

# P.D.T

## Highlights from AAPD 2018



July 2018 Volume LIII, Number 4

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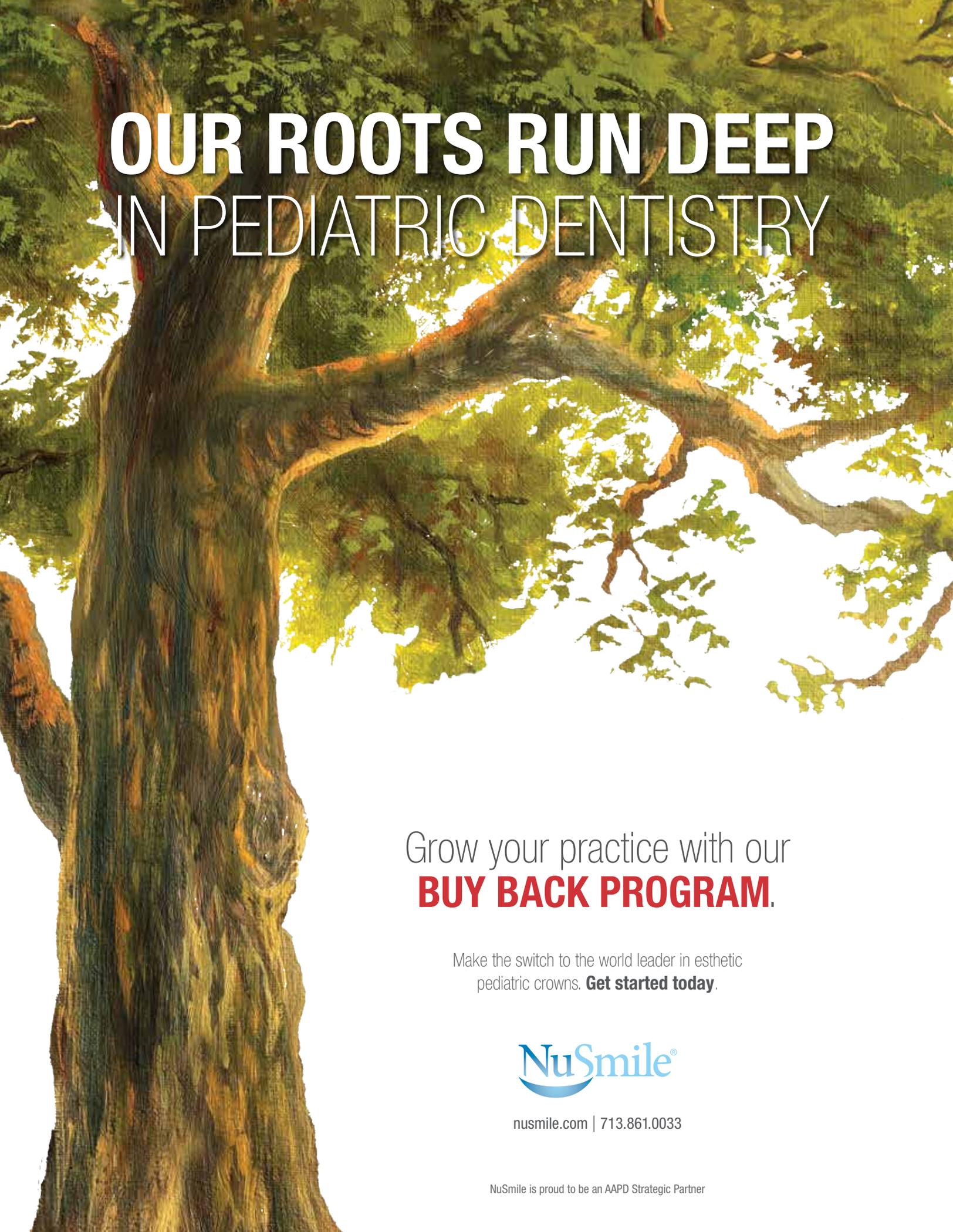
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## Dr. Joe Castellano

AAPD President

# Greetings AAPD Ohana (Family)

## WHAT A WONDERFUL MEETING IN HAWAII

I am honored to serve as your President for 2018-2019. Each year provides great opportunities for our organization, and I'm sure this year will be no different. The American Academy of Pediatric Dentistry (AAPD) has been blessed with such a supportive and engaged membership – or family, as Dr. Nickman called it so many times last year. I would like to thank Dr. Jim Nickman for his leadership and support over the last year. He has done a fantastic job and has left the wood pile higher.

AAPD is a strong organization with over 10,600 dedicated members who exist to help us all work toward our vision of, “*Optimum oral health for **all** children.*” It is YOUR AAPD, and it exists to assist you in accomplishing that mission. It is here for you.

Your AAPD has created many membership benefits to serve and support you in your practices, clinics and institutions, as well as with your advocacy efforts. Academy headquarters has a staff that is second to none. These talented and selfless individuals are available to assist you with anything you might need including help with membership issues, insurance coding and billing issues, advocacy efforts, and information on student loan refinancing to name a few.

Your award winning Annual Session was named one of Trade Show Executive's 50 Fastest-Growing Shows of 2017! It's always an exciting event and is a great way to get amazing CE while networking with friends at one-of-a-kind venues.

Your Continuing Education Department continues to provide top notch, relevant continuing education courses designed to meet your needs. Last year, AAPD launched Podcasts, which proved to be very popular!

Your Pediatric Oral Health Research Policy Center periodically releases technical briefs and other publications on topics important to pediatric dentistry. Two technical briefs that have been recently released are *Are Your Kids Covered? Medicaid Coverage for Essential Oral Health Benefits*, and *Pediatric Dentist Toolkit for Seeing Patients with Medicaid: Changing Children's Lives One Smile at a Time*. They are available for your reference and use.

Your journals, *Pediatric Dentistry* and the *Journal of Dentistry for Children*, are esteemed peer reviewed publications that are available to you in print or online.

Your *Reference Manual* is updated annually and contains the Definitions, Oral Health Policies, Best Practices, and Clinical Practice Guidelines that define our specialty and guide us in everyday practice. Recently, the AAPD has undertaken the creation of evidence-based dentistry (EBD) Clinical Practice Guidelines. These guidelines are produced in accordance with the standards created by The National Academy of Medicine. The most recent releases include *Clinical Practice Guideline for Use of Vital Pulp Therapies in Primary Teeth with Deep Caries* and *Use of Silver Diamine Fluoride for Dental Caries Management in Children and Adolescents, Including Those with Special Health Care Needs*.

The new and completely revised AAPD *Handbook of Pediatric Dentistry* is available! The handbook is the premier reference for pediatric dentists and other health professionals. Designed to serve as a quick reference guide, the handbook is a must-have addition to every practice. This 5th edition of the handbook is available as a mobile application too (compatible with iPad/iPhone/iPod Touch or Android mobile devices). Visit [store.aapd.org](http://store.aapd.org) to order yours today!

Your Speakers Bureau, which you can access on the AAPD website, can provide you with a list of world class speakers and their area of expertise. Each individual has been vetted by AAPD's Speakers Bureau Committee.

Your AAPD website is undergoing a complete overhaul to better serve your needs and will be the best we have ever had. It will be completely interactive with mobile devices, user-friendly, and fun to use. [MyChildrensTeeth.org](http://MyChildrensTeeth.org) is a website that the Academy maintains as a place for you to direct your parents for information related to oral health. It is also the place to find our Mouth Monsters. The Mouth Monsters campaign goals are to distinguish the AAPD and pediatric dentists as the experts in children's oral health, and to get more children to a pediatric dentist by age one.

These are just some of the many benefits that are part of your membership in this great organization. I encourage you to explore and to utilize them. Get assistance, get involved, network with colleagues, participate in events, and/or just share your ideas. Make use of all YOUR AAPD has to offer!

AAPD leadership takes to heart their commitment to this organization. We will work diligently to make sure that our specialty, our AAPD family, and the children we deeply care for, are well taken care of.

Your AAPD is here to help you in your practices, clinics, and institutions. Your AAPD leadership will continue to be diligent in its work to serve the organization.

I look forward to a great year representing the Academy and the AAPD family.

I hope to meet as many of you that I can over the next year.



**Dr. John S. Rutkauskas**  
AAPD CEO



## Governance Actions at the Annual Session

### HIGHLIGHTS OF ACTIONS TAKEN BY THE AAPD BOARD OF TRUSTEES

- To add the name of Dr. Suzi Seale Coll to the list of Editors Emeritus in the journal masthead.
- To rename the Evidence Based Dentistry Service Award in honor of Dr. Suzi Seale Coll for her many contributions to the science of pediatric dentistry.
- To approve the recommendations of the Policy and Procedure committee to amend the AAPD Administration Policy and Procedure Manual in Section 8.P.20 to change the name of the New Pediatric Dentist Committee to The Committee on Early Career Pediatric Dentists.
- To direct the Safety Committee to move forward with development of a Safety Symposium for Fall 2019.
- To submit a letter in support of the National Council on Disabilities recommendation to the Commission on Dental Accreditation to revise standards to include competency in treating persons with special health care needs.
- To submit a letter in support of the National Council on Disabilities recommendation to the ADA to revise Principles of Ethics & Code of Professional Responsibility (“the ADA Code”) to better promote treatment of persons with disabilities.
- To submit a letter to CODA asking to address the issue of removing the term “Specialty” from training standards documents.
- To approve convening a joint symposium in 2020 with the Royal College of Surgeons of Edinburgh.
- To approve Martha Wells and Kurt Swauger as co-chairs for the 2020 Local Arrangements Committee. (Annual Session location is Nashville, Tenn.)
- To charge the Council on Clinical Affairs to examine the literature on the safety and effects of sedation in children under 3 years of age, and those with autism spectrum disorder.
- To charge the Council on Clinical Affairs to develop a policy or best practice on frenectomies.
- To charge the Sedation Committee to review CODA general anesthesia and sedation standards and make recommendations to the Board of Trustees as to any updates needed.
- To approve the 2018-2019 council charges as revised.
- To approve the 2018-2019 council and committee appointments.
- To approve the 2018-2019 budget with overall revenues and expenses as shown below.

<b>Expenses, Original</b>	<b>\$ 11,320,362.00</b>	
<b>Adjustments (see detail)</b>	<b>\$ 14,000.00</b>	
<b>Total expenses</b>	<b>\$ 11,334,362.00</b>	
<b>Total revenue</b>	<b>\$ 10,388,217.00</b>	
<b>Balance</b>	<b>\$ -946,145.00</b>	
<b>Capital Improvements</b>	<b>\$ 350,000.00</b>	<b>Website redesign (2018-2019)</b>

### ADJUSTMENTS DETAIL

<b>\$7,000</b>	<b>Safety Committee meeting (5/22/18, Motion 8)</b>
<b>\$5,000</b>	<b>Addition to stipend of Associate Editor (5/22/18, Motion 21)</b>
<b>\$2,000</b>	<b>Sedation Committee travel (Motion 14)</b>

*Please note that although the proposed budget reflects a negative balance, historically, at the end of the fiscal year the AAPD has consistently shown a balanced budget or a new profit. This is because in the budgeting process we estimate expenses aggressively and income conservatively, and do not include unearned income (investments) in budget projections.*

Complete action minutes are available on the Members-Only section of the AAPD website at: <http://www.aapd.org/members/resources/>.

## HIGHLIGHTS OF THE GENERAL ASSEMBLY

### New Officers Elected

**President-Elect: Kevin J. Donly**

**Vice President: Jessica Y. Lee**

**Secretary-Treasurer: Jeannie Beauchamp**

**At-Large Trustee: Homa Amini**

**American Board of Pediatric Dentistry Director:  
Gregory M. Olson**

The following existing Definitions, Oral Health Policies and Clinical Guidelines were approved/reaffirmed:

- a) Definition of Dental Home
- b) Policy on Minimizing Occupational Health Hazards Associated with Nitrous Oxide
- c) Policy on Patient Safety
- d) Policy on the Role of Pediatric Dentists as Both Primary and Specialty Care Providers
- e) Policy on the Use of Fluoride
- f) Policy on Prevention of Sports-related Orofacial Injuries
- g) Policy on the Dental Home
- h) Best Practices on Periodicity of Examination, Preventive Dental Services, Anticipatory Guidance/Counseling, and Oral Treatment for Infants, Children, and Adolescents
- i) Best Practices on Dental Management of Pediatric Patients Receiving Immunosuppressive Therapy and/or Radiation Therapy
- j) Best Practices on Fluoride Therapy
- k) Best Practice on Use of Nitrous Oxide for Pediatric Dental Patients
- l) Best Practices on Use of Anesthesia Providers in the Administration of Office-based Deep sedation/general Anesthesia to the Pediatric Dental Patient (revision limited to Personnel section)

Updates to the Policy on the Use of Silver Diamine Fluoride for Pediatric Dental Patients were approved, after being accepted for consideration as New Business.

The document Best Practices on Dental Management of Heritable Dental Developmental Anomalies was deleted.

The following new Oral Health Policies were approved:

- Policy for Selecting Anesthesia Providers for the Delivery of Office-Based General Anesthesia

The following new Best Practices were approved:

- Best Practices for Pain Management in Infants, Children, Adolescents and Individuals with Special Health Care Needs

The following amendments to the Bylaws were approved:

1. Clarification of recognized chapters to include pediatric dental organizations based in other countries.
2. Clarification of Credentials and Ethics proceedings.
3. Technical correction concerning Trustee membership requirements.

The complete 2018 General Assembly minutes are available on the Members-Only section of the AAPD website at: <http://www.aapd.org/members/resources/>. Updated versions of the policies and guidelines listed above will be posted on the AAPD website in July and published in the *Reference Manual* this fall.



# PAC Corner

The AAPD PAC continues to grow in size and influence. We thank all of our 2017 supporters who were listed in the May 2018 issue of *PDT* as well as displayed in at the PAC Donor Lounge during the recent AAPD Annual Session in Hawaii.



*l-r Dr. Jessica Meeske (NorthCentral Trustee), U.S. Senator Deb Fisher (R-Neb.), and Dr. Holly Portwood (Nebraska Public Policy Advocate).*

As you know, you can support the AAPD PAC via the voluntary PAC contribution “check-off” on your current 2018-19 dues statement. Your support is critical to our long-term success. *Why not consider increasing your PAC contribution to the next level of giving?* Also, remember that if you want your dollars applied directly to candidate support, please make your PAC contribution via a personal credit card or check.

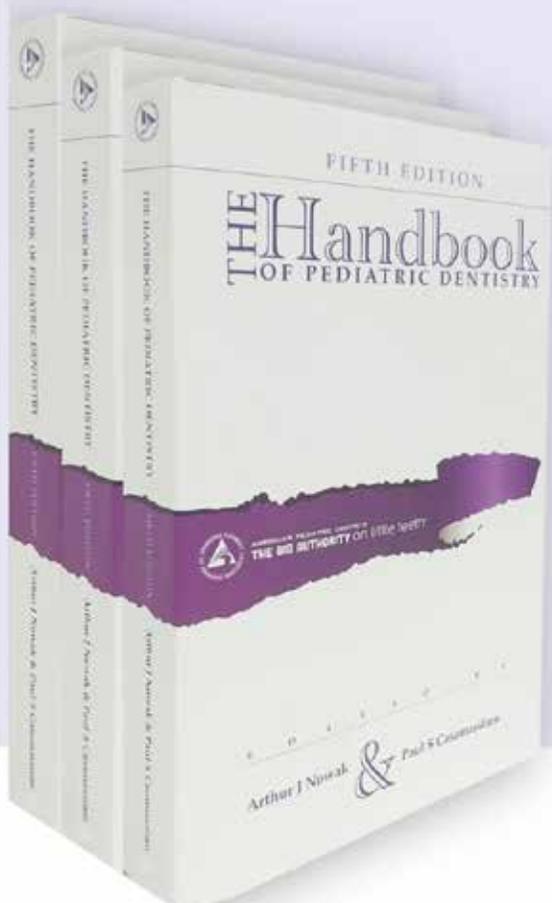
Last month you received a specific appeal from 2017-18 PAC Chair Dr. Jeannie Beauchamp, along with the PAC Annual Report, that highlights how important your support of the AAPD PAC is to our advocacy efforts. I urge you to review this closely.

We thank AAPD members those busy delivering PAC checks for the Congressional mid-term elections.

### **The AAPD is supporting 12 Senate and 90 House races this cycle.**

For further information about the AAPD PAC, please contact PAC Secretary C. Scott Litch at (312) 337-2169 ext. 29 or [slitch@aapd.org](mailto:slitch@aapd.org).

**Warren A. Brill**  
**PAC Steering Committee Chair**



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# Legislative and Regulatory Update

Unless otherwise noted, for further information on any of these issues, please contact Chief Operating Officer and General Counsel C. Scott Litch at (312) 337-2169 or [slitch@aapd.org](mailto:slitch@aapd.org).

