

PDT

Highlights from AAPD 2017





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Dr. Jim Nickman

AAPD President

On a Good Path to the Future

It's a very exciting time to be a pediatric dentist. As you are likely aware, we are celebrating the 70th anniversary of the American Academy of Pediatric Dentistry.

Over the past 70 years, the face of our profession has changed dramatically in many ways. Looking at the current membership demographics of our 10,000 members, approximately 50 percent are female. This trend is likely to increase with time as 64 percent of the residents in our training programs are female. We are also newer to the profession – 51 percent of our members have been out of training programs for less than 10 years.

The AAPD remains the voice of the profession with approximately 94 percent of pediatric dentists choosing to be members of the AAPD. Assisting with overall membership growth, the AAPD chapter dues collection program has helped to strengthen membership in the districts and states nationwide.

Although we are on a good path, there are several challenges we must address in the coming future.

ACCESS TO CARE

At this time, no one is quite sure of the final status of either ACA reform or repeal and replace efforts. Likely they will involve some form of block grants to the states. Although this may open opportunities to reform state Medicaid programs, for many this could drastically impact current funding levels.

The current system in many states is overburdened and underfunded. I am very familiar with this issue as Minnesota is currently 50th lowest out of 50 states for Medicaid pediatric dental reimbursement. In our state, we are at a point where even the safety net clinics are in crisis. Numerous issues also exist with the current exchanges (limited number of options and high deductibles to name a few).

A significant number of our members provide Dental Homes for patients insured in the Medicaid program. The kids cannot rely solely on the generosity of our members to provide care when the reimbursement is less than their overhead costs. Borrowing a phrase from our medical colleagues, the first step in providing sustainable access to care is adequate reimbursement.

We need to make the system work for our most vulnerable kids and special health care needs patients.

The AAPD is continuing to support four key issues in the developing legislation:

- Oral health coverage should be required for children.
- First dollar coverage should be available for preventative services.
- Separate dental deductible for embedded medical/dental plans.
- Reauthorization of the CHIP program.

SAFETY

The AAPD needs to own the issue of safety in a pediatric dental setting. We have had numerous issues this past year with sedation and waterlines. In response, the board has directed the following:

Safety Task Force – The safety task force was charged with examining the processes and culture of patient safety as they pertain to the practice of pediatric dentistry and to make recommendations to the AAPD as to initiatives the organization could implement to improve patient safety. The Task Force reported back to the board and was transitioned into a committee of the Policy Center. The focus of the committee will be to establish a foundation of safety in the Academy in all facets of our practices. Like efforts in medicine, safety must be deeply ingrained in all that we do in our practices.

Continuing Education – The AAPD conducted a great webinar in combination with OSAP earlier this spring regarding waterline best practices for doctors and staff. We will continue to produce similar programming for our members to promote best practices in our offices.

Sedation Work Group – The Sedation Work Group is developing and establishing a sedation data base to establish best practices. The work group's efforts are currently in a pilot phase with several educational centers in the U.S.

With regards to sedation, the AAPD continues to monitor the potential changes to legislation in California and Texas. Whatever develops out of these legislative efforts could have a significant impact on the way we practice. We are supporting our members in those efforts to keep sedation a safe and effective tool in our practices. We must continue to look at ways to improve our training and best practices to protect our most valuable assets – our patients.



AMERICA'S PEDIATRIC DENTISTS THE BIG AUTHORITY on little teeth®

KEEPING OUR PROFESSION STRONG

Our newest members have very high debt loads (average \$280K post-dental school, even higher post-residency). These high debt loads are impacting our newer member's practice choices and the ability of our long-term members to recruit new pediatric dentists and eventually the transition of their practices.

In response to this issue and from the efforts of the Millennial Task Force, the AAPD has moved forward with the following:

Debt Consolidation and Refinancing – The AAPD has established a member benefit with a consolidation and refinancing company called SoFi. The program allows members to consolidate and refinance their debts for as low as 3.5 percent. So far in its first year of operation, SoFi has \$25 million in refi's funded for 121 of our members (\$207K average). This benefit should give our newest members a little breathing room as they transition into their professional careers.

Finance 101 – With the high debt loads, the newer members of our profession are potentially one mistake away from disaster. We are looking at identifying some type of training for our newer members to give them the tools to make smart decisions regarding their financial futures.

Millennial Engagement – The Academy is looking at the different needs and learning styles of our newest members. In addition to providing world class programs for our long-term members, we are developing alternative CE formats (Education Passport, etc.). The Academy is also providing mentoring, leadership training and development to our newer members to keep them engaged.

Workforce Study – The AAPD conducted a workforce study years ago that identified that we needed more pediatric dentists. We have done a great job in increasing the number of training programs and training slots (increase of 250) with the title VII moneys resulting in the significant growth of our profession. The problem is there is no empirical data of where we should be now.

The AAPD recently contracted with an independent third party from SUNY-Albany to conduct a pediatric dental work force study. The goals of the study are to establish the ideal number of pediatric dentists and project our future needs to the year 2030. This information will direct, among other things, the Academy's legislative and training efforts in the future. The group conducting the study is surveying the AAPD's active membership this summer and the results will be presented to the board in at the 2018 winter planning meeting.

Thank you for your membership and active involvement with our profession and Academy. Please free to contact me if I can ever be of help.





Dr. John S. Rutkauskas
AAPD CEO



Governance Actions at the Annual Session

HIGHLIGHTS OF ACTIONS TAKEN BY THE AAPD BOARD OF TRUSTEES

- To establish a Safety Committee housed in the Policy Center to look at all aspects of practice safety and patient safety in pediatric dentistry.
- To approve the recommendations of the Millennial Task Force.
- To plan another Chapter Leadership and PPA Refresher course for presentation in 2018.
- To further explore the concept of creating Shared Interest Groups within the AAPD.
- To partner with AOS to provide an orthodontic CE meeting following the 2018 Annual Session in Hawaii.
- To develop a full-day course on Tough Topics to Discuss with Parents, for the 2019 Annual Session.
- To approve the appointment of Drs. David Avenetti and Mary Claire Garcia as co-chairs of the 2019 Local Arrangement Committee.
- To name Dr. Kevin Donly as the AAPD representative to the 2017 American Indian/Alaska Native Oral Health Strategic Planning Meeting.
- To approve the 2017-2018 council charges as revised.
- To approve the 2017-2018 council and committee appointments.
- To approve the 2017-2018 budget with these overall revenues and expenses:

Core Revenues:	\$9,226,139.00
Core Expenses:	\$9,659,730.63
Core Net Gain/(Loss)	(\$433,591.63)

Please note that although the proposed budget reflects a negative balance, at the end of the fiscal year the AAPD has consistently shown a balanced budget or a new profit. This is because in the budgeting process we estimate expenses aggressively and income conservatively, and do not include unearned income (investments) in budget projections.

Complete action minutes are available on the Members-Only section of the AAPD website at: <http://www.aapd.org/members/resources/>.

HIGHLIGHTS OF THE GENERAL ASSEMBLY

New Officers Elected

President-Elect: Joseph B. Castellano

Vice President: Kevin J. Donly

Secretary-Treasurer: Jessica Y. Lee

At-Large Trustee: Tegwyn H. Brickhouse

American Board of Pediatric Dentistry Director: Dorothy T. Pang

The following existing Definitions, Oral Health Policies and Clinical Guidelines were approved/reaffirmed:

- a) Definition of Dental Disability
- b) Policy on Child Identification Programs
- c) Policy on Emergency Oral Care for Infants, Children, Adolescents, and Persons with Special Health Care Needs
- d) Policy on Dietary Recommendations for Infants, Children, and Adolescents
- e) Policy on the Role of Dental Prophylaxis in Pediatric Dentistry
- f) Policy on Acute Pediatric Dental Pain Assessment and Management
- g) Policy on Third Party Fee Capping of Non-Covered Services
- h) Policy on Mandatory School-entrance Oral Health Examinations
- i) Policy on Snacks and Beverages Sold in Schools
- j) Policy on Interim Therapeutic Restorations (ITR)
- k) Policy on Model Dental Benefits for Infants, Children, Adolescents, and Individuals with Special Health Care Needs
- l) Policy on the Use of Lasers for Pediatric Dental Patients
- m) Policy on Using Harvested Dental Stem Cells
- n) Guideline on Use of Anesthesia Providers in the Administration of Office-Based Deep Sedation/General Anesthesia to the Pediatric Dental Patient
- o) Guideline on Record-keeping
- p) Guideline on Protective Stabilization for Pediatric Dental Patients

The Policy on the Use of Deep Sedation and General Anesthesia in the Pediatric Dental Office was deleted.

The following endorsements were approved/reaffirmed:

- a) Clinical Report-Oral and Dental Aspects of Child Abuse and Neglect*
- b) Guideline on Prescribing Dental Radiographs for Infants, Children, Adolescents, and Persons with Special Health Care Needs

**Joint document with American Academy of Pediatrics*

The following new Oral Health Policies were approved:

- a) Policy on Third-party Reimbursement for Management of Patients with Special Health Care Needs
- b) Policy on the Use of Silver Diamine Fluoride for Pediatric Dental Patients
- c) Policy on Social Determinants of Children's Oral Health and Health Disparities
- d) Policy on Human Papilloma Virus Vaccinations

The following amendments to the Bylaws were approved:

1. Modification to Leadership Development Committee composition

The complete 2017 General Assembly minutes are available on the Members-Only section of the AAPD Web site at: <http://www.aapd.org/members/resources/>. Updated versions of the policies and guidelines listed above will be posted on the AAPD website in July and published in the Reference Manual this fall.



PAC Corner



The AAPD PAC continues to grow in size and influence. We thank all of our 2016 supporters who were listed in the May 2017 issue of *PDT* as well as at the AAPD booth on the exhibit floor during the recent AAPD 2017.

Your support is critical to our long-term success. All Active, Life, Affiliate and Postdoctoral Members were recently mailed a copy of the AAPD PAC's Annual Report for 2016. Please generously support the AAPD PAC when renewing your AAPD membership. For further information about the AAPD PAC, please contact PAC Secretary C. Scott Litch at (312) 337-2169 ext. 29 or slitch@aapd.org.

Below are some photos from the PAC reception in Washington, D.C.

Dr. K. Jean Beauchamp

PAC Steering Committee Chair



AAPD Public Policy Advocacy Conference 2017

A Resident's Perspective

The Big Authority on Little Teeth...Indeed!

Nidhi Taneja, D.D.S.

Pediatric Dental Resident

University of Connecticut, Conn.

Every year, AAPD's Political Action Committee (PAC) hosts an Advocacy Conference to give pediatric dentists a voice, to protect and promote the oral health of their patients, the cause they believe in most.

Hundreds of AAPD member dentists, residents and staff, from all over the nation traveled to the nation's capital in Washington D.C., on March 5, 2017, and spent four days learning the basics of advocacy, meeting with legislators and touring the Capitol building. The format allows for concentrated education and preparation on the current policy issues, background on the legislators they will be meeting with and grassroots strategy in general. There are plenty of social events to meet and network with other colleagues. Specifically for residents, it is a great opportunity to learn more and make connections with dental constituents in their state of training and the state they want to practice after graduation.

The first two days were spent learning the basics of how Congress works, the key AAPD issues and learning speaking tips and instructions when pitching in front of the legislatures. On the first day, a short exercise of advocacy presentation skills for residents was organized in a round table format with key facilitators. This was not just an opportunity to get a first-hand experience preparing to talk to legislators but also get positive feedback from experienced dentists in a safe and non-threatening environment.

The following day was packed with informative lectures like the one by Office of Inspector General (OIG) Senior Counsel Mr. Geoffrey W. Hymans on audits, evaluations and compliance: OIG oversight of Medicaid dental programs. These topics are not typically learned in a residency program but are pivotal to know in day-to-day practice once we graduate. Getting introduced to the acronyms and the jargons of the other side, helped us be more familiar with the process and getting an insight into the world we would not learn from books.

"This was my second year doing attending the conference and I really enjoyed both times," said Dr. Derek Leung, a second year resident at Tufts University School of Dental Medicine. "Overall I think it's a great experience for any resident to come and learn about the policies being created in their field."

One issue that was discussed with legislators included the pediatric dentistry residency training and faculty loan repayment via HRSA Title VII funding. A level funding goal for FY18 same as that for FY17 was requested to continue allocating \$10 million out of the \$35 million towards the HRSA grant to allow flourishing of our profession by having fruitful rewards to the educators who work so hard to keep producing quality pediatric dentists.

Another issue that was discussed in the congressional meetings was necessary changes to the Affordable Care Act or successor legislation and Medicaid to ensure true access to Dental Homes for all children by age one. AAPD strives to make sure legislators are aware of and fully informed on these topics. From a resident's perspective, the Advocacy Conference opened my eyes to how much legislators depend on representatives of the profession for input when making decisions.

Going to the conference made me realize that our future is in the hands of people who don't fully understand our profession; they are young but experienced in handling the unpredictability involved in health care. I was amazed to see how they were working hard to make time to listen to us among many other people and issues they deal with everyday. I feel it's my responsibility today and in the future to be involved with organized dentistry and advocate for my patients to ensure they are well taken care of in this ever-changing world of politics. Representing on behalf of the little teeth ensures that the legislators have an insight into the value of oral care for children and they will make an informed decision when passing or not passing a bill.

"It was a little nerve-racking at first, but being able to address legislators and explain the importance of dental care for kids was a wholeheartedly fulfilling experience," Dr. Leung said. "To be a part of something that could influence positive change was the whole reason I wanted to be a pediatric dentist and I was ecstatic to have been part of AAPD Advocacy Conference this year."

Once we graduate and go into practice or start working in the confines of an office, we will not get exposure to what is happening at the grassroots level. We will only be affected by the changes that will be made by the legislators. The profession is in our hands and any changes that occur between now and when we retire, or even beyond, are in our hands. Until we advocate, the legislators won't know the issues that are important to us. So I highly recommend every resident to get involved with organized dentistry.

Politics are constantly inundated with rhetoric and noise, which was amplified during the 2016 election year. Thousands of bills are introduced every year in Congress, and legislation is debated every day with the potential to help or harm our profession and, in turn, the vulnerable population we serve. The AAPD PAC ensures our voice is heard above the rest on critical issues. I am grateful to have had an opportunity to be involved in the conference this year and hope to stay involved in the coming years as well. I urge my colleges in other residency programs as well, to take advantage of this opportunity AAPD provides and staying involved after graduation.

Legislative and Regulatory Update

Unless otherwise noted, for further information on any of these issues, please contact Chief Operating Officer and General Counsel C. Scott Litch at (312) 337-2169 or slitch@aapd.org.

FEDERAL NEWS

AAPD Pleased with Pediatric Dentistry Training and Faculty Loan Repayment Funds in Final FY 2017 Omnibus Federal Budget Bill

On May 5, 2017, President Trump signed the final FY 2017 omnibus budget bill (HR 244 <https://www.congress.gov/bill/115th-congress/house-bill/244>, P.L. 115-31) to fund federal programs through the remainder of the fiscal year. Since Oct. 1, 2016, the federal government has been funded via several Continuing Resolutions at the FY 2016 level.

The AAPD's top appropriations priority is Title VII funding for pediatric dentistry training. While many health programs are continued at the FY 2016 levels, and overall Title VII and VIII medicine and nursing programs will receive a 0.6 percent decrease in funding, overall Title VII oral health training will receive a \$1.2 million increase. This includes \$10 million directed to pediatric dentistry training, along with an additional amount for faculty loan repayment. The AAPD also obtained the following favorable report language:

“Oral Health Training—The agreement includes an additional \$800,000 for the Dental Faculty Loan Repayment Program under section 748 of the Public Health Service Act. The agreement directs HRSA to publish a new funding opportunity announcement and to give preference in grant awards to pediatric dentistry faculty supervising residents and to applicants providing clinical services in dental clinics located in dental schools, hospitals, or community-based affiliated sites.”

The AAPD acknowledges the efforts of Congressional Liaison Dr. Heber Simmons Jr. and the firm of Hogan Lovells in obtaining this outcome. The AAPD also thanks all members who advocated for this funding during the 2017 AAPD Public Policy Advocacy Conference in Washington, D.C.

The full subcommittee report is available at: <https://www.congress.gov/114/crpt/srpt274/CRPT-114srpt274.pdf>.

Background: The authority to fund pediatric dentistry residency training under Title VII was first enacted under the health Professions Education Partnership of 1998. This expanded the existing General Dentistry training authority by providing “start-up funds” to increase Pediatric Dentistry positions at existing programs or initiate new programs. Under the 2010 Affordable Care Act, Title VII was expanded to create a primary care dental funding cluster under Section 748 of the Public Health Service Act. Authority was broadened to allow use of funds for faculty development, predoctoral training, and faculty loan repayment. The AAPD has long advocated for this latter initiative due to the significant difficulties in recruiting qualified individuals to fill faculty positions.

New Dental Faculty Loan Repayment Grant Issued Thanks to AAPD Advocacy Efforts

Due to the funding and report language that was obtained by the AAPD, in early June HRSA announced a new FY 2017 grant cycle as indicated below:

Dental Faculty Loan Repayment Program

NOTICE OF FUNDING OPPORTUNITY

Fiscal Year 2017

APPLY FOR THIS OPPORTUNITY ON GRANTS.GOV

The Health Resources and Services Administration (HRSA), Bureau of Health Workforce (BHW), Division of Medicine and Dentistry is accepting applications for the fiscal year (FY) 2017 *Dental Faculty Loan Repayment Program*.

The purpose of this program is to increase the number of dental and dental hygiene faculty in the workforce by assisting dental and dental hygiene training programs to attract and retain dental and dental hygiene faculty through loan repayment.

Preference in making grant awards will be given to applicants providing loan repayment to pediatric dentistry faculty supervising residents at dental training institutions providing clinical services in dental clinics located in dental schools, hospitals, or community-based affiliated sites.

Applications due July 17, 2017.

AAPD has alerted pediatric dentistry postdoctoral and predoctoral programs and strongly encouraged applications.

STATE NEWS

Brief Updates from Public Policy Advocates (PPAs)

Oklahoma Congressional Visit to Pediatric Dental Practice

Oklahoma PPA Dr. Ashley Orynich reports hosting a visit in early May at a Tulsa pediatric dental practice for Congressman Jim Bridenstine (R-Okla 1st). Orynich and the congressman discussed current issues pending in Congress related to Medicaid and ACA repeal and replace legislation.



Dr Ashley Orynich:

“I chose to work in Tulsa to make a difference, yet following a recent trip to my Harvard Kennedy School of Government reunion, an honored professor shed light on this very motive. My perspective on how to make a difference was always encompassed with a sense of grandiosity and scale. The more lives I could touch, the more impact I had, the bigger the difference. This mindset was challenged. How can you measure the difference made when love is immeasurable? How can you compare the value of one child’s relief from pain and disease versus that of a policy proposal adopted to improve the lives of many?”

It’s impossible to quantify the impact of the lives we touch. Yet we are still called to treat our children with love, and this is the driving force in our great profession. Every single moment we are faced with decisions that can create a positive change, no matter the scale. Our office at On the Cusp Pediatric Dentistry recently hosted Representative Jim Bridenstine to advocate for our patients. The state of Oklahoma has more than half a million children enrolled in Medicaid with only 75 registered pediatric dentists, and even fewer of those providers accept Medicaid patients. One phone call to a policymaker can have a greater impact than ever realized, just as one patient’s visit to your office can affect a lifetime of well-being. I am privileged to work with my team in Tulsa while also remaining rooted with Texas A&M Baylor, a path across state lines deliberately filled with the constant reigniting of a passion for learning and advocacy. No matter the setting, no matter the individual, treat one another with love no matter the measure of difference.”

