>2018-19 Match Statistics for:</b>	<b>Positions # of Applicants</b>	<b>Matches / Offered</b>	<b>Positions filled</b>
<b>Pediatric Dentistry</b>	<b>644</b>	<b>417</b>	<b>404</b>
Orthodontics	487	298	283
Oral and Maxillofacial Surgery	382	234	223
Adv. Education in General Dentistry	515	355	244
Anesthesiology	34	26	21
Periodontics	280	147	140
Prosthodontics	219	126	115

For complete results of the 2019–2020 Match, please visit the National Matching Service website at [www.natmatch.com/dentres](http://www.natmatch.com/dentres).

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## Five Easy Ways to Improve Your Emotional Intelligence

Emotional intelligence is essential to create a harmonious and enjoyable work environment. Psychologist Daniel Goleman describes emotional intelligence (EQ) as the ability to recognize and communicate using the appropriate feelings in specific situations. Many situations occur each day that affect team morale. It is important to think about your team members' feelings when you react to a situation. As a leader, your team relies on you to model these behaviors appropriately. Examine and reflect on the five suggestions below to identify ways to improve your emotional intelligence.

### 1. BE MINDFUL OF YOUR FEELINGS

- Start out each morning by identifying how you feel. Take a few deep breaths and examine your mood.
- Visualization is a helpful tool in mental preparation. Take a moment to visualize yourself from the outside. Are you wearing your emotions? If you looked into a mirror, how would your body language and facial expressions seem? Picture every patient arriving on time. Visualize your team all getting along and helping each other with their challenges. Although this sounds far-reaching, we create our own realities. Henry Ford once said, "If you think you can or you think you can't, you are right."
- If you feel frustrated, chances are your team feels it too. Instead of internalizing your frustration, examine what causes this reaction and address it. As an example, imagine that your assistant does not have the proper tray set-up. How could you respond with emotional intelligence?

### 2. DEAL WITH EMOTIONS WITHOUT BEING OVERWHELMED BY THEM

- Emotions are intrinsic to humans; however, keeping calm under pressure is a powerful skill. When you feel stressed, pause. Remember that emotions are temporary. Pausing before responding allows your mind and body time to depress the negative feelings.
- Recognize situations that trigger negative emotions. Identify ways to adjust your response into a positive reaction. Respond with careful thought and consideration to avoid misunderstanding and hurt feelings.

### 3. LEARN TO RECOGNIZE CHANGES IN TEAM MEMBERS' BEHAVIORS

- The ability to read body language and other nonverbal cues is an important and necessary skill as a leader. Emotions are contagious and an employee's change in behavior can decrease morale and productivity. Preventing conflict begins with reading and understanding nonverbal cues.
- Take time out of your day to talk individually with your team members to get to know them. Once you understand who they are, you can recognize fluctuations in their behavior.
- When you notice changes in your team members' behavior, discuss your observations with them. Start by saying, "I noticed that you may be having a hard time today. Is there anything I can do to help?" Your employee may or may not share with you what is bothering them. If they decide to share, focus on listening and do not interrupt. Avoid glossing over

what they say to insert something positive. Instead, you can say, "I understand how you must be feeling, let's work together to find a solution."

- If your team has trouble staying productive and positive, identify their needs. Could they use more training, or do they just need a leader that believes in and supports them? The more assistance you have, the better. Identify someone who has the ability to step into a lead role and assist you with guiding your team and getting on track. By implementing the right people to support your leadership, you are investing positively in your team.

### 4. LISTEN AND LEARN FROM YOUR OWN FEELINGS AND THE FEELINGS OF OTHERS

- Ask your team members how they feel each day while making eye contact. John Maxwell says, "People don't care how much you know, until they know how much you care." Do you exhibit compassion towards your patients and your team members? Address each team member individually rather than as a group. This shows your team you are interested in them as individuals, not just as employees.
- Once you are aware of your own feelings, realize that your team members feel the same feelings. Understand and appreciate your team members as humans. Try to see their perspective. Remember that everyone is at a different stage in their lives. Empathy goes a long way in people trusting you. The law of common ground teaches that for someone to meet your expectations, you must first meet them

where they are. Feedback goes both ways. Ask your team about things you can improve on in your practice. They may have some great unrealized leadership or communication ideas. Your team members will feel appreciated by listening to their feedback.

## 5. MAINTAIN OPTIMISM THROUGH DIFFICULT SITUATIONS

- When you are going through a difficult situation, be an encouraging leader. If your schedule falls apart, don't blame someone or complain. Encourage your team to use their skills to fill those openings.

- Start each morning meeting with a positive quote, silly joke, or inspirational thought for the day. Encourage your team to continue thinking about it through their work day as they deal with challenging situations. They can then share the age appropriate joke with patients throughout the day.
- Buy a notebook or journal and write down each day the top three things you are thankful for and three things you are excited about. This could be your family, friends, your practice, or something as simple as your morning coffee.

Responding properly to an external situation can improve interpersonal communication and build positive relationships. Using emotional intelligence, we can become better communicators and leaders. Reading emotions is not easy, but it can help to imagine that you are in your employees' shoes. What would you be feeling? How would you respond if you were going through that situation? We expect our team members to have high emotional intelligence, be intuitive and respond appropriately, so we are responsible to emulate those same behaviors. Treat your employees the way you want them to treat your patients. Everything rises and falls on leadership. If your team isn't communicating effectively, take inventory of your own behavior and ask what changes you can make in communicating with your team.

**“When dealing with people, remember you are not dealing with creatures of logic, but with creatures of emotion.”**

**Dale Carnegie**

*Published four times a year, Practice Management and Marketing News is a featured column in Pediatric Dentistry Today.*

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Dr. Amr M. Moursi  
Dr. Paul A. Reggiardo

## POHRPC Research Fellows

Dr. Tegwyn Brickhouse  
Dr. Natalia Chalmers  
Dr. Donald Chi  
Dr. Jessica Y. Lee  
Dr. Amr M. Moursi  
Dr. Arthur J. Nowak  
Dr. Anupama Rao Tate

## Policy Center Staff

Dr. Paul S. Casamassimo  
Dr. Robin Wright  
Dr. Reva Bhushan  
Leola Royston

# Pediatric Oral Health Research and Policy Center

## Speak Up for Patient Health: Critical Conversations on Controversial Issues

The Policy Center has a full roster of speakers for its Pre-Conference Program at the 2019 Annual Session in Chicago on Thursday, May 23, 2019. This interactive educational session will offer communication strategies for difficult adolescent-oriented concerns such as obesity, eating disorders, substance use, STDs, pregnancy and transgender issues. The objective of the session is to boost the communication confidence and skills of pediatric dental professionals in addressing topics that might make parents and adolescents feel embarrassed, judged negatively, or unlikely to return to the pediatric dental practice.

### CONFERENCE SPEAKERS

Karen Bernstein, M.D., M.P.H., Associate Professor of Pediatrics, University of Illinois College of Medicine, Chicago, Ill.

Cora Collette Breuner, M.D., M.P.H., Pediatrics and Adolescent Medicine, Seattle Children's Hospital, Seattle, Wash.

Scott Herbert, J.D., Attorney, Cunningham, Meyer & Vadrine P.C., Chicago, Ill.

Sharon Parsons, D.D.S., general dentist in private practice, Columbus, Ohio

Scott B. Schwartz, D.D.S., M.P.H., Assistant Professor, University of Cincinnati Department of Pediatrics, Cincinnati, Ohio

Robin Wright, Ph.D., Director, AAPD Pediatric Oral Health and Policy Center, Chicago, Ill.

## Evidence-Based Dentistry Committee Update

The Evidence-Based Dentistry Committee (EBDC) is overseeing two new clinical practice guidelines:

- Clinical Practice Guidelines for Use of Non-Vital Pulp Therapies in Primary Teeth, and
- Clinical Practice Guideline on Behavior Guidance for Pediatric Dental Patients.

The Non-Vital Pulp Therapy Guideline Workgroup had submitted "Systematic review and meta-analysis of non-vital pulp therapy for primary teeth" protocol to PROSPERO (International prospective register of systematic reviews, National Institute for Health Research). The protocol is currently under review.<sup>1</sup> The protocol is available at the following link: [http://www.crd.york.ac.uk/PROSPERO/display\\_record.php?ID=CRD42018099107](http://www.crd.york.ac.uk/PROSPERO/display_record.php?ID=CRD42018099107).

The meta-analysis is projected to be completed by May 2019 and the systematic review is anticipated to be completed by end of the year 2019. Drs. Coll and Vargas will present the results of the meta-analysis to the board members at the May 2019 Annual Session in Chicago.

Selected systematic reviews were evaluated by the Behavior Guidance Guideline Workgroup. Draft PICO was developed. The workgroup members will evaluate and appraise the latest systematic review using one of the validated appraisal instruments, AMSTAR, CASP.

### References

James A. Coll, Kaaren Vargas, Abdullah A. Marghalani, Shahad Al Shamali, Chia-Yu Chen, Reva Bhushan. Systematic review and meta-analysis of non-vital pulp therapy for primary teeth. PROSPERO 2018 CRD42018099107. Accessed December 10, 2018. [http://www.crd.york.ac.uk/PROSPERO/display\\_record.php?ID=CRD42018099107](http://www.crd.york.ac.uk/PROSPERO/display_record.php?ID=CRD42018099107).

# A Columbia Space Shuttle Disaster Is Lurking in Your Office

Guest Editorial by Dr. Jade Miller, chair, Safety Committee

On Feb. 1, 2003, the Space Shuttle Columbia disintegrated upon re-entry into the earth's atmosphere, killing all seven astronauts on board. The chain of events leading to the disaster had begun 16 days earlier when the Shuttle was launched. During ascent, 81 seconds after liftoff, a large piece of insulating foam broke off, damaging critical thermal tiles. The tiles subsequently failed when exposed to the intense heat upon re-entry. The video from the newscast is etched on the minds of most of us. Those events led to an intense focus on safety and the culture of safety in the space program.

Now, closer to home, in our dental offices—imagine you have a 5-year-old patient on nitrous oxide and oxygen as you are completing a restorative procedure. While preparing the tooth without water spray, you hit the rubber dam clamp and sparks fly. In an instant, a flash of flames engulfs the child's mouth and upper airway, resulting in severe burns throughout the lips, mouth and oropharynx. Your mind tries to assess what just happened.

An airway fire related to an oxygen-rich environment, ignition source and something combustible is a potential event few think about or perhaps don't even recognize as a possibility. The resulting tragic occurrence leads to serious injury or even death to a patient. It is estimated that more than 600 surgical fires occur each year in hospitals. We do not know if such events are increasing within dental offices due to lack of required reporting. With the use of in-office general anesthesia, nitrous oxide and oxygen, lasers and zirconia crowns (ceramic material sparks easily if contacted by a bur), the risks for such an event are higher.

The purpose of this scenario is to highlight the risks and raise the awareness of why we must be vigilant about safety within our offices for patients, team members and ourselves. As an ongoing commitment to our membership and patients, the American Academy of Pediatric Dentistry has committed significant resources toward a culture of safety and has appointed a committee for this sole purpose.