## FEDERAL NEWS

### CONGRESSIONAL DEAR COLLEAGUE LETTER IN SUPPORT OF TITLE VII PEDIATRIC DENTISTRY FUNDING

As described in the May 2018 *PDT*, one of the key advocacy requests made by attendees at the 2018 AAPD Public Policy Advocacy Conference during their visits to Congressional offices was to support FY 2019 funding of **\$12 million** for Title VII Pediatric Dentistry. This amount includes funding for the Dental Faculty Loan Repayment Program. As part of this effort, attendees urged House Members to sign onto a *Dear Colleague* letter circulated by Congresswoman Julia Brownley (D-Calif.-26th) and Congressman Gregg Harper (R-Miss.-3rd). A copy of the final letter, signed by 38 House members, is provided below:

**Congress of the United States**  
Washington, DC 20515

March 16, 2018

The Honorable Tom Cole  
Chairman  
House Appropriations Subcommittee  
on Labor, HHS, Education  
U.S. House of Representatives  
Washington, D.C. 20515

The Honorable Rosa DeLauro  
Ranking Member  
House Appropriations Subcommittee  
on Labor, HHS, Education  
U.S. House of Representatives  
Washington, D.C. 20515

Dear Chairman Cole and Ranking Member DeLauro:

As you work to develop the Fiscal Year (FY) 2019 Labor, Health and Human Services, and Education appropriations bill, we ask for your continued support for programs crucial to addressing the unmet oral health needs of America's children. Dental decay is the most common chronic childhood disease in the United States, even though it is easily preventable. In addition, children from low income families have three to five times the level of untreated dental disease compared to their more affluent peers. Children with chronic dental pain face difficulty in school and in their everyday lives, negatively impacting their development for years to come.

Pediatric dentists are crucial to meeting the nation's health workforce needs. We urge the Subcommittee to include funding for Health Resources and Services Administration (HRSA) Title VII pediatric dentistry training at no less than \$12 million, including support for HRSA to continue funding grant opportunities for dental faculty loan repayment consistent with FY 2017 award criteria. We also urge continued robust funding for the overall primary care dental cluster (Section 748) and related dental programs.

This modest investment helps ensure highly-trained pediatric dentists can treat underserved populations and practice in underserved areas, thereby helping to stem the tide of early childhood dental disease. We thank the Committee for supporting this funding in the past, and request continued support in FY 2019.

Sincerely,

  
Julia Brownley  
Member of Congress

  
Gregg Harper  
Member of Congress

### CMS RELEASES GUIDANCE FOR PEDIATRIC DENTAL PERIODICITY SCHEDULES

On May 4, 2018, the Centers for Medicare and Medicaid Services (CMS) released an informational bulletin that discussed the importance of state Medicaid and Children's Health Insurance Programs properly implementing their pediatric dental periodicity schedules in order to ensure children's access to critical dental coverage. In its guidance, CMS said, "The fee schedule and payment policies in the state must align with the periodicity schedule regarding both age and frequency to ensure providers are able to be reimbursed for recommended care." CMS also stated that: "the periodicity schedule should be treated as a "floor" for coverage of dental services, not a "ceiling.""

The information bulletin can be accessed at <https://www.medicaid.gov/federal-policy-guidance/downloads/cib050418.pdf>.

The AAPD's Pediatric Oral Health Research and Policy Center also maintains a state-by-state resource on dental periodicity schedules in Medicaid: [http://www.aapd.org/policy\\_center/state\\_dental\\_periodicity\\_schedules/](http://www.aapd.org/policy_center/state_dental_periodicity_schedules/).

## STATE NEWS

### WASHINGTON STATE EXPANDS ABCD PROGRAM

State Public Policy Advocate Dr. John Gibbons reports that earlier this year Washington state approved legislation to expand its well-regarded Access to Baby and Child Dentistry (ABCD) program. The ABCD expansion includes children with disabilities as eligible clients, and also allows dental hygienists to receive the enhanced reimbursements under the program. Gibbons worked on the bill with the support of state Senator Christine Rolfes (D). After being unanimously passed by the House and Senate, the bill was signed into law by Governor Jay Inslee (D) as shown below (Gibbons is standing to the governor's immediate right).



## Request for Board of Trustees Nominations

# Northeastern and NorthCentral Districts

The AAPD is accepting nominations for the trustee positions in two districts. Current Trustees Deven V. Shroff (Northeastern District) and Jessica A. Meeske (North-Central District) will rotate off the Academy's board of trustees at the conclusion of the 2019 annual session. Nominations for new trustees from the Northeastern and North-Central Districts, for a three year term of service beginning in 2019 and concluding in 2022, are now being accepted. Nominations must be transmitted to AAPD headquarters from the Northeastern and NorthCentral District for their respective positions. **The nominations packet must be postmarked no later than Sept. 1, 2018, and returned to the AAPD headquarters office to the attention of Margaret Bjerklie.** Nominations can be transmitted in one of two manners:

1. Individuals from the Northeastern and NorthCentral districts can submit a nomination by including:
  - A letter signed by ten AAPD voting (Active or Life) members from the district signifying support of the nomination.
  - An AAPD nomination form\* signed and dated by the Nominee
2. An AAPD state chapter in the Northeastern or NorthCentral district can submit a nomination by including:
  - A letter, signed and dated, from the president of the recognized state chapter certifying that the nomination is an official action of the state chapter.
  - The AAPD nomination form\*, signed and dated by the Nominee.

Under either scenario, all materials must be forwarded to the respective district organization (Northeastern Society of Pediatric Dentistry or NorthCentral Society of Pediatric Dentistry) which will in turn forward these materials to the AAPD headquarters.

If two or more candidates are nominated, the AAPD will conduct an electronic ballot of each AAPD voting member in the respective district in order to select the trustee.

*\*The AAPD Nominations Form may be downloaded from the AAPD website (<http://www.aapd.org>) members-only area under Member Resources.*

AAPD 2018 – 19

# Board of Trustees

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## President-Elect

Dr. Kevin J. Donly

## Vice President

Dr. Jessica Y. Lee

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Dr. Jeannie Beauchamp

## Immediate Past President

Dr. James D. Nickman

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## Southeastern District Trustee

Dr. J.C. Shirley

## NorthCentral District Trustee

Dr. Jessica A. Meeske

## Southwestern District Trustee

Dr. John T. Fales Sr.

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## At Large Trustee

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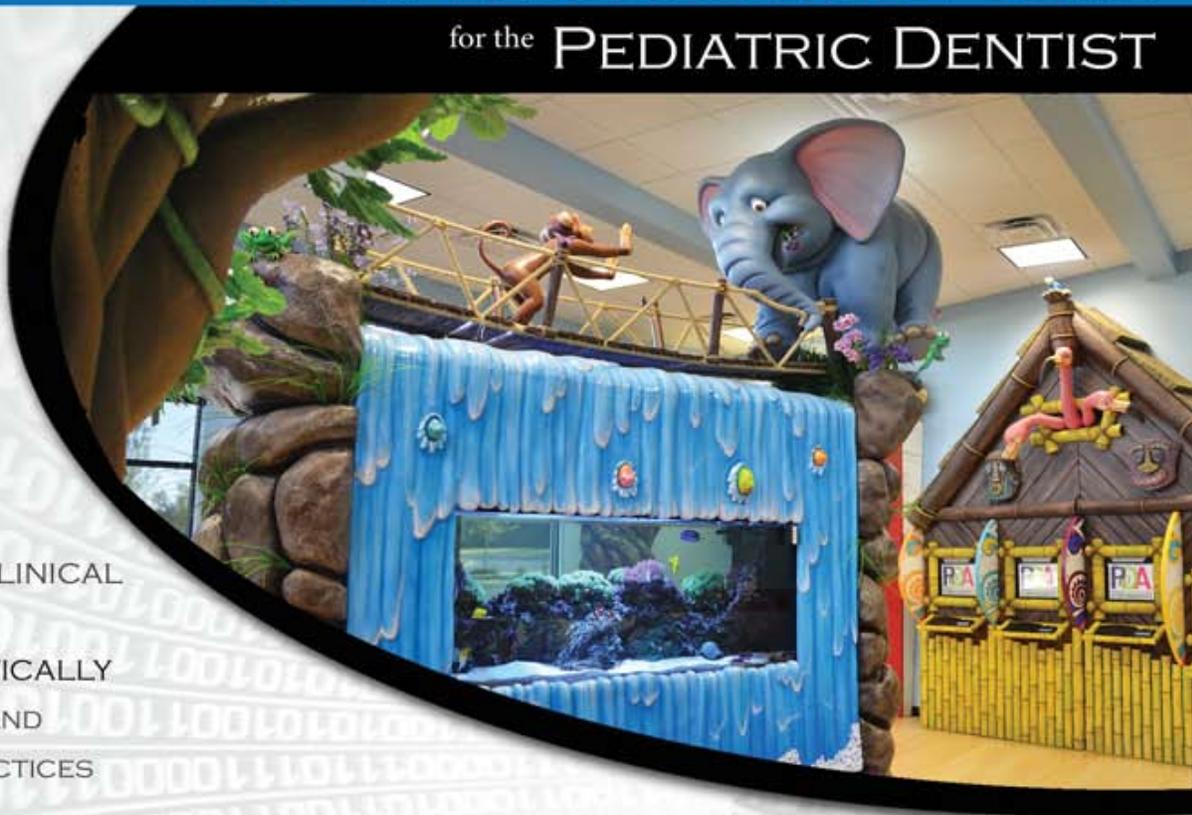
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Dr. John S. Rutkauskas

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opening ceremony & keynote address

# Kevin Wanzer

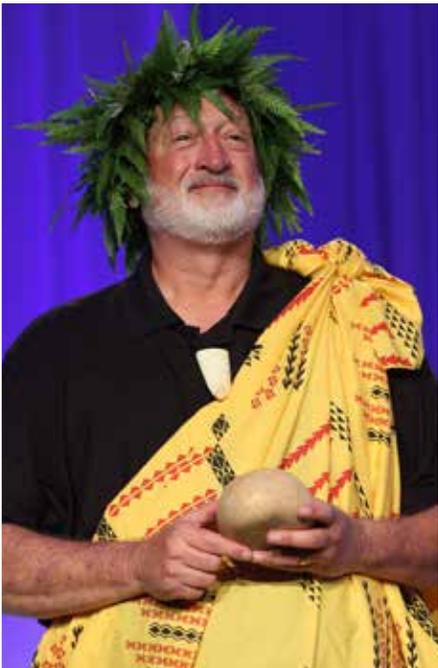
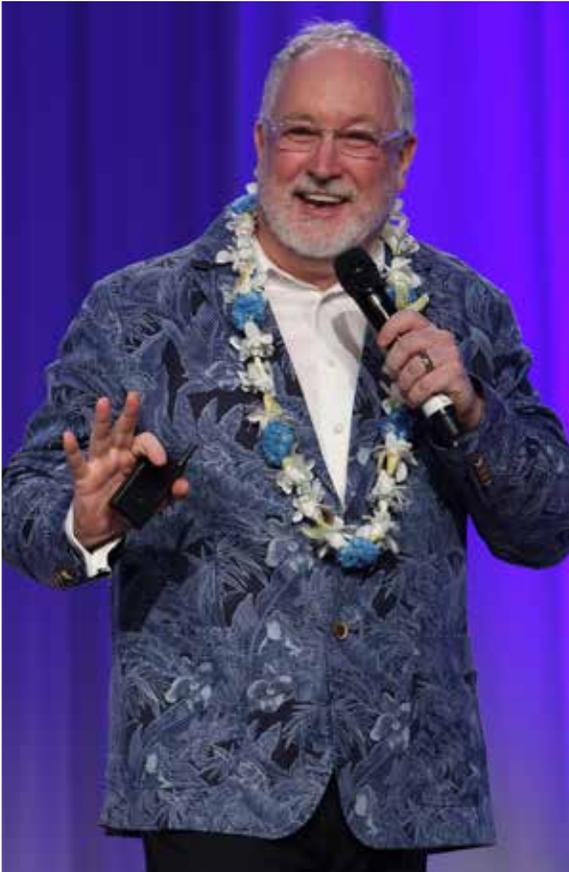
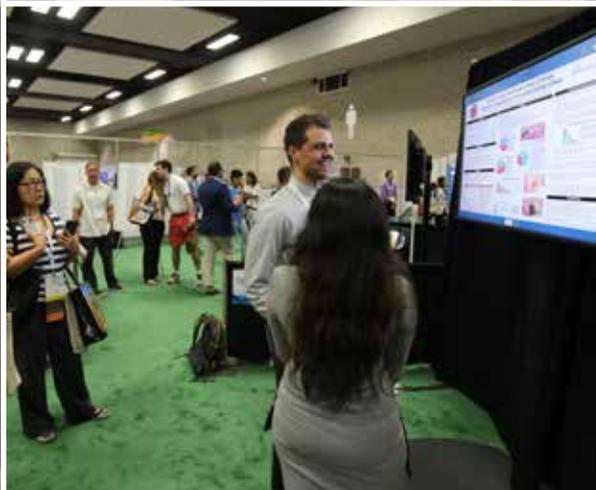


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new dentist happy hour  
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receptions

# Mix and Mingle



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# aapd recognition awards

## And the Winner is...



pediatric dentist of the year  
**Dr. Donald Chi**

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merle c. hunter leadership award  
**Dr. Ed Rick**



distinguished service award  
**Dr. Ned Savide**

*Sponsored by The Miller Foundation*



manuel m. album award  
**Dr. Janice Jackson**

*Sponsored by the Album Society*



lewis a. key excellence in  
education award  
**Dr. Deborah Studen-  
Pavlovich**

*Sponsored by Pediatric Dental Associates, Ltd.*



evidence-based dentistry service  
award

**Dr. Norman Tinanoff**

jerome b. miller "for the kids" award  
**Dr. Courtney Chinn (not pictured)**

# nusmile graduate student research awards (gsra) presentations

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## **Tariq Ghazal, B.D.S., M.S., Ph.D., D.A.B.D.P.H.**

*An Innovative Two-step Process to Predict Future Permanent Tooth Caries Incidence*  
University of Alabama at Birmingham, Birmingham, Ala.

## **Joshua Cline, D.M.D., M.S.**

*Association of Streptococcus mutans and Candida albicans in ECC Relapse*  
University of Florida College of Dentistry, Gainesville, Fla.

## **Jennifer E. Tung, D.D.S., M.S.**

*Clinical Performance of the DentalVibe® Injection System on Pain Perception During Local Anesthesia In Children*  
USC Herman Ostrow School of Dentistry, Los Angeles, Calif.

## **Kelly M. Lipp, D.D.S., M.S.**

*Comparing Post-Operative Comfort following Dental Treatment under General Anesthesia*  
OSU/Nationwide Children's Hospital, Columbus, Ohio

## **Shan Girn, D.M.D.**

*Functional Remineralization of Dentin using Polymer Induced Liquid Precursors (PILP)*  
University of California - San Francisco, San Francisco, Calif.

## **Ruth Alvarez, D.D.S., Ph.D.**

*Relationship Between Salivary Biomarkers and Caries Experience in Hispanic Children*  
University of California at Los Angeles, Los Angeles, Calif.

## **Salam Alsadiq, B.D.S., M.S.**

*Sleep Disturbances and Upper Airway Size among Children 3-18 years*  
Boston University, Boston, Mass.

## **Martin Berger, D.M.D.**

*The Microbiological and Microstructural Effects of SDF on Caries Arrest*  
Boston Children's Hospital/Harvard School of Dental Medicine, Boston, Mass.

# my kid's dentist poster research competition

Sponsored by My Kid's Dentist



## first place

### **Sarah Duchaj**

*Silver Diamine Fluoride Temporal Effects on Dermal Fibroblast Cells*  
Lurie Children's Hospital, Chicago, Ill.

## second place

### **LaToya Jones**

*Association of Candida Albicans in Early Childhood Caries (ECC) Relapse*  
University of Florida, Gainesville, Fla.

## third place

### **Shan Girn**

*Functional Remineralization of Dentin using Polymer Induced Liquid Precursors (PILP)*  
University of California—San Francisco, San Francisco, Calif.

# sunstar research awards

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## **Martin Berger, D.M.D.**

*The Microbiological and Microstructural Effects of SDF on Caries Arrest*  
Boston Children's Hospital/Harvard School of Dental Medicine, Boston, Mass.

## **Heidi Steinkamp, D.D.S., Ph.D.,**

*Microbial Pioneers – Acquisition and Establishment of the Subgingival Microbiome*  
OSU/Nationwide Children's Hospital, Columbus, Ohio

## **Charis Luk, D.M.D.,**

*Effect of an Audiovisual Preoperative Intervention in Reducing Parental Anxiety Prior to a Child's Sedation Appointment*  
University of British Columbia, Vancouver, B.C.