Minnesota Medicaid Dental Program Payment Boost Pending

Minnesota PPA Dr. Elise Sarvas reports that the Minnesota state legislature is close to finalizing the biannual budget bill in both the House and Senate. Thanks to strong advocacy efforts by the Minnesota Dental Association, the bill includes language that provides for a **significant increase in pediatric dental reimbursement**. While it still needs a signature from Governor Dayton, this will likely be in the final bill or a very close version of it. Governor Dayton has been a *strong advocate for increasing dental reimbursement rates* and proposed a 54 percent increase.

As background, on May 1, 2017, the *Centers for Medicare and Medicaid Services (CMS)* sent a letter to Minnesota warning that the state did not adequately cover dental care for children on Medicaid. Only 37 percent of Minnesota children on Medicaid had any type of preventive dental care in 2015, far below the national average of 46 percent. An improvement plan from the state was requested within 90 days.

In the current bill, reimbursement changes include a **23.8 percent increase for pediatric FFS patients**, effective July 1, 2017. While not 54 percent, Sarvas indicates it’s a step in the right direction that begins to dig Minnesota out of the inglorious last-place position in terms of Medicaid dental reimbursement. Other notable pediatric-related dental changes include:

- Authorization for the use of handheld dental X-ray equipment.
- Limits on the quantity of opiate prescriptions in dentistry and optometry.
- Exemption of rural dentists from Rule 101 (the law that requires any health care provider to accept a certain percentage of patients on Medicaid or MNCare if they wish to be eligible to be reimbursed for services to public employees or workers compensations patients).

Nebraska

Nebraska PPA Dr. Holly Portwood reports that in late March the state legislature unanimously passed an expanded duties bill (LB 18) for dental assistants and hygienists. This was a 10 year effort with support of the Nebraska Academy of Pediatric Dentistry, the Nebraska Dental Association, the state board of dentistry, and the AAPD. She indicates this bill improve the efficiency of dental care while keeping the dentist the head of the dental team. Among the bill’s highlights:

- A licensed dental hygienist may provide the following services to children in a public health setting or in a health care or related facility:
 - Oral prophylaxis to healthy children who do not require antibiotic premedication;
 - Pulp vitality testing;
 - Application of fluorides, sealants, and other recognized topical agents for the prevention of oral disease;
 - Upon completion of education and testing approved by the board, interim therapeutic restoration technique; and
 - Upon completion of education and testing approved by the board, written prescriptions for mouth rinses and fluoride products that help decrease risk for tooth decay.
- A dental assistant may under indirect supervision of a licensed dentist monitor nitrous oxide if the dental assistant has current and valid certification for cardiopulmonary resuscitation approved by the board and place topical local anesthesia.
- Upon completion of education and testing approved by the board, a dental assistant may take X-rays under the general supervision of a licensed dentist and perform coronal polishing under the indirect supervision of a licensed dentist.

- Upon completion of education and testing approved by the board and with a permit from the department for the respective competency, a licensed dental assistant may, under the indirect supervision of a licensed dentist:
 - Take dental impressions for fixed prostheses;
 - Take dental impressions and make minor adjustments for removable prostheses;
 - Cement prefabricated fixed prostheses on primary teeth; and
 - Monitor and administer nitrous oxide analgesia.
- Upon completion of education and testing approved by the board and with a permit from the department for the respective competency, an **expanded function dental assistant** may place, under the indirect supervision of a licensed dentist:
 - Restorative level one simple restorations (one surface); and
 - Restorative level two complex restorations (multiple surfaces).

The licensed dentist supervising a dental assistant, a licensed dental assistant, or an expanded function dental assistant shall be responsible for patient care for each patient regardless of whether the patient care is rendered personally by the dentist or by a dental assistant, a licensed dental assistant, or an expanded function dental assistant.

Washington

Washington State PPA Dr. John Gibbons reports that in April the state legislature approved a Medicaid audit reform bill (Substitute House Bill 1314). Modeled after many provisions in a 2015 Nebraska law, the bill would require the following:

- Thirty days' notice before scheduling any on-site audit, unless there is evidence of danger to public health and safety or fraudulent activities.
- Reasonable effort to avoid reviewing claims that are currently or have already been audited by the state Medicaid program.
- Providers must be allowed to submit electronic records.
- A finding of overpayment may not be based on extrapolation unless there is a determination of sustained high level of payment error involving the provider or when documented education intervention has failed to correct the level of payment error.
- **Any finding based upon extrapolation and related sampling must be established to be statistically fair and reasonable.**
- Overpayments may not be recouped until all informal and formal appeals processes have been completed.
- A provider with an adverse determination must be offered the option of repaying according to a negotiated plan of up to 12 months.
- Auditors must produce a preliminary report or draft audit findings within 120 days from receipt of all requested information.
- **In any appeal, the auditor must employ or contract with a medical or dental professional who practices within the same specialty, is board certified, and experienced in the treatment, billing and coding procedures used by the provider being audited.**
- The state must compile an annual report and publish on their website data on:
 - Number and types of claims;
 - Number of records requested;
 - Number of overpayments and underpayments, and dollar amounts;
 - Number of adverse determinations and the overturn rates;
 - Number of informal and formal appeals; and
 - Contractor's compensation structure and dollar amount.
- The state shall provide education and training programs annually for providers, including a summary of audit results, a description of common issues, problems and mistakes identified through audit and review, and opportunities for improvement.

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Request for Board of Trustees Nominations

Southeastern and Western Districts

The AAPD is accepting nominations for the trustee positions in two districts. Current Trustees Bruce H. Weiner (Southwestern District) and John L. Gibbons (Western District) will rotate off the Academy's board of trustees at the conclusion of the 2018 annual session. Nominations for new trustees from the Southeastern and Western Districts, for a three year term of service beginning in 2018 and concluding in 2021, are now being accepted. Nominations must be transmitted to AAPD headquarters from the Southeastern and Western District for their respective positions. **The nominations packet must be postmarked no later than Sept. 1, 2017, and returned to the AAPD headquarters office to the attention of Margaret Bjerklie.** Nominations can be transmitted in one of two manners:

1. Individuals from the Southwestern or Western district can submit a nomination by including:
 - A letter signed by ten AAPD voting members from the district signifying support of the nomination.
 - An AAPD nomination form* signed and dated by the Nominee.
2. An AAPD state chapter in the Southwestern or Western District can submit a nomination by including:
 - A letter, signed and dated, from the president of the recognized state chapter certifying that the nomination is an official action of the state chapter.
 - The AAPD nomination form*, signed and dated by the Nominee.

Under either scenario, all materials must be forwarded to the respective district organization (Southwestern Society of Pediatric Dentistry or Western Society of Pediatric Dentistry) which will in turn forward these materials to the AAPD headquarters.

If two or more candidates are nominated, the AAPD will conduct a mail ballot of each AAPD voting member in the respective district in order to select the trustee.

**The AAPD Nominations Form may be downloaded from the AAPD website (<http://www.aapd.org>) members-only area under Member Resources.*

AAPD 2017 – 18

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welcome reception

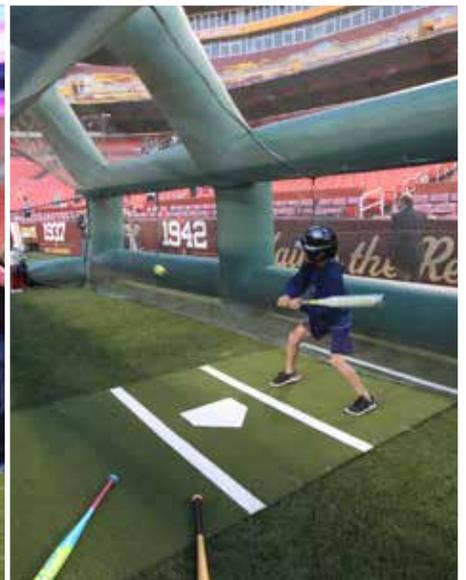
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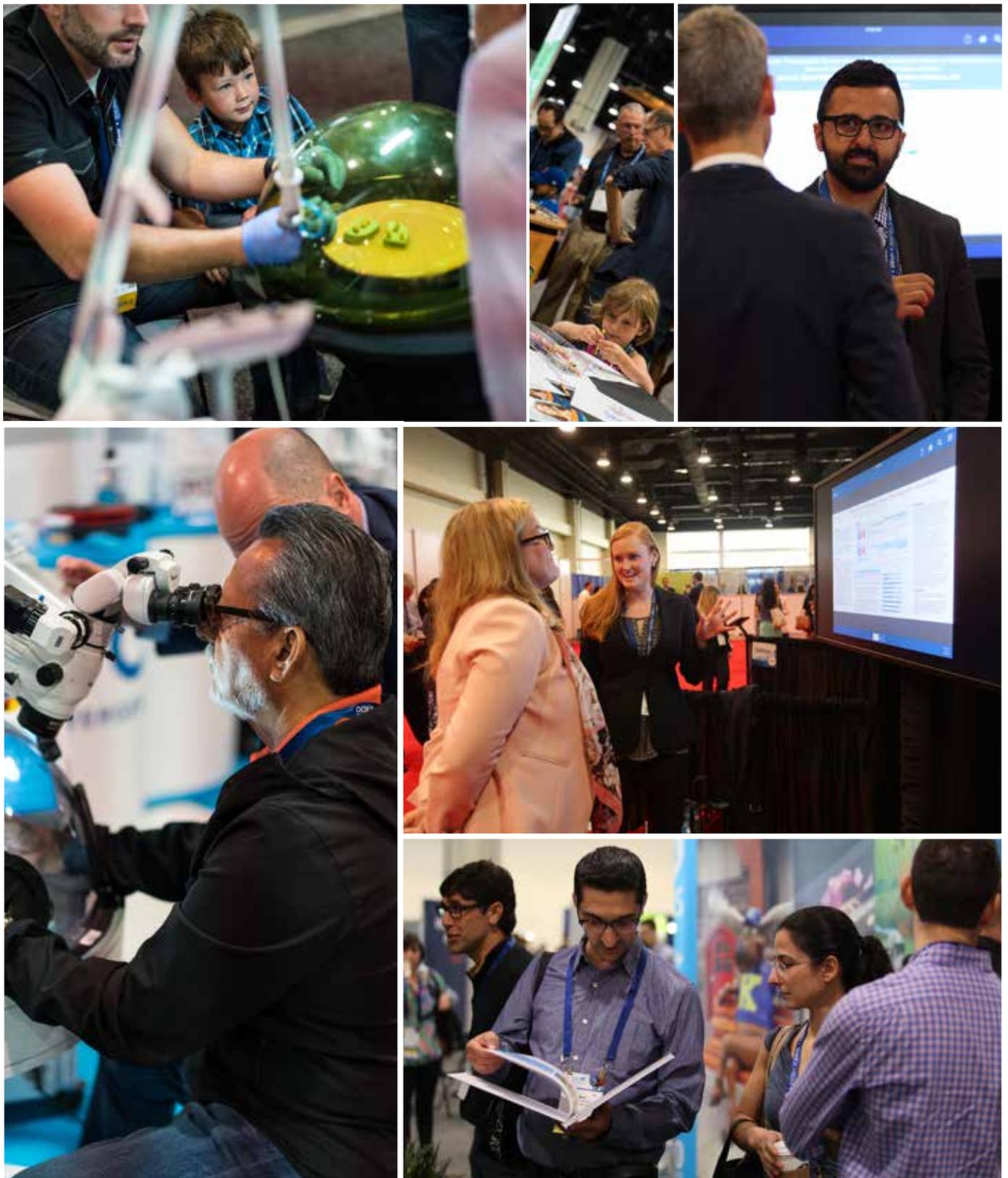


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new dentist happy hour Pose Rooftop Lounge



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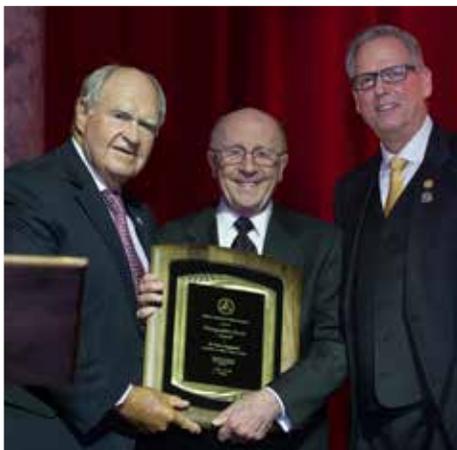


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aapd recognition awards
And the Winner is...



distinguished service award
Dr. Paul A. Reggiardo

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pediatric dentist of the year
Dr. Sarat Thikkurissy

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jerome b. miller/for the kids award
Dr. Vineet Dhar

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 Crest & Oral B*



lewis a. kay excellence
 in education award
Dr. Homa Amini

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manuel m. album award
Dr. Timothy Wright

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merle c. hunter leadership award
Dr. Anupama Rao Tate

nusmile graduate student research awards (gsra) presentations

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Annapurna Bondalapati, B.D.S.

*Nova Southeastern University, Davie, Fla.
BMP2 Enhances Osteogenesis of Gingival Stem Cells in Peptide Hydrogel*

Michael Hong, D.D.S.

*Boston Children's Hospital/Harvard School of Dental Medicine, Boston, Mass.
Association Between Sealant Placement and Caries Development in Primary Molars*

June Chu-Chun Hsiao, D.D.S., M.S.

*University of Michigan School of Dentistry, Ann Arbor, Mich.
A Novel Material for Pulpal Regeneration After Direct Pulp Therapy*

Alexandra Katsantoni, D.D.S.

*Rutgers School of Dental Medicine, Newark, N.J.
Association of Polymorphisms in Genes Involved in Enamel Formation with Childhood Caries*

Dylan S. Hamilton, D.M.D.

*New York University, New York, N.Y.
Parental Perceptions of Silver Diamine Fluoride Staining*

Sara Goldberg, D.D.S.

*Children's Hospital of Philadelphia/University of Pennsylvania, Philadelphia, Pa.
Longitudinal Association of Thrush in Infancy With Early Childhood Caries*

Beau Meyer, D.D.S.

*University of North Carolina, Chapel Hill, N.C.
Dental Treatment and Expenditures Under General Anesthesia for Medicaid-Enrolled Children*

Christopher Goodell, D.M.D.

*Boston Children's Hospital/Harvard School of Dental Medicine, Boston, Mass.
Silver Diamine Fluoride Has Little Effect on the Oral Microbiota*

my kid's dentist poster research competition

Sponsored by My Kid's Dentist



first place

Patrick Gilbert

*Indiana University, Bloomington, Ind.
The Inhibitory effects of Silver Diamine Fluoride (SDF) with and without KI (Potassium Iodide) on Streptococcus mutans Biofilm*

second place

John Warner

*Oregon Health and Science University, Portland, Ore.
Childhood Caries and Polymorphisms in Sensory Receptors and Energy Homeostasis*

third place

Heidi Steinkamp

*The Ohio State University, Columbus, Ohio
Acquisition of the Oral Microbiome*

evidence-based dentistry service award



Drs. James Coll and Suzi Seale-Coll

sunstar research awards

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Beau Meyer, D.D.S.

*University of North Carolina
Trends and Expenditures Associated with Dental Treatment Under General Anesthesia*

Christopher Goodell, D.M.D.

*Boston Children's Hospital
The Effectiveness of 38% Silver Diamine Fluoride as a Caries-Arresting Agent in Carious Primary Teeth and its Effect on the Oral Microbiome*

Allison Scully, D.D.S.

*University of Michigan
The Effectiveness of Silver Diamine Fluoride as a Treatment for Caries in Comparison to Traditional Restorative Techniques: A 12 Month Randomized Controlled Trial*

paul p. taylor award

Dr. Timothy Wright

Sealants for Preventing and Arresting Pit-and-Fissure Occlusal Caries in Primary and Permanent Molars

Wright JT, Tampi MP, Graham L, Estrich C, Crall JJ, Fontana M, Gillette EJ, Nový BB, Dhar V, Donly K, Hewlett ER, Quinonez RB, Chaffin J, Crespin M, Iafolla T, Siegal MD, Carrasco-Labra A.

Pediat Dent 2016; 38(4):282-308.

president's farewell dinner
Your Night at the Museum



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Dinner sponsored by MAM





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The AAPD would like to thank NuSmile for their participation in the Industry Relations Council. The IRC provides exclusive opportunities throughout the year to meet and collaborate with both the AAPD and HSHC Leadership. Interested in joining? Please contact Vice President for Meetings and Continuing Education Tonya Almond at talmond@aapd.org.





AAPD Presentations Submission Deadlines

Sept. 15, 2017

Breakfast Rounds

MiniClinics

String of Pearls

Jan. 16, 2018

NuSmile GSRA

My Kid's Dentist Research Poster Competition

If you are interested in making a presentation at AAPD 2018 in Honolulu, Hawaii, please visit the AAPD website at <http://www.aapd.org> for a Breakfast Round, MiniClinic, or String of Pearls submission form. For additional questions contact Jessica Parra at jparra@aapd.org. For the Research Poster Competition contact Colleen Bingle at cbingle@aapd.org.

You must be an AAPD member in good standing and must be registered for the meeting in order to present at the Annual Session. The AAPD will strictly adhere to these deadlines. All submissions must be complete in order to be considered for a session at the Annual Session, GSRA, or a Poster.

RESEARCH AWARDS

NuSmile Graduate Student Research Awards (GSRA)

Up to eight finalists are selected to present their research at the AAPD Annual Session in May. Finalists receive travel to the Annual Session, complimentary registration for themselves and a guest, and a cash award and plaque at the Annual Session. A matching cash award is given to each finalist's training program. The recipients are asked to present their research at the Annual Session. NuSmile generously supports these awards. All applications and research abstracts must be submitted by Jan. 16, 2018.

My Kid's Dentist Research Poster Competition

All presenters must be registered for the Annual Session. If you are a pediatric dentist, you must be a member of the AAPD to present in this research competition. The research competition will take place on Friday, May 25, and Saturday, May 26, 2018, at AAPD 2018 in Honolulu, Hawaii. Applications are due Jan. 16, 2018.

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The AAPD would like to welcome new members. We look forward to supporting your professional needs. For further information on membership benefits please contact Membership Department at (312) 337-2169 or membership@aapd.org.

Member Benefit Spotlight

AAPD Announces Specially Priced Language Interpretation Services for Members



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The AAPD is partnering with Martti™ (My Accessible Real-Time Trusted Interpreter) to provide highly effective video language interpretation services for Limited English Proficient and Deaf and Hard of Hearing patients, at a reduced rate exclusively for AAPD members.

Martti provides live video medical interpreting to help eliminate health care disparities related to language and cultural barriers. Martti provides access to interpreters of nearly 60 languages via live video and to more than 250 languages via live audio interpreting. Both Martti interpretation offerings connect to its highly qualified, certified medical interpreters. Martti interpreters have a thorough understanding of the U.S. health care system and are some of the most culturally competent interpreters in the market.

Due to the release of Section 1557 federal regulations in 2016, health care providers, including dentists, who receive federal financial assistance (such as those participating in Medicaid or CHIP) must post notices in the top 15 languages spoken in their state that free language assistance services are available, and ensure their interpreters (including bilingual staff) are qualified.

Therefore, the AAPD surveyed the market and identified an easily obtainable, reliable, and affordable interpretation solution—Video Medical Interpretation. This capability will afford you a number of advantages in treating your patients with limited English proficiency, particularly those families who speak rarer languages when it is unlikely your practice would have a staff person fluent/capable of providing such an interpretation. AAPD Immediate Past President Dr. Jade Miller said, “AAPD is always looking for

enhancing members’ benefits and this is just another example, to allow discounted access to state-of-the-art video medical interpretation services.”

Pricing options start as low as \$0.85 per minute for audio-only interpretation. To request Martti, visit www.martti.us/aapd/.

Please note that the AAPD supports ADA efforts to repeal the section 1557 regulations. However, even if that were to occur, interpretation services will continue to be important in health care delivery in our increasingly diverse society.

The AAPD also notes that State Medicaid managed care organization (MCO) contracts may also require MCOs to provide and pay for such services. The billing code for such services should be D9994 *dental case management – patient education to improve oral health literacy*.

