

PDT

Annual Report to the Membership

The Light at the End



AMERICA'S PEDIATRIC DENTISTS
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July 2021 Volume LV, Number 4



Meet AAPD's New President,
Dr. Jeannie Beauchamp

5

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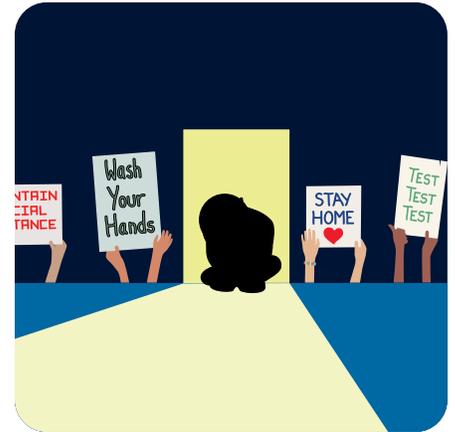
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The Light at the End

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A Message from Your President

by Dr. K. Jean Beauchamp AAPD President



What can we expect to happen in the next year? How will the pandemic change us and our practices, our schools, our training and dentistry overall? As the pandemic eases, we must continue to examine our purpose. The AAPD always has focused on the children and what is best for them. But like Past President Dr. Jessica Lee stated, we must look after ourselves and our emotional health. The Academy gave support to its members last year. We stressed taking care of each other. We will continue to do this and we will look for new ways to address our members concerns.

This past year demonstrated how important the Academy is to our profession. We need everyone to be involved. I encourage members to volunteer in their state and district organizations. We need everyone to understand our structure and our relationship with each group. Of course, we want involvement in the AAPD. There is so much accomplished in our councils and committees. There are a limited number of openings each year per district so be patient until there is a spot.

Our AAPD staff is phenomenal. We had our second successful virtual annual session last month. Using our Educational Passport, we can continue to learn the latest in pediatric dentistry for up to five years. The Hub was even bigger than NashVirtual 2020 but I know that we are all ready to meet in person. Plans are progressing for our future meetings including AAPD 2022 in San Diego next May.

AAPD wants to grow in membership numbers, but more importantly, we want to increase in relevant services. We have continued to increase communication with our members. There will be a Townhall later this summer concerning the dental office workforce. On July 10, we held a Chapter Leaders Townhall Zoom focusing on ambulatory surgery center options for pediatric dentists. Be sure to visit our website for the latest COVID-19 information at <https://www.aapd.org/about/about-aapd/news-room/covid-19/> and new publications to advocate for access to oral care for our patients at <https://www.aapd.org/research/policy-center/technical-briefs/>.

It is such an honor to serve as your President. To follow past presidents that were forward thinkers and committed to the Academy is humbling. I served with Drs. Jim Nickman, Joe Castellano, Kevin Donly and Jessica Lee on the Executive Committee and they all kept the Academy current with best practices and technology and continued to advance our mission. I will continue to keep AAPD at the forefront of pediatric dentistry.

the smile

June 2021

a publication of the
AAPD
FOUNDATION
Big Love for Little Teeth

\$2 Million Planned in Grant Commitments this year!

We are excited to announce that the Board has approved \$2 Million in Access to Care grant commitments for this year! Since 2010, we have issued more than \$6.2 million in grants and commitments to 120 organizations in 34 states and the District of Columbia. Foundation grantees have helped provide Dental Homes to more than 550,000 children.

Thanks to the generosity of people like you, the Foundation has given or committed more dollars to help children than any other national dental charity! AAPD Foundation

Grantees provide dental care to children like Max who are in need of treatment.

Those funds have helped local community organizations provide dental care to children who may otherwise not be able to afford care. The community organizations and educational institutions selected by child oral health experts and funded by the Foundation go the extra mile every day to provide a Dental Home.

Our grant recipients are often the frontline safety net providers serving the children most at-risk.



From the President

School is out, take care of children's oral health!

Did you know that by the age of 3, 5-10% of US children have oral health issues?

During the summer months is a good time to reinforce good oral hygiene habits for your child. Have your child brush their teeth after meals or at a minimum of twice a day. Encourage them to floss regularly and to maintain a healthy diet.

Children need baby teeth to chew and speak clearly. Also, each baby tooth guides an adult tooth into position. Take care of baby teeth by brushing them with fluoride toothpaste twice a day.

Ensure that children will enjoy their summer break by avoiding dental problems.

Help grow our impact and ensure all children receive the best oral healthcare in 2021. You can help by visiting: <https://aapdfoundation.org/our-impact/donate/>. Thank you for your support!

Please follow us on Facebook, Instagram, Twitter and LinkedIn at AAPDFoundation. #BigLoveforLittleTeeth.

Charles S. Czerepak DMD, MS.

Dr. Charles S. Czerepak
AAPD Foundation
President

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Help us provide **1 million children** with Dental Homes by 2022!

Every gift to the AAPD Foundation helps more children find Dental Homes.