## THE AAPD SAFETY COMMITTEE IS WELL UNDERWAY ON THREE AREAS

1. Increasingly, state agencies across the country are requiring the documentation of an independent accreditation process for in-office deep sedation/ general anesthesia services, in addition to the Provider Permit now required by virtually all states. We want to be ahead of the game for our members by giving them accreditation options to consider. It is not a far stretch to imagine accreditation will become a requirement for moderate sedation as well. The ac-

creditation process will be specific to anesthesia services delivered within dental offices.

The AAPD is developing a voluntary sedation/general anesthesia accreditation model for pediatric dental practices. The intent is to offer an opportunity for pediatric dental offices to voluntarily choose to be accredited by an independent organization documenting safe and competent delivery of deep sedation and general anesthesia in their office setting. This accreditation process will then be expanded for in-office moderate sedation services. Currently, we are engaging the American Association for Accreditation of Ambulatory Surgical Facilities (AAAASF). AAAASF is one potential partner the AAPD may consider partnering with for this voluntary accreditation process.

2. An online safety resource manual/toolkit is in development. This dynamic online tool will provide members with many resources related to safety, offering links to entities with areas of expertise like the Centers for Disease Control and Prevention, Organization for Safety, Asepsis and Prevention, and many others that are critical for your practice.
3. The AAPD Safety Symposium is planned for November 2019. We are at the final stages in the development of this exciting educational opportunity for both members and staff. Sample topics include:

- Sedation/General Anesthesia: Provider responsibility and prevention of adverse events
- Infection Control related to new bacterial strains
- Higher risk areas in your office you don't even think about
- Case Studies and understanding of adverse events at highest potential for risk
- Malpractice carriers and what risk exposures are the greatest
- Medicine's evolution of patient safety – where is dentistry going

Regulatory requirements for offices and providers are on the rise. If they aren't required in your state now, it is only a matter of time before they will. If it is not a state requirement, your patient families will begin to expect it. These requirements may include documentation of infection control, medication prescribing practices, independent accreditation for in-office sedation and general anesthesia services, to name a few. Be proactive for your and your patient's well-being.

## Conference Participation Builds Awareness of AAPD

Policy Center staff disseminated information about current research projects through the AAPD exhibit booth, poster presentations and lectures at several dental and medical conferences this fall. On the three-year Policy Center research project, "Predictive Model for Caries Risk Based on Determinants of Health Available to Primary Care Providers," Leola Royston presented a poster at the American Academy of Pediatrics National Conference & Exhibition on Nov. 2–6, 2018, in Orlando, Fla., and gave a lecture at the Society of Teacher of Family Medicine Conference on Practice Improvement on Dec. 7, 2018, in Tampa, Fla.

Royston also presented a poster on the caries risk predictive model project at the National Network for Oral Health Access Annual Conference on Nov. 11–14, 2018, in New Orleans, La. She was joined at the poster session by Robin Wright on the topic of, "Can Kids Find Dental Care? Access to Vital Oral Health Services for Children Today and Tomorrow" and Wayne Stephens presenting his Harris Fellow project, "A profile of the pediatric dental safety net at FQHCs."

Stop by the AAPD Booth at the National Oral Health Conference in Memphis, Tenn., on April 15–17, 2019!

# CDT 2019 Revisions

The ADA's Code Maintenance Committee (CMC) is responsible for maintaining the Code on Dental Procedures and Terminology (CDT) code set. The committee meets annually to review that year's submitted change requests and votes to accept, amend, or decline each request based on the best interests of the profession, patients, and payers. The CDT 2019 meeting was held on March 15–16, 2018. The CMC added 15 codes, revised five codes, deleted four codes, and made two editorial changes to the code set. The 2019 CDT code set became effective on Jan. 1, 2019. This article will review the new, revised and deleted codes that only pertain to pediatric dentistry.

### NEW 2019 CDT CODES

#### **D0412 Blood glucose level test – in-office using a glucose meter**

This procedure provides an immediate finding of a patient's blood glucose level at the time of sample collection for the point-of-service analysis.

Rationale for D0412: Diabetes is one of the most common chronic diseases. Therefore, dentists are likely to encounter patients with the disease. It is essential to know a diabetic patient's blood sugar level before beginning a long, complex procedure. Even though the patient's A1C may be at an acceptable control level, his actual blood sugar level at that moment could be very low and, even worse, heading toward a hypoglycemic event.

If a patient's blood sugar level is too low, the procedure should not be initiated because a hypoglycemic event is likely to occur during the procedure. Moving forward with the procedure could put the patient at great risk. On the other hand, if the patient's current blood sugar level is very high, even though their A1C level is at an acceptable percentage, an elective surgical procedure should be avoided at that time. A high level of blood glucose could lead to delayed healing of the surgical site and severe infection.

Current blood sugar levels cannot be obtained from an A1C test; you must use a glucometer. Glucometer testing can also be used to test individuals who have risk factors for diabetes, but who have not been diagnosed with either pre-diabetes or diabetes.

The findings must be documented in the patient's record and provided to the patient. An appropriate medical referral should be made, as needed.

#### **D1516 Space maintainer – fixed – bilateral, maxillary**

#### **D1517 Space maintainer – fixed – bilateral, mandibular**

Rationale for D1516 and D1517: Current CDT code D1515 is not specific as to which arch is involved in the treatment. Therefore, numerous claims are submitted with two code D1515s – one for each arch. This often leads to a request for additional information so that the payer can determine if submission of two D1515s was an error or if it was performed on both arches.

CDT 2019 implements D1516 and D1517 to specifically identify the arch treated, allowing the claim to be auto-adjudicated. Additionally, this prevents a request for additional information and can decrease reimbursement time.

#### **D1526 Space maintainer – removable – bilateral, maxillary**

#### **D1527 Space maintainer – removable – bilateral, mandibular**

Rationale for D1526 and D1527: Current CDT code D1525 is not specific as to which arch is involved in the treatment. Therefore, numerous claims are submitted with two code D1525s – one for each arch. This often leads to a request for additional information so that the payer can determine if submission of two D1525s was an error or if it was performed on both arches.

CDT 2019 implements D1526 and D1527 to specifically identify the arch treated, allowing the claim to be auto-adjudicated. Additionally, this prevents a request for additional information and can decrease reimbursement time.

#### **D9613 Infiltration of sustained release therapeutic drug – single or multiple sites**

Infiltration of a sustained release pharmacologic agent for long acting surgical site pain control. Not for local anesthesia purposes.

Rationale for D9613: During our nation's current "opioid crisis," patients are requesting non-narcotic alternatives for post-operative pain control more frequently. In response, doctors are utilizing a sustained release pharmacologic agent infiltrated at the surgical site to reduce the use of narcotic pain medications. After a dental procedure, an injection of this type of medication around the surgical site has been shown to effectively reduce or eliminate the need for post-operative opioids for pain control.

#### **D9944 Occlusal guard – hard appliance, full arch**

Removable dental appliance designed to minimize the effects of bruxism or other occlusal factors. Not to be reported for any type of sleep apnea, snoring or TMD appliances.

#### **D9945 Occlusal guard – soft appliance, full arch**

Removable dental appliance designed to minimize the effects of bruxism or other occlusal factors. Not to be reported for any type of sleep apnea, snoring or TMD appliances.

#### **D9946 Occlusal guard – hard appliance, partial arch**

Removable dental appliance designed to minimize the effects of bruxism or other occlusal factors. Provides only partial occlusal coverage such as anterior deprogrammer. Not to be reported for any type of sleep apnea, snoring or TMD appliances.

Rationale for D9944, D9945, and D9946: Having a code for each broad type of occlusal guard brings greater specificity to the code and eliminates the need for a "by report" procedure.

#### **D9961 Duplicate/copy patient's records**

Rationale for D9961: Copying patient records is a frequent, non-clinical duty of the practice. Duplicates are typically provided when a patient changes providers, requests a copy of their records for personal use, or another healthcare provider requests a copy of a common patient, etc. The patient may be charged a reasonable fee for the duplicate records.

The creation of D9961 will improve the practice's ability to track copies provided.

### **D9990 Certified translation or sign-language services – per visit**

Rationale for D9990: Section 1557 of the Affordable Care Act requires covered entities to provide free language translation services to people whose primary language is not English. With this non-discrimination regulation in place, the CMC determined that a CDT code should exist to report translation services.

The federal regulation requires that language services be made available to the patient or her authorized representatives on matters involving their medical conditions and treatment. The policy also provides for communication of information contained in vital documents, including but not limited to, waivers of rights, consent to treatment forms, appointments, administrative processes, financial and insurance benefit forms, etc. Language assistance may be provided through use of certified bilingual staff, staff interpreters, contracts or formal arrangements with local organizations providing interpretation or translation services, or technology and telephonic interpretation services.

Currently, translation services are among a long list of services that are reported as code D9994. Practices do not have a way to indicate that this service, specifically, was provided without a request for additional information. Establishing D9990 improves processing efficiencies and enables benefit determinations to be made without additional documentation. This will provide greater efficiency for both providers and third-party payers.

### **REVISED 2019 CDT CODES**

#### **D7283 Placement of device to facilitate eruption of impacted tooth**

Placement of an attachment on an unerupted tooth, after its exposure, to aid in its eruption. Report the surgical exposure separately using D7280.

Rationale for revision: Upon surgical exposure of an unerupted tooth, an attachment is placed (typically bonded) on the tooth to aid in its eruption. **Orthodontic procedures are not performed**, and orthodontic appliances are not used, to achieve eruption. Attachments may be placed on mesially

impacted permanent first molars that are trapped by deciduous second molars. The attachment is designed to “unlock” the permanent first molars and allow normal eruption.

Eliminating the phrase “orthodontic bracket, band or other device” and replacing it with the word “attachment” demonstrates that this procedure may be performed for orthodontic or non-orthodontic procedures. Payers frequently deem codes that use the term “orthodontic” in the nomenclature or descriptor as orthodontic in nature and limit reimbursement of such codes to orthodontic procedures.

#### **D9219 Evaluation for moderate sedation, deep sedation or general anesthesia**

Rationale for revision: D9219 is revised to **add moderate sedation** to the nomenclature. The current nomenclature implies that a pre-delivery evaluation is only needed for patients who will be deeply sedated or under general anesthesia. However, that is too great a limitation, as evaluations may be needed prior to delivery of other sedation or anesthesia agents. This revision will enable D9219 to cover evaluations for all levels of sedation or anesthesia.

### **THREE DELETED CODES**

#### **D1515 Space maintainer – fixed – bilateral**

Rationale for deletion: Current CDT code D1515 is not specific as to which arch is involved in the treatment. Therefore, numerous claims are submitted with two code D1515s – one for each arch. This lack of specificity often leads to a request for additional information so that the payer can determine if submission of two D1515s was an error or if it was performed on both arches.

CDT 2019 adds D1516 (space maintainer – fixed – bilateral, maxillary) and D1517 (space maintainer – fixed – bilateral, mandibular) to specifically identify the arch treated, allowing the claim to be auto-adjudicated. Additionally, this specificity prevents a request for additional information and decreases reimbursement time.

#### **D1525 Space maintainer – removable – bilateral**

Rationale for deletion: Current CDT code D1525 is not specific as to which arch is involved in the treatment. Therefore, numerous claims are submitted with two code D1525s – one for each arch. This lack of specificity often leads to a request for additional information so that the payer can determine if submission of two D1525s was an error or if it was performed on both arches.