# paul p. taylor award

## **Dr. James Coll**

*Primary Tooth Vital Pulp Therapy: A Systematic Review and Meta-analysis*

Coll JA, Seale NS, Vargas K, Marghalani AA, Al Shamali S, Graham L.

*Pediatr Dent.* 2017, 39(1):16-127.

Sponsored by Baylor Pediatric Alumni Fund

All award recipients were recognized on Sunday, May 27, at the President's Farewell Dinner.

president's farewell dinner

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# 2018 Annual Session Sponsors

The AAPD gratefully acknowledges the generosity of the following organizations for their support of AAPD in 2018.



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## AAPD Presentations Submission Deadlines

**Sept. 14, 2018**

Breakfast Rounds

MiniClinics

String of Pearls

**Jan. 15, 2019**

NuSmile GSRA

My Kid's Dentist Research Poster Competition

If you are interested in making a presentation at the 2019 Annual Session in Chicago, Ill., please visit the AAPD website at <http://www.aapd.org> for a Breakfast Rounds, International Oral Presentation, MiniClinic or String of Pearls submission form. For additional questions contact Caroline Oliva at [coliva@aapd.org](mailto:coliva@aapd.org).

You must be an AAPD member in good standing and must be registered for the meeting in order to present at the Annual Session (only exception—if presenting an International Oral Presentation). The AAPD will strictly adhere to these deadlines. All submissions and abstracts must be complete in order to be considered for a session at the Annual Session, GSRA or a Poster.

### RESEARCH AWARDS

#### My Kid's Dentist Research Poster Competition

All presenters must be registered for the Annual Session. If you are a pediatric dentist, you must be a member of the AAPD to present in this research competition. The research competition will take place on Friday, May 24, and Saturday, May 25, 2019, at the 2019 AAPD Annual Session in Chicago. Applications are due Jan. 15, 2019.

#### NuSmile Graduate Student Research Awards (GSRA)

Up to eight finalists are selected to present their research at the AAPD Annual Session in May. Finalists receive travel to the Annual Session, complimentary registration for themselves and a guest, and a cash award and plaque at the Annual Session. A matching cash award is given to each finalist's training program. The recipients are asked to present their research at the Annual Session. NuSmile generously supports these awards. All applications and research abstracts must be submitted by Jan. 15, 2019.



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## Welcome New Members

The AAPD would like to welcome new members. We look forward to supporting your professional needs. For further information on membership benefits please contact Membership Department at (312) 337-2169 or [membership@aapd.org](mailto:membership@aapd.org).

### Resident's Corner

## Celebrating Dr. Seale

A truly remarkable mentor is hard to find and someone you never forget. In residency especially, mentors are fundamental in shaping what type of practitioners we will become. They encourage, support and challenge us. With her recent passing, we want to acknowledge and celebrate one of the greatest influences of our profession, Dr. Suzi Seale. Seale was committed to teaching and mentoring since her graduation from Baylor's Pediatric Dental Residency in 1972 up until her retirement in 2017. She was appointed as the Chair of the Department of Pediatric Dentistry at Baylor, becoming the first woman to head a major dental school department in the country. Her leadership extended into organized dentistry on a local and national level, in addition to her research and passion for pulp therapy. With the intent to celebrate Seale's career, we sent out a questionnaire to many of her former residents to see what they had to say about her impact and the legacy she is leaving behind. We selected a few of the responses to share with the pediatric dental community.



**Samantha Mize, D.D.S., and Sofia Kennel, D.D.S., Resident Committee members, Editors of the Resident's Corner**

**What is one "pearl of wisdom" you have adopted from Dr. Seale and have implemented or plan to carry on into your future practice?**

"Suzi has taught me to always be true to myself, to make sure every single word spoken and written is done with intention, and to live a life whereby each personal and professional relationship I develop is done so with sincere love." – *anonymous response from former resident*

"Dr. Seale was a huge advocate for practicing from an evidence based approach and helped residents develop a discerning eye for the way we practice and the care we provide for our patients. I think about her often as I read through new literature and look at new products and procedures for my practice. Her words of wisdom are a guiding light." – *Ben Curtis, D.D.S.*

**Is there a story that stands out to you about Dr. Seale's leadership, teaching, or mentoring?**

"I will always cherish Dr. Seale and her passion, love, and support. She threw all of her support behind me for my Harris Fellowship project and taught me so many things. When Dr. Seale was for you, it was as if no one could be against you...she had a way of opening doors that seemed so out of reach and achieving things that seemed impossible. I will be forever grateful to her and am so very proud to have been one of her students." – *Ben Curtis, D.D.S.*

"Suzi invested in me more than any other teacher I've ever had. She tirelessly and patiently fought to pass along to me what she had learned in the areas of editing research, public speaking, and advocacy. Through Suzi's love for her husband, Jim, and their deeply meaningful lives together, I am a stronger person for witnessing the magnificent power of falling in love." – *anonymous response from former resident*

**How would you describe her approach to pediatric dentistry and treating child patients?**

"Suzi demonstrated a relentless pursuit to achieve the highest possible good. Although she is not here with us physically, the Spirit of her love shines bright and continues to impact and guide each one of us." – *anonymous response from former resident*

"One word: Passionate. It didn't matter if she was teaching you about the pulp, helping you with your research project, defending her stance on a topic, or talking about her love, Dr. Coll...she did it with great passion." – *Ben Curtis, D.D.S.*

# AAPD Membership Renewal Information

Dues period is July 1, 2018– June 30, 2019

Membership Category	Annual Dues	Outside U.S.*
Active	\$690	\$690
Life	\$345	\$345
Affiliate	\$345	\$385
Associate	\$345	\$386
International	N/A	\$386
Active 2nd year	\$345	\$345
Active 3rd year	\$345	\$345
Friends of AAPD	\$345	\$345
Allied	\$172	\$172
Retired	\$0	\$0
Post Doctoral Student	\$0	N/A
Pre Doctoral Students	\$32	N/A
International Student	N/A	\$30

\*Associate and Affiliate members residing outside the United States pay a \$35 annual postage assessment.

Dues are payable by check, Visa, MasterCard or American Express and must be received by **Oct. 1, 2018**, otherwise membership privileges will be suspended until full payment of dues is received and your listing will be omitted from the 2019 Membership Directory.

In keeping with IRS regulations, non-profit organizations are required to notify members that a portion of their dues payment is applicable to lobbying expenses and therefore not deductible as a business expense. (This is printed on the dues invoice.) The AAPD has determined that the following amounts are not deductible as a business expense for 2018–19:

Active	\$11
Associate, Affiliate, Life, Friends	\$6
All other membership categories	\$0

If you have any questions, please contact Membership and Marketing Coordinator David Hydorn at (312) 337-2169, ext. 40, or [dhydorn@aapd.org](mailto:dhydorn@aapd.org)

## Attention: Class of 2018

The AAPD congratulates all June postdoctoral graduates on their commencement into the profession. We would also like to remind you about the many reasons why membership in the AAPD is so important, especially at this point in your career.

- *Free* transition from student to active membership. This applies only if you complete an active membership application and return it to the AAPD headquarters office prior to Dec. 31, 2018.
- To be listed as an Active Member in the printed 2019 *Membership Directory* applications must be received by **Sept. 1, 2018**. Membership applications are available at <http://www.aapd.org>.
- Recent graduate are afforded one year dues-waived and two years of reduced membership dues at 50 percent off the full active membership dues rate if they have maintained continuous membership. The dues reduction rate would translate to:

2018 Graduate	Convert before Dec. 31, 2018	Convert after Dec. 31, 2018
First year out – 2018 - 19	\$0	Prorated dues if application not receive by Dec. 31, 2018
Second year out – 2019 - 20	\$345	Active Dues
Third year out – 2020 - 21	\$345	Active Dues

Transition from student membership to active membership is not automatic. **Student members must submit an application and a copy of their pediatric dentistry certificate to the AAPD office.**

Alternatively, program directors may send a list of graduating residents to verify the completion their program to our office to [membership@aapd.org](mailto:membership@aapd.org) and AAPD will automatically update their membership status to Active; otherwise the student must send in an application with certificate. For questions regarding student to active membership please contact AAPD Membership Department at (312) 337-2169.

# AAPD State/District Dues Collection

AAPD collects dues for the following state and district chapters:

**Alaska Society of Pediatric Dentists**  
**Alabama Academy of Pediatric Dentists**  
**Arizona Academy of Pediatric Dentistry**  
**California Society of Pediatric Dentistry**  
**Connecticut Society of Pediatric Dentists**  
**Colorado Academy of Pediatric Dentists**  
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**Tennessee Academy of Pediatric Dentistry**  
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**Southeastern Society of Pediatric Dentistry**  
**Southwestern Society of Pediatric Dentistry**  
**Western Society of Pediatric Dentistry**

State/District unit dues are included on your membership renewal notice.

If you are interested in having AAPD collect membership dues for your state or district chapter please contact Membership and Marketing Director Suzanne Wester at [swester@aapd.org](mailto:swester@aapd.org).



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# AAPD Resident Recognition Awards

The AAPD Pediatric Dental Resident Committee developed the *Resident Recognition Award* to recognize pediatric dental residents doing innovative and interesting activities in their training programs. Selected residents are awarded with a monetary prize, featured on the AAPD website, featured in *Pediatric Dentistry Today (PDT)*, and recognized at the awards ceremony during the annual AAPD meeting.

Winners are chosen based on activities during residency that contribute to one or more of the following fields: patient care, education (i.e., teaching), research, and community service. Innovation, time commitment, and significance of service to others are the primary factors considered in the selection process.



## Dr. Sara Ehsani

*The University of Connecticut*

Since dental school, Dr. Sara Ehsani has distinguished herself through a significant and ongoing education commitment. Her teaching experience included tutoring pre-dental students on dental procedures. Additionally, she was

Lab Teaching Assistant for ASDA, which included tutoring in Sim Lab on endodontic and restorative procedures. In her residency, she played a leadership role in developing new opportunities for dental students. Although part of this effort was a component of her Chief Resident administrative and teaching role, she initiated those activities early in her residency and continued them throughout her training. Through weekly clinical sessions, she aimed to improve students' pediatric rotation experience. She presented new ideas, assignments and treatment cases to prepare students for treating patients with special needs and complex medical histories. Also, with the encouragement from her program director, she has shown exemplary initiative by designing a 170-page clinic handbook, outlining guidelines and policies for the incoming residents. The handbook consists of contact information, clinical exam and treatment planning steps, administration of antibiotics, drug prescriptions, sedation preparation, orthodontic evaluation, assessment of trauma and on-call policies and procedures.

From the first year of residency she started collaborating with representatives of educational oral health services, esthetic crown companies and insurance agents. Through these channels, she helped establish seminars for her co-residents on pre-veneered and zirconia crowns, optimal oral hygiene habits, practice management, disability and professional liability insurance, and financial planning. Additionally, she was the recipient of the 2018 NuSmile Summit Scholarship, which provided her with unique learning opportunities.

Through research, she has developed the appetite for promoting healthy dental habits and targeting disparities in caries incidence. One of her greatest accomplishments is publishing 11 articles in various topics, including laser, pediatrics, implants, dental materials, and radiology. She was the primary investigator in five of her publications. She presented her research, in oral and poster formats, at 14 dental conferences. In residency, her research has focused on oral health

literacy. The data has been finalized and accepted for presentation in My Kid's Dentist Research Poster Competition and Graduate Student Research Award at AAPD 2018 in Hawaii.

Furthermore, she has volunteered in outreach activities, educational lecture series, and innovative hands-on demonstrations. In dental school, she organized "Give Kids a Smile Day", Saturday health-fairs and sealant trips to underserved areas. In residency, she continued her commitment to raise oral health awareness by collaborating with Child Health and Family Resource Clinic at Connecticut Children's Medical Center (CCMC) to help families find a dental home. Through establishing those health-fairs she was able to bring smiles to hundreds of underprivileged families and those with special needs. The health-fairs have been a huge success and continue every month. In addition, she has taken the initiative to expand her knowledge and experience by attending educational dental meetings, including Connecticut Society of Pediatric Dentistry and CCMC meetings, Texas Dental Association 2017 meeting, AAPD Sedation and Comprehensive Review courses. Recently, she attended the Connecticut Oral Health Initiative's Annual Advocacy Conference to become more involved in advocating for oral health and access to care issues in children, adolescents and patients with special needs. These experiences have strengthened her passion to promote oral health knowledge.



## Dr. Brianna Muñoz

*The University of Connecticut  
Community and Public Service*

Dr. Brianna Muñoz is the first combined certificate/MPH resident at the University of Connecticut, and she has set the bar incredibly high. Muñoz will not only graduate with her MPH, but

also with a Certificate of Interdisciplinary Disability Studies in Public Health. She chose this extra certificate to further explore the multidimensional nature of public health as it relates to health care, society, culture, politics, economics, history, legislation, education, and social attitudes affecting persons with disabilities. Her goal is to impact policy in oral health for all children irrespective of race, ethnicity, income, or health status.

In pursuing this aim, Muñoz is a board member for the Connecticut Society of Pediatric Dentistry as well as a representative on the Connecticut State Dental Association Legislative Council. This requires her to attend all board and legislative meetings. She serves our profession very well, and her desire to advocate for children is genuine. In the future, Muñoz will be a leader in this field as she is truly passionate and committed to continuing her work post-graduation.

Muñoz has instructed clinical lab exercises within the undergraduate curriculum, consistently scored high marks on her evaluations, and delivered seminar presentations that have been engaging and well researched. In light of this, she was selected to deliver a keynote seminar at the Annual Meeting of the Connecticut Society of Dental Assistants. In addition, Muñoz has created an Emergency Room protocol to address and correct certain deficiencies that had been noted. This has significantly improved management of after hour emergencies.

There is no doubt that Muñoz is an excellent provider and always takes any assigned responsibility to the next level. She has continuously created connections with other hospital departments to facilitate multidisciplinary relationships. She has spent a significant amount of time coordinating with ENT to routinely schedule tonsillectomies in conjunction with oral rehabilitation surgeries. This accomplishment minimized the overall exposure of general anesthesia to countless children. It has been a significant undertaking to identify patients in need of other surgeries and to collaborate with various hospital departments. Balancing this task in addition to her other duties has been an admirable feat.



## Dr. Gail Silveira

*The University of Tennessee*

Dr. Gail Silveira has been exemplary in her efforts at mentoring pre-doctoral dental students. Dental Education has entered an era of declining numbers of pediatric patients needing restorative treatment. It has necessitated finding creative ways to provide clinical experience for our students. Silveira has engaged pre-doc students almost daily, inviting those who have patients who fail their appointments to join her in the graduate clinic. She redeems the broken appointment, making it a teaching time. She allows the student doctor to treat her patients under her direct supervision. These efforts are self-generated and aimed at enriching the student's clinical experience. She has participated in almost every clinical outreach program the University of Tennessee has sponsored. At these you never find her treating patients alone. She always has students at her elbow. The motivation for this recommendation is my observation of self-sacrificing actions aimed at the dental student's enrichment.

Silveira has a complete grasp of clinical dentistry and is a very competent clinician. She completed a GPR and worked in private practice, so she has a wealth of experience to share with the students. She is extremely knowledgeable of all phases of pediatric dentistry. Her knowledge of dental literature is outstanding. She has excellent behavior management skills and is well liked by the children and parents. She is happy to teach this to students.

Silveira genuinely has a passion for dentistry, providing excellent care, and sharing her knowledge with others. She is willing to do whatever she needs to do to teach and show the students so that they can learn. This one-on-one attention is a unique service that we are able to provide our students, only because of her willingness to give, and when she graduates in June, the loss will be felt.

## Member News

### Homa Amini receives Ohio State's Alumni Award for Distinguished Teaching

Dr. Homa Amini, a professor-clinical in the Division of Pediatric Dentistry, was one of ten university faculty members who recently received an Alumni Award for Distinguished Teaching. Given in recognition of teaching excellence, the awards include an addition to each recipient's salary base, along with a \$5,000 honorarium. Congratulations, Dr. Amini.

### 2019 Membership Directory Reminder

Your *Membership Directory* address is printed on your membership dues invoice that was recently mailed to you. Any changes or updates to your Membership Directory information are due to the headquarters office by Sept. 15, 2018. You can verify your address on your annual dues invoice or visit the Members' Only section of the AAPD website ([www.aapd.org](http://www.aapd.org)) to update your profile. Please take a few moments to verify your address information to assure that AAPD has it correctly. Questions regarding your Membership Directory address information should be forwarded to Chapter Relations and Database Coordinator David Hydorn at (312) 337-2169, ext. 40, or [dhydorn@aapd.org](mailto:dhydorn@aapd.org).