Give Now! www.aapdfoundation.org



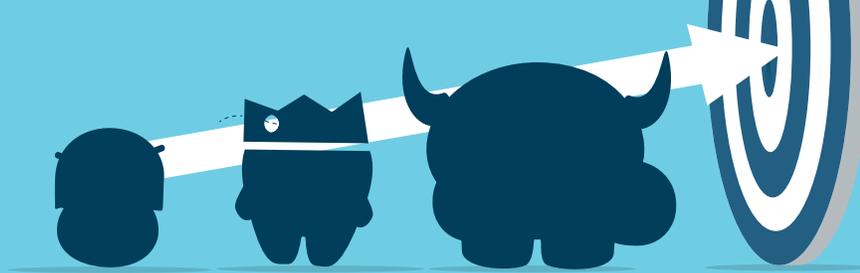
AAPD Foundation Grantee:

Read Jeremy's Story:

When 3-year-old Jeremy came to our Clinic, he had been suffering from extensive dental infections—unable to eat, drink or sleep without pain. Jeremy had multiple abscesses and the excruciating pain of decay that exposed the nerve. “Any slight breath of air on that nerve,” Jeremy’s dentist explained, “gave this little boy agonizing pain.”

In the CDHC Specialty Care Area, the Pediatric Dental Team saved as many teeth as they could. Jeremy’s mother was provided in-depth oral health education and prevention techniques at our Oral Health Center.





Chief Executive Officer's Annual Report to the Membership

Dr. John S. Rutkauskas

Chief Executive Officer

This report is also available in PDF format on the AAPD website Resource Center under Member.



Another Special July PDT

Normally this *PDT* issue is devoted to highlights and photos from the recent Annual Session. Attendees at an AAPD Annual Session also receive at registration a copy of the CEO's Annual Report. Given the cancellation of the in-person Boston Annual Session, this report is again being provided this year via the July *PDT*.

Pediatric Dentistry Overcame an Unprecedented Challenge

As stated in last year's report, we salute the dedication, courage, and heart shown by our members around the country, and the staff of the AAPD who have rallied to help our members and the children they treat during this national crisis of the COVID-19 pandemic.

Now that most AAPD members are vaccinated, pediatric dental practices are busy, and the economy is gaining steam, we are pleased that the AAPD, as your professional membership association, was able to help you effectively weather the COVID-19 pandemic storm. I am pleased that our finances have fully recovered, as noted in this report. We were able to offer successful online CE via NashVirtual in 2020 and The Hub in 2021 in lieu of in-person Annual Sessions. We look forward to a return to an in-person Annual Session in 2022 in San Diego, which will also commemorate the 75th Anniversary of the AAPD. Many special events, displays and activities will be planned.

Our dedication to our AAPD membership will not waiver. We are here for you! We intend to continue to offer you the resources you need to maintain your professional goals.



AMERICA'S PEDIATRIC DENTISTS

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AAPD® Advocacy Related to the COVID-19 Pandemic

Pediatric dentists, as well as patients and their families, looked to the AAPD for guidance, resources and advocacy during the COVID-19 pandemic. Often working hand-in-hand with the American Dental Association (**ADA**), the AAPD acted on a variety of fronts to promote access to safe pediatric dental services during the time of clinical practice limitations and practice re-emergence, and to minimize the impact of COVID-19 on the ongoing viability of pediatric dental practices. This included providing regular updates to AAPD members on:

- Small Business Administration (**SBA**) loan opportunities: the Economic Injury Disaster Loans (**EIDL**) and the Paycheck Protection Program (**PPP**) created under the CARES Act.
- Application process for HRSA CARES Act Provider Relief Funds.
- Developments in teledentistry, including state regulations, protocols, policies on covered benefits, and use of procedure codes.
- Continual updates on how public and private insurers were managing the pandemic, including emergency assistance and financial support to dental practices.
- Ongoing communication with third-party payers with recommendations on the adaptation of reimbursement procedures important to dentists and patients.

These advocacy efforts culminated in the \$900 billion COVID-19 relief legislation signed into law in late 2020, which included \$284 billion for a new round of Paycheck Protection Program (**PPP**) loans.¹ The following COVID-19 relief provisions in the bill were important for dentists and dental associations:

- Made expenses paid for with the PPP loans tax deductible. This fully clarified the Congressional intent from the 2020 CARES Act that PPP forgiveness is not taxable income.
- Eliminated the requirement that PPP loan forgiveness be reduced by the amount of the Economic Injury Disaster Loan (**EIDL**) grant that was received by the business. The bill also allocated additional EIDL grant money.
- Allowed PPP borrowers to utilize the Employee Retention Tax Credit. The bill also increased the wage cap and percentage of eligible wages for that credit.
- Eased the forgiveness process for PPP loans that are \$150,000 or less.
- Made 501(c) (6) organizations eligible for PPP funds if they have less than 300 employees and meet certain lobbying restrictions.
- Allowed PPP funds to be used to purchase personal protective equipment or to cover the cost of facility modifications that were made to mitigate the transmission of COVID-19.



“We’re still going in a positive direction, and parents are appreciative of the extra care and steps we are taking; which I owe my gratitude to the AAPD.”

– Survey response collected April 2021 –

Special PPE Initiative for AAPD Members

Pandemic Disruption and Practice-readiness Support

KN95 Mask Distribution

As noted in last year's report, in May 2020 the AAPD Foundation allocated up to \$1.6 million to support PPE access for AAPD members and the development of a public education campaign. Up to \$600,000 was earmarked for the campaign, emphasizing that pediatric dental offices are safe and child oral health care is essential health care. *(More information on that campaign is included in the public relations section of this report).*

All practicing AAPD members in North America were eligible to receive one, 50-count box supply of KN95 masks. **The collaboration with the AAPD, the AAPD Foundation, and Henry Schein, Inc., reinforced a shared commitment to safely serve patients with access to care during the unprecedented global pandemic.**

More than 4,000 AAPD members received KN95 masks on all orders placed between July 1 and Sept. 23, 2020. Our partners at Henry Schein did a tremendous job of fulfilling all orders, with fewer than 40 reports of lost or misdirected shipments. AAPD staff was able to re-ship masks to members inquiring about missing orders.