CDT 2019 adds D1526 (space maintainer – removable – bilateral, maxillary) and D1527 (space maintainer – removable – bilateral, mandibular) to specifically identify the arch treated, allowing the claim to be auto-adjudicated. Additionally, this specificity prevents a request for additional information and decreases reimbursement time.

#### **D9940 Occlusal guard, by report**

Removable dental appliances, which are designed to minimize the effects of bruxism (grinding) and other occlusal factors.

Rationale for deletion: D9940 is deleted from CDT 2019 and the following **three new codes are added** in its place:

D9944 Occlusal guard – hard appliance, full arch Removable dental appliance designed to minimize the effects of bruxism or other occlusal factors. Not to be reported for any type of sleep apnea, snoring or TMD appliances.

D9945 Occlusal guard – soft appliance, full arch Removable dental appliance designed to minimize the effects of bruxism or other occlusal factors. Not to be reported for any type of sleep apnea, snoring or TMD appliances.

D9946 Occlusal guard – hard appliance, partial arch Removable dental appliance designed to minimize the effects of bruxism or other occlusal factors. Provides only partial occlusal coverage such as anterior deprogrammer. Not to be reported for any type of sleep apnea, snoring or TMD appliances.

This change is made because having a code for each broad type of occlusal guard brings greater specificity to the code and eliminates the need for a “by report” procedure.

For more information, contact Dental Benefit Director Mary Essling at (312) 337-2169 or [messling@aapd.org](mailto:messling@aapd.org)

# Media Mix

For more information on how to submit your media coverage, please contact Public Relations Director Erika Hoef at (312) 337-2169 or [erika@aapd.org](mailto:erika@aapd.org).



## Helping Your Kids Face Their Dental Fears on NJFamily.com

AAPD President Dr. Joseph Castellano and AAPD national spokesperson Dr. Mario Ramos, were interviewed by writer Arricca SanSone of *New Jersey Family* to discuss how parents can help their children have a better experience when visiting the dentist. The story appeared online on December 3, 2018.

According to Dr. Ramos:

“Kids are perceptive. You’re saying everything will be fine, but you may be sending signals that you’re nervous through your tone of voice, mannerisms or facial expressions. Don’t over-prepare them. Instead, approach the visit matter-of-factly, explaining this is just something everyone has to do, like taking a bath or getting a haircut.”

## AAPD Featured on SIRIUS XM Doctor Radio



AAPD President Dr. Joe Castellano and AAPD CEO Dr. John Rutkauskas were guests on Doctor Radio on Sirius XM Channel 110 addressing dental health and advances in pediatric dentistry. The segment was hosted by AAPD National Spokesperson Dr. Amr Moursi and Dr. Lawrence Brecht and aired on Monday, Dec. 3, from 2- 4 p.m. EST.

## AAPD Member Introduces Mouth Monster Truck to Patients

Dr. Jarod Johnson was interviewed by *WQAD News 8* regarding his new ride for patients at UnityPoint Health Trinity in Muscatine, Iowa.

According to the piece:

Dr. Jarod Johnson, a pediatric dentist, is taking that matter into his own hands by introducing the Mouth Monster Truck to his patients at UnityPoint Health Trinity in Muscatine.

Johnson is a dentist at Arctic Dental, but twice a month he performs surgery at the nearby hospital. He always wanted a toy truck himself when he was young. Now, he’s bringing his dream to his patients, thanks to the American Academy of Pediatric Dentistry.

“The biggest thing for kids is the separation anxiety from their parents,” says Johnson. “This has taken their mind off of it and I’ve noticed a big change and all the kids come back with a smile on their face.”

“We’ve got the mouth monsters on the truck – “Tartar the Terrible”, “Ginger Bite-Us”, and “Tooth DK”,” explains Johnson.

To watch the inspiring news segment in its entirety, please go to: <https://wqad.com/2018/12/20/pediatric-patients-travel-to-operating-room-in-a-new-fearless-ride/>

## New Mouth Monster Hub Content

### Little Teeth Truths: Healthy habits during the holidays



AAPD national spokesperson Dr. Homa Amini addressed how to keep a child's mouth healthy and cavity-free through the holidays and into the New Year.



#### **Homa Amini, D.D.S., M.S., M.P.H.**

Dr. Homa Amini is professor of Pediatric Dentistry-Clinical at the Ohio State University College of Dentistry and an attending dentist at Nationwide Children's Hospital. She is board certified in pediatric dentistry and is a fellow and national spokesperson of the American Academy of Pediatric Dentistry (AAPD). She is currently serving as the president of Columbus Dental Society and is a member of the AAPD board of trustees.



## Public Relations Activities

### Social Media Toolkit for Members

There is no question that social media is a powerful business tool. For pediatric dentists it can help you increase awareness of your practice, provide opportunities to engage with your patients' families outside of in-office visits and help position you as a resource to those in your community.

And while many of us use social media for personal connections, navigating it as a professional or business tool requires different considerations – which are not necessarily second nature to most of us.

For these reasons, we hope you're all taking advantage of our first-ever online Social Media Toolkit, developed specifically with the business needs of AAPD members in mind.

- In addition to providing basic information about the most important social media channels for your practice and how to manage your social media communities, the toolkit also addresses some more advanced topics such as:
  - Best-practices to navigate issues that commonly arise on any practices' social media channels
  - Advantages of using paid advertising on social media – which can be much more effective in reaching new patients than traditional advertising.
- The toolkit can be accessed on your "My Account" page of [aapd.org](http://aapd.org) or at <https://www.aapd.org/assets/1/7/Social-Media101.web.pdf>.
- We encourage you to download it, and to share it with any team members who may support or lead the marketing activities of your practice.

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For many, board certification represents a culmination of professional and personal achievement, the reward of personal sacrifice, and a commitment to excellence and the highest quality of care to our patients. For Dawn Yuen Harvey, the road to board certification came with twists and turns.

Dr. Harvey shows us that it is never too late to pursue board certification. Furthermore, her return to studies to prepare for board certification did not end with becoming a

Diplomate; it fueled a passion in continuous learning and a fresh look at her career. Here is Dr. Harvey's story—in her own words. I hope you feel as inspired as I do—whether to seek board certification or renewal of certification, or become a mentor to a friend or colleague in practice or preparing to become a

**Man Wai Ng, DDS, MPH**  
**President, ABPD**  
**Boston, MA**  
**Diplomate since 1997**



## Becoming a Diplomate—My Journey

I am very proud to say that I am a Board Certified Pediatric Dentist. I am also proud to say that my journey to becoming a Diplomate was more of a arduous marathon than a sprint. During my pediatric dental residency at Children's Memorial Hospital/Northwestern University Dental School in Chicago, one focus of our training was to prepare us to take the examinations of our state specialty boards and the American Board of Pediatric Dentistry (ABPD). Reading the pediatric dental journal articles and organizing clinical cases provided the foundation of our education and was invaluable to our learning. I was fortunate to be a part of a close-knit group of three strong women co-residents. Shortly after graduation, I passed the dental specialty board examination of Illinois and became a certified pediatric dentist by the Illinois Dental State Board.

My husband and I soon welcomed twins and the following hectic year consisted of trying to balance studying for the ABPD written examination, caring for two infants and relocating to Michigan. Unfortunately, I was unsuccessful in challenging the written board exam. During that time, I opened a private practice in Grosse Pointe, Michigan and had a third child. For the next twenty years, I focused on growing my practice while being a single mother to three children. My academic interests were on hold.

When my children graduated high school, I decided to take the American Dental Association Kellogg School of Business management course. This renewed interest in learning along with encouragement from my co-residents spurred me to start over with the board certifi-



**Dawn Yuen Harvey, DDS, MS**  
**Detroit, MI**  
**Diplomate since 2015**

cation process. I studied nightly and attended the American Academy of Pediatric Dentistry (AAPD) comprehensive review course in New Orleans. Relearning the basic sciences was brutal 25 years later! There were many days that I wanted to give up, but I persevered. In 2012, I passed the Qualifying Examination!

The next step was to prepare for the Oral Clinical Examination. So much had changed since I had completed residency training. Halothane gas was no longer used in the operating room, and many clinical protocols had been updated. I shadowed my former co-residents and colleagues to observe their clinical practice. I spent many hours studying at my local Starbucks where all the baristas knew me by name. I carried the AAPD Reference Manual with me everywhere. In 2014, I passed the Oral Clinical Examinations and in 2015, I proudly received my Diplomate pin in Seattle at the 75th anniversary of the ABPD.

Preparing for board certification led me to become interested in teaching. I accepted a part-time faculty position at the Children's Hospital of Michigan pediatric dental residency

program, where I was honored to receive the Teacher of the Year award in my first year. After seeing firsthand the great need for comprehensive dental care for the children of Detroit, I came to believe my role was to become an effective educator to help prepare residents to have the knowledge and skills to care for children with dental needs. I submitted an application to the AAPD Master Clinician program. In 2014, I received acceptance to the program and headed to the Academy for Academic Leadership's Institute for Teaching and Learning (ITL) in Atlanta, Georgia. Participating in the Master Clinician program definitely provided me with better tools with which to educate the residents.

My journey to becoming a Diplomate was difficult, yet very rewarding. Studying basic sciences and dental materials was an arduous effort for me in my 50's. Along the way, I met and studied with many bright and capable young colleagues whom I consider my good friends today. Through this process, I have grown professionally and personally. For my first 20 years, I worked in a solo practice where I treated suburban children with low caries rates. I now practice with four bright young professionals with whom I mentor, share, and learn to become better individuals and a better team. And together, we make it our daily mission to give back to our community of Detroit. More than twenty years later, I finished the marathon race of becoming a Diplomate of the ABPD. The journey was both more difficult than I could have imagined, but simultaneously the most rewarding choice I could have ever made. ♦

# Opportunities

For information regarding placing a listing in *PDT* or Pediatric Dentistry please visit the AAPD Career Center at <http://jobs.aapd.org> or call (312) 337-2169