AAPD Membership Renewal Information

Dues period is July 1, 2017– June 30, 2018

Membership Category	Annual Dues	Outside U.S.*
Active	\$690	\$690
Life	\$345	\$345
Affiliate	\$345	\$385
Associate	\$345	\$386
International	N/A	\$386
Active 2nd year	\$345	\$345
Active 3rd year	\$345	\$345
Friends of AAPD	\$345	\$345
Allied	\$172	\$172
Retired	\$0	\$0
Post Doctoral Student	\$0	N/A
Pre Doctoral Students	\$32	N/A
International Student	N/A	\$30

*Associate and Affiliate members residing outside the United States pay a \$35 annual postage assessment.

Dues are payable by check, Visa, MasterCard or American Express and must be received by **Oct. 1, 2017**. Otherwise membership privileges will be suspended until full payment of dues is received and your listing will be omitted from the 2018 Membership Directory.

In keeping with IRS regulations, non-profit organizations are required to notify members that a portion of their dues payment is applicable to lobbying expenses and therefore not deductible as a business expense. (This is printed on the dues invoice.) The AAPD has determined that the following amounts are not deductible as a business expense for 2017–18:

Active	\$121
Associate, Affiliate, Life, Friends	\$61
All other membership categories	\$0

If you have any questions, please contact Membership and Marketing Associate David Hydorn at (312) 337-2169, ext. 40, or dhydorn@aapd.org

Attention: Class of 2017

The AAPD congratulates all June postdoctoral graduates on their commencement into the profession. We would also like to remind you about the many reasons why membership in the AAPD is so important, especially at this point in your career.

- *Free* transition from student to active membership. This applies only if you complete an active membership application and return it to the AAPD headquarters office prior to Dec. 31, 2017.
- To be listed as an Active Member in the printed 2018 *Membership Directory* applications must be received by **Sept. 1, 2017**. Membership applications are available at <http://www.aapd.org>.
- Recent graduate are afforded one year dues-waived and two years of reduced membership dues at 50 percent off the full active membership dues rate if they have maintained continuous membership. The dues reduction rate would translate to:

2017 Graduate	Convert before Dec. 31, 2017	Convert after Dec. 31, 2017
First year out – 2017 - 18	\$0	Prorated dues if application not receive by 12/31/17
Second year out – 2018 - 19	\$345	Active Dues
Third year out – 2019 - 20	\$345	Active Dues

Transition from student membership to active membership is not automatic. **Student members must submit an application and a copy of their pediatric dentistry certificate to the AAPD office.**

Alternatively, program directors may send a list of graduating residents to verify the completion their program to our office to membership@aapd.org and AAPD will automatically update their membership status to Active; otherwise the student must send in an application with certificate. For questions regarding student to active membership please contact AAPD Membership Department at (312) 337-2169.

AAPD State/District Dues Collection

AAPD collects dues for the following state and district chapters:

Alaska Society of Pediatric Dentists
Alabama Academy of Pediatric Dentists
Arizona Academy of Pediatric Dentistry
California Society of Pediatric Dentistry
Connecticut Society of Pediatric Dentists
Colorado Academy of Pediatric Dentists
DC Academy of Pediatric Dentistry
Florida Academy of Pediatric Dentists, Inc.
Georgia Academy of Pediatric Dentistry, Inc.
Hawaii Academy of Pediatric Dentistry, Inc.
Illinois Society of Pediatric Dentists
Indiana Society of Pediatric Dentistry
Iowa Academy of Pediatric Dentistry
Kentucky Academy of Pediatric Dentistry
Louisiana Academy of Pediatric Dentistry
Maine Society of Pediatric Dentistry
Massachusetts Academy of Pediatric Dentistry
Maryland Academy of Pediatric Dentistry
Minnesota Academy of Pediatric Dentistry
Mississippi Academy of Pediatric Dentistry
Montana Academy of Pediatric Dentists

Nebraska Society of Pediatric Dentistry
Nevada Academy of Pediatric Dentistry
New Hampshire Academy of Pediatric Dentistry
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Texas Academy of Pediatric Dentistry
Virginia Society of Pediatric Dentistry
West Virginia Academy of Pediatric Dentistry
Washington State Academy of Pediatric Dentistry
Wisconsin Academy of Pediatric Dentistry, Ltd.

Northeastern Society of Pediatric Dentistry
Southeastern Society of Pediatric Dentistry
Southwestern Society of Pediatric Dentistry
Western Society of Pediatric Dentistry

State/District unit dues are included on your membership renewal notice.

If you are interested in having AAPD collect membership dues for your state or district chapter please contact Membership and Marketing Director Suzanne Wester at swester@aapd.org or (800) 544-2174.

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AAPD Resident Recognition Awards

The AAPD Pediatric Dental Resident Committee developed the *Resident Recognition Award* to recognize pediatric dental residents doing innovative and interesting activities in their training programs. Selected residents are awarded with a monetary prize, featured on the AAPD website, featured in *Pediatric Dentistry Today (PDT)*, and recognized at the awards ceremony during the annual AAPD meeting.

Nominations are reviewed by a panel of at least three reviewers from the Pediatric Dental Resident Committee, New Pediatric Dentist Committee and the Council on Membership and Membership Services.

Winners are chosen based on activities during residency that contribute to one or more of the following fields: patient care, education (i.e., teaching), research, and community service. Innovation, time commitment, and significance of service to others are the primary factors considered in the selection process.

Please join us in recognizing the two winners for the Spring/Summer cycle.



Norman Chen

*University of Southern California
Graduation 2018
Primary Field: Community and Public Service*

Immediately starting residency, Norman Chen was engaged in improving the overall health of the children in his local, underprivileged community. In addition to improving their oral health, Chen was determined in improving their mental, social and physical health. After finishing a full day of clinical training in residency, Chen would spend his evening visiting transitional housing for homeless, single mothers to provide one-on-one counseling on life skills and emotional coping. He believes that improving children's health begins with their families and knows the impact that education has on prevention. These sessions allow him to help alleviate some of the stresses that these mothers and their children experience on a daily basis. On the weekends, Chen would also attend elementary schools to empower children to read and encourage their creative minds in arts and crafts. He would also coach special needs children to participate in various sports activities and embrace an active lifestyle. These activities allow Chen to connect to his local community and continue his passion of serving the underprivileged to his highest capacity as he has been doing so since his early adolescence.

Community service has been a long-standing pastime for Chen that he integrated as part of his dental career. As a dental student, he has served numerous organizations giving education and treatment for families who otherwise would not be able to afford visiting the dentist, obtained grants to run low income dental clinics, and partnered with his local transitional housing to create a self-sustaining clinic that provides free dental services to the children temporarily living there. It is not surprising Chen continues to go beyond his responsibilities as a resident as he volunteers his time and guides dental students as they learn to treat pediatric patients in community clinics themselves. These activities illustrate only a snapshot of how Chen devotes his career to pediatric dentistry so that he may continue his passion in serving the children in underprivileged communities.

It became apparent to Chen there were limitations to what he can do for these families and children through these service events. To ensure more sustainable and substantive change, he felt it necessary

to become involved in legislative and organized dentistry to influence social and public policies to become more transparent and equitable for these disadvantaged communities. With the assistance of the American Academy of Pediatric Dentistry and the California Society of Pediatric Dentistry, he was rewarded the opportunity to attend the Public Policy Advocacy Conference in Washington, D.C., where he met with numerous congressional offices to advocate for children's oral health. In addition, he recently attended an advocacy conference in Sacramento to continue influencing pertinent legislation and advocate for issues affecting children's oral health. He was also asked by the CSPD to present to the board on the policies affecting children in California currently. Through these experiences, he is able to take his personal mission on supporting children's oral health in his local community and raise it to the state and national level.

An integral part of Chen's career and personal life has been dedicated to serving at-risk youth and underprivileged communities. Growing up in a low-socioeconomic neighborhood where basic needs such as dental care were not a priority gave him early exposure to the large unmet needs of his community. Throughout his adolescence and career, he has dedicated significant time to community service and outreach events that tackle issues of disparities. Although merely a resident, he feels fortunate and blessed to be in a position to continue helping those children who are in need.



Nidhi Taneja

*University of Connecticut
Graduation 2017
Primary Field: Excellence in Patient Care*

Throughout Nidhi Taneja's life and prior to starting her residency, she has always been passionate about working with the special needs community. Residency training has given her an opportunity to be instrumental and effective in activities for this population from a healthcare perspective. In the first year of residency, she reached out to various sites affiliated with the University of Connecticut which play a key role in interacting with the children with disabilities. After an initial needs assessment, she specifically established collaboration with the Autism Centre at Hospital of Special Care in Connecticut. Here, she started a project to help improve ac-

cess to dental care for children with autism. With the help of the care coordination team at the hospital, she has helped more than twenty families find a Dental Home for their children.

For her initiatives of working with children with autism, she was awarded the Student Scholarship Award by the Special Needs Dental Association in April of 2016. In Chicago at their Annual Session, she presented her poster, “Dental care for autistic children.” Recently, in March of 2017, her article, “Treatment consideration for children with ASD in dental setting,” was published in the 2017 March issue of *Pediatric Dentistry Today*.

In her second year, she has taken the initiative to expand this project to do a focus group study on the topic, “Barriers to dental care for special needs children.” The letter of intent for this project has been accepted for the FY17 Graduate Student Affiliate Seed Grant Competition, sponsored by Institute for Collaboration on Health,

Intervention, and Policy. The full proposal has already been submitted.

In addition to obtaining her certificate in pediatric dentistry, she has also chosen to spend another year after residency to get a Master’s degree in Dental Sciences. The topic of her thesis is, “Dental care for children with Autism.” She has also been accepted to the 2018 Leadership Education in Neurodevelopmental and Related Disabilities (LEND) program, that provides interdisciplinary training to improve the health of infants, children, and adolescents with disabilities. As a part of this national level opportunity, she will not only have the privilege of directly working with other specialists but also to be the face of dentistry to other health care professions.

Apart from learning the skills of being a good clinician and a responsible resident, she has taken the time to go beyond the requirements of her residency program. During her second year, she helped develop an innovative lecture series for her residency program by collaborating with fields like social work,

child life and integrative medicine. These new partnerships with experts from non-traditional fields have enhanced practice and training beyond the dental field.

In addition to expanding the scope of patient care activities, she has also devoted time to leadership activities at district and national levels. In her first year, she was selected to be a Freshman consultant to the AAPD Resident Committee. As a part of this committee for two years now, she has helped facilitate opportunities for residents to contribute to AAPD activities and initiatives nationwide. Taneja was involved in evaluating and improving the resident’s award process and has now been nominated to Chair the committee for next year.

Recently, she has also been selected to be a board member of the Northeast Society of Pediatric Dentistry Committee for the upcoming year. Her role will be to provide a resident perspective to the discussions and decisions made by the board and aid in the planning of events and meetings.

The Dental Trauma Guide – Evidence-Based Treatment Guide

In 2005, researchers at the University Hospital of Copenhagen started the *Dental Trauma Guide* to capitalize on an extensive dental trauma injuries database they had collected. The extensive catalog of trauma data is used to produce prognosis estimates for different injuries, and allows comparison of competing treatments.

Due to a loss of funding the *Dental Trauma Guide* is now a membership-based website. For AAPD members, the fee (**normally \$25 per year**) is a nominal **\$5 per user per year**.

To subscribe:

- Visit dentaltraumaguide.org/membership-aapd-7123647361/.
- Select the number of individual users that need to have access to the *Dental Trauma Guide*.
- You now have access to the unique services of the *Dental Trauma Guide*.

2018 Membership Directory Reminder

Your *Membership Directory* address is printed on your membership dues invoice that was recently mailed to you. Any changes or updates to your Membership Directory information are due to the headquarters office by Sept. 15, 2017. You can verify your address on your annual dues invoice or visit the Members’ Only section of the AAPD website (www.aapd.org) to update your profile. Please take a few moments to verify your address information to assure that AAPD has it correctly. Questions regarding your Membership Directory address information should be forwarded to David Hydorn at (312) 337-2169 or dhydorn@aapd.org.

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Harris Fellowship Recipient Announced

Wayne Stephens, D.D.S., M.B.A., was awarded the 2017-2018 Samuel D. Harris Research and Policy Fellowship sponsored by Preventech at the AAPD General Assembly on May 28, 2017. As this year's Harris Fellow, Stephens will work with the Pediatric Oral Health Research and Policy Center on a research project focusing on the role and impact of pediatric dentists in federal qualified health centers and present his findings at the 2018 Annual Session in Hawaii.

Stephens graduated from Columbia University in 2010 after completing a dual degree program with the College of Dental Medicine and the Graduate School of Business. He is a former National President of the American Student Dental Association and in 2012, he completed specialty training in pediatric dentistry at Miami Children's Hospital (now Nicklaus Children's).

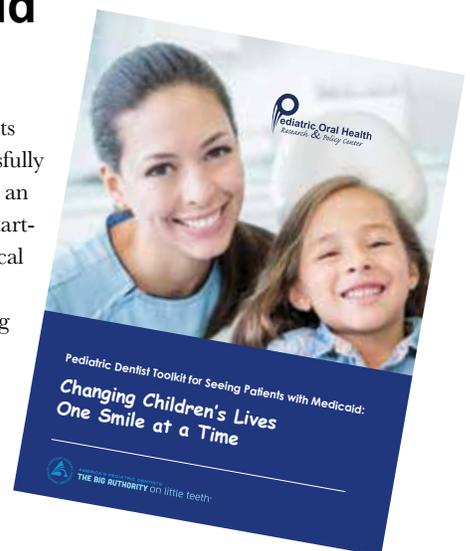
Stephens has spent most of his career working to improve the lives of children. He cares deeply about oral health care equity, particularly for vulnerable children. To this end, he established the pediatric dental specialty practice at Jessie Trice Community Health Center, Florida's oldest federally qualified community health center. His practice is located in one of Miami's most neglected neighborhoods, Liberty City. Stephens is committed to advocacy on behalf of vulnerable children, and he seeks to contribute to research that will help inform public policies to improve children's oral and systemic health outcomes.

New Technical Brief Now Available

Pediatric Dentist Toolkit for Seeing Patients with Medicaid

This toolkit will assist you in joining the nearly 70 percent of pediatric dentists who accept patients covered by public assistance programs and successfully influence children's access to oral health care. It is an invaluable guide to getting a Medicaid program started in your practice. The toolkit covers such practical concerns as how to become a dental Medicaid provider, schedule patients wisely, and find training opportunities for your team members. It features no-nonsense answers to common questions about how to appropriately administer Medicaid and offers a host of time-saving resources.

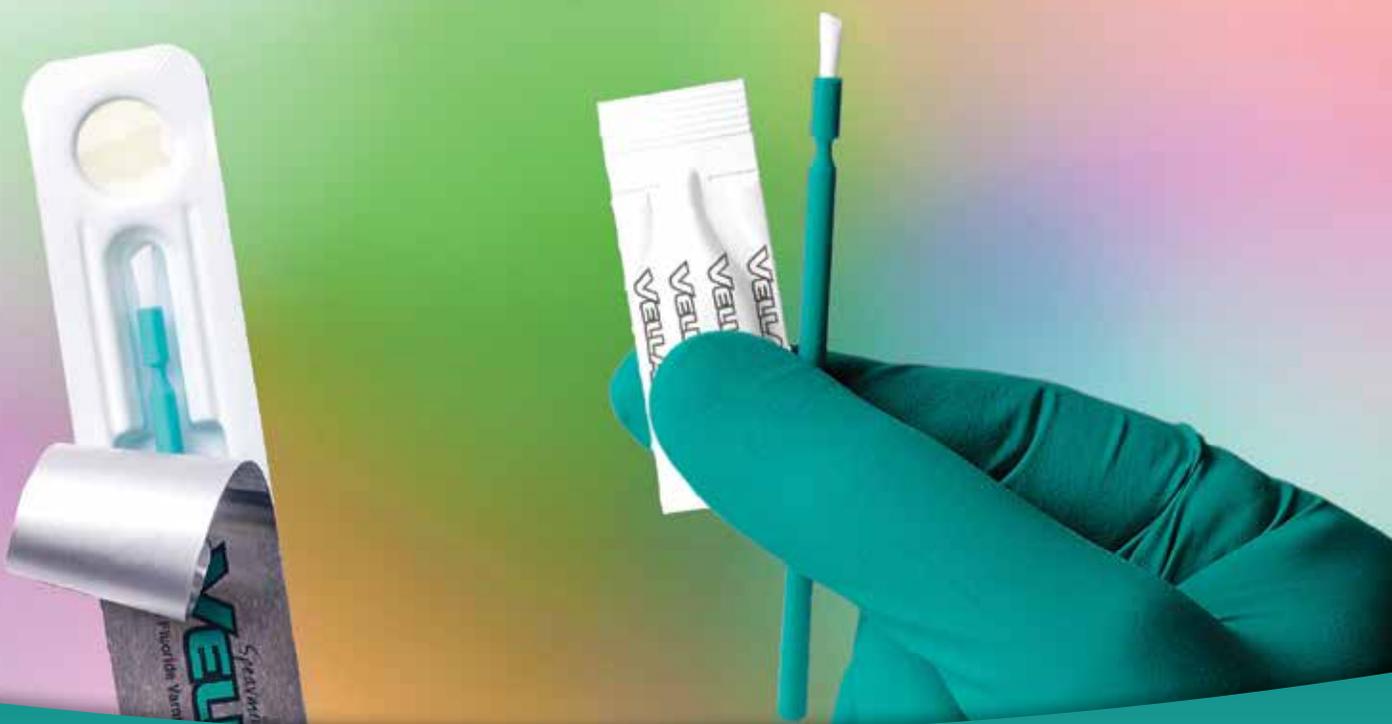
Visit http://www.aapd.org/policy_center/ to download your copy today!



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¹Data on file.



Strawberry



Melon



Spearmint



Bubble Gum



Caramel

Sneak Peek at CDT 2018

The Code on Dental Procedures and Nomenclature (CDT) is updated annually. The American Dental Association (ADA)'s Code Maintenance Committee (CMC) meets early each year to review the code change requests that are submitted, and votes to either accept, deny, or table each request. This article will review the revised and new codes pertinent to pediatric dentists effective Jan. 1, 2018.

Before reviewing the new codes, it is important to remember a few key facts about CDT. First, the primary purpose of CDT is to provide dental teams with a standardized language to report dental procedures. This standardized language allows doctors to:

- Clearly communicate with patients about proposed dental procedures.
- Accurately document all dental services performed.
- Appropriately bill patients for services.
- Accurately report dental procedures to third-party payers.

The existence of a code does not necessarily mean that it will be reimbursed. Payers are required to recognize current CDT codes when submitted on claims, but they are not obligated to pay for them. Furthermore, different payers may start providing reimbursement for new procedure codes at various times, depending on when they update their plan document. It is vital to always report the most accurate, current CDT code to describe the procedure performed. The more frequently a code is reported, the more likely that it will be reimbursed in the future.

Here are the revised and new codes pertinent to pediatric dentists that will become effective Jan. 1, 2018.

REVISED CODES

D1354 interim caries arresting medicament application – per tooth

Conservative treatment of an active, non-symptomatic carious lesion by topical application of a caries arresting or inhibiting medicament and without mechanical removal of sound tooth structure.

Rationale: The current nomenclature lacks specificity as to the application of the caries arresting or inhibiting agent. It is unclear if the application should be coded and reimbursed as a per-surface, per tooth, per quadrant, per arch, or per mouth service. Unless procedure D1354 is interpreted and reported as a per tooth procedure, it is impossible to track individual tooth outcomes and follow-up procedures in the patient record. Some treated teeth will require reapplication at determined intervals, some will be followed to exfoliation, and others will eventually receive definitive restorative care as individual patient circumstances dictate.

D9223 deep sedation/general anesthesia – each subsequent 15 minute increment

Rationale: Aligns with the medical model for the provision of anesthesia services.