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The Hub (AAPD 21) Delivers

It was another year of a virtual Annual Session, but that did not mean it had to be another boring Zoom. The AAPD educated, socialized and entertained, with over **60 hours of CE** available, **90 speakers** and countless engagements in the session chats. While virtual, it allowed our members to feel almost like we were together again.

Performances such as AAPD’s parody on Hamilton, Josh Sundquist’s inspirational keynote address, and our very own members coming together for AAPD’s Anthem, helped bring us together even though you were in your home or office...or even the beach! If you loved AAPD 2021 in The Hub, you won’t want to miss what we have in store for our members at AAPD 2022, our 75th Anniversary in San Diego!

The total registration for The Hub was 3,773, which exceeded NashVirtual registration by almost 600 attendees! Here’s the breakdown:

AAPD Member Dentist: 2,373

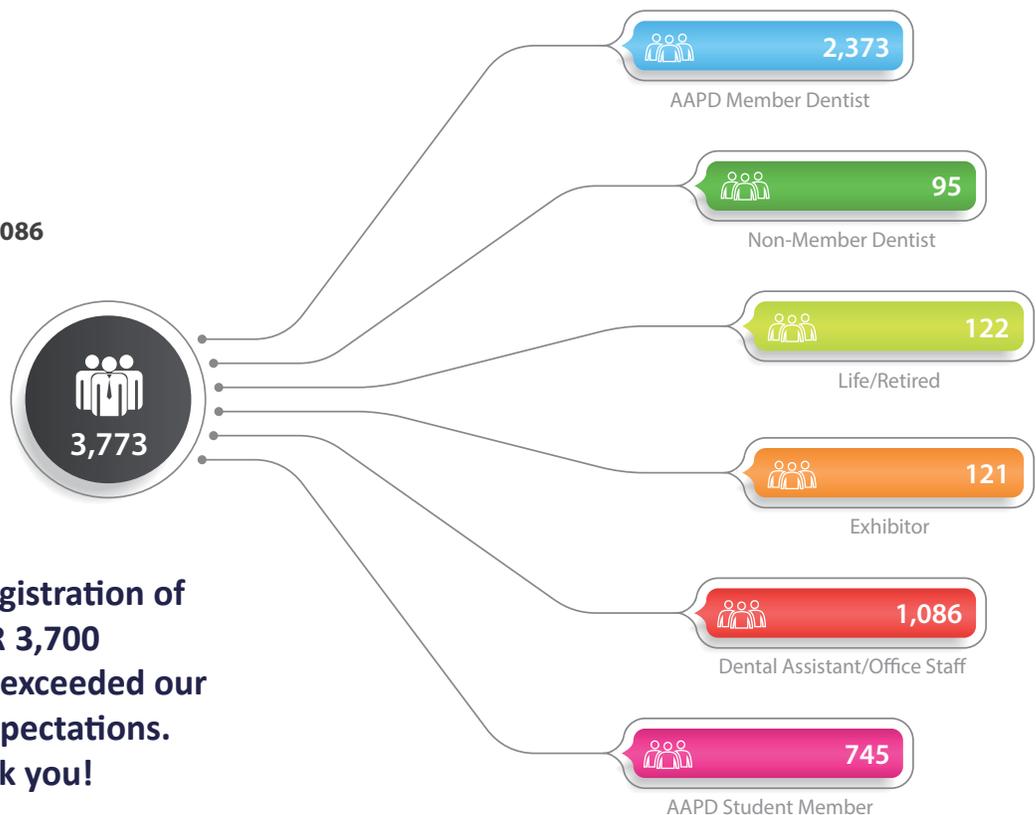
Non-Member Dentist: 95

Life Retired: 122

Exhibitor: 121

Dental Assistant/Office Staff: 1,086

AAPD Student Member: 745



**The Hub registration of
OVER 3,700
participants exceeded our
wildest expectations.
Thank you!**

Attendees especially enjoyed the enhanced, interactive Virtual Expo Hall with these exciting features:

- Many sponsors and exhibitors offered amazing AAPD 2021 show specials and discounts that attendees were able to take advantage of throughout their time in The Hub!
- If attendees wanted to learn more about a product, they were able to set up a SmartMatch appointment with booth representatives. This provided a more personal time to connect via video chat.
- We all love the in-person raffle, and this year in The Hub attendees were able to participate in gamification. Attendees were able to engage with sponsors and exhibitors to earn points towards the chance of winning daily prizes!

Future AAPD Annual Sessions

2022 • San Diego, Calif.

2023 • Orlando, Fla.

2024 • Toronto, Ontario, Canada 2025 • Denver, Colorado

2026 • Las Vegas, Nevada 2027 • Washington, D.C.

THANKS TO OUR SPONSORS!

We thank our 2021 Corporate Sponsors for their partnership with the American Academy of Pediatric Dentistry and the AAPD Foundation throughout the year. Together, we're making a difference for AAPD members, their staffs and the children in their care.

Gold: Cheng, DOX Pedo, Elevate, HuFriedy Group

Silver: Crest + Oral-B, NuSmile, Sedation Resource, Treloar & Heisel, Willo, Sprig, My Kid's Dentist, Denovo

Bronze: Henry Schein, Tess Oral Health, Practicon





AMERICA'S PEDIATRIC DENTISTS
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AAPD® Membership is Over 10,800 Members

The AAPD member retention rate is an impressive 87.6 percent. The retention rate for Active and Life members is even higher at 91 percent. These great numbers are the backbone of the Academy. Having such solid numbers and loyal members allow us to continue to provide outstanding programs, services and initiatives. Thank you!