## SEEKING PEDIATRIC DENTISTS

**ARIZONA—FORT DEFIANCE.** The staff dentist (Pedodontics) serves as a clinical dental specialist in Pediatric Dentistry for the FDIHB 24-chair Department of Dental Services; and 4-chair satellite clinic at Nahata Dziel Health Center. Under general supervision, the Staff Dentist (Pedodontics) provides the full range of pediatric dentistry services. These services focus primarily on treating dental conditions in children ages 0-16 years of age and special needs adults, associated with infections, trauma, congenital and developmental anomalies, caries, periodontal diseases and the management of behavior on pre-cooperative or uncooperative dental patients. Patient Care Functions: Provides the comprehensive range of pediatric dental specialty procedures for pediatric and special-needs patients on both primary and permanent teeth. Completes limited, periodic, and comprehensive examinations on new and established dental program pediatric patients and special-needs adults; reviews the patient medical and dental history; examines the oral cavity, head, neck and oropharynx of each patient for evidence of pathology; prescribes and interprets routine radiographs to identify soft tissues, tooth structures, and dental diseases and abnormalities. Prepares treatment plans for patients including assessment of the problem, type of oral hygiene care required, nutrition assessment and counseling, restorative and rehabilitative care possible with available resources and the sequence of appointments needed to complete treatment. Makes recommendations concerning optimum dental care so that the parents or guardians can make an informed decision on personal resources that may be required to obtain this level of dental care. Provides patient education and chairside oral hygiene instruction including: brushing and flossing techniques, and use of periodontal aids. Plans and adapts instructions in home care techniques to individual patients. Thoroughly communicates diagnoses, treatment options, and post-treatment instructions. Evaluates, diagnoses, and properly treats dental diseases and oral health problems of greater than usual difficulty. Performs complex full mouth dental rehabilitation for pediatric dental patients and special needs adults requiring a great deal of specialized care within the operating room setting. Collaborates with FDIHB and external dental and medical teams to appropriately manage the treatment of patients with significant medical complexities and immunodeficiency. Collaborates with other FDIHB departments, physicians, nurses, and staff for appropriately scheduling and provision of safe and efficient dental treatment within the surgical suites of the FDIHB Operating Room. Provides appropriate emergency dental services, including treatment of trauma, pain, and infection for children of all ages and special-needs patients. Will be expected to treat emergency/walk-in patients when needed or during times of broken appointments or cancellations. Provides services of scope, quality, and quantity consistent with FDIHB and Dental Program policies and expectations. Participates in community outreach

programs including the FDIHB School Dental Sealant Program, Well Child Clinics, Head Start Programs, and other events related to health promotion and disease prevention. Maintains a recall system for follow-up of chronic care or pathology patients. Works on a rotation with the other staff dentists to provide emergency dental call after hours, on weekends, and during holiday time periods. Researches current dental literature and regularly attends hospital and dental staff meetings to make improvements in the dental program. Participates in annual continuing dental education to meet state license requirements and to keep up-to-date on the most current dental materials, techniques, research findings, and standards of care. Maintains record systems related to patient care and progress notes according to established FDIHB policies. Efficiently manages daily schedules that may require treating patients in multiple dental operatives simultaneously and effectively manages assigned patient population, as well as, daily, short-term, and long-term schedules. Appropriately utilizes expanded function dental assistants, where indicated. Accepts responsibility and accountability for all patient treatment, coding, and treatment notes. Demonstrates a commitment to professionalism and strives to continually deliver the highest quality of patient care. Possesses the knowledge of word processing software and the ability to learn simple spreadsheet entry and patient management information systems. Supports and contributes to the mission, vision, and values of FDIHB and the Department of Dental Services. Accepts and completes other duties and responsibilities as assigned. Administrative Functions: Reviews and revises the FDIHB Pediatric Program for effectiveness, efficiency, quality, and improvement. Serves as consultant, advisor, and mentor to other FDIHB general dentists. Provides lecture presentations, hands-on training courses, department continuing education opportunities, and technical guidance and direction for improved development of the FDIHB dental program providers. Reviews appropriateness of current FDIHB Pediatric Program equipment, instruments, materials, and techniques, and provides recommendations to the FDIHB Chief of Dental Services. In the absence of the Director of Dental Services and other Supervisory Staff Dentists, the Staff Dentist (Pedodontics) may be requested to serve as Acting Chief of Dental Services. Provides oversight for the Nitrous Oxide/Oxygen Anxiolysis Program with the Department of Dental Services. Responsibilities include providing recommendations for updates to the Nitrous Oxide/Oxygen Anxiolysis Policy, ensuring sufficient quality and quantity of nitrous oxide equipment, and annual staff training. Provides oversight and annual training for the utilization of Silver Diamine Fluoride with the Department of Dental Services. Provides indirect leadership and oversight for, as well as, technical and clinical guidance and direction to, assigned Dental Assistants on a one on one basis, and provides necessary feedback to Dental Assistant Supervisors. Routinely meets with assigned dental assistants to discuss expectations for patient care, teamwork improvement, equipment and supply needs, as well as, other concerns or issues that will improve delivery

of care and patient experiences. Attends weekly Pod meeting to facilitate communication between dental assistants and dental assistant supervisor. Attends FDIHB meetings as required or requested. Performs other duties as assigned. EXPERIENCE: Completion of an American Dental Association (ADA)-approved advanced education programs in Pediatric Dentistry Accredited by the Commission on Dental Accreditation (\*Applicant must be Board Eligible or Board Certified in Pediatric Dentistry). Seven (7) years clinical experience specifically with Pediatric Dentistry and Special-Needs Patient Care (children and adults) in the dental profession as a General Dentist. EDUCATION: Completion of an accredited Doctor of Dental Surgery (D.D.S.) or Doctor of Dental Medicine (D.M.D.) program accredited by the Commission on Dental Accreditation. (if applying as a general dentist). Active, unrestricted Dental License from any U.S. State or Territory. Current, valid, unrestricted Drug Enforcement Agency (DEA) License. Must obtain and maintain current Basic Life Support (BLS) certification by the American Heart Association. Must obtain and maintain Pediatric Advanced Life Support (PALS) and Advanced Cardiovascular Life Support (ACLS) certification by the American Heart Association (\*ACLS only required if privileged for Operating Room cases at FDIHB). Must be able to maintain regular and dependable attendance and punctuality. Must be able to demonstrate efficient time management and timely completion of job responsibilities. Must demonstrate sound judgment and composure in response to complex emotional or emergent situations. Must demonstrate excellent communication skills (verbal, non-verbal, and written) and be able to develop productive and cooperative professional interpersonal relationships with employees and patients. Must be self-motivated and must demonstrate proactivity and initiative. Knowledge of and understanding of dentistry in the specialty of pediatric dentistry, highly developed diagnostic skills, expert treatment planning ability, outstanding behavior management skills and considerable skill in administering treatment. Must be able to relate necessary skills and knowledge to the needs of a complex dental program. Professional knowledge of patient management and special behavioral problems. Knowledge and skills to diagnose and treat very difficult cases. Knowledge and understanding of the relationships and applications of the basic sciences; exceptions skill in handling patients with behavioral problems. Knowledge of special materials, instruments, and equipment required to provide state-of-the-art dental care for pediatric and special-needs patients. Advanced knowledge of the principles and practices and standards of care within the specialty of pediatric dentistry. Knowledge of diagnosis and treatment of cases presenting out of the ordinary dental health problems and/or management of patients with behavior problems. Knowledge of the dental sciences including the principles, practices, and procedures of Operative Dentistry, Oral Diagnosis, Periodontics, Oral Surgery, Pedodontics, Endodontics, Fixed Prosthodontics, Removable Prosthodontics, Orthodontics, Oral Medicine, Geriatric Dentistry, and Dental Prevention. Knowledge of dental

anatomy, related oral anatomy, related sciences such as anatomy, histology, nutrition, pharmacology, and the technical methods and practices of dentistry, and the working characteristics of dental instruments and materials sufficient to perform a wide variety of intra-oral procedures, including restoration of teeth. Knowledge of the hospital's medical and dental services, the characteristics and needs of the patient population, principles and practices of dental public health and the resources available in order to develop and carry out the preventive dentistry program. Knowledge of the FDIHB medical staff bylaws, rules and regulations, personnel policies, CMS recommendations, OSHA guidelines, NIOSH guidelines, Infection Control policies, Blood borne Pathogens guidelines, FDIHB policies, and Dental program policies. Ability to provide individual and family counseling, guidance and health instruction to help patients understand how to prevent disease and maintain good overall health and well-being. Knowledge of quality assurance and evaluation process to improve patient care and facilitate monitoring and program planning. Knowledge of health record aspects of patient care and ability to accurately and completely document related clinical data. Ability to adapt to electronic record keeping and use of digital programs. Ability to learn and maintain current knowledge of organizational data systems in areas of data entry, patient registration, data retrieval, procurement processes, and communication systems. Knowledge of the principles and practices of dental public health and the resources available in order to develop and carry out the preventive dentistry program. Knowledge of the availability and use of resources designated as primary care and referral services. Knowledge of human behavior during stressful situations in order to exercise emotional control, tact, patience and reliability in carrying out patient care and supervisory responsibilities. Skill in computer and information systems. Knowledge of medical diseases such as cancer, diabetes, and heart disease as they relate to the care and treatment of the teeth. Skill in teaching and evaluating dental auxiliary performance in the area of dental prophylaxis and oral hygiene instruction and expanded functions dental assisting. Skill in forming and maintaining interpersonal community based relationships to carry out requisite community health projects. Meets the criteria for Credentialing and Privileging in accordance with the FDIHB Medical Staff Bylaws. A record of satisfactory performance in all prior and current employment as evidenced by positive employment references from previous and current employers. To apply for this position go to [https://www.abpnone.com/MainInfoReq.asp?R\\_ID=2015005&B\\_ID=5&fid=1&Adid=0&ssbgcolor=FFFFFF&SearchScreenID=614&CountryID=3&LanguageID=2](https://www.abpnone.com/MainInfoReq.asp?R_ID=2015005&B_ID=5&fid=1&Adid=0&ssbgcolor=FFFFFF&SearchScreenID=614&CountryID=3&LanguageID=2).

**ARIZONA—GOODYEAR.** Exceptional pediatric dental practice has a wonderful opportunity for a pediatric dental associate! We have a well-established, state of the art, themed office in a rapidly growing area. Our office is looking for an enthusiastic pediatric dentist to join our team who will provide high quality care to our patients on either a full-time or part-time basis. Our office is doctor owned and has been a successful business for over 13 years. Associates earn a guaranteed daily base salary, monthly bonuses, and share in the corporate retirement plan as well as group medical insurance. Requirements for this position: D.D.S. or D.M.D. with a certificate from a pediatric dental residency program. Current residents may apply. Please e-mail your C.V. to [hilgersk@yahoo.com](mailto:hilgersk@yahoo.com) to learn more about this exciting opportunity!

**ARIZONA—PEORIA.** Pediatric Dentist Phoenix's premier state-of-the-art multi-facility pediatric dental group practice located throughout the rapidly growing West Valley has an incredible opportunity for a F.T./P.T. certified pediatric dentist. Offering a comprehensive compensation package, including malpractice, health, vacation, CE, retirement, and opportunity for partnership. Extremely competitive starting salary with incentives based on experience and ongoing production. Be part of our diverse team, providing all forms of sedation and hospital-based care for our community's children. Three part-time and one full-time anesthesiologist on staff, to enhance our overall quality of care. Take a peek at our award winning website [www.wvpdo.com](http://www.wvpdo.com) and contact Terry Barnes at [tbarnes@wvpdo.com](mailto:tbarnes@wvpdo.com) for more information on this incredible opportunity.

**ARIZONA—PHOENIX—SCOTTSDALE.** Part-time or Full-Time Pediatric Dentist position available. Looking for a caring and skilled pediatric dentist for a very busy private practice. Great opportunity to work in a FFS practice with potential for growth. Practice is located in North Phoenix/ North Scottsdale area. Great neighborhood! We have amazing patients, caring, and highly trained staff. Please e-mail C.V. to [lidiethlibby@me.com](mailto:lidiethlibby@me.com).

**CALIFORNIA—BURBANK.** Great F.T. /P.T. Associate-ship / Partner-ship opportunity. New pediatric Residency Graduates welcome to apply. Requirements for this position: A valid CA dental license and certificate of completion of U.S. Pediatric Dentistry Residency is a must. Interested applicants please contact us at 818-321-8598 or 818-659-7772 or via e-mail [avanesiandds@yahoo.com](mailto:avanesiandds@yahoo.com).