# RAVE REVIEWS FOR CHENG CROWNS.

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## 2018 – 2019 Samuel D. Harris Fellowship Recipient

Brianna Muñoz, D.M.D., was awarded the 2018-2019 Samuel D. Harris Research and Policy Fellowship sponsored by Preventech at the AAPD General Assembly on May 27, 2018. As this year's Harris Fellow, Muñoz will work with the Pediatric Oral Health Research and Policy Center on a research project focusing on the prevalence of dental sedation among pediatric patients aged 0-3 in a university setting with the objective of shedding light upon the decision making process and expounding upon risk factors.



Muñoz is currently a fellow at the University of Connecticut, where she completed dental school and a residency in pediatric dentistry. As the first postgraduate student accepted into the UConn-HRSA Dual Degree Training Program with Advanced Standing, she will be graduating this upcoming May with her M.P.H. degree as well as a Certificate of Interdisciplinary Disability Studies.

Her interest in public health was first incited while volunteering on a service trip to Neltume, Chile, where she was exposed to the plight of oral health care disparities. Since then, it has become her personal and professional goal to impact policy in promoting oral health and preventing disease for all children irrespective of race, ethnicity, or income level. In advancing this aim, Muñoz has participated in the AAPD Public Policy Advocacy Conference on Capitol Hill and served as a Connecticut Society of Pediatric Dentistry Board Member and Representative at the Connecticut State Dental Association Council on Legislation.

### Check Your Vital Signs

## New AAPD Survey Tells How Pediatric Dental Practices Are Doing

The 2016 AAPD Survey of Dental Practice is now available online for AAPD members. It offers the latest information on central aspects of pediatric dental practices, as well as an inside look at such topics as perceptions of busyness, geographic variations in the pediatric dental workforce, Medicaid participation, and charitable care.

For example, did you know that 8 minutes is the national average for patient wait times to see the pediatric dentist upon arrival to the office? Or that the percentage of publically insured patients in a typical practice has increased from one-quarter to one-third in the last five years? Once you are logged in to the AAPD website, you can view the full survey in the Resource Center under Member Resources at [http://www.aapd.org/assets/1/7/AAPD\\_CHWS\\_survey\\_Pediatric\\_Dentistry\\_final.pdf](http://www.aapd.org/assets/1/7/AAPD_CHWS_survey_Pediatric_Dentistry_final.pdf).

## New Research Available

# Caries Predictive Model for Primary Care Providers Targets Children at Greatest Risk

A full report of the third year of research exploring oral health promotion in primary care is available on the AAPD website in the Policy Center. The model characterizes the likelihood a child would have oral disease or risks of future disease at the time of their first dental visit and is based upon information noted in the early well-child visits.



With such a predictive tool, health care providers could easily administer caries-risk assessment as a part of the well-child visit without taking time from other equally important health concerns. Access the full report at <http://www.aapd.org/assets/1/7/DentaQuest-RE-Adig.pdf>.

## Safety Committee Update

The Safety Committee met during AAPD 2018 and moves forward with development, planning and coordination of their current main projects, sedation accreditation model for pediatric dental practices, safety resource manual/online toolkit, and a safety symposium in 2019.



*Left to right: Dr. Leila Younger (ABPD representative), Dr. Jade Miller (Chair), Leola Royston (AAPD Policy Analyst/Staff Liaison), Dr. Paul Reggiardo, Dr. Paul Casamassimo (AAPD Chief Policy Officer), Dr. Charles Czerepak. Not pictured: Dr. John Rutkauskas (AAPD Chief Executive Officer/Staff Liaison), Dr. Barry Jacobson (Consultant).*

## Evidence-Based Dentistry Committee Update

Dr. John Timothy Wright was unanimously elected the chair of the Evidence-Based Dentistry (EBD) Committee. The board of trustees appointed Dr. James Coll as a consultant to the Committee, and Dr. Anupama R. Tate stepped down as chair due to her board responsibilities. The committee members are currently working on a mission statement, vision and goals.

The non-vital primary tooth pulp therapy systematic review workgroup, comprised of Drs. James Coll (chair), Kaaren Vargas, Shahad Al Shamali, Chia-Yu Chen, and Abdullah Marghalani, met in Hawaii for a full-day work session at the 2018 Annual Session. They developed the protocol for registration and data extraction sheets for both in vivo and in vitro. Data extraction and draft meta-analysis is expected to be completed by Nov. 30, 2018.

The EBD Committee has formed a new workgroup on behavior guidance for the pediatric dental patient. Members are Drs. Vineet Dhar, Elizabeth Gosnell, Cameron Randall and Rebecca Slayton. The committee nominated Dr. Dhar as the chair of the work group. The group will assess the quality of the existing systematic reviews.

## Behind the Code

# ICD-10-CM New Diagnosis Codes on the Horizon

Diagnosis codes, also referred to as ICD codes, are used to document the reason for a patient's visit or treatment. These codes are always required when submitting medical claims. Historically, dental payers have not required diagnosis codes for the adjudication of dental claims. Changes to our health care system have resulted in a growing trend of requiring diagnosis codes in addition to procedure codes.

Some of these changes include:

- Dental payers may require surgical extractions be filed with the patient's medical payer before submission to the dental payer.
- Pediatric dental benefits may be embedded in the medical plan, which is especially true for Affordable Care Act (ACA) plans.
- Medicare Advantage plans often have basic dental benefits embedded in the medical plan.
- Medical payers are increasingly providing benefits for some medically-related dental procedures.
- Some state Medicaid and ACA plans now require diagnosis codes for the adjudication of dental claims.
- There is an increasing trend toward dental payers requiring diagnosis codes on dental claims.
- Some prescription plans require a diagnosis code to fill a prescription.

When reporting diagnosis codes, it is critical that the most specific current code is reported. ICD-10-CM is the current diagnosis code set. Each year, ICD is reviewed and revised, like dental (CDT) and medical (CPT) codes. Unlike other code sets, which are effective for a calendar year (Jan. 1, to Dec. 31), ICD codes are effective for a fiscal year of Oct. 1, to Sept. 30, of each year. Therefore, the 2018 fiscal year (FY) ICD-10 code changes are effective starting Oct. 1, 2017.

In June 2017, Centers for Medicaid and Medicare Services (CMS) released the ICD-10 code update for FY 2018. The complete update is available for download (free of charge) at <https://www.cms.gov/Medicaid/Coding/IC018-ICD-10-CM-and-GEMs.html>.

Because the implementation of ICD-10 was delayed for several years and revisions to the previous code set were halted, there were approximately 2,700 additions, deletions and revisions to FY 2017 ICD-10. This year, there are significantly fewer changes. FY 2018 ICD-10 features 363 new codes, 142 deletions and more than 250 code revisions.

## CODES FOR DENTAL CARIES RISK FACTORS

Previously, there were no diagnosis codes available to report specific oral health risk factors. However, the FY 2018 ICD-10-CM code set includes a new category for oral health risk factors. In this category are classifications for dental caries risk factors.

The new codes are:

- Z91.8 Other specified personal risk factors, not elsewhere classified
- Z91.84 Oral health risk factors
- Z91.841 Risk for dental caries, low
- Z91.842 Risk for dental caries, moderate
- Z91.843 Risk for dental caries, high
- Z91.849 Unspecified risk for dental caries

At this time, CMS has not issued specific guidelines for these codes. There are, however, general guidelines for reporting "Z" codes. These codes are found in chapter 21 of the ICD-10-CM listing, entitled "Factors Influencing Health Status and Contact with Health Services." The chapter guidelines for reporting "Z" codes state, in part, "Z codes are for use in any healthcare setting. Z codes may be used as either a first-listed or secondary code, depending on the circumstances of the encounter." For example, an oral evaluation primarily for the purpose of determining the risk for dental caries would be reported with the appropriate risk code as the primary diagnosis.

Sometimes, an oral health risk factor is the result of a primary disease process. For example, Sjogren's syndrome increases the risk of tooth decay and oral infections. If the primary reason for the visit is treatment due to symptoms related to Sjogren's, the ICD-10-CM code reporting the condition is listed as primary, and caries risk is listed second. It is important to note the level of risk in the clinical notes.

The codes below would be reported for a patient documented with a diagnosis of Sjogren's and a high risk of dental caries:

- M35.00 Sicca syndrome, unspecified
- Z91.843 Risk for dental caries, high

## REVISIONS TO WORDING OF NICOTINE DEPENDENCE

Some revisions are not to the code itself, rather additional information has been added to guide the provider in the use of a code. One example of this is found in category F17 (nicotine dependence). This category is further divided based on the type of tobacco product (i.e., cigarettes, chewing tobacco, or other tobacco product). ICD-10-CM for FY 2018 now has additional clarification on the application of these codes.

When reporting codes F17.201-F17.291 the following conditions apply:

### F17 Nicotine dependence

#### F17.20 Nicotine dependence, unspecified

- F17.201 Nicotine dependence, unspecified, in remission
  - Tobacco use disorder, mild, in early remission
  - Tobacco use disorder, mild, in sustained remission
  - Tobacco use disorder, moderate, in early remission
  - Tobacco use disorder, moderate, in sustained remission
  - Tobacco use disorder, severe, in early remission
  - Tobacco use disorder, severe, in sustained remission

#### F17.21 Nicotine dependence, cigarettes

- F17.211 Nicotine dependence, cigarettes, in remission
  - Tobacco use disorder, cigarettes, mild, in early remission
  - Tobacco use disorder, cigarettes, mild, in sustained remission
  - Tobacco use disorder, cigarettes, moderate, in early remission
  - Tobacco use disorder, cigarettes, moderate, in sustained remission
  - Tobacco use disorder, cigarettes, severe, in early remission
  - Tobacco use disorder, cigarettes, severe, in sustained remission

#### F17.22 Nicotine dependence, chewing tobacco

- F17.221 Nicotine dependence, chewing tobacco, in remission
  - Tobacco use disorder, chewing tobacco, mild, in early remission
  - Tobacco use disorder, chewing tobacco, mild, in sustained remission
  - Tobacco use disorder, chewing tobacco, moderate, in early remission
  - Tobacco use disorder, chewing tobacco, moderate, in sustained remission
  - Tobacco use disorder, chewing tobacco, severe, in early remission
  - Tobacco use disorder, chewing tobacco, severe, in sustained remission

#### F17.29 Nicotine dependence, other tobacco product

- F17.291 Nicotine dependence, other tobacco product, in remission
  - Tobacco use disorder, other tobacco product, mild, in early remission
  - Tobacco use disorder, other tobacco product, mild, in sustained remission
  - Tobacco use disorder, other tobacco product, moderate, in early remission
  - Tobacco use disorder, other tobacco product, moderate, in sustained remission
  - Tobacco use disorder, other tobacco product, severe, in early remission
  - Tobacco use disorder, other tobacco product, severe, in sustained remission

Keep in mind, only diagnosed conditions that are documented in the clinical record may be reported. It is important that the patient's condition is accurately noted in the medical record. Furthermore, reporting diagnoses codes does not guarantee reimbursement by *either medical or dental payers*. Always report the most specific ICD-10-CM code available to accurately describe the patient's condition or the disease process treated.

For more information, please contact AAPD Dental Benefits Director Mary Essling at [messling@aapd.org](mailto:messling@aapd.org) or (312) 337-2169, ext. 36.

## Pediatric Dental Medicaid and CHIP Advisory Committee Offers Strong Guidance in National Dental Medicaid Forum



The CGA Pediatric Dental Medicaid and CHIP Advisory Committee met on June 3, 2018, prior to the Medicaid, Medicare and CHIP State Dental Association Symposium on June 4 – 5, at the Marriot Wardman Park Hotel in Washington, D.C. The Symposium provides an excellent opportunity to network with federal and state-level Medicaid administrators and provide visibility to AAPD policies and resources on access to care for low-income children.

This year, the Symposium theme was “Demonstrating Value in Medicaid Dental Programs.” Considerable attention has been given to value-based healthcare systems in the U.S. over this past year, with funding being the primary focal point. This Symposium featured how to create, administer and deliver an efficient and cost-effective Medicaid dental benefit. It covered everything from legislative framing benefits, the creation and administration of a value-based benefit, the application of policy levers to the use of evidence-based practices that include appropriate metrics.

Dr. Jessica Meeske was one of four speakers on the *Increasing Efficiency in Service Delivery* panel. Meeske presented a well-received discussion on providing value to her patients and Medicaid programs, identifying the value that Medicaid brings to her practice, as well as why she sees Medicaid patients and how dentists will react to a value-based system. To view her presentation, visit the Policy Center's page on Medicaid/CHIP Reform Issues at [http://www.aapd.org/policy\\_center/medicaidchip\\_reform\\_issues/](http://www.aapd.org/policy_center/medicaidchip_reform_issues/).

# Oral Exam Review

SEPTEMBER 6, 2018

Grand Hyatt  
Denver, Colorado

Preparing for the Oral Board Exam? Do you want to brush up on your oral test-taking skills? This course will provide you with the opportunity to participate in numerous mock examinations. Drs. Fields and Wright will focus on the area of the examination process as well as topical areas of the exam. Not only will they discuss how cases are designed and created, but also provide suggested readings to help you study.

## Speakers

Henry Fields, D.D.S., M.S., M.S.D.  
Timothy Wright, D.D.S., M.S.

**CE Credits**  
8 hours

**Sponsor**  


## Who Should Attend

Members preparing to take the ABPD's Oral Clinical Examination.

Hilton Austin  
Austin, Texas

OCTOBER 26 – 27, 2018

# Dental Assistant Sedation Course

## Your Role in the Safe Sedation of Children

This one-and-a-half-day course is specially designed for the pediatric dental assistant to enhance their knowledge and understanding of sedation emergencies and other emergent medical conditions in the office. An introduction to oral sedatives and using nitrous oxide/oxygen sedation will be included. Participants will learn how to organize and prepare the office for an organized response to a medical emergency and how to assist in the management of medical and sedation emergencies.

Recently added is a four hour workshop on Saturday morning that allows hands-on training for the dental assistant. Participants will rotate through multiple stations to include airway management, airway equipment, papoose board and monitor placement.

## Course Chair and Speaker

*Bobby Thikkurissy, D.D.S., M.S.*

## Speakers

*Alan Milnes, D.D.S., Ph.D.*  
*Cara Riley, D.M.D.*  
*Stephen Wilson, D.M.D., M.A., Ph.D.*

## Who Should Attend

Those on the dental team involved with the sedation of children in their office.

**CE Hours**  
11 hours

## Course Chair and Speaker

*Stephen Wilson, D.M.D., M.A., Ph.D.*

## Course Vice-Chair and Speaker

*Bobby Thikkurissy, D.D.S., M.S.*

## Who Should Attend

Any dentist who sedates children in their office and wants to be taught by the leaders in the field who wrote the current AAPD-AAP Guidelines.

**CE Hours**  
22 hours

**Sponsor**  


SEPTEMBER 7 – 9, 2018

Grand Hyatt  
Denver, Colorado

# Comprehensive Review of Pediatric Dentistry

Taught by expert clinicians, the Comprehensive Review Course will provide attendees an extensive review of pediatric dentistry. The topics discussed in this course include growth and development, assessment and prevention, oral pathology, care for special needs patients, restorative dentistry and materials, trauma, behavior management and pulp therapy. Whether you're preparing for the ABPD examination or just need a refresher, this course is an in-depth summary for all pediatric dentists.

## Course Chair and Speaker

*Amr Moursi, D.D.S., Ph.D.*

## Speakers

*Catherine Flaitz, D.D.S., M.S.*  
*Christina Carter, D.D.S., D.M.D.*  
*Timothy Wright, D.D.S., M.S.*

## Who Should Attend

Any dentist treating children; whether you are preparing for the ABPD examination or just need a refresher.

**CE Credits**  
22 Hours

**Sponsor**  


# Safe and Effective Sedation for the Pediatric Dental Patient

Hilton Austin  
Austin, Texas

OCTOBER 26 – 28, 2018

This course features the recognized leaders in the field, both in dental anesthesia as well as pediatric dentistry. You'll find didactic lectures, case studies, film clip sessions, panel discussions and hands-on breakouts with personalized attention. This course will offer opportunities to gain hands-on experience while learning airway techniques to rescue patients and will include breakout sessions with manikin practice with face masks, ambu bags and the insertion of nasal and oral airways; all in a personalized setting with real equipment and monitors.

## Course Chair and Speaker

*Stephen Wilson, D.M.D., M.A., Ph.D.*

## Course Vice-Chair and Speaker

*Bobby Thikkurissy, D.D.S., M.S.*

## Who Should Attend

Any dentist who sedates children in their office and wants to be taught by the leaders in the field who wrote the current AAPD-AAP Guidelines.

**CE Hours**  
22 hours

**Sponsor**  


To register, visit [www.aapd.org/events](http://www.aapd.org/events)

# 2018 Joint Academic Day

Over 160 educators involved in predoctoral and postdoctoral pediatric dental education came together for the Annual Joint Academic Day. Dr. Amr Moursi, trustee-at-large for academic affairs, welcomed everyone and moderated the morning program. Dr. Heber Simmons addressed the topic of AAPD advocacy efforts in Washington, D.C., and the importance of taking advantage of grant opportunities, and a panel discussion about preparing and administering a HRSA grant followed the presentations. Dr. Joel Berg spoke about teaching medical management of dental caries, while Drs. Homa Amini and Roopa Gandhi spoke about using *iPads Learning Platforms*. Rounding out the morning was Dr. Matt Grady from the ADA Department of Testing Services who provided an update and answered questions on the Advanced Dental Admission Test (ADAT).