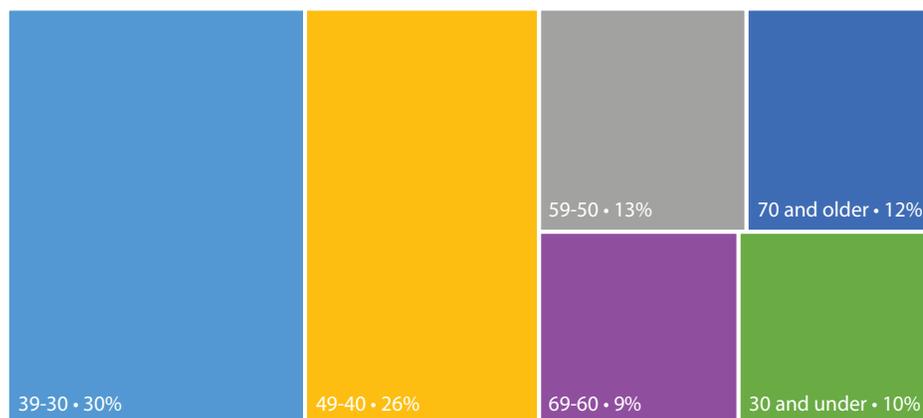
AAPD Membership 2020- 2021

■ Active • 6,672	■ Life • 543	■ Affiliate • 460	■ Associate • 47
■ International • 153	■ International Colleague • 2	■ International Colleague 3 years • 16	■ Honorary • 1
■ Retired • 1,314	■ Predoctoral Students • 449	■ Postdoctoral Students • 1,071	■ International Students • 47
■ Allied • 15	■ Friends of Pediatric Dentistry • 11		

Total **10,801**

AAPD Members by Age

■ 70 and older ■ 69-60 ■ 59-50 ■ 49-40 ■ 39-30 ■ 30 and under



AAPD Members by Gender

Male • 47% Female • 53%

AAPD Pediatric Dentists by Gender (Active/Life Members)

Male • 44% Female • 56%

AAPD PostDoctoral Students by Gender

Male • 32% Female • 68%

AAPD Pediatric Dentists by State

Alabama	85	Kentucky	100	North Dakota	16
Alaska	29	Louisiana	74	Ohio	194
Arizona	165	Maine	18	Oklahoma	56
Arkansas	29	Maryland	169	Oregon	102
California	773	Massachusetts	220	Pennsylvania	243
Colorado	155	Michigan	158	Puerto Rico	10
Connecticut	115	Military	22	Rhode Island	18
Delaware	14	Minnesota	94	South Carolina	106
District of Columbia	16	Mississippi	54	South Dakota	16
Florida	371	Montana	30	Tennessee	166
Georgia	209	Missouri	95	Texas	626
Guam	3	Nebraska	47	Utah	87
Hawaii	53	Nevada	66	Vermont	11
Idaho	47	New Hampshire	35	Virginia	213
Illinois	210	New Jersey	265	Washington	216
Indiana	124	New Mexico	25	West Virginia	19
Iowa	64	New York	486	Wisconsin	97
Kansas	40	North Carolina	242	Wyoming	10

AAPD Pediatric Dentist by Districts

Northeast Society of Pediatric Dentistry	1,648
North Central Society of Pediatric Dentistry	1,132
Southeastern Society of Pediatric Dentistry	1,574
Southwestern Society of Pediatric Dentistry	1,118
Western Society of Pediatric Dentistry	1,681

New Members Total Almost 600 for 2020 – 21 Fiscal Year

Active	5
Affiliate	57
Allied	5
Associate	3
Friends of Pediatric Dentistry	2
International	8
Postdoctoral Students	234
Predoctoral Students	261
International Students	13
International Colleague	4
Total	595

New Active Members from the class of 2021 – 417
Active Reinstated – 103

AAPD Offers Chapter Leadership Virtual Town Halls in 2021

The AAPD board of trustees approved a plan to host quarterly online Town Halls for chapter leaders (including Public Policy Advocates) in 2021. The first quarter presentation on March 27, 2021, featured an overview of ADA CERP compliance requirements for chapter continuing education programs, including a discussion of how to handle corporate sponsorships and exhibits.² Upcoming topics will include an update on ambulatory surgery center options for pediatric dentists, considerations in selecting a chapter website vendor, and the RFP process for selecting a state lobbyist.

As previously noted, there will be an in-person Chapter Leadership Summit and PPA Refresher Workshop in Chicago in September 2022, in conjunction with the AAPD Ad Interim board meeting.

Become a Fellow of AAPD (FAAPD)

The AAPD Fellow program focuses on leadership, organized dentistry and community involvement. There are currently 1,535 AAPD members that have this designation:

- 889 AAPD members have Fellow Status
- 643 members qualified for Fellow Life Status.

More information on becoming an AAPD Fellow is available on the AAPD website.³

You can access the full portfolio of AAPD Membership Benefits on the AAPD website.⁴



State and District Dues Collection

AAPD collection of state and district dues continues to be a very popular service offered our chapters at no charge. The table below lists the membership/market share for each chapter, which is the percentage of AAPD member pediatric dentists who also joined the state or district chapter. For the 2020 – 21 fiscal year we have added dues collection services for the North Central Society of Pediatric Dentistry and the Idaho Society of Pediatric Dentistry.