D9243 intravenous moderate (conscious) sedation/analgesia – each subsequent 15 minute increment

Rationale: Aligns with the medical model for the provision of anesthesia services.

NEW CODES

D99XX teledentistry – synchronous; real-time encounter

Reported in addition to other procedures (e.g., diagnostic) delivered to the patient on the date

Rationale: This administrative code documents the synchronous transmission of patient information to a remote site and allows not only documentation but also billing for the costs associated with such transmission.

D99XX teledentistry – asynchronous; information stored and forwarded to dentist for subsequent review

Reported in addition to other procedures (e.g., diagnostic) delivered to the patient on the date of service.

Rationale: This administrative code documents the asynchronous transmission of patient information stored and forwarded to a remote site and allows not only documentation but also billing for the costs associated with such transmission.

D9XXX removal of fixed orthodontic appliance(s) for reasons other than completion of treatment

Rationale: This procedure is not associated with the removal of fixed appliances and the placement of fixed or removable orthodontic retainers at the completion of treatment (D8680). This includes the removal of appliances by another dentist when the patient has left the practice of the treating dentist. Example: remove brackets for wedding day or prior to MRI

D92XX deep sedation/general anesthesia – first 15 minutes

Anesthesia time begins when the doctor administering the anesthetic agent initiates the appropriate anesthesia and non-invasive monitoring protocol and remains in continuous attendance of the patient. Anesthesia services are considered completed when the patient may be safely left under the observation of trained personnel and the doctor may safely leave the room to attend to other patients or duties.

The level of anesthesia is determined by the anesthesia provider's documentation of the anesthetic effects upon the central nervous system and not dependent upon the route of administration.

Rationale: Aligns with the medical model for the provision of anesthesia services.

D92XX intravenous moderate (conscious) sedation/analgesia – first 15 minutes

Anesthesia time begins when the doctor administering the anesthetic agent initiates the appropriate anesthesia and non-invasive monitoring protocol and remains in continuous attendance of the patient. Anesthesia services are considered completed when the patient may be safely left under the observation of trained personnel and the doctor may safely leave the room to attend to other patients or duties.

The level of anesthesia is determined by the anesthesia provider's documentation of the anesthetic effects upon the central nervous system and not dependent upon the route of administration.

Rationale: Aligns with the medical model for the provision of anesthesia services.

For more information, please contact AAPD Dental Benefits Director Mary Essling at messling@aapd.org or (312) 337-2169, ext. 36.

AAPD Helps Connecticut Member Resolve CDT Issue in Medicaid

An AAPD member in Connecticut, who treats children enrolled in the Medicaid HUSKY Program, was audited this past winter. Medicaid requested a refund for 150 procedures (D2335) resin-based composite – four or more surfaces or involving incisal angle (anterior). Medicaid stated that procedure code D2390 resin-based composite crown, anterior should have been reported for a strip crown.

AAPD staff reached out to Dr. Donna Balaski, Department of Social Services, Connecticut Division of Health Services for assistance.

Balaski stated, “The strip crown procedures should be billed as a four or more surface directly placed restoration. It is regardless of whether or not a matrix band is used as with other directly placed filling materials matrix bands may or may not be used depending whether or not the material is adjacent to the mesial or distal surfaces of teeth. Unfortunately, naming the procedure or altering the technique slightly does not change the correct coding and billing for the procedure.

A D2390 is full coverage on an anterior tooth with composite resin which would be a strip crown; however, we do not make this distinction on the Connecticut Medical Assistance Program Fee Schedule. The dental service was medically necessary due to the extent of decay and a better option than removing additional tooth surfaces which will compromise the tooth in the long run.

A four surface anterior composite resin is the least expensive effective treatment.

Therefore, your office performed a medically necessary procedure which was the most appropriate cost – effective treatment at a cost savings to the state of \$119 per procedure. The service is covered under the Early Periodic Screening, Diagnosis and Treatment provision. The Early and Periodic Screening, Diagnosis, and Treatment (EPSDT) program is a component of the Medicaid program that is

designed specifically for children under the age of 21. Since its inception in 1967, the purpose of the EPSDT program is to ascertain, as early as possible, the conditions that can affect children and to provide continuing follow up and treatment so that detrimental conditions do not go untreated. The EPSDT protocol follows the standards of pediatric care in order to meet the special physical, emotional and developmental needs of children enrolled in the Connecticut Dental Health Partnership (CTDHP). EPSDT offers a very important way to ensure that young children receive appropriate health, mental health and developmental services.

The treatment component of EPSDT is broadly defined. Federal law states that treatment must include any necessary health care, diagnostic services, treatment, and other measures that fall within the federal definition of medical assistance (as described in Section 1905(a) of the Social Security Act that are needed to correct or ameliorate defects and physical and mental illnesses and conditions discovered by the screening services). EPSDT is designed to help ensure access to needed services, including assistance in scheduling appointments and transportation coordination assistance to keep appointments. As described in federal program rules: The EPSDT program consists of two, mutually supportive, operational components.”

Every dentist should confirm with their individual state Medicaid Program on this issue. Typically, the AAPD recommends that D2390 resin-based composite crown, anterior be used to report a strip crown.

But in this case, CT HUSKY Medicaid testified on behalf of the dentist and Medicaid refunded the entire amount for 150 reported procedures.

If you have questions please contact Mary Essling Dental Benefits Director at messling@aapd.org

Oral Clinical Exam Review

AUGUST 17, 2017

Westin St Francis on Union Square
San Francisco, California

Preparing for the Oral Board Exam? Do you want to brush up on your oral test-taking skills? This course will provide you with the opportunity to participate in numerous mock examinations.

Drs. Fields and Casamassimo will focus on the area of the examination process as well as topical areas of the exam. Not only will they discuss how cases are designed and created, but also provide suggested readings to help you study.

Speakers

Henry Fields, D.D.S., M.S., M.S.D.
Paul Casamassimo, D.D.S., M.S.

Who Should Attend

Members preparing to take the ABPD's Oral Clinical Examination.

CE Credits

8 hours



Safe and Effective Sedation for the Pediatric Dental Patient

Westin Gaslamp Quarter
San Diego, California

OCTOBER 27 – 29, 2017

This course features the recognized leaders in the field, both in dental anesthesia as well as pediatric dentistry. You'll find didactic lectures, case studies, film clip sessions, panel discussions and hands-on breakouts with personalized attention. There will be dedicated forums to ask questions and talk about specific issues with course faculty, discuss techniques for effective communication with the patient and parent to address unusually challenging and complex situations. This course will offer opportunities to gain hands-on experience while learning airway techniques to rescue patients and will include breakout sessions with manikin practice with face masks, ambu bags and the insertion of nasal and oral airways; all in a personalized setting with real equipment and monitors.

Course Chair and Speaker

Stephen Wilson, D.M.D., M.A.,
Ph.D.

Course Vice-Chair and Speaker

Bobby Thikkurissy, D.D.S., M.S.

Speakers

Alan Milnes, D.D.S., Ph.D.
Cara Riley, D.M.D.

Who Should Attend

Any dentist who sedates children in their office and wants to be taught by the leaders in the field who wrote the Current AAPD-AAP Guidelines.

CE Hours

22 hours



AUGUST 18 – 20, 2017

Westin St Francis on Union Square
San Francisco, California

Comprehensive Review of Pediatric Dentistry

Taught by expert clinicians, the Comprehensive Review Course will provide attendees an extensive review of Pediatric Dentistry. The topics discussed in this course include Growth and Development, Assessment and Prevention, Oral Pathology, Care for Special Needs Patients, Restorative Dentistry and Materials, Trauma, Behavior Management and Pulp Therapy. Whether you're preparing for the ABPD examinations or just need a refresher, this course is an in-depth summary for all pediatric dentists.

Course Chair and Speaker

Amr Moursi, D.D.S., Ph.D.

Speakers

Catherine Flaitz, D.D.S., M.S.
Christina Carter, D.D.S., D.M.D.
Timothy Wright, D.D.S., M.S.

Who Should Attend

Any dentist treating children; whether you are preparing for the ABPD examinations or just need a refresher.

CE Credits

22 Hours



Westin Gaslamp Quarter
San Diego, California

OCTOBER 27 – 28, 2017

Dental Assistant Sedation Course Your Role in the Safe Sedation of Children

This one-and-a-half-day course is specially designed for the pediatric dental assistant to enhance their knowledge and understanding of sedation emergencies and other emergent medical conditions in the office. An introduction to oral sedatives and using nitrous oxide/oxygen sedation will be included. Participants will learn how to organize and prepare the office for an organized response to a medical emergency and how to assist in the management of medical and sedation emergencies.

Recently added is a four-hour workshop on Saturday morning that allows hands-on training for the dental assistant. Participants will rotate through multiple stations to include airway management; airway equipment; papoose board and monitor placement.

Course Chair and Speaker

Bobby Thikkurissy, D.D.S., M.S.

Speakers

Alan Milnes, D.D.S., Ph.D.
Cara Riley D.M.D.
Stephen Wilson, D.M.D.,
M.A., Ph.D.

Who Should Attend

Those on the dental team involved with the sedation of children in their office.

CE Hours

11 hours

To register, visit www.aapd.org/events

2017 Joint Academic Day

Over 165 educators involved in predoctoral and postdoctoral pediatric dental education came together for the Annual Joint Academic Day. Dr. Amr Moursi, Trustee-at-Large for Academic Affairs welcomed everyone and introduced the morning program. Lori Mihalich-Levin a partner with Dentons presented a lecture titled *Medicare GME 101: A Refresher and Hot Topics*; Dr. Renee Joskow, Chief Dental Officer with the Health Resources and Services Administration spoke about *HRSA Oral Health Updates: Investment in Education* and Shane Rogers, Chief of the Oral Health Branch at HRSA and Thomas Vallin, Project Office from the Bureau of Health Workforce at HRSA discussed *HRSA Update: Dental Training and Workforce Grants*. Rounding out the morning were Dr. Matt Grady and Nick Hussong from the ADA Department of Testing Services who provided an update and answered questions on the Advanced Dental Admission Test (ADAT).

Participants that registered for the Annual Sessions may access the Joint Academic Day presentations at <http://www.eventscribe.com/2017/AAPD/>.

Following lunch sponsored by Proctor and Gamble, the Society of Predoctoral Program Directors and the Society of Postdoctoral Program Directors met and held programs designed to meet their specific needs.

Please contact AAPD Educational Affairs Manager Scott Dalhouse at sdalhouse@aapd.org for additional information or assistance with accessing the presentations.



Media Mix

For more information on how to submit your media coverage, please contact Public Relations Director Erika Hoeft at (312) 337-2169 or erika@aapd.org.



AAPD Spokesperson Featured in *Dental Economics*

Dr. Shari Kohn contributed an article to the May issue of the publication titled, “The psychology of millennials and student debt,” which can be accessed via this link: <http://www.dentaleconomics.com/articles/print/volume-107/issue-5/macroeconomics/the-psychology-of-millennials-and-student-debt.html>.

AAPD President Featured in *New York Times*

Dr. Jade Miller was interviewed by Rachel Rabkin Peachman of *The New York Times* for an April 5, 2017, article on the evolution of pediatric policies regarding gum chewing.

AAPD President Speaks to *CNN.com*

Dr. Jade Miller was interviewed by Susan Scutti of *CNN.com* for a story titled, “Are baby, wisdom teeth the next wave in stem cell treatment?”

According to the April 26, 2017, article: “American Academy of Pediatric Dentistry President Dr. Jade Miller explained that ‘it’s critical that the nerve tissue in that pulp tissue, the nerve supply and blood supply, still remain intact and alive.’ Typically, the best baby teeth to harvest are the upper front six or lower front six—incisors and cuspids, he said. For a child between 5 and 8 years of age, it’s best to extract the tooth when there’s about one-third of the root remaining, Miller said: ‘It really requires some planning, and so parents need to make this decision early on and be prepared and speak with their pediatric dentist about that.’”

<http://www.cnn.com/2017/04/26/health/dental-stem-cell-banking/index.html>

New Mouth Monster Hub Content

5 BITE-SIZED TIPS: HOW TO GET KIDS EXCITED ABOUT ORAL HEALTH

Most parents know that kids should brush twice a day for two minutes each time, but that can be easier said than done. It can be challenging to get children in the routine of brushing their teeth. Below are a few fun ideas to get your kids excited about brushing their teeth in order to keep those pesky Mouth Monsters away.

Start a routine and stick with it: It can be tempting to skip brushing your child’s teeth (or your own teeth) after a long day, or perhaps even when you are running late in the morning. However, the more consistent you are, the more likely they are to stick with the routine.

Make it fun with the Mouth Monsters: Tooth D.K., Ginger Bite-U’s and Tartar the Terrible present a fun way to talk to your kids about tooth decay and why brushing is important to keep the Mouth Monsters away. Download the Mouth Monster mini posters that you can hang up on the bathroom mirror as a reminder, and check out “Denty Land,” a fun and interactive game full of great tips for parents and kids.

Let little ones show off: Parents should supervise brushing until age 7 or 8 to make sure kids are doing a thorough job. In the early years, take advantage of little ones’ growing sense of independence and let them show YOU their tooth-brushing prowess before you help out. Check out this tip sheet with additional age-appropriate guidance.



Tooth-brushing tunes: Two minutes can seem like an eternity to a child. To help pass the time and make it fun, play one of their favorite songs on your phone, sing a song or even make up a song for two minutes.

Practice makes perfect: If your child has a favorite doll or stuffed animal, you could have them pretend to brush their doll’s teeth, too – good oral health is important for everyone!

LITTLE TEETH TRUTH: WHAT DO I NEED TO KNOW WHEN SELECTING MY CHILD'S PEDIATRIC DENTIST?

<http://mouthmonsters.mychildrensteeth.org/little-teeth-truth-what-do-i-need-to-know-when-selecting-my-childs-pediatric-dentist/>



Recent Press Releases

AAPD HONORS AWARD WINNERS

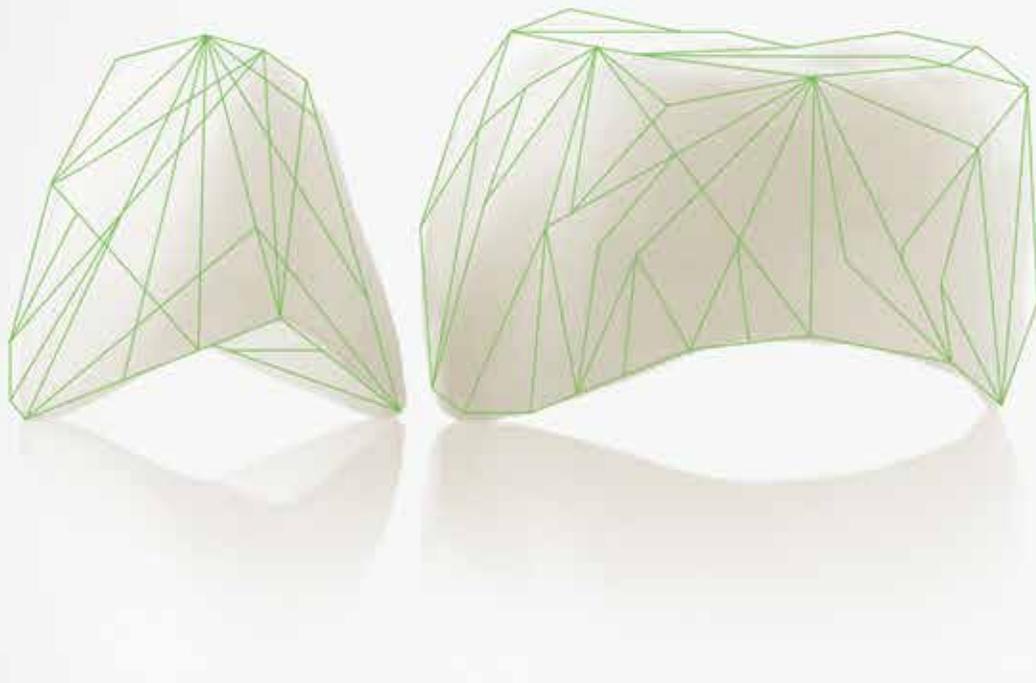
CHICAGO – May 28, 2017 — The American Academy of Pediatric Dentistry (AAPD), the leading authority on children's oral health, announced this year's winners of several prestigious awards during AAPD's record-breaking 2017 meeting in National Harbor, Md.

For full descriptions of each award and the recipients, visit http://www.aapd.org/aapd_honors_award_winners/.

AAPD NAMES NEW BOARD OFFICERS AND TRUSTEES AT AAPD 2017 IN NATIONAL HARBOR

CHICAGO (May 30, 2017) — The American Academy of Pediatric Dentistry (AAPD), the leading authority on children's oral health, inducted the new president and other officers and trustees for the new AAPD board of trustees in National Harbor, Md., on May 28, 2017.

For full descriptions of each Board Officer and Trustee, visit http://www.aapd.org/aapd_names_new_board_officers_and_trustees_at_aapd_2017_in_national_harbor/.



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Dr. Ned Savide
HSHC President

One of a Million

Dental Home Day is the highlight of the year for Healthy Smiles, Healthy Children. Thanks to the convergence of children, pediatric dentists and great host clinics, along with support from Sunstar Americas, it's one of the best places to see member generosity in action.

This year's event during AAPD 2017 was just as stellar as previous years, and it gave me the chance as HSHC President to mingle with patients, parents and volunteers in a whole new way.

One of my personal highlights was the time I spent with Kahla. She was one of the 150 children who participated in the day's activities. Including patients screened and scheduled before the event, this year's Dental Home Day connected 200 children to the dental care they need.

Connecting children to the dental care they need is at the core of what we do at Healthy Smiles, Healthy Children. In fact, including the grants we approved in May, we've now made some \$4.5 million in grants and commitments to organizations in 32 states and the District of Columbia. All told, our HSHC grantees have helped more than 320,000 children since 2010.

That got us thinking: Why not go bigger?

Someone suggested one million kids. Since we started supporting initiatives for underserved children, we've expanded each year, issuing one-year \$20,000 grants and five-year \$375,000 grants. But a million children? A million children like Kahla? It came down to a question of, "Why not?"

At our May meeting, the HSHC board of trustees approved a strategic plan that set a goal that our grantees will reach the one million child mark by June 2022.

Reaching that goal will require a new approach, but since my friend and Immediate Past HSHC President Dr. Beverly Largent led the charge to put the Foundation on our children-first course nine years ago, AAPD members have responded to every challenge. In fact, thanks to you, the \$4.5 million in grants made since 2010 is more pure philanthropy (grants to others) generated by Healthy Smiles, Healthy Children, than any dental association foundation during the same period.

The HSHC board also adjusted our mission, recognizing that the Foundation now is positioned to help *all* children, not limiting our attention to the underserved. Yes, our emphasis remains on the underserved, however, we will explore education and collaboration opportunities that advance the oral health of all children.

To reach our million-child goal, the HSHC board is investing in our capacity for outreach and awareness. We know we need to do more to promote our efforts in a way that will increase awareness among our colleagues while we build bridges into the communities helped by our grantees.

We know this is ambitious, but we also know we can do it. With your help, and thanks to a growing effort to generate support for Healthy Smiles, Healthy Children, from outside of the AAPD membership and beyond the dental field, we can make Kahla one of a million children helped by HSHC and our grantees – all thanks to you.

Dr. Ned Savide
HSHC President

Dr. Savide, AAPD Past President (2005), is a retired pediatric dentist residing in suburban Chicago.

dental home day

Every Child Deserves a Dental Home



Oral health went hand-in-hand with happy smiles at the 5th Annual Dental Home Day. Pediatric dentists from around the country welcomed more than 80 children and their families to their new Dental Home at Children's National Health System in Washington, D.C.

The children, many from underserved communities in the district, received free check-ups, cleanings, treatment and oral health education. They also played fun games with the dentists, enjoyed a relaxing story time and got to meet Dr. Bear.