Participants that registered for the Annual Sessions may access the Joint Academic Day presentations at <http://www.eventscribe.com/2018/AAPD/> or on the Residency Directors Resource page on the AAPD website.

Following lunch, the Society of Predoctoral Program Directors and the Society of Postdoctoral Program Directors met and held programs designed to meet their specific needs.

Please contact AAPD Educational Affairs Manager Scott Dalhouse at [sdalhouse@aapd.org](mailto:sdalhouse@aapd.org) for additional information or assistance with accessing the presentations.



## Dr. Scott Schwartz, Cincinnati Children's Hospital Medical Center

Immediately after deciding to become a dentist as a sophomore in high school, I routinely pictured my life as a private practitioner in a leafy Chicago suburb. During dental school, however, I realized the extent to which educational institutions are responsible for shouldering the significant amount of dental disease that persists among the poor and minority groups. As a result, my career goals veered away from a traditional clinical career in private practice. Instead, I developed an interest in public health and academic dentistry, a curiosity I fed through my specialty training in pediatric dentistry and formalized with a masters degree in public health. After studying health policy and management, reconciling my own feelings towards a for-profit health care model, and gaining significant exposure to the joys of teaching, I was compelled to explore academics as a full-time career. When I finally started my dream job at Cincinnati Children's Hospital Medical Center and the dust settled from 26 years in school, I fully understood the financial implications of professional school student loans. Academic pediatric dentists make significantly less than their private practice counterparts, which can make long-term dedication to this career difficult. Just my monthly student loan obligation would consume more than half of my salary before accounting for other necessities. Dental faculty loan repayment through the Health Resource and Service Administration will facilitate paying down the debt burden to a point where the income differential will no longer affect my commitment to a career dedicated to education and public service. It is a truly life changing gift to more completely embrace my decision to pursue a career in academic dentistry, influencing the practice of our future pediatric oral health practitioners.



# Media Mix

For more information on how to submit your media coverage, please contact Public Relations Director Erika Hoef at (312) 337-2169 or [erika@aapd.org](mailto:erika@aapd.org).



## AAPD President Interviewed by PopSugar

**Dr. James Nickman** worked with Laurel Niedospial for a story titled, “Everything You Need to Know About Baby Teething — Including How to Soothe the Pain.”

According to the article: “Knowing what to expect and when to expect it is an important step in helping children cope with the painful process of growing teeth. Dr. Jim Nickman, president of the American Academy of Pediatric Dentistry (AAPD), understands how frustrating this developmental stage can be for parents. He helped us break down an easy guide to every teething milestone and offered guidance on how to best relieve teething pain and care for your children’s teeth.”

<https://www.popsugar.com/moms/Baby-Teething-Guide-44628823>

## AAPD President in DentalTown Magazine

**Dr. James Nickman** was tapped to contribute an article on behavior management for their May issue. The article examines how the times and attitudes have changed with pediatric patients and also provides tips on how to adjust to these changing times.

<http://www.dentaltown.com/magazine/articles/7003/behavior-management>

## AAPD’s Social Media Toolkit for Members

The AAPD Social Media Toolkit provides information about the most important social media channels for your practice and guidance on managing your social media communities. Additionally, AAPD shares best practices to help navigate issues that commonly arise on any organizations’ social media channels and outlines the advantages of using paid advertising on social media – which can be much more effective in reaching your target audience than traditional advertising. To view the toolkit, visit <http://www.aapd.org/assets/1/7/SocialMedia101.web.pdf>.



## New Mouth Monster Hub Content

### MOUTH MONSTER THEMED CROSSWORD PUZZLE & WORD SEARCH



Having fun activities for kids to do while they wait for the dentist can help make the entire experience easier for all! This printable crossword puzzle and word search are perfect for kids to learn more about oral health care and to also have fun while doing it! If kids get stumped on any of the questions, not to worry, the answers are at the bottom of the page for parents, guardians or dental professionals to help them navigate through the puzzles!

The puzzles are available for download in full color and black and white.

## Recent Press Releases

### AAPD HONORS AWARD WINNERS

CHICAGO – May 25, 2018 — The American Academy of Pediatric Dentistry (AAPD), the leading authority on children’s oral health, announced this year’s winners of its prestigious awards during several events at the AAPD 2018 meeting in Honolulu, Hawaii.

For full descriptions of each award and the recipients, visit [http://www.aapd.org/assets/1/7/Award\\_20Press\\_20Release\\_202018.Final.pdf](http://www.aapd.org/assets/1/7/Award_20Press_20Release_202018.Final.pdf).

### AAPD NAMES NEW BOARD OFFICERS AND TRUSTEES AT AAPD 2018 IN HONOLULU

CHICAGO (May 29, 2018) — The American Academy of Pediatric Dentistry (AAPD), the leading authority on children’s oral health, inducted the new president and other officers and trustees for the new AAPD Board of Trustees in Honolulu, Hawaii, on May 27, 2018.

For full descriptions of each Board Officer and Trustee, visit [http://www.aapd.org/assets/1/7/2018\\_BOT\\_Release-Final2.PDF](http://www.aapd.org/assets/1/7/2018_BOT_Release-Final2.PDF).

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# Are Your Investments Appropriate for Your Retirement Goals?

## Aligning risks and returns to the needs of your financial plan

Contributed by Jeffrey E. Wherry, CFP®, CLU®, ChFC®

Managing Director, Wealth Management

Treloar & Heisel Wealth Management

www.tandhwealth.com



“Are my investments appropriate for my retirement goals?” This is a question we hear frequently. Obviously, the answer is different for every person. Here is how we go about determining our response.

### Before you even look at investments, consider your retirement goals.

In our practice, before we even address the issue of investments, we will do a thorough analysis of a client’s financial picture in retirement. Questions we ask include:

- When would you ideally like to retire?
- What kind of lifestyle would you like to have?
- Will you work still, a little, or not at all?
- What active and passive income sources might you have?

**Investment returns should fill the gap between your future income and future spending.** So before you decide how to structure your investments, let’s look at your cash flow in retirement.

### Let’s take a look at your spending in retirement.

While retirement may be twenty or thirty years out from now, looking at today’s spending patterns actually provides huge clues as to what future spending might look like.

Some expenses that people may be currently running through their dental practice may become personal expenses in the future. These include car expenses, and some types of insurance. Some current expenses may not exist at all in retirement. Frequently this will include mortgages, debt, and the need to continue saving.

Other, new expenses may take their place! Extended medical care, or other household support is expensive. There may be more travel in the picture, spoiling the grandchildren, new hobbies, and other things people do when they have more time and freedom.

### Now let’s take a look at your income in retirement.

What income sources will continue for you in retirement? This may include Social Security payments, a pension perhaps if you worked as faculty or in a hospital that offered such a program, or rental income from properties you own. If you decide to scale back at work over time, we’ll factor in your (reduced) income into the equation.

If you have assets from the sale of a practice, those, too, will be taken into consideration.

The difference between your incoming cash flows, and your projected expenses needs to be filled by your investment portfolio.

### Now let’s see if your investments are appropriate for your goals.

The first thing that we need to do is understand a person’s risk tolerance for investing. We do this by determining their ‘risk score.’ A simple questionnaire, and the use of specialized financial planning software gives us insight into an individual’s tolerance for fluctuations in the market.

The reason that risk tolerance is so important is because we want to make sure that the investment program we recommend is within an individual’s range of expectations – for both risk and, commensurately, returns.

We know the markets will go up, and we know the markets will go down. An educated investor knows that if the value of his/her holdings goes down in a particular month or quarter, this is to be expected. Alternately, if a portfolio is doing exceedingly well – beyond expectations – the person won’t get carried away and decide to invest exclusively in those assets that are top performers *at this moment in time*. The point is to stay the course for the long term, and make suitable adjustments along the way.

We always discuss with our clients, in advance, how they might behave in a bull market (when markets are up), what they anticipate they might do in a bear market (when markets are down), and what could potentially happen in a financial crisis. Thinking through these scenarios helps mitigate what might be a purely emotional response through some rational thinking.

Sometimes, the return that your portfolio needs to produce in retirement is greater than what your risk tolerance will allow. At this point we have a conversation with the client. The choices are to either increase savings, or to slightly ratchet up one’s tolerance for risk. For most people, frequently, it’s a combination of both.

*Investment Advice offered through WCG Wealth Advisors, LLC a Registered Investment Advisor doing business as Treloar & Heisel Wealth Management. Treloar & Heisel Wealth Management is a separate entity from The Wealth Consulting Group and WCG Wealth Advisors, LLC.*

*This information is for illustrative purposes only and is not intended to represent any specific investment vehicle.*

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dental home day

# Every Child Deserves a Dental Home



Oral health went hand-in-hand with happy smiles at the 6th Annual Dental Home Day. Pediatric dentists from around the country welcomed more than 80 children and their families to their new Dental Home at Waianae Coast Comprehensive Health Center (WCCHC) in Hawaii. The children, many from underserved communities in the district, received free check-ups, cleanings, treatment and oral health education.

Dental Home Day is the first day in a full year of free dental care for the participating children thanks to a Healthy Smiles, Healthy Children Access to Care Grant to WCCHC made possible by Sunstar Americas, Inc. Special thanks to Sunstar for supporting all five HSHC Dental Home Days!



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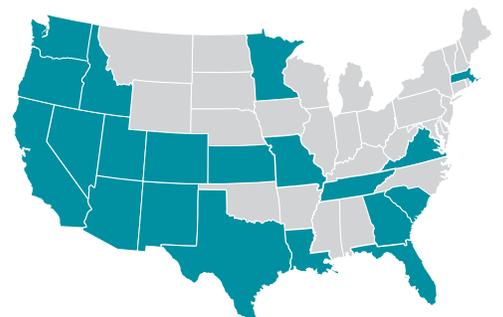
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A young boy with glasses and overalls stands against a light blue background. He is wearing a plaid shirt under denim overalls and has a serious expression.

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# Opportunities

For information regarding placing a listing in *PDT* or Pediatric Dentistry please visit the AAPD Career Center at <http://jobs.aapd.org> or call (312) 337-2169

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**ARIZONA—GOODYEAR.** Goodyear, Surprise with 3rd location in Verrado, grand opening September 2018 - Established and new startup growing pediatric practices with 3 locations looking for Pediatric Dentist, accepting only private insurance plans. We are seeking a Pediatric Dentist to join our amazing team. Our state-of-the-art facilities alongside a highly motivated team with a great patient base will grant you the ability to become successful while enjoying your work environment. In addition to a daily rate of \$1,200, you will have the ability to reconcile at 34% of adjusted production after 6 months of employment. Along with our strong compensation package, we offer the following: • Medical, Dental & Vision Insurance • C.E. Allowance • 401K, and deferred retirement plan. Requirements for this position: Must have completed a residency in pediatric dentistry and be licensed to practice dentistry in the state of Arizona. For more information on our practice please visit our website at: [www.pjpd.com](http://www.pjpd.com) and e-mail resume to [doctrolga@pjpd.com](mailto:doctrolga@pjpd.com) or call Dr. Olga Dolghier at: 502-291-7302

**ARIZONA—PEORIA.** Pediatric Dentist Phoenix's premier state-of-the-art multi-facility pediatric dental group practice located throughout the rapidly growing West Valley has an incredible opportunity for a F.T./P.T. certified pediatric dentist. Offering a comprehensive compensation package, including malpractice, health, vacation, CE, retirement, and opportunity for partnership. Extremely competitive starting salary with incentives based on experience and ongoing production. Be part of our diverse team, providing all forms of sedation and hospital-based care for our community's children. Three part-time and one full-time anesthesiologist on staff, to enhance our overall quality of care. Take a peek at our award winning website [www.wv pdo.com](http://www.wv pdo.com) and contact Terry Barnes at [tbarnes@wv pdo.com](mailto:tbarnes@wv pdo.com) for more information on this incredible opportunity.

**CALIFORNIA—POWAY.** My Kid's Dentist has an excellent opportunity for a pediatric dentist to work in sunny San Diego County. The offices are located in Poway and Santee. As a pediatric dentist practicing at My Kid's Dentist you'll have the opportunity to focus 100% of your time on pediatric dentistry and patient care; likely the reasons you chose pediatric dentistry as a profession rather than dealing with the practice

management side of things. Pediatric dentists are supported with trained assistants along with industry-leading tools, technology and safety equipment. My Kid's Dentist accepts nearly all PPO and HMO plans and we only partner with residency-trained pediatric dentists. Compensation includes a guaranteed daily draw or a percent of adjusted production along with comprehensive benefits. If patient care and the relationships you create is your passion, then practicing at My Kid's Dentist is likely just the place you are looking for. Requirements for this position: Dental degree from an accredited University and an active State Dental Board license. D.D.S./D.M.D. Oral Sedation license required. Contact Ed at 949-842-7936 or e-mail [loona@pacden.com](mailto:loona@pacden.com).

**CALIFORNIA—SAN DIEGO.** Great opportunity for Pediatric Dentists in the San Diego County area. Join our team and be a part of something as extraordinary as the children you treat. With five locations, we are looking for someone compatible who is personable, enthusiastic, caring and someone who loves what he/she does. Currently, we're seeking both part-time and full time positions. Requirements: pediatric dentist, CA license For more information on our practice, please feel free to check out our website [www.thesuperdentists.com](http://www.thesuperdentists.com) and send your resumes to [nicki@thesuperdentists.com](mailto:nicki@thesuperdentists.com) or call 619-548-8772 for more information on the opportunity.

**CONNECTICUT—GALES FERRY.** A well-established successful and growing multi-practice (general, pediatric and orthodontic) office located in New London County is seeking a second full-time pediatric dentist. This is an excellent opportunity for a recent residency program graduate. Must be proficient in comprehensive care including oral sedation, in-office IV sedation with a dental anesthesiologist and hospital OR treatment. Full benefit package with compensation based on 50% of collections with a \$1,500.00 per day guarantee for the first month. Please e-mail resume to: [ortho@galesferrydentistry.com](mailto:ortho@galesferrydentistry.com) or fax resume to 860-464-1379.

**GEORGIA—ATLANTA.** Pediatric doctor owned group of offices, actively searching for Pediatric Dentists for offices in Atlanta, GA area & VA. Excellent earning potential and signing bonus offered. Enjoy the dental career you love, with the freedom to live the life you've been working towards! Excellent career pathways await! Pediatric Dentist, select General Dentist and Orthodontist career opportunities with Smiles for Life Network offices (part-time and full-time) are available. Please e-mail resumes to [Robbie.whitener@d4c.com](mailto:Robbie.whitener@d4c.com).

**GEORGIA—CANTON.** Pediatric Dentistry & Orthodontics has an opening for a Pediatric Dentist and Orthodontist for our practice in Metro Atlanta, GA. We are a non corporate, 100% pediatric dentist owned, fun, private practice with an opening in Canton, Ga which is 20 minutes from the Atlanta area. Employee retention is excellent. We are thoroughly modern with paperless/chartless offices, solid infrastructure. Benefits C.E. courses, 401 K and match, medical benefits, Dental and vision. Moving budget and a sign-up bonus! We love C.E. in all areas of pediatric dentistry to keep up with technology and new innovative procedures. If interested, please

contact us at (678) 763 2600 or email us at [vwishant@me.com](mailto:vwishant@me.com).

**ILLINOIS—CHICAGO.** Pine Dental Care has a position available for an energetic pediatric dentist to join our practice. We have two offices, one urban (Chicago), one suburban (Glenview). All pediatric dentists have hospital privileges at Lurie Children's Hospital of Chicago. Our main focus is to provide compassionate care to children. This position leads to a partnership position. Must be Board Eligible and able to pass the ABPD Board exam in 5 years from starting at our practice. Please e-mail resumes to [pinedental@gmail.com](mailto:pinedental@gmail.com).

**ILLINOIS—CHICAGO.** Looking for a young, highly educated, board certified pediatric dentist to join our growing team. This is your chance to become part of an impressive group, that includes 5 board certified pediatric dentists. Two facilities that are brand new, with flexibility in schedule. We are a strictly pedo/ortho office. No papoose or "rodeo" dentistry. Associate position with a straight percentage of collections. Typical daily collections are 4k+. Requirements for this position: Graduated within the last 5-10 years from an accredited pediatric dental residency program. Must be a diplomate of the American Board of Pediatric Dentistry. Please e-mail resumes to [johnnykuttab@gmail.com](mailto:johnnykuttab@gmail.com).