State/District	FY18	FY19	FY20	FY21
Alabama	92%	78%	91%	90%
Alaska	75%	84%	85%	78%
Arizona	86%	78%	82%	75%
California	85%	66%	73%	69%
Colorado	80%	76%	81%	78%
Connecticut	83%	74%	76%	75%
District of Columbia	63%	54%	47%	61%
Florida	84%	68%	68%	73%
Georgia	83%	77%	86%	86%
Hawaii	93%	80%	75%	78%
*Idaho	N/A	N/A	N/A	87%
Illinois	80%	75%	76%	74%
Indiana	96%	79%	90%	90%
Iowa	86%	84%	90%	79%
Kentucky	88%	79%	73%	79%
Louisiana	81%	79%	88%	78%
Maine	87%	94%	80%	73%
Massachusetts	82%	69%	71%	67%
Maryland	86%	75%	71%	72%
Minnesota	82%	86%	95%	74%
Mississippi	75%	79%	89%	89%
Montana	90%	92%	85%	86%
North Carolina	92%	84%	87%	79%
Nebraska	100%	78%	90%	90%
New Hampshire	97%	95%	97%	90%
New Jersey	80%	75%	79%	75%
Nevada	75%	72%	70%	70%
New York	75%	64%	62%	57%
Ohio	88%	82%	90%	86%
Oklahoma	N/A	N/A	89%	83%
Oregon	86%	77%	84%	82%
Pennsylvania	88%	75%	75%	71%
South Carolina	N/A	N/A	83%	79%
Tennessee	81%	63%	76%	73%
Texas	79%	74%	61%	68%
Washington	89%	74%	80%	81%
Wisconsin	88%	79%	91%	89%
West Virginia	100%	93%	100%	94%
*North Central Society of Pediatric Dentistry	N/A	N/A	N/A	70%
Northeastern Society of Pediatric Dentists	55%	60%	63%	62%
Southeastern Society of Pediatric Dentists	76%	67%	69%	71%
Southwestern Society of Pediatric Dentists	70%	59%	60%	60%

*New Chapters for this year

YOUR STAFF CONTACTS FOR MEMBERSHIP INQUIRIES

Senior Membership and Chapter Relations Director Suzanne A. Wester
Membership and Marketing Coordinator Lee Gonzalez



The AAPD Foundation is emerging from the pandemic on a strong footing thanks to AAPD members’ ongoing generosity, a favorable investments environment, and internal cost controls. Even with the Foundation’s \$1.6 million investment in the AAPD’s COVID-response efforts, the AAPD Foundation’s total assets have been around the \$22 million level since February 2021.

Last spring, the AAPD Foundation anticipated an increased need among clinics providing care to underserved children, so we moved up our annual call for Access to Care Grant applications by four months. In 2020-2021, we issued 29 new Access to Care Grants and we have bigger plans for the coming year – all thanks to the support of AAPD members and other donors. Those bigger plans include the AAPD Foundation board approving more than \$2 million in grants and commitments for the new fiscal year beginning July 1, 2021.

In what is the largest commitment the AAPD Foundation ever has made in a single fiscal year, we are expanding offerings of single-year grants, looking to invest in longer-term

grants for greater community impact, and continuing to identify initiatives that can be successfully replicated in other communities. Again, all of this is thanks to AAPD members and other donors.

On the contributions front, AAPD members continued their support for the Foundation at levels greater than last year – both in terms of the number of member donors and total dollars contributed to the annual fund. Also beginning July 1, 2021, all annual giving appeals will be dedicated specifically to our access to care efforts; every dollar of every annual gift will be spent to help a child. This is a significant step in our efforts to diversify our support for the AAPD Foundation beyond the AAPD membership and the broader oral health community.

AAPD 2021, The Hub, marked the end of the Foundation’s governance year and the beginning of a new one. Dr. Jessica Lee concluded her terms as member of the Foundation board, and Dr. Amr Moursi joined the Foundation board in his role as AAPD President-Elect. All AAPD Foundation Officers and Trustees are continuing their service. Our full 2021-22 AAPD Foundation board of trustees includes:

Charles Czerepak, President
Teresa Fong, Vice President
Douglas Keck, Treasurer
Oariona Lowe, Secretary
Nick Rogers, Immediate Past President

Jeannie Beauchamp, AAPD President
Amr Moursi, AAPD President Elect
John Rutkauskas, Chief Executive Officer
Shari Kohn
Kerry Maguire

James Nickman
Mario Ramos
Deven Shroff
Kenneth Thomalla
Kevin Thomas

Thank you for your support of the AAPD Foundation and for all you do to serve children in your communities.

YOUR STAFF CONTACTS FOR AAPD FOUNDATION INQUIRIES

Vice President of Development and Charitable Programs Paul Amundsen
Development and Marketing Manager Michelle Hidalgo
Grants and Programs Assistant Jasmine Williams



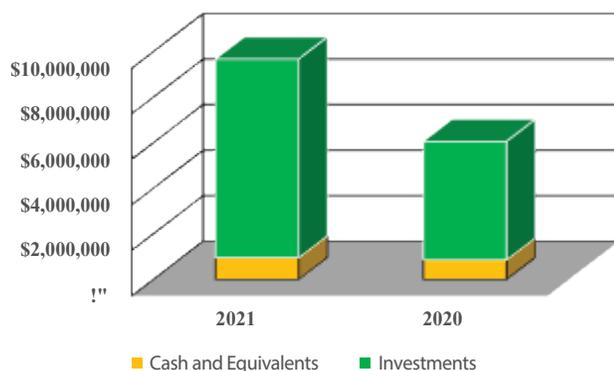
AAPD® Finances Recover from COVID-19 Pandemic

The accounting firm of Martin and Martin conducted the audit of AAPD's financial statements for the fiscal year ending June 30, 2020. AAPD experienced a net loss during the year of \$312,869, reflecting total revenues of \$8,211,886 compared to expenses of \$8,524,755. This obviously reflects the significant financial impact of the COVID-19 pandemic. During the final months of fiscal 2019-20, we liquidated \$2.47 million of investment reserves to refund Annual Session registrants and exhibitors. That's the bad news.