**CALIFORNIA—PASO ROBLES.** Tolosa Children's Dental Center has a full time position available for a pediatric dentist. This is a wonderful opportunity to join a professional, compassionate team with a mission of delivering quality dental care to the children in San Luis Obispo County. Currently, we have offices in Paso Robles and San Luis Obispo. We also have an onsite Dental Center at a local elementary school that utilizes the Virtual Dental Home approach to delivering services. Learn more at [www.tolosachildrendental.org](http://www.tolosachildrendental.org) and watch our video at <https://www.facebook.com/tolosachildrendental/videos/1910332628999878>. Qualified applicants will possess a license to practice dentistry in California and will have graduated from an accredited pediatric dental residency program. Experienced dentists and recent graduates are equally encouraged to apply. If you are interested in joining our team, please contact Suzanne Russell, Executive Director, at (805) 238-2216 or [tolosa@impulse.net](mailto:tolosa@impulse.net).

**CALIFORNIA—WEST HILLS.** My privately owned pediatric dental practice is looking to add a new Pediatric Dentist to our team. I believe in offering the highest level of care to our patients and providing the best opportunities for employment without the complications that corporate dentistry can bring. We are a fast-paced pediatric practice with a great staff, in turn making the schedule flow smoothly and efficiently. As a fun, private practice pediatric dental office in Los Angeles, I am looking for a long-term, committed, energetic associate who can bring their talents and personality to our communities. We believe work-life balance is key in creating a very rewarding dental environment. We believe it all starts with you being happy, feeling appreciated and fulfilled. I am looking for either a full time or part time Pediatric Dentist to fill a 4 day work week in California, with potential for partnership.

Requirements for this position: D.D.S. or D.M.D., Completed residency in Pediatric Dentistry, CA State Dental License. If you are interested in practicing with us, please set up a time to meet over coffee. Please e-mail [edwardjnelsondmd@gmail.com](mailto:edwardjnelsondmd@gmail.com).

**CALIFORNIA—YUBA CITY.** Pediatric Dentist will do all Pediatric Dental duties, eg. restorative dentistry, extractions, sealants, and pulpotomies. Interceptive orthodontics if experienced. There is a dental anesthesiologist available. There is a hospital set up for dentistry if something the associate wants to do. Requirements for this position: Board eligible Pediatric Dentist. A dental license in California. A good sense of humor. Good people skills. Please e-mail resumes to [robertriplej@comcast.net](mailto:robertriplej@comcast.net).

**CONNECTICUT—FAIRFIELD.** Pediatric Dentistry office seeks pediatric dentist associate to join our team of hard-working professionals. Candidate must enjoy being a team player and be well-polished. Great communication skills are paramount. The ideal candidate would demonstrate the following skills confidently: Provide dental care to infants through teenage years. Diagnose and treat problems throughout dentition. Plan a long-term dental hygiene program. Keep parents advised with regards to preventive dental health measures for children. Provide significant pediatric dental health information. Risk assessment for dental health information. Risk assessment for dental ailments in both mother and child. Manages patients with behavioral problems or handicapping conditions. Counsels and advises patients and family on growth and developmental dental problems of patient. This is a permanent full-time position. The right candidate will be motivated, personable, flexible and have a positive, team-focused attitude. You must enjoy improving the lives and health of children. Work with a team of motivated individuals. Our practice offers amazing, team-focused office dynamics along with an extremely dedicated support staff who will work to help you develop your career. 401 K, Benefits, etc. Great office environment in the heart of downtown Fairfield. Please e-mail resume to [amy@kidsfirstdentistry.com](mailto:amy@kidsfirstdentistry.com).

**FLORIDA—FORT MYERS.** Pediatric Dentistry of Florida, Dr. Tim Verwest, D.M.D. Associates is looking for a full-time associate to join an award winning and growing practice with two locations (Fort Myers and Naples). These brand-new state-of-the-art facilities are an excellent opportunity for the right candidate interested in sunny southwest Florida and a \$1,500 per diem guaranteed. Special preference will be given to Florida Board Certified Pediatric Dentists or those who have passed the ADEX. Duties and Responsibilities: Perform all phases of pediatric dentistry services in a clinical setting. Offer: \$1,500 per day per diem, health care benefits, Clinic hours: Monday & Friday, 8 am - 5 pm, 401K, paid vacation. Interested parties please e-mail your resume to [Jeff@drverwest.com](mailto:Jeff@drverwest.com), Jeffrey Shafer, Marketing HR Director. Requirements: D.D.S. or D.M.D. degree, licensed in the state of Florida. Background experience in conscious sedation and hospital dentistry. Commitment to quality patient care and patient education of dental health.

**ILLINOIS—ELMHURST—FOREST PARK.** We are looking for a highly motivated, compassionate pediatric dental associate with excellent communication and clinical skills for a full-time or part-time position (3-5 days/ week) at our growing pediatric dental practices. Mondays through Saturdays are available. The ideal candidate will join

a work culture based on building relationships among co-workers, patients, parents, while balancing life and work. We believe in continuous professional and personal growth with core values of positive attitude, strong work ethic, integrity, empathy, open to change, and being a team player in a fun environment. We have 2 practices (one in Forest Park and one in Elmhurst) with an excellent reputation and referral base from the area general dentists, pediatricians and local community. Both offices are state of the art with paperless charts, digital radiography, and updated patient communication technology. We provide comprehensive pediatric dental care and treatment under General Anesthesia in an office setting by a board certified anesthesiologist. Our patient base is composed of private insurance and cash patients. We have highly skilled and compassionate dental assistants who work to create a positive experience specific to every family's needs and expectations. Our goal is for every patient to feel welcome, safe and know we care about each of them personally. Recent graduates from a US accredited Pediatric Dentistry program and experienced candidates are welcome to apply. If you are interested in this position, we would love to hear from you. Please send us your resume with a cover letter to: [mychicagopediatricdentist@gmail.com](mailto:mychicagopediatricdentist@gmail.com). We look forward to hearing from you!

**ILLINOIS—GLENVIEW.** A busy, private pediatric dental practice in the Northwest suburbs of Chicago has an immediate opening for a part time associate. The candidate must have completed a pediatric dental residency and have a specialty license to practice in the state of Illinois. We have a fee for service practice with a state of the art facility located approximately 45 minutes from Chicago. Requirement: Specialty license to practice pediatric dentistry in the state of Illinois. Please e-mail your C.V. directly to [pinedentalcareglenview@gmail.com](mailto:pinedentalcareglenview@gmail.com).

**ILLINOIS—NAPERVILLE.** Immediate opening for pediatric D.D.S. in expanding multi-specialty practice. High end technology, southwest suburbs, F/T and P/T hours available. Looking to add an amazing team. The office treats between 70-90 patients daily. We offer an outstanding compensation package. -Salary ranges between \$250k-\$350k. -Medical & Dental Insurance benefits. -Malpractice Insurance. -401k, -Sign on Bonus. -Partnership Opportunity. Please send resumes to: [recruiter@innovativepediatricdentistry.com](mailto:recruiter@innovativepediatricdentistry.com).

**MARYLAND—BELAIR.** Pediatric dental practice is proudly looking for an associate. Well established private pediatric dental practice with three locations continues to grow and we wish to add a doctor to our team. Our office is state of the art and designed for child and parent acceptance. Sedation and OR at 2 nearby hospitals. Consider this prime opportunity and contact us! [marc@growingmiles.com](mailto:marc@growingmiles.com) or 410-569-6700 [www.growingmiles.com](http://www.growingmiles.com).

**MASSACHUSETTS—BEVERLY.** Excellent part-time opportunity available for a pediatric dentist in the North Shore area of MA. The applicant selected will be joining a well-respected dentist/owner of a successful private pediatric/orthodontic dental practice with a great reputation for providing superior care and compassionate patient service. You will be surrounded by skilled and caring staff dedicated to providing the highest quality dental care in a chartless office with the latest technology. If you have outstanding clinical and communication skills

and would appreciate the opportunity to become an integral part of a great team, please respond with your resume and cover letter, including days you would be available. Experience will elevate you to the top of the list, but we will consider recent or 2019 graduates of a pediatric dental residency program. Please e-mail resumes to [prestige.jennifer@gmail.com](mailto:prestige.jennifer@gmail.com).

**MASSACHUSETTS—NEWTON.** Part time Pediatric Dental Associate wanted to join our practice. We are a well established practice in Metro West Boston with a great reputation and solid referral base. Our terrific and loyal staff makes practicing pediatrics fun and rewarding. We are looking for a person who cares about providing excellent care while serving our patients with kindness and compassion. We are looking for a colleague to join our practice and develop a long term and rewarding relationship with the goal of partnership. Requirements for this position: Pediatric Dentist Certification. Board Certified or Eligible. Excellent technical and communication skills. Please e-mail resume to [allaboutpedo@gmail.com](mailto:allaboutpedo@gmail.com).

**MASSACHUSETTS—TEWKSBURY.** Our dental practice is searching for a full-time pediatric dentist to join our professional team. You will be working with experienced chair-side assistants, hygienists and hygiene assistants. We are a privately owned, well established, state-of-the-art pediatric dental office. We are located just outside of Boston in a thriving suburban community. We are seeking to hire an energetic pediatric dentist to join our team. You must have excellent inter-personal skills to communicate and create lasting relationships with our wonderful young patients and their families as well as our amazing group of team members. The position available is full-time with rapid partnership potential for the right individual. This position offers a daily salary plus bonus. Benefits include health insurance, continuing education allowance, 401(k), malpractice coverage. The doctor started the practice over 30 years ago and it has continuously grown with hard work and a nurturing philosophy. We are currently in a spacious facility with modern amenities, new equipment, and current dental technologies. We are an outstanding group who cares for our patients in a fun and friendly atmosphere and we are searching for the right doctor to help us continue to provide quality dentistry for our young patients. Requirements for this position: D.D.S./D.M.D., pediatric specialty certification, current valid license to practice in Massachusetts. Both entry level and experienced candidates welcomed to apply. Please e-mail resumes to [demetriou@comcast.net](mailto:demetriou@comcast.net).

**MICHIGAN—GROSS POINT WOODS.** Toothworks is an established, fast growing, busy 3 dentist Pediatric practice looking for it's fourth member. Toothworks is located on the campus of a level 1 trauma center. The practice is located in a family oriented community with top ranked schools with amazing parks and access to water sports that are unique to Michigan. We are located 30 minutes from Detroit and 45 minutes from Ann Arbor, home to the University of Michigan. Toothworks serves a diverse clientele. The office has a robust restorative practice balanced with an established continuing care system. We believe in giving back to the community. The practice is affiliated with the Pediatric Dentistry Residency program at the Children's Hospital of Michigan. There are optional teaching responsibilities for the interested qualified candidate. We are offering a full time position to an

energetic, hard working professional to complement our motivated team. Partnership is available for the right candidate. This position offers an excellent pay and benefit package. Check out our community at: [www.pbs.org](http://www.pbs.org). Please e-mail resumes to [toothworkspc@gmail.com](mailto:toothworkspc@gmail.com).