**ILLINOIS—BUFFALO GROVE.** Looking for a new or experienced licensed pediatric dentist to join our successful multipractice/specialty offices. Excellent compensation (300k+) in this high tech, modern office that sees no HMO or state insurance. Requirements for this position: Must be a pediatric dentist who is licensed to practice in IL and has successfully completed a 2 or 3 year residency program. Inquire/send resume to [nwittleteethRus@gmail.com](mailto:nwittleteethRus@gmail.com) and photo for more details. Website: [www.kidsmyl.com](http://www.kidsmyl.com)

**ILLINOIS—CHICAGO.** Collections last year- 1.1 mill over 4 days a week, with 3 board certified pediatric dentists and a board certified orthodontist (one day a month). 70% medicaid patient base, 30% cash pay/private. 150 new patients a month, overhead < 50%. Requirements: Signed NDA. Please e-mail [johnnykuttab@gmail.com](mailto:johnnykuttab@gmail.com) for more information on this great opportunity.

**ILLINOIS—LOMBARD.** Exceptional opportunity in the Western Suburbs of Chicago! Our multi specialty group practice is looking for a motivated, highly skilled licensed pediatric dentist associate to take over a well-established pediatric practice in our Lombard office. Work three 10-hour days a week in state of the art facilities, with an excellent staff, and appreciative patients! You will have GPs and other specialists refer to you, and to collaborate with as you grow in your career. Grove Dental Associates is a 50 year old FFS practice with a fine reputation for providing quality care for our patients. Join our energetic, friendly team and achieve true personal and career success! See us on the web at [www.grovedental.com](http://www.grovedental.com). Requirements for this position: Board eligible or board certified pediatric dentist. Please send resume to Dr. Sue Carney at [suecarney@sbglobal.net](mailto:suecarney@sbglobal.net).

**ILLINOIS—OAK BROOK.** Associate part-time (1–2 days per week) position, western suburbs of Chicago with office locations in Oak Brook and St. Charles. Diverse population that seeks optimal care and full range of services including interceptive and minor orthodontics, in-office sedation, hospital and surgical center care in well-established and still growing practice. Outstanding associate opportunity; optimal for individual who teaches part time. Experience and board certification highly desirable. Potential for individual who might at some point in near future consider full-time 4 day per week practice including Saturdays and seek practice ownership. Hospital privileges can be sought at Lurie Children's, Delnor/Northwestern Hospital. Interested individuals should forward resume and cover letter of interest and goals to [jfycenterprises@gmail.com](mailto:jfycenterprises@gmail.com).

**MARYLAND—BOWIE.** We are a Busy pediatric /orthodontic office located in Bowie, Maryland looking to bring on a pediatric dentist 4 days a week. One day will be dedicated to treating patients at our local hospital under general anesthesia. Interested individuals please e-mail resume to Richee' Berry D.D.S at [berryhildsdental@comcast.net](mailto:berryhildsdental@comcast.net).

**MASSACHUSETTS—FITCHBURG.** We are looking for a full time pediatric Dentist for a startup pedo/ortho practice, located in Fitchburg MA. If you put patient's care first and able to perform: high-quality dentistry, fantastic chair side manners, great work ethics and excellent communication skills, we have the position for you! This opportunity boasts a great earning potential and future succession plan. Salary is based on 40% collections or a minimum of \$1,200 guaranteed per day (Experienced docs will be offered more). Benefits include: Health Ins, C.E.U., Prof license dues, Malpractice Ins (paid vacation and moving expenses allowance are possible). Serious applicants only. E-mail your resume in confidence to [snason@simplyortho.com](mailto:snason@simplyortho.com).

**MASSACHUSETTS—BOSTON.** Pediatric Dentist Opportunity in Boston and Greater Boston, Massachusetts. We are seeking a Pediatric Dentist to join our amazing team. We have 5 growing locations that are in state-of-the-art facilities alongside a highly motivated team with a great patient base. Our competitive compensation and benefits package includes: base pay of \$1,000 a day, 40% production reconciliation bonus structure, paid holiday and vacation, medical, dental & vision insurance, flexible spending account, professional and licensure dues, malpractice insurance, disability insurance short & long term. C.E. allowance 401K. For more information on our practice please visit our website at [www.ThePediatricDentalGroup.com](http://www.ThePediatricDentalGroup.com) and send resume to [opportunities@thepediatricdentalgroup.com](mailto:opportunities@thepediatricdentalgroup.com) or call Patricia at 508-745-3975.

**MASSACHUSETTS—WORCESTER.** Our pediatric dental office is growing and looking for an energetic, personable, and skilled pediatric dentist to join our team as an associate for 2-3 days a week. We are a well-established four doctor practice with a vision of providing excellent, comprehensive pediatric dental and orthodontic care with exceptional customer service. Our newly renovated modern office is outfitted with new equipment including digital radiography and is located in a professional medical office building in central Massachusetts. We offer a competitive salary and benefits package. Candidates must be warm, caring and possess superior communication and people skills. If you would like to join our team of talented and caring

professionals please provide a C.V., photo, and cover letter describing your interests To e-mail [drdan01@gmail.com](mailto:drdan01@gmail.com).

**MASSACHUSETTS—NEWTON.** Part time Pediatric Dental Associate wanted to join our practice. We are a well established practice in greater Boston with a great reputation and solid referral base. Our terrific and loyal staff makes practicing pediatrics fun and rewarding. We are looking for a person who cares about providing excellent care while serving our patients with kindness and compassion. We are willing to help and mentor the associate and help incorporate them into our practice. The hope is a long term relationship and the goal of partnership. Requirements for this position: Pediatric Dentist Certification. Board Certified or Eligible. Excellent technical and communication skills. Please e-mail C.V. to [allaboutpedo@gmail.com](mailto:allaboutpedo@gmail.com).

**MICHIGAN—LINCOLN PARK.** This is a great opportunity- Kids First Pediatric Dentistry, PC. is a new growing practice. We are excited to offer Full and Part time employment opportunities for an energetic, kind and caring Pediatric Dentist. We are offering a brand new facility, with all new equipment. We have digital x-rays, as well as a PANX/CBT machine. We have a an anesthesia team in place which allows us to do General Anesthesia in office for the comfort of our patients. Our wonderful team is here and ready to help you on your path to success. We offer a competitive compensation package with the opportunity for partnership. Requirement for this position: Pediatric licensed dentist. New grads are welcome. Please visit our website [www.everykidsmilesdental.com](http://www.everykidsmilesdental.com) or if you would like to learn about this opportunity call 313-386-0570 or e-mail Kim Willetts at [Kiwillets40@aol.com](mailto:Kiwillets40@aol.com). We look forward to working with you!

**MICHIGAN—GRAND RAPIDS.** Are you a pediatric dentist looking to join a busy private pediatric office? We are looking for you! Currently a solo practicing peds doctor looking to expand with the addition of an associate. Our highly trained office team is experienced in leading the child through the dental experience. The office provides oral conscious sedation and in-office IV sedation with a local anesthesia group as well as hospital dentistry for ease of treating patients. We're expanding with a new state of the art office opening in 2018! The office is located in a growing city, having the largest and leading manufacturers of office and home furniture. The city and surrounding communities are economically diverse, based in the health care, information technology, automotive, aviation and consumer goods manufacturing industries. The area provides something for everyone including professional sports, top notch public and private schools and Universities to cultural and performing arts. It's a quick drive to the stunning shores of Lake Michigan, has many local beautiful hiking trails and also has a great food scene. For more information e-mail: [growingmilesdds@gmail.com](mailto:growingmilesdds@gmail.com).

**MICHIGAN—PORTAGE.** Southwest Michigan area of Portage, Michigan, just South of Kalamazoo. We moved into a brand new, custom built office October 2017 with purposeful room to add at least one more Pediatric Dentist. The mission of Portage Pediatric Dentistry is to be a positive part of the lives of our patients and of the community. I am a solo practitioner looking for an associate that would lead to partnership. I am looking for someone with a kind, compassionate, and warm personality. All levels of experience welcome. Our practice is one of three private pediatric dentistry offices in the area, with the next closest practices being over an

hour away. Outside of a healthy pediatric patient base of routine care, we receive a large number of referrals from area general dentists. We currently have to limit the number of new patients and your addition would hopefully eliminate this. We are in network with Delta Dental Premier and Blue Cross Blue Shield and accept many other insurances as an out of network provider. We have a great working relationship with the local Bronson Hospital to do cases under general anesthesia. We are soon to be offering in office IV Sedation on a limited basis for the ideal candidate through the anesthesia group that provides all anesthesia for area hospitals. We also offer nitrous oxide, oral conscious sedation, Sprig Zirconia Crowns, and Silver Diamine Fluoride. Orthodontic treatment is referred out. The Portage/ Kalamazoo area is located halfway between Chicago and Detroit, and one hour from Lake Michigan. Kalamazoo is home to Bell's Brewery, Stryker, Pfizer, Western Michigan University, Kalamazoo College, and two large hospitals. Kalamazoo has offered the "Kalamazoo Promise" - free in state college tuition to students attending K-12, for the past 10 years (with partial tuition for students attending at least 4 years). Requirements: U.S. dental license, U.S. certificate in pediatric dentistry, Michigan State dental license, Michigan State specialty dental license to practice pediatric dentistry, Michigan State controlled substance license, U.S. DEA number, U.S. NPI number. Please e-mail your C.V.'s to [jodywrathall@gmail.com](mailto:jodywrathall@gmail.com).

**MICHIGAN—CHESTERFIELD.** Immediate availability with industry defining compensation, professional mentoring, and complete clinical autonomy. We are currently interviewing Pediatric Dentists for a great opportunity that we have providing pediatric dentistry at our location in Chesterfield, MI. Growing Smiles Pediatric Dentistry [www.growingmilesdpd.com](http://www.growingmilesdpd.com) is our business. Our business model is solid, our volume robust, and the economic opportunity for a motivated Pediatric Dentist, is very promising. We have outstanding pediatric dentists for both locations, however are looking for a third to accommodate the great volume that we have been blessed. Requirements for this position: Pediatric Dentist. Should our opportunity be of interest to you, we would much enjoy the opportunity to meet and discuss in person or via phone. Please e-mail resumes to [drslanec@pgsdentistry.com](mailto:drslanec@pgsdentistry.com).

**MISSOURI—COLUMBIA.** Our two-location practice in Columbia, MO is actively searching for an associate with partnership potential. This is a wonderful opportunity for a hardworking, personable, well trained pediatric dentist. Columbia consistently ranks high as one of the best places to live and our practice reflects a commitment to a solid work/life balance. Our mission is to provide excellent care to the children of our community while affording you the opportunity to use your advanced clinical skills. Mentoring is provided as needed. We subscribe to the motto that we are always learning and growing in our craft. This is a well-organized, efficient practice with systems that allow us to provide excellent care without the headaches of day to day management. We have a 2 for 2 track record for making associates into partners and plan on the next associate bringing us to 3 for 3. We provide surgical care both in office as well as during block time at two local hospitals. Word of mouth referrals maintain over 100 new patients a month, creating an unparalleled opportunity for our new associate to excel immediately. Requirements for this position: Must have completed a pediatric residency and seeking board certification. E-mail resumes to [kristin@columbiadentistryforchildren.com](mailto:kristin@columbiadentistryforchildren.com).

**NEW YORK—FLUSHING.** Specialty Pediatric Dental office in Flushing, Queens and New Rochelle, Westchester is looking for a motivated pediatric dentist to join our team. Applicants must be finishing or have finished a pediatric dental specialty program. Part time to Full time positions available. Health care and 401K benefits are offered to full time positions. If interested, please email C.V. to [suetdds@hotmail.com](mailto:suetdds@hotmail.com) or fax to 718-281-2898.

**NEW YORK—MONROE.** Great opportunity for a part-time pediatric dentist to join our successful, well-established private practice on Tuesdays. We are located about 50 miles north of NYC near the Woodbury Commons. We are a growing practice that has earned a wonderful reputation in the Hudson Valley community. Looking for an energetic and motivated, caring individual to join our team. Base salary guaranteed with % of production. State of the art office with all new equipment, TVs mounted to ceiling, nitrous and IV sedation available when needed. Requirement for this position: Must have completed a Pediatric Dental Residency Program and be Board Certified or Board Eligible. Interested candidates please email resumes to [info@ocpdental.com](mailto:info@ocpdental.com).

**NEW YORK—NEWBURGH.** Looking for an energetic pediatric dentist with a passion for high-quality dentistry, excellent chair side manner and communication skills, and a great work ethic for maternity leave coverage 4 days/week in September with the option to stay on as an associate 1-2 days a week. Would like the right candidate to start in August 1-2 days/week to acclimate to the office. Our office is a brand new pediatric dental practice, fully equipped with four operatories, and located right off I-84, only 1.5 hours from NYC. Open one year but growing fast! The practice is insurance and fee for service based and privately owned by the practicing doctor. Requirements for this position: Certificate from an Accredited Pediatric Dental Residency, NYS Dental License, CPR Certified. If you love what you do and are looking to grow into a practice don't hesitate to e-mail your resume to learn more details: [dr.blairpedo@gmail.com](mailto:dr.blairpedo@gmail.com).

**NORTH CAROLINA—WINSTON—SALEM.** Excellent opportunity for a skilled, motivated, dedicated pediatric dentist in a State of the Art Pediatric Dental Practice. We are a thriving, well respected, fee for service high quality pediatric dentistry practice. Located in a Medical Park in the Piedmont Triad of North Carolina. Our office has an exceptional, experienced, multi skilled team to support patient care in our 15 chair child friendly office. We provide the highest quality care in a fun, caring environment. The practice has a rich benefit package. Please send C.V. to [jgoldbach@dentist4kids.com](mailto:jgoldbach@dentist4kids.com) or mail to 185 Kimel Park Drive, Suite 202 Winston-Salem, North Carolina 27103 Attention: Office Manager.

**OHIO—EAST LIVERPOOL.** We are looking for a Pediatric Dentist to help staff in our East Liverpool, OH office. This office is located 45 minutes south of Youngstown. The office is in South Eastern Ohio very close to the Pennsylvania border, about 25 minutes northwest of the Pittsburgh Airport. This person would be working with a well-established office and an experienced staff. This position can lead to a partnership position for the right person. We have hospital privileges available and serve the tristate area. This site is also an approved National Health Service Corps site, which offers the opportunity to receive a loan repayment opportunity. A great added bonus along with your very nice salary and benefits.

Requirement for this position: Graduate from an accredited Pediatric Dental residency program. If you are interested please contact me at [rjdavis@gmail.com](mailto:rjdavis@gmail.com) or [dent4childteens@msn.com](mailto:dent4childteens@msn.com).

**OREGON—CORVALLIS.** Hi everyone! I am a private practice pediatric dentist looking for a long-term practice partner to help manage the huge growth I am experiencing. I opened two locations last year and am getting 300+ new patients a month - it will be even more when we add additional providers, as we are already getting backed up on our schedule! The market is very under-saturated and the community has responded very positively to having me take care of their kids. To give you an idea of the need, I am the only pediatric dentist serving a population of over 100,000 people! I am setting up a multi-site group practice with like-minded providers, who want to take good care of all kids and be part of a successful group practice. I pride myself in making sure every child can have specialty care, so our patient population includes a healthy mix of both Medicaid and privately insured patients, and we are the only ones that are committed to that in our areas. We provide treatment options with nitrous oxide, conscious sedation (oral and intranasal), and in-office general anesthesia. We utilize the Hall Technique as well as SDF to help keep kids out of the operating room and minimize the need for sedation. I also perform laser frenectomies for tongue and lip ties for infants with nursing difficulty and older kids with speech problems. This is another severely underserved niche in our community that keeps me busy and generates more referrals from primary care physicians, nurses, lactation consultants and midwives. I am committed to providing care for all children in the community, including the underserved, and will be able to provide mentorship along the way. You would be helping in a very fast-growing group practice and have the opportunity to help start up the new clinic in Corvallis, Oregon - home of Oregon State University. So I am looking for a team leader. In return for helping start a new clinic, you are gifted equity at time of buy-in. If you like outdoor activities such as hiking and biking, summers that are not-too-hot and winters that are not-too-cold, wine country, u-pick farms and water sports, this is the place you want to be. The Willamette Valley area is very family friendly. Big-city amenities and laid-back open countryside are all close by, including the Oregon Coast and the Cascade Mountains. This is an opportunity to get into a private practice at the ground-level, helping build it up into a group practice with multiple doctors and multiple locations. I will even gift equity to you at buy-in as recognition for help building the practice! Mentorship would be provided in all aspects of the practice and you would be included in management discussions, with the hope that you want to enter into a partnership in the near future (as early as one year). Benefits include a guaranteed daily rate, all professional-related expenses covered by the clinic, \$2000 C.E. credit, \$2000 moving expense stipend and health insurance coverage. Plus real estate investing mentorship. Current associate salary approximately \$350,000. If you want to be part of building something special while filling a huge need in a great community, please visit our website at [www.acordentistryforkids.com](http://www.acordentistryforkids.com) and send an e-mail to [timrichardsondds@gmail.com](mailto:timrichardsondds@gmail.com). (Please no solicitors). I look forward to hearing from you soon!