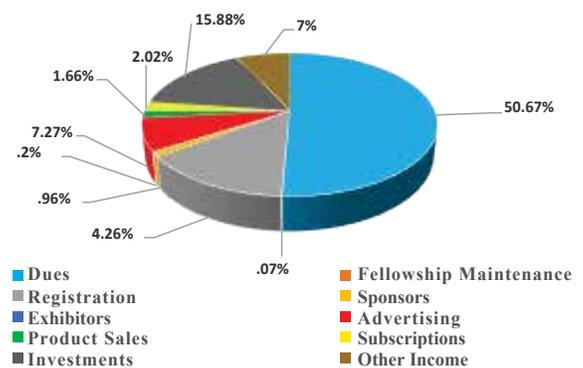
Now for the good news! Between August 2020 and February 2021, we were able to replenish reserves by \$3.25 million. The main sources of revenue have been dues renewals, CE registrations, and refunds of Annual Session 2020 deposits. The financial highlights for the current fiscal year through April 2021 are provided below. AAPD's core operations have generated a net gain of \$2,989,254. As of April 30, 2021, investments were \$8,724,486 and total assets were \$13,035,316. We also accessed loans from both EIDL and PPP.

We want to acknowledge the outstanding leadership, not just on financial issues but on visionary programmatic planning, of the AAPD board of trustees.

Cash & Investments



Revenues



YOUR AAPD STAFF CONTACTS FOR FINANCES AND BUDGETING

Chief Executive Officer John S. Rutkauskas
Senior Business Services Director Thomas P. Jurczak
Accounting Coordinator Maria Benitez



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- K. Jean Beauchamp, President
- Amr M. Moursi, President-Elect
- Scott W. Cashion, Vice President
- Scott D. Smith, Secretary-Treasurer
- Jessica Y. Lee, Immediate Past President
- Angela Stout, Trustee, Northeastern District (2022)
- Carlos Bertot, Trustee, Southeastern District (2023)
- Marilia Montero-Fayad, Trustee, NorthCentral District (2022)
- Jeffrey D. Rhodes, Trustee, Southwestern District (2021)
- Jonathon E. Lee, Trustee, Western District (2021)
- Paul A. Kennedy, III, At-Large-Trustee (Liaison to Federal Services members) (2023)
- Anu R. Tate, At-Large-Trustee (Liaison to International members) (2022)
- James R. Boynton, Academic At-Large-Trustee (2024)
- Vanessa G. Carpenter, Affiliate Trustee (2023)
- Noel K. Childers, Editor in Chief
- Warren A. Brill, Congressional Liaison
- Jade Miller, Congressional Liaison
- Thomas P. Ison, Parliamentarian
- John S. Rutkauskas, AAPD Chief Executive Officer

We also acknowledge outgoing board members for their service: Immediate Past President Kevin J. Donly, Southwestern District Trustee John Fales, Western District Trustee Jacob Lee, Academic At-Large Trustee Homa Amini, and Parliamentarian Gila Dorostkar.

AAPD Fall 2021 CE Courses

Oral Clinical Exam Review

Sept. 9, 2021 • Phoenix, Ariz.

The NEW Comprehensive Review: Advances in Pediatric Dentistry

Sept. 10-12, 2021 • Phoenix, Ariz.
This course is generously sponsored by NuSmile.

CAPD/ACDP – AAPD Joint Conference

Sept. 23-25, 2021
Conference Presented Virtually

Dental Assistant Sedation Course: Your Role in the Safe Sedation of Children Course

Oct. 22-23, 2021 • Dallas, Texas
This course is generously sponsored by Sedation Resource.

Safe and Effective Sedation for the Pediatric Dental Patient Course

Oct. 22-24, 2021 • Dallas, Texas

Patient/Family Communications Materials to Brighten the Day for Your Patients

Brighten the day for your patients by sending them this “Share Your Smile” poster from the AAPD – or posting it on your practice Facebook page. A Spanish poster is available too! For more free downloads of positive patient materials based on sound science, visit the AAPD parent and caregiver website. Pediatric dentists know that it’s all about the kids, and remember **YOU** are the big authority on little teeth within your own community.



AAPD® Publications (Print and Online) Update

Our publications the *Pediatric Dentistry* journal, *Journal of Dentistry for Children*, and *PDT (Pediatric Dentistry Today)* had another exceptional year in design and appeal.

Pediatric Dentistry

The 2021 volume of *Pediatric Dentistry* continues to promote the practice, education and research related to the specialty of pediatric dentistry through its peer-reviewed articles. *Pediatric Dentistry* is completely integrated and accessible in online format as well as print. This format provides worldwide access to an individual subscriber as well as students, academics, and researchers of universities with multiple campuses. *Pediatric Dentistry* has an Impact Factor of 1.594.