Dental Home Day is the first day in a full year of free dental care for the participating children thanks to a Healthy Smiles, Healthy Children Access to Care Grant to Children's National Health System made possible by Sunstar Americas, Inc. Special thanks to Sunstar for supporting all five HSHC Dental Home Days!

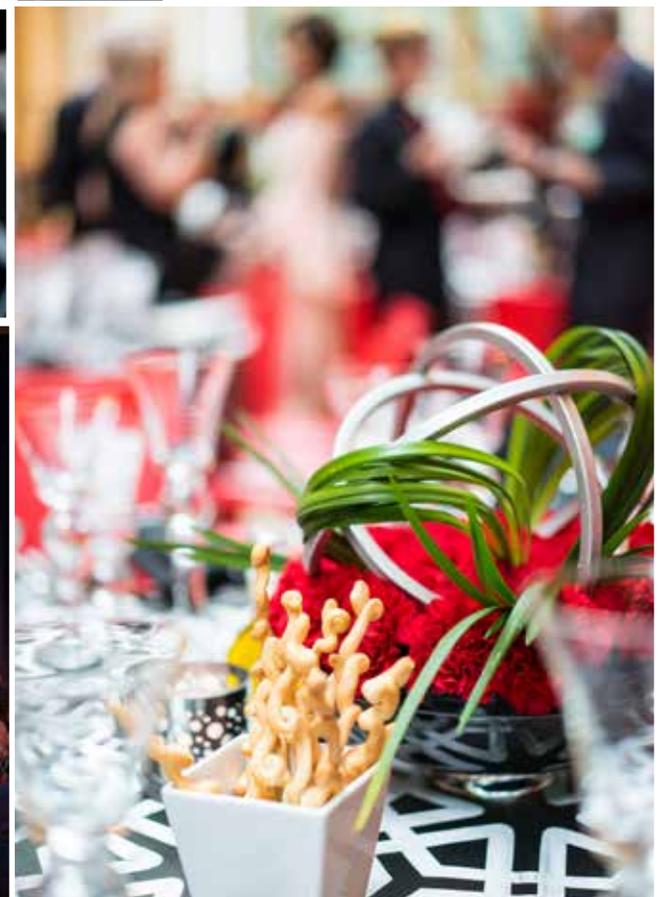
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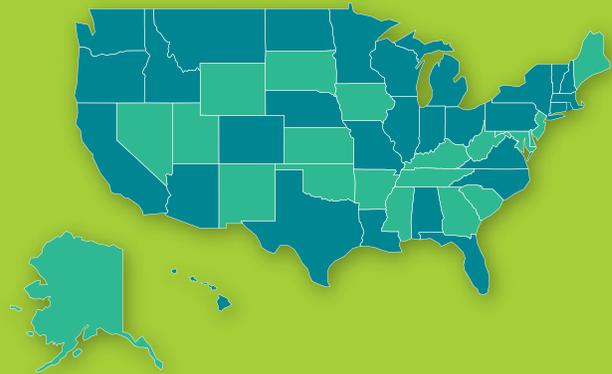
\$4 MILLION

in grants to dental professionals
providing dental services for

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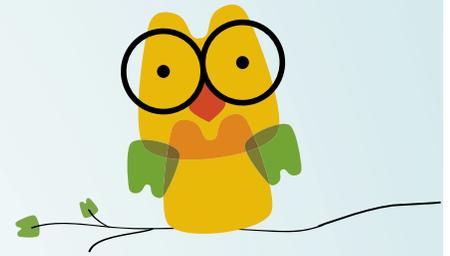
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MY DEFINING MOMENT:

“When I was little, I was an anxious patient. Every time I saw my dentist, he would greet me with a big smile and try to make me laugh. I don’t remember all the details of the office or the visits, but what I do remember is that he was a happy person and my experience at the dentist was positive. That’s why my goal as a pediatric dentist is to give my patients a positive experience.

The administrative support I receive from PDS allows me to do that. I feel secure with my role as a clinician because I have the support of a team that expands beyond my office walls. Plus, it’s very rewarding when my patients that relocate tell me they looked for a My Kid’s Dentist® in their new neighborhood. ”

Dr. Kelly Kim

Supported Pediatric Owner Dentist
Murrieta, California



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Before Dental School

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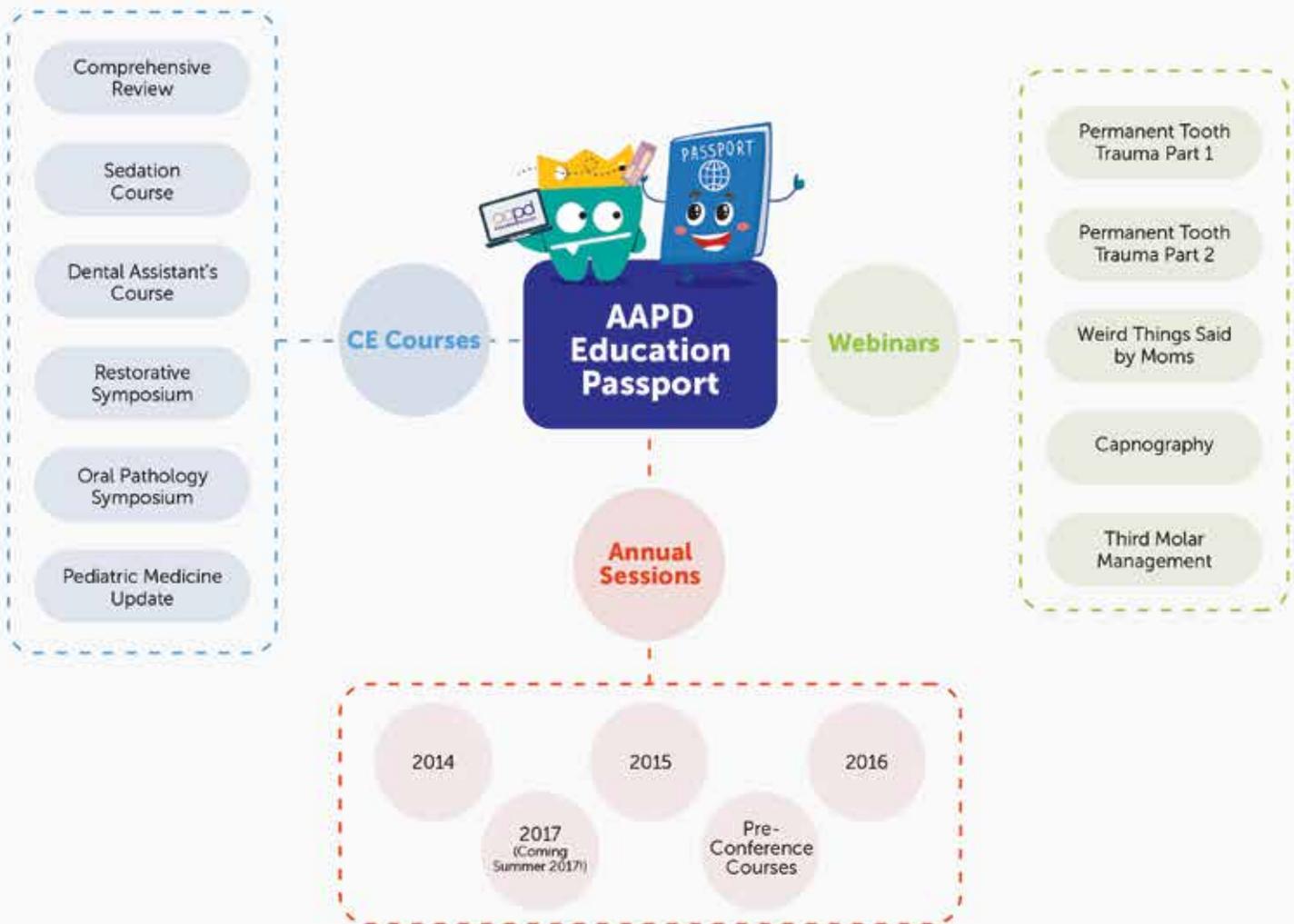
Recorded AAPD CE courses to view at your convenience.

www.aapd.org



What is the Education Passport?

View presentations. Listen to presenters. Earn CE.



How To Prevent Your Pediatric Dental Assistants From DESTROYING Your Practice

What happens when tired, bored, unmotivated PDAs come to work? They destroy your profits and discourage patients from coming back. And when that's done, their joyless cloud covers the rest of the staff.

There is a place where this poison is counteracted before it can infect your practice. It is where the best, the happiest, and the most competent Pediatric Dental Assistants gather to learn how to be successful and get the best possible results for their dental practices.

The 3rd Annual

Pediatric Dental Assistants Association Conference

October 6th-7th, 2017

Mark your calendars and register at www.PDAA2017.org

At the PDAA Annual Conference, PDAs from across the nation have a chance to connect with each other, get excited about their careers, get motivated and grow as part of a bigger community of high performing PDAs.

Our line up of exceptional speakers, activities, and events will help your PDA gain insights, knowledge, and opportunities to increase the value of their work to your practice and contribute to greater success for you.

HEAR FROM:

**RHEA HAUGSETH,
DMD**

*Behavior Guidance For All Ages:
Patients and Parents*

**SHELLY VON SHORT,
RDH, MS, PHD.**

*5 Tips for Sustainable Pediatric
Dental Practice Success*

**CARMINA FERNANDEZ,
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The Pediatric Dental Assistants Association is an ADA CERP Recognized Provider. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. The Pediatric Dental Assistants Association designates this activity for continuing education credits.

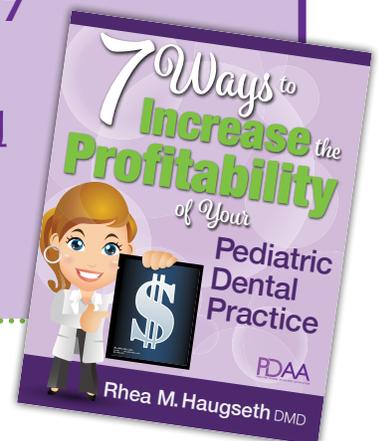
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PEDIATRIC DENTAL ASSISTANTS ASSOCIATION

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Visit www.PDAA2017.org

BONUS GIFT: Register your PDAs and receive our special report: *7 Ways to Increase the Profitability of Your Pediatric Dental Practice* where you will learn tips, marketing advice, and simple changes that can make a big difference in your bottom line.

ABOUT THE PDAA: The mission of the Pediatric Dental Assistants Association is to help PDAs reach their full potential as professionals, helping children and supporting their dental practice. It is the only place where the professional status of pediatric dental assistants and their contribution to the field of dentistry is recognized. For more information, visit thePDAA.org.



Opportunities

For information regarding placing a listing in *PDT* or Pediatric Dentistry please visit the AAPD Career Center at <http://jobs.aapd.org> or call (312) 337-2169

SEEKING PEDIATRIC DENTIST

ARIZONA—COTTONWOOD. Every Kid's Dentist (EKD) has a phenomenal opportunity for a pediatric dentist to work in Cottonwood, Arizona located in beautiful Northern Arizona. Cottonwood, located 100 miles north of Phoenix, is loaded with outdoor activities that will make you feel like a kid again! As a pediatric dentist practicing at EKD you'll have the opportunity to focus 100% of your time on pediatric dentistry and patient care; likely the reasons you chose pediatric dentistry as a profession rather than dealing with the practice management side of things. Pediatric dentists are supported with trained assistants along with industry-leading tools, technology and safety equipment. EKD accepts nearly all PPO and HMO plans and we only partner with residency-trained pediatric dentists. Compensation includes a guaranteed daily draw or a percent of adjusted production whichever is higher. If patient care and the relationships you create is your passion, then practicing at EKD is likely just the place you are looking for. Contact Ed at 949-842-7936 or e-mail loona@pacden.com. D.D.S./D.M.D. from an accredited University and an active State Dental Board license are required. Oral Sedation license required.

ARIZONA—GLENDALE. Busy pediatric dental practice in the Phoenix area looking to take on part time or full time associate, with a buy-in in the near future. We need a caring, compassionate, and outgoing pediatric dentist. Position comes with health insurance. Our practice was built 5 years ago with state-of-the-art equipment. We are rapidly growing. We have two dental anesthesiologists who come to our office on a regular basis. We have hospital privileges at 2 local hospitals and treat a variety of patients in the Phoenix area. If you are interested, please email your C.V. to: SolomonAz@aol.com. Board Eligible or Certified Pediatric Dentist preferred.

ARIZONA—GOODYEAR. Great opportunity for friendly quality oriented pediatric dentist in a fast growing suburban community of Phoenix (City of Surprise, Goodyear & Avondale, Buckeye). This is a single doctor private practices. We provide all levels of pediatric dentistry: N2O, conscious sedation, IV sedation with in office Anesthesia Team, including Phoenix Children Hospital Privileges. Currently we have part time 2-3 days per week position with an opportunity for full time. We offer: Clinical autonomy to diagnose and treat patients; Comprehensive administrative support; Comprehensive compensation (minimum guarantee & percentage base) and benefits packages including 401K, Health and Vision Insurance. Primary focus: Provide exceptional dental care; Educate patients regarding their comprehensive treatment options; Maintain an environment where patients understand their health is our top priority. D.D.S. or D.M.D. from an accredited school. Certificate form an Accredited Pediatric Residency Program. Board Eligible or Board Certified. Dedication to integrity and achieving the highest standards of ethical

patient care. To learn more about this opportunity, please contact Judy Bower at Palm Valley Pediatric Dentistry, email: odolghier@gmail.com. Website: <http://pvpd.com/>.

ARIZONA—PEORIA. Phoenix's premier state-of-the-art multi-facility pediatric dental group practice located throughout the rapidly growing West Valley has an incredible opportunity for a FT/PT certified pediatric dentist. Offering a comprehensive compensation package, including malpractice, health, vacation, CE, retirement, and opportunity for partnership. Extremely competitive starting salary with incentives based on experience and ongoing production. Be part of our diverse team, providing all forms of sedation and hospital-based care for our community's children. Two part-time and one full-time anesthesiologist on staff, to enhance our overall quality of care. Take a peek at our award winning website www.wvdp.com and contact Terry Barnes at Terry@wvdp.com for more information on this incredible opportunity.

ARIZONA—PHOENIX. Every Kid's Dentist has three (3) excellent opportunities for a pediatric dentist to work full time throughout Phoenix, Arizona. Offices with current openings are located in Laveen, Peoria and Surprise. As a pediatric dentist practicing at Every Kid's Dentist you'll have the opportunity to focus 100% of your time on pediatric dentistry and patient care; likely the reasons you chose pediatric dentistry as a profession rather than dealing with the practice management side of things. Pediatric dentists are supported with trained assistants along with industry-leading tools, technology and safety equipment. Every Kid's Dentist accepts nearly all PPO and HMO plans and we only partner with residency-trained pediatric dentists. Compensation includes a guaranteed daily draw or a percent of adjusted production along with comprehensive benefits. If patient care and the relationships you create is your passion, then practicing at Every Kid's Dentist is likely just the place you are looking for. Contact Ed at 949-842-7936 or e-mail loona@pacden.com. D.D.S./D.M.D. from an accredited University and an active State Dental Board license required. Oral Sedation license required.

ARIZONA—PHOENIX. Smiles For Kids Dentistry (www.smilesforkidsdentistry.com) is a privately owned small group practice that has become a true dental 'home' to over 50,000 patients with over a 98% patient satisfaction score! We are excited to announce that we have recently acquired two children's offices in Phoenix and are now looking to hire 1-2 Pediatric Specialists to add to our services. For the past 10 years, these children's offices have been referring out all sedation cases and we are now looking to add specialists who can perform this work in house. An incredible opportunity to work with an established and growing children's office, with exceptional staff and loyal patients! Our full-time associates typically work 4 to 4.5 days on average per week with a mix of in-office patient care and a 1-2 days per week doing sedation cases. First year associates typically earn compensation between \$200k-\$350k based on both a base salary and production related compensation bonuses. Part time positions available as well for those

looking to work anywhere between 2-3 days per week. Additional benefits include company paid health care costs, relocation expenses/signing bonus, vacation time, liability insurance coverage, and continuing education allotments. Interested candidates can send their resume/C.V. to Smilesnm@yahoo.com or can call Jim Tasker directly at 303-815-0735 for more information. For pictures of our clinic & to see what others are saying about us, you can visit our website at www.smilesforkidsdentistry.com. Pediatric Specialists who have completed a 2-3 year residency, new residency graduates encouraged to apply!

ARIZONA—TUCSON. Every Kid's Dentist has an excellent opportunity for a pediatric dentist to work full time in Tucson, Arizona. As a pediatric dentist practicing at Every Kid's Dentist you'll have the opportunity to focus 100% of your time on pediatric dentistry and patient care; likely the reasons you chose pediatric dentistry as a profession rather than dealing with the practice management side of things. Pediatric dentists are supported with trained assistants along with industry-leading tools, technology and safety equipment. Every Kid's Dentist accepts nearly all PPO and HMO plans and we only partner with residency-trained pediatric dentists. Compensation includes a guaranteed daily draw or a percent of adjusted production along with comprehensive benefits. If patient care and the relationships you create is your passion, then practicing at Every Kid's Dentist is likely just the place you are looking for. Contact Ed at 949-842-7936 or e-mail loona@pacden.com. D.D.S./D.M.D. from an accredited University and an active State Dental Board license required. Oral Sedation license required.

CALIFORNIA—ESCONDIDO. My Kid's Dentist has excellent opportunities for a pediatric dentist to work throughout beautiful San Diego County including Chula Vista, Escondido and Pacific Highlands. As a pediatric dentist practicing at My Kid's Dentist you'll have the opportunity to focus 100% of your time on pediatric dentistry and patient care; likely the reasons you chose pediatric dentistry as a profession rather than dealing with the practice management side of things. Pediatric dentists are supported with trained assistants along with industry-leading tools, technology and safety equipment. My Kid's Dentist accepts nearly all PPO and HMO plans and we only partner with residency-trained pediatric dentists. Compensation includes a guaranteed daily draw or a percent of adjusted production along with comprehensive benefits. If patient care and the relationships you create is your passion, then practicing at My Kid's Dentist is likely just the place you are looking for. Contact Ed at 949-842-7936 or e-mail loona@pacden.com. D.D.S./D.M.D. from an accredited University and an active State Dental Board license required. Oral Sedation license required

CALIFORNIA—SAN DIEGO. Great opportunity for pediatric dentists in the San Diego County area. Join our team and be a part of something as extraordinary as the children you treat. With five locations, we are looking for someone compatible who is personable, enthusiastic, caring and someone who loves what he/she does. Currently, we're seeking

both part-time and full time positions. For more information on our practice, please feel free to check out our website www.thesuperdentists.com and send your resumes to nicki@thesuperdentists.com or call 619-548-8772 for more information on the opportunity.

COLORADO—DENVER. Established, highly successful, state of the art pediatric dental practice is seeking an associate pediatric dentist with partnership for the right individual. You communicate well with patients, parents, and co-workers, are caring and compassionate, and highly motivated. We provide the highest quality of care while promoting a positive dental experience at every visit. We offer a full range of services including laser dentistry, hospital care, digital x-rays. We believe in a high level of patient and parent education. Located in a fast growing, family oriented neighborhood. Certification in Pediatric Dentistry. Board eligible/certified. One year post residency experience preferred. For more information, contact: debbie@awildsmile.com.

COLORADO—FORT COLLINS. We are looking for a full time pediatric dentist in the Fort Collins and Loveland area with opportunity leading to partnership. The candidate must be a self-motivated, present excellent leadership and communication skills. We give the autonomy to see your own patients, creating your own treatment plans with the anticipation you are building lifelong relationships with these kids and families. Additionally, we would like the candidate to be able to perform exams at four hygiene chairs and confidently manage two operative columns; we do utilize EDFAs to make this all possible. We offer an excellent salary, bonuses, sedation and hospital time available, 401K, and insurance. We are eager to bring in the right candidate who has compassion and enthusiasm to love our patients! If you feel you would be a great fit, please submit a resume and a snapshot about yourself to: dsanson@toothzone.com.