**MINNESOTA—MONTICELLO.** There are two main offices located approximately 45 minutes northwest of Minneapolis/St. Paul with two additional satellite offices. The practice is fee for service and all locations are new/recently renovated and equipped with the latest technology. Our practice success and enjoyable work environment is largely due to the outstanding individuals we work with. We believe strongly in investing in our entire team and making sure whoever joins this practice is successful. We offer an outstanding compensation and benefit package in addition to the potential for ownership. We look forward to hearing from you and discussing the details of this opportunity. Please contact our office manager Aleida at [aleidar@dfekids.com](mailto:aleidar@dfekids.com) for details.

**NEW JERSEY—CHERRY HILL.** Seeking Full/Part time Associate for Pediatric dental practice in South Jersey (Cherry Hill/Washington Township area), just minutes from Philadelphia. Well established practice that has been serving the community for many decades. Great place to live, with excellent schools. Close to the Jersey shore as well as easy access to all that Philly has to offer. We treat a diverse patient population with treatment options ranging from Laser release of infants and children Tongue and Lip Ties, Oral Rehab under General Anesthesia at area Hospitals, as well as "Routine" pediatric dentistry. Guaranteed daily minimum salary plus collections percentage as well as great benefits. Requirements for this position: Graduate of accredited pediatric dental specialty program and eligible for NJ Licensure. Great opportunity to become part of our "Family". Please send resume to: [kidsdmd1@gmail.com](mailto:kidsdmd1@gmail.com).

**NEW JERSEY—HOWELL.** Busy pediatric dental practice looking for pediatric dentist with superior patient management skills. Practice is in southern Monmouth County. Monmouth County is consistently rated as a highly desirable area to raise a family. Please send your resume to [kidsdentalkare@verizon.net](mailto:kidsdentalkare@verizon.net) or fax to 732-905-0312. If there are any questions please call 732-905-0808 and ask for Tracey.

**NEW YORK—COMMACK.** Growing Pediatric Dental Office looking for a Part Time, highly motivated Pediatric Dentist to join our team. Please e-mail resumes to [fjped@yaho.com](mailto:fjped@yaho.com).

**OHIO—AKRON.** Expanding Pediatric Dental practice in a family oriented area close to Cleveland / Akron is looking for an energetic compassionate Pediatric Dentist for a P/T or F/T position. Modern office, fee for service, all digital, dedicated staff with great clientele and no medicaid. Owner willing to mentor new graduates. Great opportunity. Look forward to discussing our future opportunity together! Check our office at [www.dentist4kidz.com](http://www.dentist4kidz.com). Apply in confidence at [rvij1@hotmail.com](mailto:rvij1@hotmail.com).

**OHIO—HUDSON.** Growing pediatric office seeking a well rounded fun, energetic pediatric dentist for a part-time position. Our practice is located in a wonderful family oriented community located conveniently between Cleveland and Akron. ; Services provided include all aspects of pediatric dentistry from in office sedation and general anesthesia at a local hospital. You would be joining a

great team that work together to support the practices high level of operations. This is a great opportunity to join our team, we are willing to mentor new grads. Feel free to find out more about our practice at [www.mertesdental.com](http://www.mertesdental.com) Please send resumes to: [cptraeter@mertesdental.com](mailto:cptraeter@mertesdental.com). We look forward to hearing from you!

**OREGON—EUGENE.** Our group is looking for a full-time pediatric dentist for our very busy clinic. You will have autonomy to practice your dental philosophy, support in training of your assisting staff and our management company handles the front-end portion of the clinic. This allows you to focus on patient care and back office efficiencies. Why We Feel this Opportunity is Unique. We offer a defined two-year pathway for ownership in the clinic you work. We feel that ownership is a partnership that adds value for all parties. Our hope is that you love the practice, area and want to put down long term roots. This makes a win-win-win for the community, stability of the clinic and you. We give a lot of autonomy when it comes formula and treatment philosophy. We also have very experienced providers in our group that love to collaborate. We are adding a new, beautiful and big, location in the area (opening in September) which will allow for more access to care which is greatly needed. We are booked out many months for all treatment. Long story short, you will not have an issue keeping as busy as you want to be. We treat the entire population. Our clinics are a healthy mix of FFS and Medicaid patients. Oregon Health Plan (OHP/Medicaid) reimburses very generously compared to other states. This allows a mixed social demographic clinic to thrive and through good and bad economic times. You also get to treat a portion of the population that otherwise is under-served and families are very grateful. What the Group Management Provides. The group is

connected together through a management company that handles; HR, financials, marketing, vendor relations, management of front desk staff, legal and insurance, patient and community relations. It provides a conduit for two-way reporting and quality feedback for the providers and business side of the clinic. This allows both sides to be supported in what they do best. About more about the Eugene/Springfield Area. The area wedged between the coast and mountains in the southern Willamette Valley. Skiing at Bend is just a couple hours away and a trip to the coast is only an hour drive. If you need a big city fix, Portland is an hour away. A 15 min commute from anywhere in town will lead you to numerous hiking trails. The Willamette Valley is dubbed Napa North for award-winning wines. Organic farms support a great food scene with small restaurants serving a wide variety of cuisines all over town. The area is anchored by The University of Oregon (The Ducks) which keeps a young, fun, vibe to the area. Our cost of living is very reasonable compared to most cities. If you are into great food, wine, the outdoors, low-cost and low-stress living, you are really going to enjoy living and working in the Eugene/Springfield area! A good resource for learning what the area has to offer is <https://www.eugenecascadescoast.org/>. If you are interested in learning more we would love to pay for you to visit, meet our doctors, and tour our clinic. We look forward to hearing from you soon. Must be a Pediatric Dental Specialist/Pedodontist. Please e-mail resumes to [careers@eugenekidsdentist.com](mailto:careers@eugenekidsdentist.com).

**OREGON—SALEM.** Be the change you want to see in the world- Mahatma Gandhi. My name is Dr Tim, I started Acorn Dentistry for Kids in 2017 with the vision to fill a significant void in our area of Oregon and change the way pediatric dentistry is done. With personal investment, a lot of sweat

equity, and more great doctors coming on board, we have grown to five clinics and six doctors in 2 years. We are a group of entrepreneurial-minded doctors that don't believe the current corporate takeover trend is good for us or our patients. We are looking for more pediatric dentists to be a force for good in the Pacific Northwest. If that's you, keep reading. Acorn Dentistry for Kids is leading the way in creating the ultimate patient and family experience for all families in the community. Most dentists around here - including pediatric dentists - got into school claiming they want to help the underserved, yet close their doors to those most in need of their help and compassion. We take care of every child in our community regardless of which insurance they have (or lack thereof). We also do not segregate private and Medicaid insured kids on our schedule. We stand for equal access and quality treatment for all kids. We also have zero tolerance for poor treatment of employees that help us serve our community. We pay them well, provide benefits and do not see them as disposable like many offices in our area do. We spend a lot of time and resources on developing our team, starting with a full two weeks of culture and communication training. Together we have developed our core values that provide the framework for the Acorn Culture: 1. We Are One; 2. Lead With Compassion; 3. Be Emotionally Proactive; 4. Be Yourself and Let Your Passion Shine; 5. Seek Personal Connection with Patients and Each Other; 6. Be a Little Acorny; 7. Be a Lifetime Learner; 8. Innovate and Embrace Change; 9. Be Humble; 10. Be Grateful. We train as a team each month on these values, and performance reviews use our values as the framework for our discussions and decision making. These are led by the doctor, not an office manager. **IF YOU SEEK TO BE A LEADER FOR GOOD IN EVERY ASPECT OF YOUR LIFE, this is the**



## How Would You Like To Have The Best, The Happiest, And The Most Competent Pediatric Dental Assistants **Who Actually Make You Money?**

The Pediatric Dental Assistants Association is proud to accept memberships from qualifying pediatric dental offices. Take a look at everything that is included in your exclusive membership:

- The Annual PDAA Conference\* - an excellent place to keep your PDAs connected and excited to be part of bigger community of high-performing PDAs.
  - Pediatric dental assistant video training modules in key practice areas with optional Q&A assessments.
  - Email support from Dr. Haugseth personally.
  - 24/7 access to videos and training modules to allow learning during downtime at the office, at the house, or even from a tablet.
  - Opportunity to request new training modules to be developed.
  - A bi-monthly newsletter filled with fun, helpful news and information.
- ...and so much more!*

As a PDAA member, your practice receives terrific benefits. Your dental assistants gain valuable knowledge and training. Their increased abilities help grow and develop your practice. And overall communication and patient care are greatly improved. Learning new skills and sharpening the skills of your existing assistants is the key to keeping your practice happy, productive, and profitable.

\*additional fee

**Maximize your PDA's value to your practice!**

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**PDAA**  
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opportunity you have been looking for. Come join an incredible group of doctors and team members that love and support each other and our patients each and every day, as we continue to grow and serve. We offer ownership after one year with extra equity gifted for helping open new clinics. Guaranteed \$250,000+ during first year associateship with intent to buy in. Oh, and by the way, you also get to live in the pristine Pacific Northwest where all sorts of outdoor adventures await. The Pacific Ocean, snow sports, water sports, hiking, biking, farm tours, city life and quaint small towns are all at your fingertips. The foodie cultures not too bad either :). Please respond to this ad to find out more about this incredible opportunity. We look forward to sharing it with you. Please e-mail resumes to [timrichardsondds@gmail.com](mailto:timrichardsondds@gmail.com).

#### **PENNSYLVANIA — COLLEGEVILLE.**

Children's Dentistry of Trappe is currently seeking an awesome pediatric dental associate who has excellent communication and clinical skills. You will have the benefit of a career position while growing both personally and professionally. At Children's Dentistry of Trappe our mission is to provide the highest quality pediatric dental care in a fun and comfortable environment for our patients and their families. Our core values of Integrity, Caring, Excellence and Fun is demonstrated by our staff and experienced by our patients every day. You will be working with a unique office, team and Pediatric Dentist that believe in personal and professional growth. You will have time where you have the opportunity to have one on one mentoring with Dr. Hans. Your compensation will be 35% of production, not adjusted production or collection, but 35% of production. Based on past experiences, we expect that your annual compensation will exceed \$300,000 and can guarantee minimal annual compensation of \$250,000. You will have a four-day workweek. You will be on call no more than eight weeks a year. You will be given a generous continuing education stipend as well as be eligible for our student loan payback program, which can pay up to \$75,000 of your student loans. Your medical insurance premiums, malpractice premiums, AAPD, and ADA dues will be fully provided by us. You will have the opportunity to go on a mission trip, fully funded by us for you, after two years of working with us. You will have the opportunity to learn about and perform laser dentistry. Our practice utilizes digital radiography, CariVu, Isolite, and other technologies. You will have the opportunity to provide treatment under general anesthesia in any of the three local children's hospitals or their surgical centers. Our practice has been open for over 20 years and is very well respected in the area. We are strictly a FFS practice, but do treat select in need patient's pro-bono. We are honored to treat children and grandchildren of local dentists as well as local pediatricians. We have great base of local referring pediatricians and general dentists, and see many referrals from our current families. Each year we even get a few referrals from some local pediatric dentists. We treat all of our patients as if they were our own children, and guarantee the restorative treatment we provide. If you feel that we are a great fit, email your resume today to: [eric.hans@comcast.net](mailto:eric.hans@comcast.net). Please have completed or currently enrolled in a Pediatric Dentistry Residency Program and be licensed to practice dentistry in Pennsylvania.