JDC

The online *Journal of Dentistry for Children* (*JDC*) continues to attract articles that pertain to the practice of pediatric dentistry around the world. These peer-reviewed articles give the reader an insight into international case reports, scientific, education, and research findings related to pediatric dentistry.

Our two journals are part of Ingenta Connect's comprehensive collection of academic and professional research articles online, hosting more than five million articles and 16,000 publications from 350 publishers, and is accessed in over 25,000 institutions worldwide. **Both journals continue to rank in the top 100 out of over 16,000 titles.** For the month of May 2021, *Pediatric Dentistry* ranked **11th with 2,679 full text downloads.** *JDC* ranked **57th with 588 full text downloads.** This is very impressive! I salute our editor-in-chief, editors and contributors for making these journals so well-read.

PDT

PDT (Pediatric Dentistry Today), the official AAPD magazine, offers feature stories, guest editorials, and news about members, trends affecting pediatric dentistry, legislative advocacy, insurance and coding issues, continuing education opportunities and activities of the Foundation. *PDT* is your member resource to know what's going on at the AAPD and in the world of pediatric dentistry.

Practice Management and Marketing News

Published four times a year, *Practice Management and Marketing News* is a featured column in *PDT (Pediatric Dentistry Today)*.

Membership Directory and Reference Manual

Both the 2021 *Membership Directory* and 2020-21 *Reference Manual* were mailed to members in early 2021. The 2020-21 *Reference Manual* is available as an app for your iPhone, iPad or Android device and on the AAPD website at www.aapd.org.

Health Care Provider Brochures

AAPD brochures are being updated! These brochures are used not only by dentists but also by teachers and school nurses. Teachers can use this information to develop classroom lessons and health education projects, while school nurses may be interested in treatment options and preventive oral health guidelines.

The Handbook of Pediatric Dentistry

The 5th Edition Handbook of Pediatric Dentistry is the premier reference for pediatric dentists and other health professionals. Designed to serve as a quick reference guide, the handbook is a must-have addition to every practice. The Handbook of Pediatric Dentistry presents the most up-to-date information in a quick reference format. Each chapter also suggests readings and useful websites for additional information. This 5th edition of the Handbook is available as a mobile application too (compatible with iPad/iPhone/iPod Touch or Android mobile devices). Visit store.aapd.org to order yours today!

Social Media

AAPD social media has really taken off over the past few years. On the AAPD consumer Facebook page we have over 57,500 followers. The AAPD Twitter account @AmerAcadPedDent has over 20,500 followers and we have over 10,000 followers on our Instagram account @aapediatricdentistry. We have also been focusing on building out our LinkedIn account more to provide professionally based materials for our members who are on the platform. AAPD also has a Facebook group for users to post questions along with AAPD to advertise courses, news and new member resources. This group consists of nearly 7,000 followers and grows more and more each day.



In addition to AAPD's social media profiles, the AAPD has put together a social media library for member-use on the AAPD website. This library includes graphics that cover topics such as the age one dental visit, holidays, did you know about oral health, brushing habits and more. These graphics can be easily downloaded and have captions you can use on your own social media. The library is easily navigated using search by keyword or category. This library is updated with new graphics on an ongoing basis.

AAPD (Member/Professional) Website



The AAPD website was redesigned in early 2019. Since then, the website has seen an influx in visitors, especially over the past year due to our extensive library of COVID-19 resources. Over the past 12 months, we have seen over **2 million pageviews** on the website (Figure 1). During the past year we have focused on providing resources regarding mental health, practice management, financial assistance and resources from other organizations which can assist our members. Although the past year was tough, we are glad that we were able to help our members and dentists around the world find the resources that they may need to assist with COVID-19 and other dental related issues.

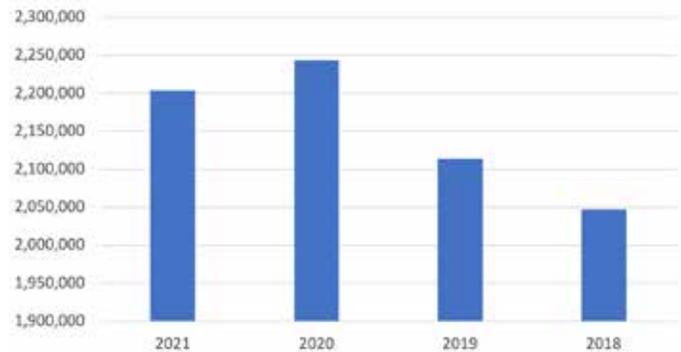


Figure 1

Our most visited pages on the website from June 1, 2020 – June 1, 2021, were the Oral Health Policies and Guidelines (*Reference Manual*), Residency Programs, Career Center, COVID-19 Resources, AAPD Journals and the Meetings Calendar.

My Children's Teeth (Consumer) Website



The AAPD consumer website was redesigned in 2021 to help parents, caregivers and dentists access materials about proper oral health care. These resources were reorganized on the new website to fall into the categories of infants, toddlers, children, teens and special health care needs. We have also begun to produce more materials for Spanish speakers. As of June 2021, the website is still being populated, so be on the lookout for more information to be added.

YOUR AAPD STAFF CONTACTS FOR PUBLICATIONS, WEBSITE, SOCIAL MEDIA OR ADVERTISING INQUIRIES

Vice President for Publications Cindy Hansen
Senior Publications Manager Adriana Loaiza (Pediatric Dentistry journal)
Web and Social Media Manager Lily Zielinski (Snyder)
Publications Coordinator Ken Berry

AAPD® Public Relations Efforts/Mouth Monsters Campaign

AAPD members continue to be featured as industry experts and thought leaders on children's oral health issues in local and national media. Most importantly, the AAPD continues to be contacted as a resource for pressing healthcare stories as evidenced by the strong media traction below. We encourage you to view the following stories and highlights.