COLORADO—LITTLETON. full or part time pediatric dental associate for private practice is SW Denver Metro. For more information, contact: amaley0523@gmail.com.

CONNECTICUT—BRIDGEPORT. Pediatric dental office in Southern Fairfield County looking for a Pediatric Dentist. Candidate must be a caring individual with excellent technical and communication skills who can provide exceptional customer service. Candidate must value preventive dentistry as well as patient and parent education. Our office has state-of-the-art equipment including digital radiographs, computers and intraoral cameras. This is a Private Practice that is growing rapidly. Please email C.V. to merc123@optonline.net to be considered for this position. Flexible Days or Full-Time.

FLORIDA—ORLANDO. Please Inquire about Generous Sign-On Bonus for this Position! Looking for an opportunity with a successful and growing company? Sage Dental is comprised of 51 "full service" General and Multi-Specialty practices located throughout South and Central Florida! Sage Dental currently has opportunities for qualified General Dentists & Specialists given our continued expansion and excess demand for our services, we are presently seeking a Pediatric Dentist to join our family in our growing South and Central Florida offices. Sage Dental offers you: Excellent Earning Potential – Sage Dental operates more efficiently and we share the results with our doctors through a higher compensation model. Ability to Focus on Patient Care – By delegating all the management

and administrative stresses to us, our doctors can focus on providing the best patient care possible. State-of-the-Art Facilities – Our dentists enjoy working in state-of-the-art facilities with the latest dental technology and equipment. Quality of Life – Since you don't have to worry about insurance claims, payroll, staffing, accounting and marketing, you have the time to enjoy everything Florida life has to offer, including our many golf courses and beautiful beaches. If you are ready to take the next step in your career as a Specialist and want a position with excellent earning potential, Sage Dental has what you are looking for. Apply today! Contact: Nina Voelker or Bradford Cabibi - Doctor Recruitment. Email: nvoelker@mysagedental.com; bcabibi@mysagedental.com; careers@mysagedental.com. website: <http://www.mysagedental.com/>; https://www.appone.com/MainInfoReq.asp?R_ID=977494; <http://www.mysagedental.com/career-opportunities/> Phone: 561-288-1521 or 561-999-9650 Ext. 6146; Fax: 561-526-2576. Florida Dental License required.

FLORIDA—TAMPA. Fantastic opportunity for the right person!! Our expanding multi-specialty private group practice is offering an outstanding opportunity for a motivated, enthusiastic, and caring full time Pediatric Dentist to join our dynamic team in the beautiful Tampa Bay, Florida area. We offer state of the art treatment and facilities that provide unlimited potential for growth for the right motivated person. We currently have 4 locations with plans to grow and expand to more areas. Our full time Pediatric Dentist's base salary is \$200,000-250,000, depending on 4 day or 5 day work week preferred, and also based on experience. In addition, there is the opportunity to earn much more by production bonus, and potential for eventual equity ownership. The full time pediatric dental position is based on 8 hour work days (32-40) hour week (including OR time) and benefit package including: medical professional liability insurance, life and disability insurance; a 401(k) plan with employer match; 2 weeks paid vacation; continuing education allowance. Doctors at our offices enjoy traditional doctor-patient relationships while practicing in a fun, enthusiastic, progressive team environment that offers the opportunity to discuss clinical cases with peers and support for professional/group development and growth. If you are interested in considering this incredible full time Pediatric Dentistry opportunity – we would enjoy the opportunity to share with you our goals and values in greater detail and to learn more about you and your professional interests. For more information about the available position(s) with Kids Smiles Pediatric Dentistry, please contact Ernest McDowell, D.M.D. at dr.em@bluewavedentalgroup.com. Thank you for your consideration and we look forward to hearing from you! Current pediatric license with ability to practice/treat patients in Florida required.

GEORGIA. A respected and growing private pediatric / orthodontic dental practice in the Marietta suburb of Atlanta, GA is seeking a part-time or full-time associate. For the right candidate, this position may lead to an opportunity for ownership / partnership in the future. This practice is located in a thriving and supportive community and is known for exceptional patient care and superior customer service. Their dental team focuses strongly on patient and parent education and providing a full understanding of any treatment being provided to the child. The staff is multi-skilled and motivated. Applicants must be compassionate, ethical, and excel in interpersonal and social skills. New graduates are encouraged to apply. Please send C.V. to zachrocco2006@gmail.com. Requirements: Pediatric Dental Certificate; AAPD Board Eligible/Certified.

GEORGIA—ATLANTA / SOUTH CAROLINA—COLUMBIA. Pediatric Dentist career opportunities in Georgia (Metro-Atlanta), South Carolina (Columbia/Charleston), Metro DC, Maryland and Virginia. Generous Signing Bonuses Offered for Select Locations. Enjoy the dental career you love, with the freedom to live the life you've been working towards, while working in a doctor owned practice setting. Our network of offices provide all levels of care including oral sedation, IV sedation, and general anesthesia at hospitals. Please contact: Ryan Murdock: #678-794-9440; email: ryan.murdock@SmilesForLifeNetwork.com; Website: www.SmilesforLifenetwork.com. Requirements: D.D.S. or D.M.D. Degree; Pediatric certificate and/or license for Pediatric opportunities; Active dental license or ability to obtain dental license in preferred state of employment.

GEORGIA. Growing specialty office is currently interviewing for a full time Associate Pediatric Dentist with future partnership possibility. This is a great opportunity to practice in a non-corporate, fun and privately owned office. We believe in a high level of patient and parent education and making sure that children have an excellent dental experience at each visit. Our office is upscale and modern with a team of happy, motivated, multi-skilled staff. Candidate must have excellent communication skills, be enthusiastic and motivated. Excellent benefits, guaranteed compensation with bonus incentive and sign-on bonus are offered. Please visit our website at www.niadentistry.com. For more information about this position please contact Dr. Azi Nia at Dr.Nia@niadentistry.com.

GEORGIA. Growing specialty office is currently interviewing for a full time Associate Pediatric Dentist with future partnership possibility. This is a great opportunity to practice in a non-corporate, fun and privately owned office. We believe in a high level of patient and parent education and making sure that children have an excellent dental experience at each visit. Our office is upscale and modern with a team of happy, motivated, multi-skilled staff. Candidate must have excellent communication skills, be enthusiastic and motivated. Excellent benefits, guaranteed compensation with bonus incentive and sign-on bonus are offered. Please visit our website at www.niadentistry.com. For more information about this position please contact Dr. Azi Nia at Dr.Nia@niadentistry.com.

ILLINOIS—ELGIN. Our brand new large practice has immediate opportunities for pediatric dentists with certification in pediatric dentistry and those who are board certified pediatric dentists. New graduates are welcome. Our beautiful practice is located in Elgin, IL which has a booming growth of patients. We are flexible with hours and provide a competitive compensation. Please send your C.V. to info@kidsfirstpd.com.

ILLINOIS—NAPERVILLE. Fantastic Future Now! Career for a Pediatric Dentist in a multi-specialty dental practice! Our large multi-specialty Practice has immediate opportunities for Pediatric Dentists with Certificates in Pediatric Dentistry and those that are Board Certified Pediatric Dentists. The Pediatric Dentist will provide dental care for infants, children, and adolescence. The Pediatric Dentist should be comfortable working with young patients and enjoy providing excellent patient care to children in a loving and comforting way. The parents in our practice are equally important and must have a full understanding of the treatment being provided to their child. Why Chose A Multi-Specialty Practice? For many reasons, including these: Our Specialty

Team includes the finest specialists in the industry, including faculty from previous dental educational centers. Our commitment to developing the strengths and abilities of our Specialists and providing high quality of care and safety to our patients is our standard. Our Multi-Specialty Practice is located in beautiful downtown Naperville, which has a large and diverse pediatric patient population, including special needs children. We are located about 40 minutes from Chicago. We are looking for both part and full time or 2 to 4 weekdays and at least 2 Saturdays per month. Certificate in Pediatric Dentistry. For more information, contact: arietw@pedocenters.org. Board Certified Pediatric Dentist is a plus!

MARYLAND—CALIFORNIA. We are looking for an associate dentist for our busy, growing pediatric dental office. State of the art facility with new chairs and equipment. highly trained staff. Excellent management and marketing support. Paid continuing education and other benefits. We are seeking an associate who can make a long term commitment and complement the current solo pediatric dentist. Our office is located in a rapidly growing area with influx of many young families. We are 2 hours from D.C., Northern Virginia with a good school system. Perfect place to practice pediatric dentistry and raise a family. Sedation and OR at two nearby hospitals. Sound like a job you'd enjoy? We would appreciate talking to compassionate dentist with great work ethics and similar mindsets. Equal Opportunity Employer. For more information, visit our website www.smilecastle.com. Please contact Carlie at info@smilecastle.com or 240-349-5000 to discuss this opportunity. Must have a D.D.S./D.M.D. from an accredited dental school. Must be licensed to practice in Maryland. Must have completed the postgraduate residency in Pediatric Dentistry.

MARYLAND—EASTERN SHORE. A fun-loving pediatric dental office is seeking an energetic dentist to positively impact the lives of our patients, and join our incredible team! We are looking for a caring and experienced pediatric dentist with excellent communication skills who can provide extraordinary care to our patients. Compensation package consisting of a two (2) year contract totaling \$600,000, signing bonus, performance based bonuses and full benefits! Looking for a place to call your own? Partnership opportunities are available to applicants who exceed expectations and prove to be dedicated and invested in the growth and success of the practice. For more information, contact: management@letssmile.com.

MASSACHUSETTS—WORCESTER. We are a well-established, private practice with lots of great families and good staff. We are looking for an full-time or part-time associate interested in a great career opportunity. Benefits available. Please email your resume to pedsjob366@gmail.com or call 203-915-6328.

MASSACHUSETTS—WORCESTER. Our pediatric dental office is growing and looking for an energetic, personable, and skilled pediatric dentist to join our team as an associate for 2-3 days a week. We are a well-established four doctor practice with a vision of providing excellent, comprehensive pediatric dental and orthodontic care with exceptional customer service. Our newly renovated modern office is outfitted with new equipment including digital radiography and is located in a professional medical office building in central Massachusetts. We offer a competitive salary and benefits package. Candidates must be warm, caring and possess

superior communication and people skills. If you would like to join our team of talented and caring professionals please provide a C.V., photo and cover letter describing your interests to: drdan01@gmail.com.

MINNESOTA—MARSHALL. Seeking an Associate Pediatric Dentist willing to relocate and join a small group dental practice. The office is a high tech gem! This position is located in Southern Minnesota, in a newer office constructed in 2012. Our city of approximately 15,000 is a regional hub. This makes it a great location for pediatric referrals, both in house and from outside practices. The community has great industry and a University. The quality of the people, the community and practice growth far exceed the flat nature of our prairie. If you want to grow as an Associate with a practice and you care about people, their community and their region, you may have a home with Smile Designers, Marshall, Minnesota. Our group practice facility rivals any in the region. The office was developed and opened by an owner with over twenty-five years experience invested in Southwest Minnesota. This stand alone office space consists of ten treatment rooms, including a surgical suite. It is fully digital and paperless, with state-of-the-art technology including Cerec, Galileos CBCT, Schick 33 intra oral sensors, intra oral cameras, iTero Element scanner, soft tissue laser, plus more. D.D.S. / D.M.D. from accredited US pediatric program and MN license or Eligible. For more information, contact: hightechgem@gmail.com.

MISSOURI—SAINT PETERS. Outstanding pediatric opportunity! Family Dental Services in St. Peters, Missouri is a general and multi-specialty group practice located just Northwest of St. Louis. This office has been privately owned by the Dentist-Owners and has provided pediatric specialty care to the community since 1968. Our staff includes General Dentists, Oral Surgeon, and Orthodontist. An interested candidate can look forward to guaranteed compensation of \$17,000/month full time, production based bonus compensation, very experienced pediatric assistants, excellent Medical insurance, 401(k) Retirement program, and paid term Life Insurance while offering in office collaboration and support. Doctors in this group are compensated based on production and not Collection. Interested applicants are invited to contact our administrator for further information and interview possibilities. Contact Anna-Marie at 636-757-1803 or email fds-stp@att.net. Incredible chance to work in an established office peds. area, with a large patient base waiting for a pediatric specialist to see the young patients. This set-up allows the dentist to see patients without all the headaches of overhead, staff issues, payroll etc. Take the time to follow up on this and you will see a successful practice that's been around since 1968. Website: www.familydentalservices.net.

NEBRASKA—SCOTTSBLUFF. My name is Matthew Henry. My partner, Luke Milmont, and I are looking for someone great to join our practice in Scottsbluff, NE. Our new building will be completed soon and will be a dream practice as far as space, entertainment, technology, etc. A future buy-in opportunity is definitely available for the right person if desired. We feel as though ownership is often key to continued success and satisfaction. Benefits will include paid major holidays and 2 work weeks of paid vacation, 230k salary, as well as marketing/CE allowance (loan repayment from the state is also available). We have the patient base and are looking to expand the number of days we are open. Scottsbluff is a great and growing small town with daily flights to major airports for those quick weekend getaways!

Feel free to call us for more info! Please send C.V and cover to Matt@saptron.com or call 970-682-8504. Must have a U.S. Pediatric Dentistry specialty certificate.

NEVADA—LAS VEGAS. Well-established yet growing, 2 locations, pediatric dental practice in Las Vegas seeking a pediatric dentist to meet the demands of our busy practices. We offer excellent competitive compensation and benefits. Great opportunity to join a state of the practice with possibility for future partnership. ABPD certified or eligible. For more information, contact: msinadds@aol.com.

NEW HAMPSHIRE—GILFORD. Our busy and continually growing state-of-the-art pediatric practice seeks motivated and compassionate pediatric dental associate to grow with our high demand of patients. Our Gilford practice is located in the heart of the Lakes Region, our Plymouth practice is centrally located in the White Mountain Region and our Littleton practice in the North Country. These locations are ideal for someone looking for it all! Lake and Mountain living with convenient access to Boston and the Seacoast. Come join a highly trained compassionate and enthusiastic dental team that parents and patients love! All of our practices offer advanced technology, top notch equipment and office décor our patients can't stop talking about! This practice is without a doubt one-of-a-kind! We offer generous pay and a flexible schedule. For more information about this position e-mail drkennell@childrensdentistnh.com.

NEW JERSEY—CHERRY HILL. Are you looking for the perfect opportunity to fulfill your career and life goals? If you are an enthusiastic, hard working, passionate about your work, kind of Pediatric Dentist, who performs high quality dentistry and wants to maintain a great life/work balance; if you are someone who is looking for a great place to live and a great place to work; if you take pride in your work and would like to be well compensated, as well as be recognized in the community for your efforts—THIS IS IT. Located just outside Philadelphia, our practice has been in continuous existence for more than half a century. We serve a diverse population with healthcare needs that are balanced between routine Pediatric Dental care as well as those requiring Oral Rehabilitation under Gen Anesthesia. Guaranteed base salary plus collections as well as great benefits. Contact us at kidsdm1@gmail.com. Full time or Part Time considered.

NEW JERSEY—HILLSBOROUGH. Our office is looking for a pediatric dentist P/T leading to F/T opportunity in future. Modern, paperless & digital office with supportive staff seeks a caring, ethical & proficient Pediatric Dentist looking to provide quality dental care to patients. IV sedation is done in office approx 1-2 days/month in conjunction with a highly skilled Dental Anesthesiologist. One day/week to start and one or two Saturdays a month. This is a great opportunity for anyone living in Hunterdon, Mercer, Middlesex, Bergen or Somerset county. Approx One hour commute from NYC. Please send C.V. to dramy@hpdentistry.com. We look forward to hearing from you! Graduated from a Pediatric Dental Program; NJ license and CDS; Board Certified or Board Eligible; DEA and NPI #.

NEW JERSEY—TOMS RIVER. State of the art, well established, fee for service pediatric dental practice seeking a pediatric dentist to join our team. This is an excellent opportunity for a highly skilled, personable, motivated practitioner who is interested in a lucrative and rewarding future. We are seeking an associate to complement our practice. Part-time

or Full-time available. Please e-mail C.V. to info@oceanpediatricdental.com. Requirements: licensed pediatric dentist; ideally board certified; NJ license; Specialty permit; Board certified (ideally).

NEW MEXICO—FARMINGTON. Animas Pediatric Dental Group is looking for the next great team member. Our practice is well loved and is busy and thriving. You will be amazed at the staff, patients and facility—all are top notch! Farmington, NM is located in the “Four Corners” region and is the retail hub for several surrounding small cities (Durango, CO) and a Native American reservation. If you love the outdoors (mountain biking, river rafting, skiing) and a small town feel then this opportunity is perfect for you. Starting salary \$225K in addition to partnership opportunities available for the right candidate. Please email resume, C.V., and a photo for consideration to: cdavidson@toothzone.com. New or recent graduates welcome.

NEW YORK—CLIFTON PARK. Are you interested in serving patients with unsurpassed clinical excellence? Come explore a truly unique pediatric practice where we routinely surprise patients and their parents by doing ordinary tasks extraordinarily well each and every time. We treat each child and family with respect and strive to serve all children of the Capital District including the least privileged of our society. Our office exemplifies what can be achieved by a team of people inspired to be collectively more than the sum of our parts. We seek an extraordinary associate to join our team. We offer an unmatched benefit package including a four day work week, 1,500.00 per day, 401K, longevity bonus, continuing education allowance, reimbursement for board certification, PALS training, two weeks vacation, all fees associated with professional organizations and licensing, malpractice insurance, and full premium coverage on medical and dental insurance individual or family. Please contact Dr. McDonnell or Dr. McMahon at info@buildinghealthysmiles.com.

NEW YORK—CLIFTON PARK. Are you interested in serving patients with unsurpassed clinical excellence? Come explore a truly unique pediatric practice where we routinely surprise patients and their parents by doing ordinary tasks extraordinarily well each and every time. We treat each child and family with respect and strive to serve all children of the Capital District including the least privileged of our society. Our office exemplifies what can be achieved by a team of people inspired to be collectively more than the sum of our parts. We seek an extraordinary associate to join our team. We offer an unmatched benefit package including a four day work week, 1,500.00 per day, 401K, longevity bonus, continuing education allowance, reimbursement for board certification, PALS training, two weeks vacation, all fees associated with professional organizations and licensing, malpractice insurance, and full premium coverage on medical and dental insurance individual or family. Please contact Dr. McDonnell or Dr. McMahon at info@buildinghealthysmiles.com.

NEW YORK—COMMACK. An amazing opportunity for a Pediatric Dentist to work in state of Art Pediatric Dental Practices either full time or part time. Offices located in Commack, Medford, and Stony Brook NY. Days available include Monday-Saturday. Work full time or part time. All three offices looking for associates. Option to work as many days as availability allows. Looking for individual who possesses professional enthusiasm and excellent

clinical abilities to grow with our very busy offices equipped with digital xrays and centrally plumbed nitrous oxide. Very productive offices. Generous compensation packages. Immediate availability. Must graduate from accredited Pediatric Dental residency and licensed to practice in state of NY. For more information, contact: mikeioannou@hotmail.com.