**PENNSYLVANIA — CRANBERRY TOWNSHIP.** Come join us in a community that has it all! We are in a thriving suburb with access to amazing big city attractions. Fantastic sports, great restaurants, and wonderful schools. This is a place you will love! We are offering a full-time position to an energetic, hard working professional to compliment our highly motivated team. Our well-staffed pediatric practice provides excellent support for this fun and fast paced modern office. We are a destination practice for the surrounding communities with a 5-star reputation. There is plenty to do for the entire family in this charming vibrant community. New Grads are welcome! Competitive compensation and an environment that emphasizes teamwork and supports individual excellence. Please e-mail resumes to [cranberrydfjk@gmail.com](mailto:cranberrydfjk@gmail.com).

**PENNSYLVANIA—HARRISBURG.** Children's Dental Health is proud to be the leading provider of pediatric dental health services in the region. With over 20 practice locations throughout Pennsylvania and New Jersey, our mission is to provide the finest and most appropriate dental care to all children we serve, while partnering with parents and families to educate and facilitate a lifetime of excellent oral health. We are proud of our unique characteristics that make Children's Dental Health a great career opportunity for pediatric dentists. Some ways that we are different include: Surgery Center Ownership- We are unique in our ownership of Children's Dental Surgery; a collection of three AAHC-accredited ambulatory surgery centers where our pediatric dentists perform dental procedures on patients under general anesthesia in a safe, state-of-the-art environment. Family-Friendly - Over 80% of our colleagues and more than half of our senior leadership team is female, ensuring focus and attention to the needs of women and families. Diversity and Inclusion- As the largest pediatric dental provider in Pennsylvania, we serve a diverse patient population, including special needs patients. Additionally, we accept a variety of insurances, and are one of the few providers who will accept Medicaid plans in the state. This enables us to make a greater impact with children who need it most. Work-Life Balance- Starting your own dental practice is not easy and takes time. At Children's Dental Health, our business and support teams will take care of practice management and administrative functions, offering you time to focus on practicing dentistry, without the added pressure of managing a business after patient appointments. With us, you can enjoy a healthy career without limiting the amount of time doing what you love. Children's Dental Health is currently seeking a full-time Pediatric Dentist for our established, successful practice in Harrisburg, PA. We also have opportunities available at our other locations throughout Central and Eastern Pennsylvania. This opportunity is open to both experienced dentists, as well as recent graduates of pediatric residency programs. Our competitive compensation and benefits package is among the best in our industry, and we are proud to offer a program that is focused on long-term personal and professional growth with our organization. Requirements: D.D.S. or D.M.D. accredited by the Commission on Dental Accreditation. Certificate in Pediatric Dentistry. Current, valid license to practice dentistry in state where providing care; license must be in good standing or eligible for licensure. Active state-specific anesthesia restricted 2 license (to be able to administer

nitrous oxide). Other certifications as required by state to include: DEA, CPR, PALS. No sanctions for Medicare, Medicaid, or any licensing board. Compensation: Our compensation plan generally consists of a guaranteed daily salary for the first three months of employment, followed by a transition to percentage of production. We do offer sign-on and relocation packages as well, in addition to annual service bonuses for certain locations. Benefits include medical/dental/vision coverage, HC FSA/DC FSA plans, company-paid life insurance and ADD, company-paid short-term and long-term disability insurance, company-paid liability insurance, and a 401(k) Retirement Savings Program with generous company match. We also offer an annual stipend for continuing education, professional dues, etc. Patient care is of the utmost priority at Children's Dental Health, and our philosophy is to allow our talented providers to do what they do best, while providing all of the support and resources you will need to be successful. If you would like to speak directly to our Talent Acquisition Manager, please call Matt Shaffer at (484) 787-2923!

**PENNSYLVANIA—PHILADELPHIA.** Associate position ( Full Time or Part Time) with partnership option. A leading dental group is looking for an enthusiastic personable and ambitious pediatric dentist to help us build a state of the art pediatric dental services at our existing locations in Bucks and Montgomery Counties in the suburban Philadelphia area. Competitive salary is offered. Successful completion of an ADA approved residency in Pediatric Dentistry. Licensed to practice dentistry in PA. Board Certification is a plus. Enthusiastic, ambitious and personable. Please e-mail resumes to [Srqadan@gmail.com](mailto:Srqadan@gmail.com).

**PENNSYLVANIA—UNIONTOWN.** Full or Part-time ownership potential. Offering generous salary and benefits that easily exceed other offers. Solo pedodontist operates a 9 chair ergonomically designed stand alone office/building. Associate would be immediately busy. All operatories are computerized with TV's above each chair and arcade games in the reception area. Computerized charting, digital x-rays in operatories, panograph and cephalometric in centralized area. Venga communication system for all staff. Heavy restorative mix. Dr. has been providing care with nitrous oxide, oral and IM sedation as well as IV sedation with dental anesthesiologists for over 25 years. For this reason practice is one of the most productive solo practices in Pa.. Practice is located in a scenic area in a wonderful family-oriented community. Three lakes, four ski resorts and largest pa. state park with river rafting, hiking, biking, skiing, swimming, trout fishing, hunting and picnicking all within 20-45 minutes. You won't waste time in traffic! Pittsburgh is to the north and booming Morgantown, WV is just 20 minutes to the south. Incredible place to raise a family, football, baseball, soccer, running clubs abound. You will find our practice to be on the cutting edge with all the latest technology. We enjoy a stellar reputation; being awarded Best Dentist in Fayette County for 18 years. Check out our Mission Statement and Practice Philosophy at: [www.geshaypediatricdentistry.com](http://www.geshaypediatricdentistry.com). Applicant must have Pediatric Dental Certificate and be ABPD Board eligible/certified. Please e-mail C.V. with cover letter to [geshaypedo@gmail.com](mailto:geshaypedo@gmail.com).

**PENNSYLVANIA—YORK.** Children's Dental Centre of York is currently seeking a highly motivated, compassionate Pediatric Dental Associate who has excellent communication and clinical skills. We are conveniently located near Baltimore and Philadelphia. Future partnership/ownership

is possible for the right individual. Our goal is to provide excellent dental care in a comfortable and friendly environment for our patients and parents. Our parents often comment their children can't wait to come to their dental appointments. You will have an opportunity to work with an experienced, highly skilled dental team while helping the practice to grow. We have a continuous flow of new patients joining our practice. Our practice utilizes digital radiography and paperless charting and our OR cases are performed at an outpatient surgical setting. Minimal sedation is used in the office. This is a full-time position with very competitive compensation based on production. Benefits include 401k retirement, a stipend for C.E., Malpractice, and health insurance. Our office has been providing excellent quality child friendly dental care for 30 years. We are well respected in our community. We are a FFS private practice and provide care in a newly modernized pediatric office. We are proud to provide care for children of our grown former patients and have a close relationship with our referring general dentists and pediatricians and are proud to even have referrals from surrounding pediatric dentists. If you are looking for a fun, child friendly team oriented environment where the goal is for every child to have a great dental visit please contact our office at [cdcojoffice@gmail.com](mailto:cdcojoffice@gmail.com) (subject: Associate Position).

**RHODE ISLAND—CRANSTON.** Well established pediatric dental office serving the Rhode Island community for over 35 years is seeking a motivated and caring pediatric dentist. Full time position leading to partnership for the right individual. We have two modern offices equipped with the latest digital technology including all digital radiographs. Our offices are located near the beaches, a major Ivy League institution, and the culture and diversity of Providence, RI. Requirements for this position: Board eligible or American Board of Pediatric Dentistry Certified Pediatric Dentist. Licensed to practice dentistry in the state of Rhode Island. To find out more information about our office, please contact Craig Elice at [ceelice@comcast.net](mailto:ceelice@comcast.net) or call 401-463-5540.

**RHODE ISLAND—NEWPORT.** Immediate associate position in a reputable pediatric dental practice in beautiful, historic Newport, Rhode Island seeking a confident, motivated, highly skilled pediatric dentist. Effective communication skills, friendly disposition and understanding of quality of care is of primary importance in this practice that serves a small and tight-knit community. Opportunity for operating room privileges in a local hospital. Competitive compensation package available. Please e-mail C.V.: [staff@drenmondmd.com](mailto:staff@drenmondmd.com).

**SOUTH CAROLINA—LEXINGTON.** Seeking a highly motivated, compassionate pediatric dental associate to join our patient-centered, private practice. The Midlands of South Carolina provides quick access to both the mountains and beaches!! We are also only a few minutes away from the beautiful Lake Murray! We have a full time growth position available for the right candidate, but will consider part-time interest. Very competitive salary upwards of 250K with benefits. This is a great opportunity to join our growing, state-of-the-art practice offering comprehensive care including oral sedation and hospital dentistry. If you are looking for a fun-filled, team motivated working environment, in which we believe that every child should have an excellent dental experience, you should contact our office today at [jessica@sunsetchildrens.com](mailto:jessica@sunsetchildrens.com). We look forward to hearing from you soon!

**SOUTH DAKOTA—RAPID CITY.** Pediatric Dentist looking for a career opportunity with a Pediatric Dentist owned, state-of-the-art facility. Black Hills Pediatric Dentistry is located in Rapid City, South Dakota. Our campus includes a Pediatric Clinic, an Adolescent Clinic and a Dental Surgical Center dedicated to providing comprehensive dental treatment under general anesthesia. Enjoy the dental career you love, along with the endless outdoor attractions of the Black Hills. We are in the top 5% of all dental clinics in the U.S. for yearly production. 4 days a week, 200k base pay or 35% of adjusted production and a sign-on bonus for the right candidate. Please send C.V. to [pamm@bhpdsc.com](mailto:pamm@bhpdsc.com).

**TEXAS—AUSTIN.** We are a Pediatric Dental Practice, located in and around the Austin area with multiple locations to fit the needs of our diverse population. Our commitment is to provide the highest quality comprehensive dental and orthodontic care to the children and teens of the Austin community in a compassionate and caring environment. We truly believe that each patient is unique. We take the time to develop the perfect treatment plan for each child that sits in our chair, treating everyone on a case-by-case basis. Austin is consistently rated one of the best cities to live in and for good reason. It is a hub for live music, the food is amazing, and there are more outdoor activities than you could ever get to. One of the keys to long term happiness and success is the ability to work and live in a city you love. We know you will love your time in Austin! We offer a comprehensive compensation package: -Full Medical Benefits -Company Paid Life Insurance -Company Paid Long Term Disability Insurance -401K with up to 4% company matching. New grads welcome to apply. Please e-mail resumes to [Joinourpractice2010@gmail.com](mailto:Joinourpractice2010@gmail.com).

**TEXAS—CORPUS CHRISTI.** Our fun and energetic office is looking for a pediatric dentist to work part-time or full-time in our upscale and state of the art new office. Our office is located in beautiful Corpus Christi where everything is a short drive away. Beaches, fishing, surfing, bird watching, shopping, a rich blend of culture and outdoor life without the big city noise and traffic. Experienced dentists and new grads are welcome to apply! Please e-mail resumes to [rojascandelas@yahoo.com](mailto:rojascandelas@yahoo.com).