**OREGON—EUGENE.** Our group is looking for a full-time pediatric dentist for our very busy clinic. You will have autonomy to practice your dental philosophy, support in training of your assisting staff and our management company handles the

front-end portion of the clinic. This allows you to focus on patient care and back office efficiencies. Why We Feel this Opportunity is Unique. We offer a defined two-year pathway for ownership in the clinic you work. We feel that ownership is a partnership that adds value for all parties. Our hope is that you love the practice, area and want to put down long term roots. This makes a win-win-win for the community, stability of the clinic and you. We give a lot of autonomy when it comes formula and treatment philosophy. We also have very experienced providers in our group that love to collaborate. We are adding a new, beautiful and big, location in the area (opening in September) which will allow for more access to care which is greatly needed. We are booked out many months for all treatment. Long story short, you will not have an issue keeping as busy as you want to be. We treat the entire population. Our clinics are a healthy mix of FFS and Medicaid patients. Oregon Health Plan (OHP/Medicaid) reimburses very generously compared to other states. This allows a mixed social demographic clinic to thrive and through good and bad economic times. You also get to treat a portion of the population that otherwise is underserved and families are very grateful. What the Group Management Provides. The group is tied together through a management company that handles; HR, financials, marketing, vendor relations, management of front desk staff, legal and insurance, patient and community relations. It provides a conduit for two-way reporting and quality feedback for the providers and business side of the clinic. This allows both sides to be supported in what they do best. About more about the Eugene/Springfield Area. The area wedged between the coast and mountains in the southern Willamette Valley. Skiing at Bend is just a couple hours away and a trip to the coast is only an hour drive. If you need a big city fix, Portland is an hour away. A 15 min commute from anywhere in town will lead you to numerous hiking trails. The Willamette Valley is dubbed Napa North for award-winning wines. Organic farms support a great food scene with small restaurants serving a wide variety of cuisines all over town. The area is anchored by The University of Oregon (The Ducks) which keeps a young, fun, vibe to the area. Our cost of living is very reasonable compared to most cities. If you are into great food, wine, the outdoors, low-cost and low-stress living, you are really going to enjoy living and working in the Eugene/Springfield area! Requirement for this position: Pediatric Dental Specialist/Pedodontist. Please e-mail resume to [careers@eugenekidsdentist.com](mailto:careers@eugenekidsdentist.com).

**OREGON—GRANTS PASS.** Your opportunity to establish your career with a reputable practice known for its integrity starts here! Dr. Waschak Pediatric Dentistry and Orthodontics is a fast growing practice seeking a qualified, energetic Pediatric Dentist committed to excellence in patient care to join our professional and respected team. Our expansion includes a new state of the art facility designed specifically to serve our community with the finest equipment in a comfortable and efficient environment. We provide oral sedation, and in-office anesthesia to accommodate the wide range of needs for our patients. We value continuing education in excellent dentistry and strive daily to provide an excellent patient experience. We work with a nationwide consultant to bring our professional best to our community. We provide and encourage ample opportunities for professional, financial and personal growth. We are committed to the success of our business by establishing and never ceasing until we reach our goals for patient satisfaction, productivity, cohesion and employee/employer satisfaction. The Pediatric Dentist is responsible for

providing compassionate, high-quality dental care to our patients. Provide leadership and direction to all team members in all areas of pediatric patient treatment. Diagnose dental conditions and plan oral health care in consultation with patients and parents. Ensure treatment plan is reviewed with each patient/parent and informed consent is granted for treatments rendered. Provide great customer service by offering same day care when possible and ensuring parent/patient satisfaction. Educate patients and parents about improving and maintaining oral health care. Appropriately administer dental anesthesia and nitrous oxide analgesia to limit the amount of patient discomfort experienced by patients during procedures. Obtain diagnostic pre-operative radiographs for every procedure. Local Anesthesia must be limited appropriately dependent on patient weight. Effectively and safely administer behavior management techniques to enable delivery of dental care especially for uncooperative children. Develop treatment plans for patients consistent with the American Academy of Pediatric Dentistry Guidelines. Adhere to quality assurance training and patient experience training. Ensure training and development of staff by identifying training needs and establishing initiatives to meet company/individual objectives. Conduct behavior in a manner that is professional and courteous to all patients, parents, and office staff at all times. Explore opportunities for hospital or sedation services. Adhere to all federal and government regulations, including the state dental board rules and regulations, HIPPA and OSHA regulations.

**OREGON—HOOD RIVER.** Pediatric Dentist: Immediate Opening with Signing Bonus. Have a passion for helping children have a wider and brighter smile? Join our team at A Kidz Dental Zone of Hood River & The Dalles. Where patient interaction is focused on Happy Kidz, Healthy Smiles, for a Lifetime! At A Kidz Dental Zone of Hood River & The Dalles our main focus in providing an inviting environment for all our patients and their families through a caring staff and exceptional dental care. A Kidz Dental Zone of Hood River & The Dalles has an immediate opening for an experienced, compassionate and motivated pediatric dentist interested in opportunities to provide care focusing on prevention and community involvement. About A Kidz Dental Zone of Hood River & The Dalles. We have been in practice since 1999 in the heart on Hood River. Located at 419 State Ave., Suite 4 Hood River. We are surrounded by Mountains, rivers, streams, biking & hiking trail and all of the outdoor adventures the Gorge brings. At A Kidz Dental Zone we believe that every child deserves quality dental care. We work hard to ensure that all the children in the communities that we serve have access to specialized dental care and strive to become an integral part of the community that we serve. Why Should You Apply? Competitive salary, signing bonus, quarterly bonus potential, top benefits including: Health Insurance, 401K Retirement Plans, Profit Sharing, and health savings account, paid professional liability insurance, paid vacations, continuing education reimbursement, opportunity for future partnership, team that focuses on family and individuals. A Kidz Dental Zone of Hood River is committed to maintaining a drug-free and safe workplace. A post-offer drug test to detect the use of illegal drugs is a part of our hiring process. A Kidz Dental Zone of Hood River does not discriminate on the basis of race, color, national origin, sex, age, or disability in its health programs and activities. Please e-mail resumes to [sue@akidz-dental-zone.com](mailto:sue@akidz-dental-zone.com).

**PENNSYLVANIA—COLLEGEVILLE.** We are looking for an awesome full-time pediatric dental associate who has excellent communication and clinical skills. You will have the benefit of a full-time career position while having the opportunity to grow both personally and professionally. You will be working with a unique office, team and owner-Pediatric Dentist that work together to make constant improvements in our work and personal lives. Four times a year we have speakers come to our office to educate us about how to provide the best experience for our patients and parents, as well as improving our interpersonal relationships with friends and loved ones. You will have defined times where you will have the opportunity to have one on one mentoring with the practice's owner-Pediatric Dentist. You will be given a generous continuing education stipend so you can learn about new and emerging trends and procedures in our specialty. Your medical insurance premiums, malpractice premiums, AAPD, and ADA dues will be fully provided by us. You will be eligible for our student loan payback program, which can pay up to \$75,000 of your student loans. You will have the opportunity to go on a mission trip, fully funded by us for you, after two years of working with us. You will have a four-day workweek, but earn the same as you would if working a five-day workweek. Our practice currently is not open on Saturdays or past 6 PM during the week. You will be on call no more than six weeks a year. We believe that your life outside of work is as important as your professional life. We want you to pursue your interests and hobbies you have outside of pediatric dentistry or have the time to teach at the two local dental schools or three local Pediatric Dental Residency Programs. You will have the opportunity to learn about and perform laser dentistry as well as benefiting from a practice that utilizes other state of the art technologies. You will work with an incredible team of well educated and motivated dental assistants, dental hygienists, administrative staff and pediatric dentist whose goals are to help you and each other provide the highest level of pediatric dental care in a fun, and gentle environment. You will have the opportunity to provide treatment under general anesthesia in any of the three local children's hospitals or their surgical centers. Our Mission is to provide the highest quality pediatric dental care in a fun and comfortable environment for our patients and their families. We will continue to be the leader in the field of pediatric dentistry by delivering the highest level of care and service before, during and after our patients' appointment. Our core values include: Positive attitude, growth oriented, team player, greater good, caring, compassionate, open to change, live up to expectations, honesty, integrity, self starter and fun. Our practice has been open for 19 years and is very well respected in the area. We are strictly a FFS practice, but do treat select in-need patients pro-bono. We do treat many special needs patients and are proud that with few exceptions that they are able to tolerate treatment while they are physically and emotionally comfortable without sedation or GA in our office. We are honored to treat the children, grandchildren, nieces, nephews and cousins of local dentists and pediatricians. We have great base of local referring pediatricians and general dentists, and see many referrals from our current families. Each year we even get a few referrals from some area pediatric dentists. We treat all of our patients as if they were our own children, and guarantee the restorative treatment we provide. You must have graduated from an accredited dental school, graduated from an accredited pediatric dental residency, and be licensed to practice in Pennsylvania.

If you are looking and ready to work in a premier, high quality, fun and friendly private pediatric dental practice, and you are a great communicator, a superior clinician, and team player who wants to work in a practice where you get to know your patients and their families, and desire a career not a job, send your cover letter and C.V. today to [Eric.Hans@comcast.net](mailto:Eric.Hans@comcast.net).

**PENNSYLVANIA—PHILADELPHIA.** This is the opportunity you and been waiting for. Great owners, great associates, great staff, great kids, great offices, great city. The only thing missing is you! Searching for a long term rewarding career path? Here is an unparalleled opportunity for motivated pediatric dentists to become part of our Philadelphia and suburban, seven location, multi-specialty practice. Join our large group of superb doctors and staff (including expanded functions dental assistants) to provide high quality care for our thousands of wonderful patients. No investment, excellent salary, and benefits including healthcare and dental benefits, life insurance and disability, 401K, malpractice coverage assistance, in-house CE support and an amazing group practice camaraderie. Full-time and part-time positions are available. Started in 1982 by David A. Bresler DDS as a sole practitioner in one office, Doc Bresler's Cavity Busters, "The kid's dentist, kids love to visit!" has grown to become one of the largest, premier pediatric dentistry practices in Pennsylvania. With seven locations and still growing, Doc Bresler's Cavity Busters also includes infant and special needs care under general anesthesia in our own private, Red Lion Surgicenter, the nation's first free-standing ambulatory surgery center dedicated exclusively to dental procedures. Here, children of all ages and special needs adults who cannot tolerate dental care in the traditional setting, can have treatment performed safely and comfortably while asleep, under the care of a pediatric anesthesiologist. Our practice utilizes all of the current technology including Isolite, Sopro Digital Cameras, Cheng Classic and Zirconia Crowns, SDF. Philadelphia, the City of Brotherly Love, is known for its outstanding restaurants and dining, arts, music, sports and recreational activities. The Philadelphia area is nationally recognized for the best hospitals, universities, neighborhoods, school districts, and shopping. You can't beat the quick ride to the beautiful Jersey Shore beaches, exciting New York City or the Pocono Mountains. Become part of our team! Doc Bresler's Cavity Busters is raising a whole generation of kids who look forward to going to the dentist, and we would like to invite you to be part of the experience! Contact: Josh Bresler D.M.D. at [drbresler@hotmail.com](mailto:drbresler@hotmail.com) or Jason Bresler D.M.D. at [Jason.bresler@gmail.com](mailto:Jason.bresler@gmail.com) or visit or website at [www.Cavitybusters.com](http://www.Cavitybusters.com).

**RHODE ISLAND—CRANSTON.** Well established pediatric dental office serving the Rhode Island community for over 35 years is seeking a motivated and caring pediatric dentist. Full time position leading to partnership for the right individual. We have two modern offices equipped with the latest digital technology including all digital radiographs. Our offices are located near the beaches, a major Ivy League institution, and the culture and diversity of Providence, RI. Requirements for this position: Board eligible or American Board of Pediatric Dentistry Certified Pediatric Dentist, and licensed to practice dentistry in the state of Rhode Island. To find out more information about our office, please contact Craig Elice at [ceelice@comcast.net](mailto:ceelice@comcast.net) or call 401-463-5540.

**SOUTH CAROLINA—SUMTER.** Excellent opportunity for pediatric dentist starting immediately! Patients abound for a dentist who wants to work hard and enjoy Southern living in a private practice setting. We have been in practice for over 33 years and are seeking a full-time Pediatric dentist who is passionate about their career. Great relationships with all pediatricians in area. Digital radiographs since 2009. Regional hospital nearby for hospital OR cases and oral conscious sedation is performed. Full Time Position: Continuing Education stipend, health Insurance, \$1,000/day or 35% collections, whichever is higher, and relocation expenses provided. The Midlands of South Carolina provide quick access to the mountains and all the beaches of South Carolina, while welcoming you home like no other place. Our team is extremely loyal and dedicated to providing the absolute best in treatment and comfort for each patient. For more information send C.V. to [goinsandpoag@ccdsmail.com](mailto:goinsandpoag@ccdsmail.com). Visit our website at [www.carolinachildrendentistry.com](http://www.carolinachildrendentistry.com).

**SOUTH CAROLINA—LEXINGTON.** Seeking pediatric dentist for an established, privately owned dental practice. Competitive Salary up to 250K + benefits. Please e-mail resumes to [jessicakeisler@yahoo.com](mailto:jessicakeisler@yahoo.com).

**SOUTH DAKOTA—RAPID CITY.** Pediatric Dentist looking for a career opportunity with a Pediatric Dentist owned, state-of-the-art facility. Black Hills Pediatric Dentistry is located in Rapid City, South Dakota. Our campus includes a pediatric clinic, an adolescent clinic and a dental surgical center dedicated to providing comprehensive dental treatment under general anesthesia. Enjoy the dental career you love, coupled with the endless outdoor attractions of the Black Hills. We are in the top 5% of all dental clinics in the U.S. for yearly production. 4 days a week, 200k base pay and a sign-on bonus for the right candidate. Please send C.V. to [pamm@bhpdentistry.com](mailto:pamm@bhpdentistry.com).

**TEXAS—AUSTIN.** We are a Pediatric Dental Practice, located in and around the Austin area. Our commitment is to provide the highest quality comprehensive dental and orthodontic care to the children and teens of the Austin community in a compassionate and caring environment. We truly believe that each patient is unique. We take the time to develop the perfect treatment plan for each child that sits in our chair, treating everyone on a case-by-case basis. We offer a comprehensive compensation package, full benefits, company paid life and long term disability insurance; as well as, 401K with company matching. New grads welcome to apply. Must have a TX license, please e-mail C.V. to [Joinourpractice2010@gmail.com](mailto:Joinourpractice2010@gmail.com).

**TEXAS—DALLAS.** Excellent associate opportunity for full-time/part-time Pediatric Dentist in the Dallas Metroplex. New Grads Welcome. Join the KidsDental team committed to providing the highest level of quality comprehensive pediatric dental care with an emphasis on early childhood intervention, cosmetic restorative pediatric dentistry and comprehensive orthodontics. Strong leadership and a large patient base combine with exciting kid tested facilities to provide a thriving income potential for the motivated candidate. Non-corporate private practice with 2 locations in Plano and Carrollton Texas! Requirements for this position: Certificate in Pediatric Dentistry from accredited program; active Texas License. Please e-mail resumes to [jdholt@icloud.com](mailto:jdholt@icloud.com).

**TEXAS—BOERNE.** We are looking for a full-time pediatric dentist who is excited about building relationships with our patients and becoming a part of one of the best communities in the country. \$1,100/day guarantee or 33% of collections. Some of the qualities we expect are: Eager to collaborate with the owner/orthodontist about improving our processes and growing our business. Strong interpersonal and communication skills. Is compassionate for their patients, team members, and themselves. Open to learning new ways of doing things. Though not a requirement for this position, there is an opportunity to be the owner and director of a pediatric dentistry company in multiple offices in San Antonio that do not currently provide pediatric dental services. Please e-mail resumes to [jamesvandeberg@hotmail.com](mailto:jamesvandeberg@hotmail.com).

**TEXAS—WEATHERFORD.** Treating children from six months of age to late teens. We do in office sedation and we are also have hospital and surgery center privileges. No experience needed will hire right out of school. Please e-mail resumes to [info@weatherfordpda.com](mailto:info@weatherfordpda.com).

**TEXAS—AUSTIN.** Growing solo-practitioner pediatric dental office looking to add an associate in Austin, TX. Would need to start by December 1, 2018 to help cover maternity leave thought the end of January. Full-time position available Dec 2018-Jan 2019, M-F 8a-4p, and would change to part-time (2 days) a week once owner returns. Open to part-time associate who can start on or before December 1 and stay on long term. Oral sedation, N2O, GA, and SDF treatment options available. Requirements: Completed pediatric dental residency (new graduates welcome), and active Texas dental license (or able to obtain before Dec 1). Check out our practice at [www.tinytexasnseeth.com](http://www.tinytexasnseeth.com). E-mail resume and possible start date to: [tinytexasnspd@gmail.com](mailto:tinytexasnspd@gmail.com).