NEW YORK—FAYETTEVILLE. Pediatric Dentistry and Orthodontics for All Ages, a progressive and well-established practice seeks a pediatric dentist due to rapid growth and expansion. Our goal: to detect developing problems early and focus on properly timed treatment to enhance each child's smile, bite and overall dental health. Our mission: to provide the highest quality in Pediatric Dental and Orthodontic treatment while making every experience enjoyable and fun for our patients. Our collegial group of pediatric dentists and orthodontist offers you a busy practice from the start and tremendous support from our exceptional clinical staff. There is excellent opportunity for Hospital Dentistry with a staff teaching position for a local hospital GPR program. We pride ourselves on offering “best practices” and provide care for individuals with special needs. The ideal candidate will have a high level of integrity and a passion for caring for children. Compensation is competitive and associates have typically earned between \$300-\$400K for a 4-day per week position, with some earning upwards of \$500K per year. The opportunity for partnership for a full-time associate is after two years of service. Benefits include a professionally managed pension and profit sharing plan and 401K, malpractice insurance coverage, and continuing education allowance. A portion of the moving

expenses will also be covered. New York offers reciprocal licensing for new resident of NY with a year of post-doctoral specialty training (NERB exam not required). Our practice is located in Fayetteville, New York, an affluent suburb of Syracuse where the cost of living is affordable, school districts are exceptional and there are a wide variety of local events and activities. The surrounding area offers scenic outdoor recreational activities including boating, world class fishing, skiing, hiking and golfing. It is a short drive to the wine country of the Finger Lake region and for those that enjoy the fine arts there is the theatre, symphony and museums. Syracuse has top tier college sports, a professional lacrosse, minor league baseball, football and hockey teams. Fayetteville is easily accessible to other big cities including New York City and Montreal (4 hrs), Boston (5 hrs), Philadelphia (3.5 hrs), and Niagara Falls/Buffalo (2.5 hrs). For more information, contact: quigs29@gmail.com.

NEW YORK—HOPEWELL JUNCTION. Full-time/Part-time Pediatric Dentist wanted for growing, state of the art, progressive Pediatric Dental office in the Hudson Valley of New York. We are seeking qualified Pediatric Dentist with exceptional communication and clinical skills. Paperless office, soft tissue lasers, orthodontics and in-house general anesthesia treatments. Can lead to partnership in near future. Please email resume to: ashley@valleypediatricdentistry.com. Requirements: Completion of an accredited Pediatric Dental Residency program. Dental license to practice in New York State.

NEW YORK—NEW YORK. Pediatric Dentist/Associate. Well established Pediatric/Ortho fee for



**Clinical Assistant/Associate Professor,
Department of Pediatric Dentistry
Position #34261**

The University of Missouri – Kansas City seeks to fill a 100% benefit eligible, full-time, Tenure, Tenure Track position at the Clinical Assistant/Associate Professor level in the Department of Pediatric Dentistry. The department is responsible for pre-doctoral education, research, patient care, and service. Specific responsibilities will concentrate on pre-doctoral classroom and clinical instruction. Preferred candidates should have a DMD/DDS degree, advanced training in Pediatric Dentistry and must be eligible for licensure in Missouri. Interviews of qualified candidates will begin immediately and continue until the position is filled.

UMKC is part of the University of Missouri, with excellent fringe benefits package www.umkc.edu. Applicants should submit a letter of interest, a CV, names and contact information for three references in one document online to: Dr. Pamela Overman, (overmanp@umkc.edu) Associate Dean for Academic Affairs, UMKC School of Dentistry. Equal Opportunity is and shall be provided for all employees and applicants for employment on the basis of their demonstrated ability and competence without discrimination on the basis of their race, color, religion, sex, sexual orientation, gender identity, gender expression, national origin, age, genetic information, disability status, protected veteran status or any other characteristic protected by law. All final candidates will be required to pass a criminal background check prior to beginning employment.

service practice upper east side Manhattan, New York City. Opportunity for Pediatric Dentist for 3-5 days per week. Applicant should be skilled and motivated. Hospital appointment a possibility. Send C.V. or resume to padapcdr@aol.com.

NEW YORK—STATEN ISLAND. Amazing opportunity for a full time/part time pediatric dental specialist. This well-established, busy, and still growing office is located in Staten Island, NY (minutes from NJ and Manhattan). The candidate must be highly motivated and treat patients with the highest quality, comprehensive care for the families in our practice. This state of the art facility has highly qualified support staff, and we are seeking a candidate that strives for clinical excellence and can be a team player. Position includes in office anesthesia cases, weekdays, and some Saturday workdays. Please send C.V. to dds4kidz@verizon.net. Start: ASAP. Requirements: NYS Dental License and Certified Pediatric Dental Specialist

NEW YORK—WATERTOWN. Great opportunity in beautiful Northern New York (Jefferson County) to join a thriving, highly successful, state of the art pediatric dental practice. Our single doctor practice is seeking an associate pediatric dentist with partnership opportunity for the right individual. We provide high quality of care while promoting a positive dental experience at every visit. We pride ourselves of having an excellent reputation in the area. This is a part time position (2-3 days a week) with expansion to full time after a few months. This job would be great for someone that lives in the area and would like to work two full days, including one full day in the O.R. Partnership will be offered to the right person. We offer many benefits and a great work environment, with a friendly and fun-loving team that patients and parents love! Hospital privileges are available and encouraged. Come work for pediatric dental practice, where you will be learning and growing as you work. Our doctor loves to teach and she is willing to guide you after residency. If you are able to communicate well with patients, parents and coworkers, are skilled, compassionate and personable and love to educate the parents and children, while making a difference in the community, we would love to meet you! New graduates are welcome to apply. For more information and details, please email your resume to: greatbeginningsdentistry@gmail.com (Attn. Rebecca) Certification in Pediatric Dentistry from an accredited residency program, Board Certified or Eligible. New graduates welcome!

OHIO—AKRON. Expanding Pediatric Dental practice in a suburb of Cleveland (Akron) is looking for an energetic compassionate Pediatric Dentist for a P/T or F/T position. Able to start immediately. State of the Art, fee for service, dedicated staff with great clientele. Apply in confidence Resume to Dr Vij at ruij1@hotmail.com. Look forward to discussing our future opportunity together!

OREGON—EUGENE. We are looking for a fun-loving and outgoing pediatric dentist to join our team. We have a great administrative staff that will handle the billing, HR, marketing and everything up to training your assistants in your style. Our goal is run an efficient clinic that allows our providers to do their craft without the heavy burdens of handling day-to-day management. We are looking for a provider that can handle producing \$150k per month, or more. Our office collects \$2.2mil+ each year are continuing to grow our patient base at 150—180 new patients a month. Though we are part of a group we are not "corporate". We run as a private practice with strong support for our doctors to be independant and to

become owners. About the Eugene/Springfield Area: The area wedged between the coast and mountains in the southern Willamette Valley. Skiing at Bend is just a couple hours away and a trip to the coast is only an hour drive. If you need a big city fix, Portland is an hour away. A 15 min commute from anywhere in town will lead you to numerous hiking trails. The Willamette Valley is dubbed Napa North for award-winning wines. Organic farms support a great food scene with small restaurants serving a wide variety of cuisines all over town. The area is anchored by The University of Oregon (The Ducks) which keeps a young, fun, vibe to the area. Our cost of living is very reasonable compared to most cities. If you are into great food, wine, the outdoors, low-cost and low-stress living, you are really going to enjoy living and working in the Eugene/Springfield area! **Expectations and Goals:** Great working attitude towards staff, parents and patients. Willing and excited about community involvement. Is willing to train staff to fit your style. Wanting to grow the business with us over the long term. **Compensation:** Very competitive base salary or 30% of collections, whichever is greater. We do not expect you to make your base but it's there just in case. Continuing Education Fund of \$2000 per year but if you have ideas of things you can learn that would benefit the practice we are always open to hear about it. Employer pays for your malpractice insurance. Two weeks of Paid Time Off. \$2000 in moving expenses allotment. Ownership Opportunity: Defined pathway for ownership. We encourage our providers to become owners and share in the equitable growth which in-turn provides a stable environment for staff and patients. **Group Minded:** We are a group practice of sister clinics. We strive to have one doctor in each clinic but with access to a larger group for support. We understand that all providers are unique and we are very flexible with treatment style as long as the patients are happy. Interested? Please reply to funduck74@gmail.com with your C.V. and some information on what you are looking for. Thank you and look forward to hearing from you.

OREGON—EUGENE. Our group is looking for a full-time pediatric dentist for our very busy clinic. You will have autonomy to practice your dental philosophy, support in training of your assisting staff and our management company handles the front-end portion of the clinic. This allows you to focus on patient care and back office efficiencies. **Why We Feel this Opportunity is Unique:** We offer a defined two-year pathway for ownership in the clinic you work. We feel that ownership is a partnership that adds value for all parties. Our hope is that you love the practice, area and want to put down long term roots. This makes a win-win-win for the community, stability of the clinic and you. We give a lot of autonomy when it comes formula and treatment philosophy. We also have very experienced providers in our group that love to collaborate. Our Eugene clinic is very busy. It sees approximately 950 pts per month, 180-200 new patients per month and grossed over \$2 Million in collections the last 2 years. You will not have an issue keeping as busy as you want to be. The benefits of seeing all patients. Oregon Health Plan (OHP/Medicaid) reimburses very generously compared to other states (~50%). This allows a mixed social demographic clinic to thrive and weather the ups and downs of economic times. You also get to treat a portion of the population that otherwise is underserved and families are very grateful. You will have the option to work less by not having to run the whole clinic, take home more with access to lots of production and the opportunity to have real ownership in the clinic you work in. **What**

the Group Management Provides: The group is tied together through a management company that handles; HR, financials, marketing, vendor relations, management of front desk staff, legal and insurance, patient and community relations. It provides a conduit for two-way reporting and quality feedback for the providers and business side of the clinic. This allows both sides to be supported in what they do best.

About more about the Eugene/Springfield Area: The area wedged between the coast and mountains in the southern Willamette Valley. Skiing at Bend is just a couple hours away and a trip to the coast is only an hour drive. If you need a big city fix, Portland is an hour away. A 15 min commute from anywhere in town will lead you to numerous hiking trails. The Willamette Valley is dubbed Napa North for award-winning wines. Organic farms support a great food scene with small restaurants serving a wide variety of cuisines all over town. The area is anchored by The University of Oregon (The Ducks) which keeps a young, fun, vibe to the area. Our cost of living is very reasonable compared to most cities. If you are into great food, wine, the outdoors, low-cost and low-stress living, you are really going to enjoy living and working in the Eugene/Springfield area! For more information, contact: careers@eugenekidsdentist.com.

OREGON—EUGENE. Our group is looking for a full-time pediatric dentist for our very busy clinic. You will have autonomy to practice your dental philosophy, support in training of your assisting staff and our management company handles the front end portion of the clinic. This allows you to focus on getting high quality outcomes for your patients. We also are offering a defined pathway for ownership. Our hope is that you love the practice, area and want to put down roots. We offer a 4 year, two step plan for you to buy into the real ownership of the business. This makes a win-win-win for the community, stability of the clinic and you. Our clinic is very busy. We see approximately 950 pts per month and 180-200 new patients per month. You will not have an issue keeping as busy as you want to be.

About the Eugene/Springfield Area: The area wedged between the coast and mountains in the southern Willamette Valley. Skiing at Bend is just a couple hours away and a trip to the coast is only an hour drive. If you need a big city fix, Portland is an hour away. A 15 min commute from anywhere in town will lead you to numerous hiking trails. The Willamette Valley is dubbed Napa North for award-winning wines. Organic farms support a great food scene with small restaurants serving a wide variety of cuisines all over town. The area is anchored by The University of Oregon (The Ducks) which keeps a young, fun, vibe to the area. Our cost of living is very reasonable compared to most cities. If you are into great food, wine, the outdoors, low-cost and low-stress living, you are really going to enjoy living and working in the Eugene/Springfield area! **Expectations and Goals:** Great working attitude towards staff, parents and patients. Willing and excited about community involvement. Is willing to train staff to fit your style. **Compensation:** Very competitive percent of collections or base salary/per day, whichever is greater. Defined pathway to ownership. Continuing Education Fund. Employer pays for your malpractice insurance. Two weeks of Paid Time Off. Moving expenses allotment. **Group Minded:** We are a group practice of sister clinics. We strive to have one doctor in each clinic but with access to a larger group for support. We understand that all providers are unique and we are very flexible with treatment style as long as the patients are happy. **Interested?** Please reply to our post or email us at

careers@eugenekidsdentist.com. Thank you for reading and look forward to hearing from you.

OREGON—KEIZER. Hi everyone! I am a private practice pediatric dentist looking for a long-term practice partner to help manage the huge growth I am experiencing. I opened a clinic in March 2017 and am already opening a second location close by. The market is *very under-saturated* and the community has responded very positively to having me take care of their kids. To give you an idea of the need, I am the only pediatric dentist serving a population of over 100,000 people! I need another dentist to work with me asap. Our first month brought in almost 200 new patients working 3 days a week, with another 50 specialist referrals besides. This includes a healthy mix of both Medicaid and privately insured patients. We provide treatment options with nitrous oxide, conscious sedation (oral and intranasal), and general anesthesia. I also specialize in laser frenectomies for infants with tongue and lip ties to help mothers be able to nurse their babies, as well as to help older kids with speech problems. This is another severely underserved niche in our community that keeps me busy and generates more referrals from primary care physicians and nurse midwives. I am committed to providing care for *all* children in the community, including the underserved and will be able to provide mentorship along the way. The practices are in the Salem, Oregon metro area, within the beautiful Willamette Valley. If you like outdoor activities such as hiking and biking, summers that are not-too-hot and winters that are not-too-cold, wine country, u-pick farms and water sports, this is the place you want to be. The Salem area is very family friendly. Portland, the Pacific Ocean and snow skiing are all about an hour away. Big-city amenities and laid-back open countryside are all close by. This is an opportunity to get into a private practice at the ground-level, helping build it up into a group practice with multiple doctors and multiple locations. With our growth curve, we will likely need another pediatric dentist next year as well. Mentorship would be provided and you would be included in management discussions from day one, with the hope that you want to enter into a partnership in the near future. All professional-related expenses are covered by the clinic, as well as a travel expense stipend and health insurance coverage. If you want to be part of building something special while filling a huge need in a great community, please visit our website at www.acomdentistryforkids.com and send an email to timrichardsondds@gmail.com. I look forward to hearing from you soon!

PENNSYLVANIA—HOLMES. We are a thriving Pediatric Dental Group located in suburban Philadelphia seeking a Pediatric Dentist. Full time associate position available with potential for practice partnership. For more information, contact: cmruth1@hotmail.com.

RHODE ISLAND—NEWPORT. Immediate associate position in a reputable pediatric dental practice in beautiful, historic Newport, Rhode Island seeking a confident, motivated, highly skilled pediatric dentist. Effective communication skills, friendly disposition and understanding of quality of care is of primary importance in this practice that serves a small and tight-knit community. Opportunity for operating room privileges in a local hospital. Competitive compensation package available. Please email C.V.: staff@drenmondmd.com.

SOUTH CAROLINA—CLEMSON. Seeking full-time pediatric dentist for a busy state-of-the-art practice with two locations in Seneca and Clemson, South Carolina. Conveniently located near Clemson University at the foothills of the Blue Ridge Mountains. Offering opportunities with sedation dentistry, including in-office IV sedation with a pediatric anesthesiologist and hospital privileges. Competitive benefits package and compensation provided. For more information, contact: camillehorton@gmail.com.

TENNESSEE—SMYRNA. My Kid's Dentist has an excellent opportunity for a pediatric dentist to work 3 days a week in our new office located in Smyrna, Tennessee. As a pediatric dentist practicing at My Kid's Dentist you'll have the opportunity to focus 100% of your time on pediatric dentistry and patient care; likely the reasons you chose pediatric dentistry as a profession rather than dealing with the practice management side of things. Pediatric dentists are supported with trained assistants along with industry-leading tools, technology and safety equipment. My Kid's Dentist accepts nearly all PPO and HMO plans and we only partner with residency-trained pediatric dentists. Compensation includes a guaranteed daily draw or a percent of adjusted production along with comprehensive benefits. If patient care and the relationships you create is your passion, then practicing at My Kid's Dentist is likely just the place you are looking for. Contact Ed at 949-842-7936 or e-mail looname@pacden.com.

TEXAS—AUSTIN. Pediatric Dental Practice, located in and around the Austin area, is looking for a Pediatric Dentist to join our team. We offer a comprehensive compensation package, full benefits, company paid life and long term disability insurance; as well as, 401K with company matching. New grads welcome to apply. Please e-mail C.V. to Joinourpractice2010@gmail.com. Requirements: TX Dental License (or in the process of applying for one). Pediatric Dental Residency Completion (or near graduation date). Current CPR/PALS.

TEXAS—GARLAND. Amazing opportunity for a Pediatric Dentist in the desirable growth area of Dallas County! We are currently searching for the right pediatric dental professional to join us in our beautiful state of the art, brand new multispecialty modern dental facility. We are specifically looking for a highly qualified skilled, caring pediatric dentist with an opportunity to own his/her own pediatric dental practice within our facility. The space of approximately 3200 sq. feet with attractive building features, landscaping, and interior common area décor is located near shopping and restaurants with excellent visibility. "The Dental Specialists", located off George Bush Parkway in Garland, TX is already home to endodontics, orthodontics, periodontics, and oral surgery. For more information, contact: dentalspecialists79@yahoo.com.

TEXAS—HOUSTON. Pediatric dental practice seeking a motivated pediatric dentist for a part-time position, with potential for a full-time position. We are a thriving private practice with a great staff and wonderful patients. Our high-volume practice offers tremendous opportunity for learning and growth for an associate. We have a modern office with state-of-the-art technology. We offer in-office conscious sedation, IV sedation, and hospital dentistry in the Texas Medical Center. For more information, contact: drluu@bunkerhillpediatricdentistry.com.

TEXAS—HUMBLE. We are searching for a very special pediatric dentist to care for our wonderful patients. Located in the fast growing Kingwood/Atascocita area of Houston, you will be able to chart your own course with a steady stream of young families moving into the area for the great schools and quality of life. Caring and skilled are must have qualities. This is a private practice opportunity with unlimited potential for professional and personal growth. Please send your resume to dentalteamhr@gmail.com. We look forward to hearing from you. Requirements: Pediatric specialty credentials. Board eligible. Board certified.

TEXAS—SUGAR LAND. We are seeking an enthusiastic pediatric dentist for an associate position with partnership potential in our busy and expanding private practice. This 55 year old well-established practice is now serving its third generation of families. We are located in Sugar Land, Texas, a suburb of Houston. We provide comprehensive care including oral sedation, IV sedation and general anesthesia at a local surgical facility. If you are interested in a career that will be personally and professionally rewarding, please submit your curriculum vitae to yvette@happysmiles4kids.com. Full or part time opportunities are available. For more information about our practice visit www.happysmiles4kids.com or call Yvette at 713-272-0036. Certificate in Pediatric Dentistry required.

VERMONT—NORWICH. Growing Pediatric Dental Practice seeking a full time Pediatric Dental Associate. We are located in the Upper Valley Region of VT/NH. The practice is located in Norwich, Vermont with a satellite located in Lebanon, NH. The area offers a wide variety of outdoor recreational opportunities and rich cultural experiences associated with Dartmouth and Dartmouth Medical Center. The area also offers an excellent school system. A new facility will be completed in May containing state of the art dental equipment including a full ADEC suite, Dentrix, Digital Radiography, 9 operatories, an OR and recovery room. We offer a full range of pediatric dental services including treatment under General Anesthesia and Oral Conscious Sedation as well as a full range of Pediatric Dental Services. Buy in opportunity for the right applicant. Pediatric Dental Certificate from an ADA accredited Residency Program required. For more information, contact: drayes@justkidspd.com.

WASHINGTON—PUYALLUP. My Kid's Dentist has an excellent opportunity for a pediatric dentist to work full time in our office located in Puyallup, Washington. As a pediatric dentist practicing at My Kid's Dentist you'll have the opportunity to focus 100% of your time on pediatric dentistry and patient care; likely the reasons you chose pediatric dentistry as a profession rather than dealing with the practice management side of things. Pediatric dentists are supported with trained assistants along with industry-leading tools, technology and safety equipment. My Kid's Dentist accepts nearly all PPO and HMO plans and we only partner with residency-trained pediatric dentists. Compensation includes a guaranteed daily draw or a percent of adjusted production along with comprehensive benefits. If patient care and the relationships you create is your passion, then practicing at My Kid's Dentist is likely just the place you are looking for. Contact Ed at 949-842-7936 or e-mail looname@pacden.com. D.D.S./D.M.D. from an accredited University and an active State Dental Board license required. Oral Sedation license required.