**WISCONSIN—GREEN BAY—KENOSHA.** As we experience tremendous growth, Dental Associates is looking for a Pediatric dentist for our thriving Green Bay, WI office. Consider joining this dentist-owned, family practice that fosters a culture that invites our patients into our dental home and provides them with a caring and empathetic approach to dentistry. Dental Associates will ensure you have everything you need to be the best state-of-the-art technologies, guidance, staffing, scheduling, IT, patient financial services, accounting, marketing, continuing education, and more. You will always be on the forefront of technologies and innovations and you will be able to develop relationships with other dentists and specialists. Your practice within our practice. It's a win-win for all involved. Become part of this dynamic team and consider joining the other dentists practicing with us today. Guaranteed salary, paid vacation and complete benefit package, as well as a signing bonus and relocation allowance available! Work sponsorship also offered in this location. Checkout what makes our company unique today! <https://www.dentalassociates.com/careers/your-career-path/graduating-dentists>. Contact Karla by direct phone 920-431-1712 or by e-mail [kkabara@dentalassociates.com](mailto:kkabara@dentalassociates.com).

**WISCONSIN—MEQUON.** A growing private pediatric practice located in the Milwaukee, Wisconsin suburbs is looking for a new or experienced pediatric dentist to join our team. Candidates must have completed a pediatric residency program, and have the ability to get licensed in the state of Wisconsin. Our modern, state of the art office is well loved by the community and the families we serve. We are looking to add a pediatric dentist who wants to make a positive impact on the community and our families. Located just north of the downtown Milwaukee, area, Mequon offers close proximity to a thriving downtown area, lakefront enjoyment, a unique summer festival season and so much more. The area has exceptional public and private schools with safe and family friendly neighborhoods. Requirements for this position: Ability to obtain license in state of Wisconsin. Completion of Pediatric Dental Residency Program. Visit our website at [TheKidsDentistMequon.com](http://TheKidsDentistMequon.com) to learn more. Please e-mail your C.V. directly to [kidsdentist@sbcglobal.net](mailto:kidsdentist@sbcglobal.net).

## FACULTY POSITION

**LOUISIANA—NEW ORLEANS.** The Louisiana State University Health Sciences Center (LSUHSC) School of Dentistry in New Orleans invites applications for a full-time assistant professor of Pediatric Dentistry in the Department of Pediatric Dentistry. The department has a strong pre-doctoral, post-doctoral and dental hygiene curriculum. We are seeking a board certified, or board eligible, pediatric dentist who is an outstanding educator and will engage in didactic pre-clinical and clinical instruction for undergraduate dental, dental hygiene and postgraduate students as well as in research activity. Opportunity to participate in the dental school's faculty practice is also available. LSUHSC is an Equal Employment Opportunity employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability status, protected veteran status or any other characteristic protected by law. Candidates must possess outstanding academic credentials, excellent oral and written communication skills. A record of scholarly achievement (required for tenured/tenure track position) and experience teaching and mentoring students is preferred. Applicants must have a Doctor of Dental Surgery (D.D.S.), Doctor of Dental Medicine (D.M.D.) or equivalent degree, and advanced education in pediatric dentistry recognized by Commission on Dental Accreditation (CODA); American Board of Pediatric Dentistry (ABPD) certification or eligibility. The successful candidate should be eligible for Louisiana State licensure. To apply for this position follow the link provided <https://www.intranet.lsuhscc.edu/hrm/ApplicantTracking/JobPost/JobPostInitiate/3349>.

**NEBRASKA—OMAHA.** The University of Nebraska Medical Center, College of Dentistry seeks a full-time tenure track position in the Department of Growth and Development, Division of Pediatric Dentistry. The Department is seeking candidates who can contribute their experience in teaching, research and our commitment to excellence in patient care and education. Responsibilities of the position include provision of predoctoral and postdoctoral didactic, preclinical and clinical instruction supporting our educational programs located at Children's Hospital and Medical Center in Omaha, the College of Dentistry in Lincoln, and select extramural rotations. Candidates with

demonstrated excellence in interacting with students, faculty and staff from diverse backgrounds, and have a commitment to inclusion and strong emotional and social intelligence are encouraged to apply. Qualified candidates will have a D.D.S./D.M.D. from an ADA accredited dental school or equivalent degree from an international program. A certificate/degree from a CODA accredited specialty program in Pediatric Dentistry and eligibility for a Nebraska dental license is required. Experience in dental education is preferred. Academic rank and salary are commensurate with experience and qualifications. Opportunities for participation in private or faculty practice are available. We are searching for an individual with an interest and commitment in providing innovative health professional education across our 500-mile wide campus, as part of a vibrant University system and collaborating with our University and community partners. One of our partners is Children's Hospital and Medical Center, a free-standing pediatric teaching hospital and Nebraska's only full service pediatric specialty health care center focused on extraordinary clinical care, education, clinical and outcomes research, and advocacy. Screening of applications will begin immediately. Inquiries regarding the position may be sent to [kawinters@unmc.edu](mailto:kawinters@unmc.edu) in order to be considered for this position; applicants must submit an application and supporting documentation (C.V. and cover letter) via UNMC's online employment website, <https://www.unmc.peopleadmin.com/>. The UNMC College of Dentistry is an equal opportunity, affirmative action employer and welcomes all to apply regardless of race, color, gender, national origin, age, religion, creed, genetic information, sexual orientation, gender identity or gender expression. We also encourage protected veterans and individuals with disabilities to apply.

## CANADA

**ONTARIO—TORONTO—GTA.** WANTED: Well-rounded Pediatric Dentist for established and growing pediatric dental clinics, in and around Toronto, Canada. Offering a minimum first year earnings of \$300K, additional signing bonus and moving expenses may be available. If you are a recent graduate or established doctor we want to hear from you! If you are looking for a modern clinic with an extraordinary culture that values patient care and having FUN at work then please e-mail your resume and cover letter to [dentistryforkids@gmail.com](mailto:dentistryforkids@gmail.com).

## PRACTICE FOR SALE

### CONNECTICUT—HARTFORD COUNTY.

Hartford County- Well-respected, mature Pediatric Practice in highly-desirable community. Four (4) ops in 1821sf leased by Seller. Utilizing i/o Cameras, i/o Sensors, PANO, and Dentrux Practice Management Software. Highly profitable with lots of opportunity for growth. For details contact Henry Schein Professional Practice Transition Sales Consultant Tyler Russell, 617-447-8760, [tyler.russell@henryschein.com](mailto:tyler.russell@henryschein.com). #CT152

**FLORIDA—JACKSONVILLE.** Well established Pedo-Ortho practice in North East FL with 5 treatment rooms, (3 open bay and 2 private). Located in a retail plaza with a strong anchor, residential neighborhood, schools and general practice nearby. 1,470 square feet with Right hand delivery, computerized, digital and paperless. Great opportunity for continued growth with solid profit on 3 days per week. \$400,000 estimated gross production with approximately 45% profit after debt service. For more information on this or other available dental practice opportunities, please visit [www.ADSFLORIDA.com](http://www.ADSFLORIDA.com) or [dentalpracticetransitions.henryschein.com](http://dentalpracticetransitions.henryschein.com), locate, complete and submit our Non-Disclosure Confidentiality Agreement. Submit and inquiry and our representative Skip Stamper e-mail [skip.stamper@henryschein.com](mailto:skip.stamper@henryschein.com) will contact you with detailed information about this opportunity.

**INDIANA—NEWBURGH.** Successful, established, well-respected pediatric dentistry practice in southern Indiana. Located on the banks of the Ohio River in quaint Newburgh, just minutes from Evansville, Indiana. Seeking to sell due to retirement. State-of-the-art equipment; full inventory, dedicated staff. \$600K+ collections on a 2-3 day per week work week. Office location is in the prime growth area of Evansville/Newburgh Indiana on the main east/west traffic artery. Ultra high visibility and access. Will lease or sell real estate with practice. Modern facility with room for expansion on current lot. Great opportunity for someone wanting to get out of corporate and into their own enterprise. Please e-mail resumes to [vbdds1@gmail.com](mailto:vbdds1@gmail.com).

### MICHIGAN—NORTHEAST OF DETROIT.

Successful Pediatric Practice in great community. Stable practice with high new patient flow and 15 days of hygiene per week. Facility with 12 treatment rooms. Flexible transition options. For details contact Henry Schein Professional Practice Transition Sales Consultant Sara Marterella, 734-765-0770, [sara.marterella@henryschein.com](mailto:sara.marterella@henryschein.com). #MI148

**NEW YORK—NEW YORK.** Well established Pediatric/Orthodontic Practice for sale. Long existing practice with focus on prevention and early Orthodontic intervention. Major teaching hospital affiliation w/ OR time available. 5th Avenue/Central Park location with private entrance, 5 chairs, digital, fully equipped and networked. Doctor, associate and staff will stay for negotiated time. 90% fee for service. Practice and Office for can be purchased separately. Please e-mail resumes to [shmadg@aol.com](mailto:shmadg@aol.com).

### NORTH CAROLINA—MECKLENBURG COUNTY.

Extraordinary opportunity for Pediatric Dentist to purchase a well-established Pediatric/Orthodontic practice in a very desirable area. Consistently collected \$1.5 million+ annually, averages 60 new patients. Dental equipment outstanding condition; utilizes updated technology. Three private ops and an open-bay with six chairs. Contact me today for more information! Henry Schein Professional Practice Transition Sales Consultant Krista Butler, 919-622-8339, [krista.butler@henryschein.com](mailto:krista.butler@henryschein.com). #NC173

**OHIO—COLUMBUS.** Seeking a pediatric dentist to purchase a well-established pediatric dental office. The doctor will be retiring after practicing for over 34 years. The office has over 3000 square feet on two levels. There are 8 operatories, all with updated equipment, except digital charting. The dental system is set up for it, but we still have physical charts. The office has collected over one million dollars the past 3 years in a row. (no ortho). Three days a month are in the dental O.R., we work an average of 4 1/2 days a week. Great net income for a pediatric dental office. The office operates at a 65% Medicaid and 35% insurance patients. New patients average about 180/month for 2018. The staff is very experienced and has an extremely low turnover rate, ranging in 27 years of employment to our newest hire of 3 years. Must be a Pediatric dentist licensed in Ohio. If interested, please send an e-mail to [dlin5180@hotmail.com](mailto:dlin5180@hotmail.com) attention Kelly.

**TEXAS—RIO GRANDE CITY.** If you are looking for a beautiful pediatric practice in South Texas, look no further! This perfectly situated practice is in a highly trafficked area with easy accessibility. To learn more about this most noteworthy practice, please read below: Office features 10 fully-equipped operatories. Warm and welcoming space, each op features newer equipment. Centralized Nitrous in 4 ops. Digital Pano and intraoral X-rays, Dentrux practice management software, 4,500 square ft office space Office building and equipment is in immaculate condition and virtually brand new. Loyal staff and patient base. Great growth opportunity with additional marketing efforts and adding days/hours to schedule; currently no marketing plan is in place. Annual collections over \$720,000 working only 3 days per week. Pediatric practice located in Rio Grande City- 35 miles west of McAllen, TX, Pediatric Practice \$ 375,000. Real Estate \$ 350,000 ( optional). This type of practice doesn't come on the market everyday. Send all inquiries to Dr Daniel Mego at: [dfmego@gmail.com](mailto:dfmego@gmail.com).

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