**WASHINGTON—LAKEWOOD.** Established pediatric dental practice is seeking an associate. The ideal candidate must possess an ownership ready mentality, ability to work with multiple doctors, and commitments to the local community. Visit [www.pdalakewood.com](http://www.pdalakewood.com) to find more information about the practice. Please forward C.V. to [orthopedocare@gmail.com](mailto:orthopedocare@gmail.com) or mail to 6015 - 100th ST SW, Lakewood, WA, 98499. Contact Dr. Chen at 917-374-6220.

**WASHINGTON—LYNNWOOD.** Pediatric dentist associate with minimal sedation, delay treatment, or GA philosophy. Must love listening to Frozen 1,000 times in a row on a daily basis and occasionally The Lego movie. To apply for this position candidate must possess a pediatric dentist certificate. E-mail: [NorthSeattleDentist@gmail.com](mailto:NorthSeattleDentist@gmail.com).

**WASHINGTON—KENNEWICK—RICHLAND.** Columbia Basin Pediatric Dentistry and Orchard Hills Pediatric Dentistry are both growing and we are looking for a new Pediatric Dentist to join our team. We are looking for an associate for either a Full or Part-Time position, with possible buy in. We treat patients in two offices and we have our own WA State certified Ambulatory Surgical Center (one of only four in the state). We currently have five Dr.s working in our offices, all board certified Pediatric Dentists. Both offices have full service capabilities for all patients and our Columbia Basin office treats primarily Medicaid patients while our Orchard Hills office focuses on servicing our fee for service patients. We do our best to treat every patient as if they were our own and we are committed to providing equal and exceptional care to all children and families. We have an amazing staff who are trained and committed to serving the many needs of our wonderful patients. Due to the

demand for treatment and the high level of care we strive to provide, we are very busy and need help! We are looking for very high quality individuals who love what they do and are rewarded by hard work, quality care and the satisfaction of a child's smile from a job well done. We offer very competitive pay, health benefits, flexible work/vacation schedule, and paid holidays off. We value the work and care our associates contribute to the practice and have worked hard to create an environment of mutual respect between Dr.s, patients and staff. The Tri-Cities has been one of the fastest growing areas in the State of Washington for the past 15 years and has much to offer for individuals and families. From 300 days of sunshine, to outdoor activities and recreation, to just being a great community in which to live and raise a family, our community is a great place to live and work! We welcome the chance to speak to qualified individuals who are looking for an opportunity to make a great career move and join us. Website: [www.Grinsforkids.com](http://www.Grinsforkids.com) E-mail: [Underdogritchie@yahoo.com](mailto:Underdogritchie@yahoo.com). Our 2 office locations: Columbia Basin Pediatric Dentistry, 7501 W. Deschutes Place, Kennewick WA 99336, (509) 783-1960. Orchard Hills Pediatric Dentistry, 705 Gage Blvd. Suite 300, Richland WA 99352, (509)375-5000.

**WASHINGTON—PASCO.** Immediate Opening with Signing Bonus for an experienced Pediatric Dentist. Have a passion for helping children have a wider and brighter smile? Join our team at Advanced Pediatric Dentistry & Orthodontics. Where patient interaction is focused on Happy Kidz, Healthy Smiles, for a Lifetime! At Advanced Pediatric Dentistry & Orthodontics our main focus is providing an inviting environment for all our patients and their families through a caring staff and exceptional dental care. Advanced Pediatric Dentistry & Orthodontics has an immediate opening for a compassionate and motivated pediatric dentist interested in opportunities to provide care focusing on prevention and community involvement. About Advanced Pediatric Dentistry & Orthodontics: Advanced Pediatric Dentistry & Orthodontics has been in practice for 8 years. We are located on the busy and convenient street, Road 68, where our patients can easily access care. We are in an area where the community is rapidly growing with new businesses and neighborhoods. Our surroundings include the Trac Event Center, many restaurants and businesses. Advanced Pediatric Dentistry & Orthodontics was awarded the 2014 Small Business of the Year Award by the Tri-City Regional Chamber of Commerce for our excellence in dental care and being a leader in our community. Why Should You Apply? Competitive salary, signing bonus, quarterly bonus potential, top benefits including: Health Insurance, 401K Retirement Plans, profit sharing, and health savings account. Paid Professional Liability Insurance, paid vacations, continuing education reimbursement, opportunity for future partnership, team that focuses on family and individuals. Advanced Pediatric Dentistry & Orthodontics is committed to maintaining a drug-free and safe workplace. A post-offer drug test to detect the use of illegal drugs is a part of our hiring process. Advanced Pediatric Dentistry & Orthodontics does not discriminate on the basis of race, color, national origin, sex, age, or disability in its health programs and activities. Please e-mail resumes to [sue@akidz-dentalzone.com](mailto:sue@akidz-dentalzone.com).

**WASHINGTON—SPOKANE.** Spokane Pediatric Dentistry is a growing practice and expanding to Colville and Moses Lake. We have immediate openings for part-time or full-time associate pediatric

dentists working in our new clinics. Opened in 2013, we are an energetic, patient-driven practice, striving to provide the highest quality dental care. Our clinics provide a comfortable, kid-friendly environment to serve our growing patient base. Our team performs comprehensive preventative and restorative dental treatments, sedations and in-office General Anesthesia. Associate position includes competitive salary and complete benefit package including, employer-paid professional liability insurance and C.E. reimbursement, health insurance and 401-K plan with match. Please e-mail resumes to [resume@spokanepediatricdentistry.com](mailto:resume@spokanepediatricdentistry.com).

**WISCONSIN—BROOKFIELD.** ForwardDental currently has two Pediatric Dentist opportunities at our beautiful Franklin, & Brookfield WI offices. We offer a competitive compensation package and excellent benefits including 401k, health insurance, vast internal/external network, fees covered for association memberships, etc., and much more. With 30 locations across Wisconsin, ForwardDental is able to provide comprehensive general and specialty dental care for all ages including general family dentistry, cosmetic dentistry, pediatric dentistry, implant dentistry, IV and oral sedation. ForwardDental is nationally recognized for quality care, maintains the highest standards of service and has received accreditation through the Accreditation Association of Ambulatory Health Care (AAAHC). Each practice is community based and enjoys a special relationship with the residents and businesses of the areas they serve. Requirements for this position: D.D.S./D.M.D., WI State License, Pedo Certificate. To learn more about ForwardDental please e-mail Kiesha N. Bell at [kbell@amdip.com](mailto:kbell@amdip.com) or visit us [www.forwarddental.com](http://www.forwarddental.com).

**WISCONSIN—GREEN BAY.** Successful, well respected and growing pediatric dental office serving our community for over 40 years seeking a compassionate and motivated pediatric dentist. We are a private group practice of board certified pediatric dentists offering comprehensive pediatric dentistry and orthodontics to patients in a fun, family centered atmosphere. We currently have a large patient base with 100+ new patients every month in addition to our busy recall system. We are completely digital, paperless and have a well-trained team. We are seeking a full time pediatric dentist with the opportunity for partnership. Our practice is located in beautiful northeastern Wisconsin which offers professional sporting events, year round outdoor recreation, excellent school systems, convenient art and cultural events, and a wonderful community for families. We are offering a generous starting salary with bonus potential based on production and an excellent benefits package. New residents and experienced practitioners encouraged to apply. Send letter of interest along with C.V. to [julieanderson@kidsdentalexerts.com](mailto:julieanderson@kidsdentalexerts.com).

**WISCONSIN—GREEN BAY.** As we experience tremendous growth, Dental Associates is looking for a pediatric dentist for our thriving Green Bay, WI office. Consider joining this dentist-owned, family practice that fosters a culture that invites our patients into our “dental home” and provides them with a caring and empathetic approach to dentistry. Dental Associates will ensure you have everything you need to be the best — state-of-the-art technologies, guidance, staffing, scheduling, IT, patient financial services, accounting, marketing, continuing education, and more. You will always be on the forefront of technologies and innovations and you will be able to develop relationships with other dentists and specialists. Your practice within our practice. It's a win-win for all involved. Become part of this dynamic team and consider joining the other dentists practicing with us today. Guaranteed salary, paid vacation and complete benefit package, as well as a signing bonus and relocation allowance available! Work sponsorship also offered in this location. Please e-mail resumes to [kkabara@dentalassociates.com](mailto:kkabara@dentalassociates.com).

**WYOMING—CHEYENNE.** Established practice looking for full or part time Pediatric Specialist to help. Great benefits. Top Salary/Commission. We have 3 locations in Cheyenne, Laramie, Scottsbluff. We are looking for help in Laramie or Cheyenne. Our office has long term staff, a flexible environment, and just an overall good work environment. E-mail us at [matt@saptron.com](mailto:matt@saptron.com) if you are interested and I will give all the details.

**ALL OVER U.S.** The NYU Langone Hospitals - Pediatric Dentistry Residency Program is recruiting for attending pediatric dentists at its affiliated training sites in AZ-Tucson, FL, HI, MA, MO, NY, RI, TN. Responsibilities include clinical supervision, teaching, and mentoring of residents; and a limited amount of didactic teaching and mentoring. Salary will be commensurate with qualifications and experience. Requirements for this position: D.D.S./D.M.D. degree from an ADA-accredited U.S. or Canadian dental school, a certificate in pediatric dentistry from an ADA accredited program, ABPD Diplomate status desirable, a record of scholarship, and eligible for a dental license or limited permit in the state of the training site location. Note: The training sites in MA and TN may consider pediatric dentists with international dental degrees and completion of an ADA-CODA pediatric dentistry residency. As well, these sites may consider sponsorship of a work visa. Review of applications will continue until the positions are filled. In confidence, please send correspondence of interest and curriculum vitae to Dr. David Okuji at [David.Okuji@NYU-LutheranDental.org](mailto:David.Okuji@NYU-LutheranDental.org).

## PRACTICE FOR SALE

**ILLINOIS—OAK BROOK—ST. CHARLES.** Owner of well-established and still growing two office practice seeking to retire over next two to three years. Owner willing to stay on to facilitate and assure smooth transition. Flagship office: Oak Brook location, 2850 sq. ft., 9 operatories, (6 open bay, 3 semi private); complete renovation in 2011. Satellite office: St. Charles, 2900 sq. ft., 5 operatories, 2 each in open bays and one private operator; well-appointed with huge waiting room. Diverse patient populations seeking optimal care including interceptive and minor orthodontics, in-office sedation, hospital and surgical center care, and special patient care.

Great places to live and raise family, outstanding schools, world class shopping and dining, close to what a vibrant city offers. St. Charles office space can be purchased separately or leased. Alternately, both offices can be purchased together. Owner will consider financing. Brokers are not invited. Interested parties should send resume and letter of interest with goals to: [jjjeenterprises@gmail.com](mailto:jjjeenterprises@gmail.com).

**MISSOURI—COLUMBIA.** This four-operator pediatric practice has provided a great quality of life for the owner/seller who is now ready to retire from dentistry. The office décor is fresh and the technology is turn-key. However, a general dentist who is comfortable with children should not hesitate to give us a call. Please refer to CODE MO361. Contact ADS MidAmerica Dental Practice Sales: 800-311-2039, or visit [ads-midamerica.com](http://ads-midamerica.com)

## CANADA

**ALBERTA—CALGARY.** Are you Positive, Passionate, Enthusiastic and Motivated? We are looking for an experienced Pediatric Dentist or new graduate who is committed to outstanding patient care to join our vibrant, growing team. We are a well-established practice in majestic Calgary, Alberta. We offer the unique opportunity to care for patients in our two beautiful locations, as well as our surgical facility. Hours and days of work are open for discussion, and GA time is guaranteed from day one. If you are the right individual who is a strong clinician, communicator, team-player and patient-educator, please contact us in confidence at [kidsmiles2017@gmail.com](mailto:kidsmiles2017@gmail.com). Generous remuneration and signing bonus/moving expenses offered.

**ALBERTA—EDMONTON.** An amazing opportunity is now available within our practice in Edmonton Alberta. Our practice is growing and we are looking for a caring, skilled and motivated pediatric dentist to join our team. The practice has established itself as one of the premier pediatric dental practices in the area. We have well trained staff, a wonderful reputation in the community, and access to hospital and private surgical suites. Perfect position for starting your career with partnership potential along with immediate income. Requirements for this position: D.D.S. or D.M.D, FRCD(C). If your motivated to provide quality care in a friendly and professional setting, contact us at [pdiatricdentistedmonton@gmail.com](mailto:pdiatricdentistedmonton@gmail.com).

**ONTARIO—VAUGHAN.** Exciting opportunity to join our pedo-ortho practice. 5 operatories, hygiene/ortho bay. Modern facility fully digitally integrated, surgicentre onsite, laser dentistry. Motivated and compassionate individual required to join our team providing comprehensive paediatric dental services to our community. Good life balance with no evening or weekend hours. Requirement for this position: Specialty RCDSO licensure for paediatric dentistry. Experienced paediatric dentist preferred but new graduates welcome. Buy-in opportunity. For more information visit [www.woodbridgekids.com](http://www.woodbridgekids.com). Send C.V. to [dr.ggp@woodbridgekids.com](mailto:dr.ggp@woodbridgekids.com).

# FOR SALE

## 1928 C W PARKER CAROUSEL



This is an opportunity for a pediatric dentist that has served me well for over the past 25 years. I have a fully restored 1928 C W Parker carousel with 20 jumping horses in two rows and two carriages. It is a county fair style machine that is complete and certified annually by the state of Georgia. It is 35 feet in diameter and 20 feet high. All the horses are jumpers. Any maintenance personnel from an amusement park or carnival can assemble it. The machine can be viewed on Youtube.com under Healey Carousel for Sale.



I have used the carousel for semi-annual carousel parties open to the children in the practice, where I get to know the parents better, and it is a non-stressful way for folks to check you out! When the local schools have silent auctions for the school, I have donated a "Carousel Birthday Party" as a gift. If you specify that each guest needs a parent present to help you run the machine, many will choose you as their children's dentist. Both CNN and the local TV stations have done community spots highlighting the carousel parties. Fran Tarkington (ex-New York Giant/Minnesota Viking quarterback) included me in one of his books. The ways to highlight your practice are endless. I can teach you how to operate the machine once it is installed!



A brand new carousel by Chance Inc. with fiberglass horses and 20 horses of the same size costs \$385,000.00.

**This Carousel is for sale for \$105,000.00!**

C W Parker was one of the major carousel manufacturers of the early 20th century and there are only 5 of his machines in operation today.

MICHAEL P HEALEY DDS FAAPD  
mphpc@aol.com  
770-993-9395

# YOUR SOURCE FOR PEDIATRIC APPLIANCES & PRODUCTS

## LOWER LINGUAL ARCH



## GROPER PEDO PARTIAL (Composite or acrylic)



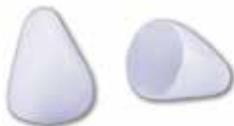
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## BLUE GRASS APPLIANCE



**E-ZEE<sup>™</sup>**  
STRIP CROWNS  
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**SML<sup>®</sup>**  
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As low as \$2.50 each  
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## DELUXE 100-PIECE BAND & LOOP STARTER KIT



BAND & LOOP



INCLUDED IN EACH KIT

### PLUS... FREE TOOLS WITH PURCHASE!



COMPONENT CUTTER



BAND SEATING TOOL



TUBE CRIMPER



BAND REMOVING PLIER

**\$499.00**

# Stay N Place® Chair Cushion



*Both Chair Cushion sizes come with a safety belt for added security.*

The **Stay N Place® Chair Cushion** creates a safe, cozy lift for young patients, presents a professional image to parents, and helps you to maintain better posture.



*Without Chair Cushion*

Pediatric patients often don't fit comfortably in the typical dental chair. You may need to bend and twist in order to provide treatment.

The Chair Cushion is like a soft bean bag, raising the patient's position in the chair. Air escapes through side vents, allowing the Chair Cushion to conform to the patient's body. This helps provide both physical and emotional comfort for the child as it securely nestles her in the chair.

The Stay N Place Chair Cushion is designed for dentistry, with a soft yet durable vinyl cover, a non-slip bottom, and Roll-N-Store Straps for easy carrying and storage.

Clean with a disinfecting agent and wipe dry with a soft cloth.

To learn more about our products  
please visit [specializedcare.com](http://specializedcare.com)  
or call 800-7227375



Stay N Place® Chair Cushion	Dark Teal	Cream
Stay N Place® Chair Cushion/Toddlers	SPCC INFdt	SPCC INFc
Stay N Place® Chair Cushion	SPCCdt	SPCCc