WASHINGTON—PUYALLUP. My Kid's Dentist has two excellent full-time opportunities for a pediatric dentist to work in our Puyallup and Bonney Lake offices. As a pediatric dentist practicing at My Kid's Dentist you'll have the opportunity to focus 100% of your time on pediatric dentistry and patient care; likely the reasons you chose pediatric dentistry as a profession rather than dealing with the practice management side of things. Pediatric dentists are supported with trained assistants along with industry-leading tools, technology and safety equipment. My Kid's Dentist accepts nearly all PPO and HMO plans and we only partner with residency-trained pediatric dentists. Compensation includes a guaranteed daily draw or a percent of adjusted production along with comprehensive benefits. If patient care and the relationships you create is your passion, then practicing at My Kid's Dentist is likely just the place you are looking for. Contact Ed at 949-842-7936 or e-mail looname@pacden.com. D.D.S./D.M.D. from an accredited University and an active State Dental Board license required. Oral Sedation license required

WISCONSIN—GREEN BAY. Successful, well respected and growing pediatric dental office serving our community for over 40 years seeking a compassionate and motivated pediatric dentist. We are a private group practice of board certified pediatric dentists offering comprehensive pediatric dentistry and orthodontics to patients in a fun, family

centered atmosphere. We currently have a large patient base with 100+ new patients every month in addition to our busy recall system. We are completely digital, paperless and have a well-trained team. We are seeking a full time pediatric dentist with the opportunity for partnership. Our practice is located in beautiful northeastern Wisconsin which offers professional sporting events, year round outdoor recreation, excellent school systems, convenient art and cultural events, and a wonderful community for families. We are offering a generous starting salary with bonus potential based on production and an excellent benefits package. New residents and experienced practitioners encouraged to apply. Send letter of interest along with C.V. to julieanderson@kidsdentalexerts.com.

WISCONSIN—HUDSON. Looking for a passionate, team player person to join our team. We are a fast paced high tech office, within 30 minutes from the Twin Cities. Great compensation and benefits available. Inquires to manager1@lpdemail.com. Pediatric Dentist or 2017 graduate welcome to apply.

CANADA

ALBERTA—CALGARY. Are you Positive, Passionate, Enthusiastic and Motivated? We are looking for an experienced Pediatric Dentist or new graduate who is committed to outstanding patient care to join our vibrant, growing team. We

are a well-established practice in majestic Calgary, Alberta. We offer the unique opportunity to care for patients in our two beautiful locations, as well as our surgical facility. Hours and days of work are open for discussion, and GA time is guaranteed from day one. If you are the right individual who is a strong clinician, communicator, team-player and patient-educator, please contact us in confidence at kidsmiles2017@gmail.com. Generous remuneration and signing bonus/moving expenses offered.

ALBERTA—CALGARY. A truly awesome opportunity is available for a pediatric dentist (specialist) to practice in one of Canada's best cities with a massive, severely underserved patient population. A brand new state of the art pediatric dental facility is currently under construction in response to huge demand. The practice will be part of an existing well-established orthodontic practice but will be housed in a separate building a few miles away. This is a truly unique opportunity that offers complete autonomy and the ability to be busy on Day 1 and build the practice of one's dreams without having to do all the painstaking, time-consuming groundwork that comes beforehand. Must be a certified specialist in pediatric dentistry able to obtain a specialist practice permit in Alberta, Canada. Other than that, just have an awesome attitude and a progressive mindset and you'll likely be exactly who we're looking for! For more information, contact: info@questbraces.com.



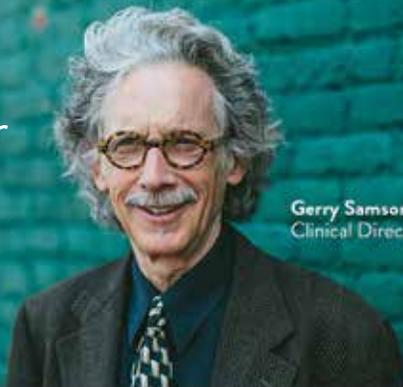
TRANSITION YOUR PRACTICE

Monetize your hard work and continue practicing your way. Let's talk about the benefits of our unique approach.

CAREER OPPORTUNITIES

Great people give great service. Join our experienced team of Orthodontic and Pediatric Dental practices.

Let's talk about your future.



Gerry Samson, DDS
Clinical Director

 springandsprout.network

JOIN US IN TREATING PATIENTS IN PEDIATRIC SURGERY CENTERS.

Blue Cloud Pediatric Surgery Centers is seeking licensed dental providers for full or part-time positions to deliver restorative and exodontia care to pediatric and special needs individuals under general anesthesia (GA).

Blue Cloud is a healthcare services company that owns and operates ambulatory surgery centers throughout the country. In each center, general anesthesia is delivered and managed by licensed anesthesiology providers. The dental providers we are seeking are licensed pediatric dentists who received training from a CODA-accredited institution and willing to treat patients in an operating/procedural room setting.

Responsibilities of the providers will include: patient pre-operative assessment, informed consent processes, & treatment plan development; delivery of planned restorative, exodontia, and pulpal therapy care while the patient is under GA; and post-operative procedures including documentation of care, all in accordance with state regulations and the American Academy of Pediatric Dentistry guidelines.

Although board certified providers & years of experience in pediatric dentistry in a private-practice setting or academic institution are preferred, it is not required. Salary is based on experience and background.

All applications including a statement of interest & an attached curriculum vitae should be submitted to Dr. Stephen Wilson: swilson@bluecloudpsc.com



FACULTY POSITIONS AVAILABLE

COLORADO—AURORA. Children's Hospital Colorado's Pediatric Dentistry Residency Program is searching for a full-time clinical or tenure track faculty member. Its facility, the Pediatric Dental Center, is located on the Anschutz Medical Campus in Aurora, CO 80045. Primary responsibilities include clinical and didactic resident instruction in concert with other faculty members. The ideal candidate will be an enthusiastic EBD-oriented clinician interested in scholarly activities and an effective instructor in the classroom. Children's Hospital Colorado is an EEO institution and affiliated with the University of Colorado School of Dental Medicine. The University of Colorado Anschutz Medical Campus is committed to recruiting and supporting a diverse student body, faculty, and administrative staff. The University of Colorado strives to promote a culture of inclusiveness, respect, communication and understanding. We are committed to diversity and equality in education and employment and encourage applications from women, ethnic minorities, persons with disabilities, and all veterans. Please apply electronically at <http://www.cu.edu/cu-careers> (job reference 09212) with a detailed letter of intent, C.V., and a list of three references. Salary and Rank are commensurate with qualifications and experience. The University of Colorado offers a full benefits package to eligible individuals (<https://www.cu.edu/employee-services>). Review of applications will begin immediately and continue until the position is filled. Requirements include a D.D.S./D.M.D. degree or foreign equivalent, a certificate in pediatric dentistry from an ADA accredited program, and Board eligibility or certification. Candidates must be able to obtain an original or academic Colorado dentist license.

OHIO—COLUMBUS. Nationwide Children's Hospital seeks clinically-oriented and compassionate pediatric dentists to join our expanding and nationally renowned Division of Dentistry. The pediatric dental attendings will be responsible for providing direct patient care in multiple clinical settings with an emphasis on treating children and adolescents in our newly constructed and interprofessional ambulatory care center on the hospital campus. Opportunities for dedicated time for scholarly activities and professional development are available. Qualified candidates must possess a D.D.S./D.M.D. degree or international equivalent; a certificate from a CODA-accredited advanced education program in pediatric dentistry; Board certification/eligibility by the American Board of Pediatric Dentistry and be eligible for a dental license in the State of Ohio. The position offers a competitive salary and excellent benefits package. The successful candidates will possess strong interpersonal and communication skills, and a desire to create an environment that promotes

collegiality and collaborations among members of the division and the hospital. The candidate must embrace a "One Team" philosophy that includes a genuine willingness to put the safety and needs of the child first in a culturally diverse, clinical care setting. The Division of Dentistry at Nationwide Children's Hospital is administratively housed within the Department of Surgery and provides comprehensive oral health care for pediatric patients from infancy through adolescence. The division focuses on the care of children with medically and dentally complex conditions and needs. In May 2017, Nationwide Children's will be opening our new dental clinic at the interprofessional Livingston Ambulatory Center. The new 17,000 sq. ft., state-of-the-art-dental clinic will provide a significant increase in treatment space that will include 30 dental chairs, telehealth capabilities and new imaging equipment. In addition, specially designed operating rooms in the dental surgery center are undergoing renovations for improved access to care. The Division of Dentistry at Nationwide Children's is privileged to benefit from a relationship with the prestigious Ohio State University College of Dentistry. Our flagship Pediatric Dentistry Residency Program is highly respected as being a well-balanced clinical experience in all areas of pediatric dentistry with a rigorous academic focus that capitalizes on the long-term, collaborative partnership of both institutions, through this special partnership. Nationwide Children's is a national leader in pediatric care and is the nation's largest free-standing pediatric healthcare networks providing wellness, preventive, diagnostic, treatment and rehabilitative care for infants, children and adolescents, as well as adult patients with congenital disease. In 2015-2016, we were recognized by U.S. News & World Report as one of only 12 Honor Roll hospitals and honored in every specialty. If you or any of your colleagues are interested in applying or discussing this opportunity, please contact: Catherine M. Flaitz, D.D.S., M.S., Chief, Pediatric Dentistry, Nationwide Children's Hospital; Catherine.Flaitz@nationwidechildrens.org. All inquiries and referrals will remain confidential.

OFFICE SPACE

PENNSYLVANIA—PITTSBURGH. Two offices for sale together. Office A: Long standing practice. Net 200-250k. Office B: New office in growing community with great location. Be your own boss and keep all of the profits. Part time or Full time. New Graduates or experienced practitioners. Very attractive price. E-mail C.V. or contact at pittsburghsmiles1217@gmail.com.

TEXAS—LEWISVILLE. Office space for pediatric dentist for lease or sale. Gas, water and suction for 5 chairs in an open area and one private operatory. Large waiting room, finance office, consult room, x-ray room, lab, 2 private offices, kitchen/ lounge and built in video game console. 2560 sq. ft. Minimal time to be open for business. In building with 2 general dentists. For more information, call: 972-317-6211.

PRACTICE FOR SALE

FLORIDA—TAMPA BAY. Booming practice in Tampa Bay with collections of \$3.3M. Owner net income in 2016 was \$2M! Well established 8 op (expandable to 16+) office where the doctor is retiring and wishes to sell. Doctor will stay on to transition up to 1 year. A rare opportunity to own one of the premiere pediatric practices in FL. Paperless, digital xrays, intraoral cams, and computers in every op. FFS and PPO only, no HMO and no Medicaid. In office sedation with pediatric anesthesiologist available or can have privilege's at local hospitals and surgery centers. All ortho referred out. Have the quality life you want in a nice community with excellent schools and beaches. Highly confidential, MUST have the following, signed NDA, financially qualified by a practice lender, active FL license, min 2 years experience. This is NOT an associate position. HIGHLY CONFIDENTIAL, Signed NDA, financially qualified by a practice lender, active FL license, min 2 years experience, currently producing at a high level. For more information, contact: khaughey@aftco.net.

NORTH CAROLINA—GREENSBORO. 30+ year full service pediatric dental practice for sale. Practice is full range, with restorative, preventive, orthodontics, and hospital treatment. Hospital is Level 2 Trauma Center with 2 day op facilities, and full services. Large referral area. Production average for last 5 years-\$1,810,000 - 98% collection rate and 48% overhead. 950+ new patient exams per year. Well trained staff, 4-4 1/2 day work week currently. Very efficient 2950 square foot Pride-THE Design building with 6 operatory bay and 1 private treatment room. Recently rededicated. Building is in campus setting with another building site that could be developed or sold. ScanX digital xrays. Greensboro is home to 2 branches of the UNC University system with numerous other colleges. School system is excellent. Easy transportation throughout city. Close to mountains and beaches. Excellent opportunity for experienced Pediatric Dentist wishing to relocate or 2 Pediatric Dentists wishing to partner or dual trained Pediatric Dentist. Contact Dr Bryan Cobb at 336-288-9445 or email beobbdcaas@aol.com for more details.



Student loan refinancing for AAPD members

SoFi saves dentist borrowers an average of
\$870 a month¹



Apply through [SoFi.com/AAPD](https://sofi.com/AAPD) to get a **\$400 welcome bonus²** when you refinance your student loans.

Terms and Conditions Apply. SOFI RESERVES THE RIGHT TO MODIFY OR DISCONTINUE PRODUCTS AND BENEFITS AT ANY TIME WITHOUT NOTICE. See sofi.com/legal for a complete list of terms and conditions. SoFi loans are originated by SoFi Lending Corp (dba SoFi) California Finance Lender #6054612. NMLS #1121636. ¹Monthly savings calculation is based on all SoFi members with a dental school degree who refinanced their student loans between 7/1/15 and 6/30/16. The calculation is derived by averaging the monthly savings of SoFi members with a dental school degree, which is calculated by taking the monthly student loan payments prior to refinancing minus the monthly student loan payments after refinancing with SoFi. SoFi's monthly savings methodology for student loan refinancing assumes 1) members' interest rates do not change over time (projections for variable rates are static at the time of the refinancing and do not reflect actual movement of rates in the future) 2) members make all payments on time. SoFi's monthly savings methodology for student loan refinancing excludes refinancings in which 1) members elect a SoFi loan with a shorter term than their prior student loan term(s) 2) the term length of the SoFi member's prior student loan(s) was shorter than 5 years or longer than 25 years 3) the SoFi member did not provide correct or complete information regarding his or her outstanding balance, loan type, APR, or current monthly payment. SoFi excludes the above refinancings in an effort to maximize transparency on how we calculate our monthly savings amount and to minimize the risk of member data error skewing the monthly savings amount. ²Payment will be issued electronically once you become a SoFi borrower; you have submitted a completed application with documents and your loan has been disbursed. Offer good for new customers only.

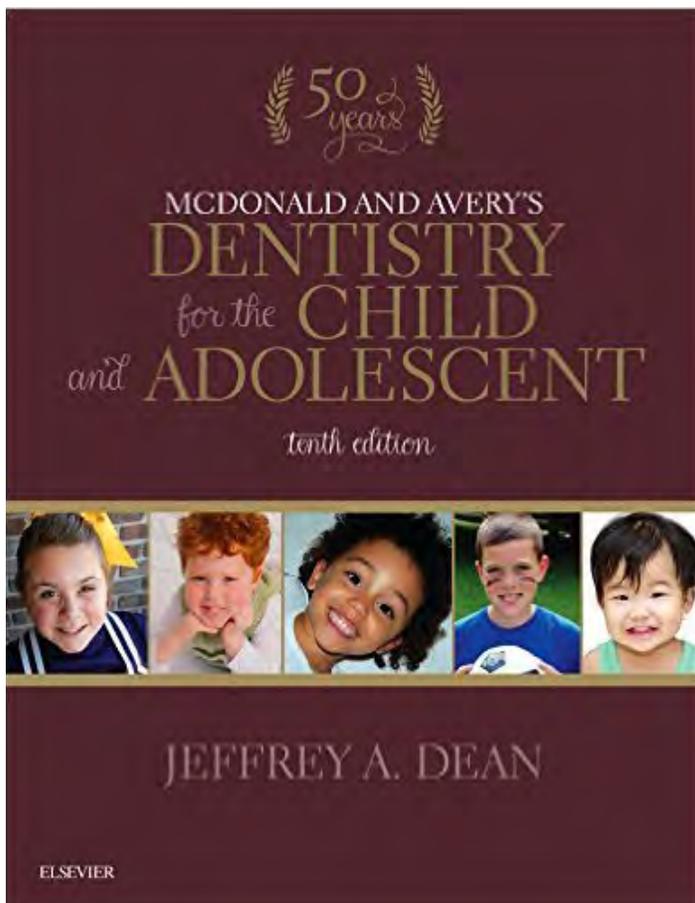
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November 7 (Evening)

·Welcome Reception

ITINERARY

November 8 (8:00 am – 5:00 pm)

·Special Health Care Needs & Hospital Dentistry
·Pharmacological and Non-Pharmacological Behavior Guidance

November 9 (8:00 am – 5:00 pm) & (6:00 pm – 8:00 pm)

·Restorative Materials Pulp Therapy & Trauma Regenerative Endodontics
·Periodontology Social Event

November 10 (8:00 am – 5:00 pm)

·Medical Emergencies and Pain Control @ Fairbanks Hall Simulation Center
·Oral Diagnosis, Oral Pathology, Medicine and Radiology

November 11 (8:00 am – 12:00 pm)

·Craniofacial Growth and Management of the Developing Dentition

Hands–on experience from the faculty who wrote the book on pediatric dentistry:

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Intensive program of case–based instruction, laboratory simulations, and inclusive activities designed for the experienced dentist who believes in providing state–of–the–art, high quality care to their patients.



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- SC (COLUMBIA & CHARLESTON)
- MD, VA & DC (GREATER DC BELTWAY)

CONTACT US TODAY TO LEARN MORE.

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BRIAN FRIEDMAN, Chief Development Officer
Brian.Friedman@SmilesForLifeNetwork.com | 678-923-4466



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Pedo Jackets



Pre-crimped Crowns



Pre-formed Spacer Bands



Strip Crowns



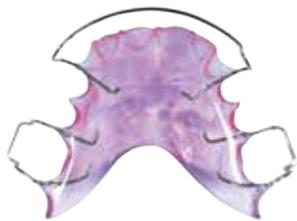
Flex Crowns



Lifelike™ Strip Crowns



Rapid Palate Expander
(R.P.E.)



Hawley Retainer



Groper Partial



Nance Button



Space Maintainer



Lab Fabricated
Band & Loop



Lower Lingual Arch
(also with Omega Loops)



Blue Grass



Knee-to-Knee Lap Supports

Visitors to our booth at the AAPD conference in Washington DC were drawn to two unique Specialized Care Co. products designed for infant oral exams.

Our **Stay N Place® Lap Cushion** (right) provides hygienic lap support for infant oral exams. Because it is flexible, it can be held under the baby as she is tilted into the lap of the professional. The patient feels protected and the parent is assured.

The **Stay N Place® Lap Board** (below) is made with a rigid platform that is upholstered for patient comfort. It allows for proper distance between the knees of the dentist and the knees of the parent. Raised sides help keep the patient safely on the Lap Board, which also features a built-in head tilt area.



Parents like the cushiony feel of the Lap Cushion.

The Lap Cushion (SP-FLEX) has soft inner foam with a nick-resistant outer surface.



Dr. Rachael Ravell and Office Manager Melanie Kroese testing the Lap Board at the recent AAPD Annual Session.

Both styles can be cleaned using a disinfecting wipe and a soft cloth, and both present a professional image for your practice. They are roughly the same dimensions, although the rigid construction of the lap board may be appropriate for slightly larger babies.

Which one you choose is a matter of preference, but we think you will find that one of the knee-to-knee lap supports will become an indispensable adjunct to your infant oral exams.



The Lap Board (SP-LAP BD) is made of a rigid base, and is upholstered for patient comfort. It is available in teal or cream vinyl.

Item (Code)	Lap Board (SP-LAP BD)	Lap Cushion (SP-FLEX)
Side Rails for Safety	✓	✓
Hygienic Support	✓	✓
Presents Professional Image	✓	✓
Easily Cleaned	✓	✓
Rigid Design	✓	
Flexible Cushion		✓
Dimensions	24" x 15"	24" X 16.5"

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