Public Awareness Campaign

The AAPD and AAPD Foundation established a staff marketing team of publications, meetings, policy center, education, and foundation personnel consolidating organizational marketing and messaging. Much of its work to date has been behind the scenes, while short- and longer-term activities launched in early 2021 through AAPD 2021 and beyond. **The overall goal: establish the American Academy of Pediatric Dentistry as the first-choice child oral health resource**, ahead of the American Dental Association and other child health advocates.

All messaging supports:

- **Taking your child to the pediatric dentist**
- **It's safe to go to the pediatric dentist**
- **Age-One dental visits**
- **Special needs**
- **Oral health is essential health**

We incorporated the joint AAPD-AAPD Foundation collaboration into messaging to parents/consumers, as shown below:



YOUR AAPD STAFF CONTACT FOR PUBLIC RELATIONS INQUIRIES

Education Development and Academic Support Manager Leola Royston
Chief Executive Officer John S. Rutkauskas

National Children’s Dental Health Month (NCDHM) — February 2021

AAPD shared tips on the benefits of incorporating water into a child’s diet with a month-long campaign titled “H-2-Know”. In addition to H-2-Know, AAPD President Dr. Jessica Lee participated in a satellite media tour across the country. One of her interviews can be accessed on the AAPD website.⁵

10 Mistakes Parents Make with their Kids’ Dental Health

The AAPD was referenced in an article celebrating NCDHM in regard to the age one dental visit.

“So many parents think they should wait until age three for their child’s first dental visit... OOPSIES! The American Academy of Pediatric Dentistry, The ADA, and the American Academy of Pediatrics ALL recommend your child sees the dentist by Age One! The age one visit is THE most proactive step a parent can do to lower the potential of their child getting early childhood caries. Bringing your child to the dentist at an early age will allow them to see that our office is a safe environment and will create a positive experience for future visits. An age one visit is the best way to prevent tooth decay. The goal for every pediatric dentist is to PREVENT decay before it begins! Research has shown that if a child has four preventive visits by age of three, early childhood caries is greatly reduced. At this first visit I will do a quick, but thorough exam that will detect any potential concerns and help educate you and your child on oral hygiene instructions and healthy eating habits. Dependent on your child’s need, I may recommend a cleaning and/or fluoride. So just remember, Get it DONE by age One, it’s the most proactive step a parent can do prevent cavities for their child!”⁶

Additional NCDHM PR Support

To enhance the virtual media tour and provide reporters and editors additional supporting assets to illustrate the importance of regular pediatric dentist visits, we facilitated a b-roll shoot at two pediatric dental locations in Tennessee, including **Dr. Jeannie Beauchamp’s** private practice, to showcase enhanced safety measures in place at pediatric dental offices across the U.S. The b-roll footage was used throughout the virtual media tour and will continue to be an asset media outlets rely on to help illustrate future stories.

To reach new mom-focused audiences we distributed a national audio news release (**ANR**) with a meaningful sound bite from Dr. Lee to drive home this same safety theme. The ANR was distributed in time for National Children’s Dental Health month and resulted in 912 broadcast nationwide reaching more than **19 million individuals**, primarily females and moms with young kids.



Children’s Oral Health During the COVID-19 Pandemic

MediaPlanet

AAPD President Dr. Jessica Lee was interviewed by MediaPlanet for their Oral Health Campaign, *Improving Kids’ Oral Health Habits During a Pandemic*.⁷

National Children’s Dental Health Month-FOX59

Riley Children’s Health pediatric dentist, Dr. LaQuia Vinson, shared the precautions in place at dental offices during the pandemic.⁸

AAPD on YahooLife.com

The AAPD was referenced in an article on how to clean baby teeth.⁹

AAPD President Dr. Lee Interviewed by Henry Schein Dental for #ScheinChats

Dr. Jessica Lee spoke with Henry Schein Dental VP of Corporate Affairs David Kochman about the opportunities for COVID-19 testing and additional preventative care in pediatric dental practices. Search “The Unique Opportunities for COVID-19 Testing in Pediatric Dental Practices” on YouTube.¹⁰

AAPD President Featured on Caribu.com

In honor of National Tooth Fairy Day, AAPD President Dr. Jessica Lee discussed the importance of proper oral health care and encouraged children to learn about oral health from books and through the tooth fairy.¹¹





AAPD® Pediatric Oral Health Research and Policy Center

The Pediatric Oral Health Research and Policy Center (**POHRPC**) helps the AAPD be more effective in the public policy arena by analyzing research data and relevant policy and carrying out health services research that can have a positive impact on children’s oral and overall health.

POHRPC Advisory Board

- Homa Amini, Board Liaison
- Paul S. Casamassimo, Chief Policy Officer, AAPD Dental Quality Alliance
- Joel Berg, CODA Commissioner
- Scott W. Cashion, MSDA Board Representative and PDMCAC Chair
- James J. Crall, Expert Consultant
- Mike Ignelzi, Expert Consultant
- Jeffrey M. Karp, Chair, AAP Section of Oral Health
- Jessica Y. Lee, Expert Consultant
- Randall K. Lout, CCA Chair
- Vinod Miriyala, Expert Consultant
- James Nickman, CDBP Chair
- Jessica Robertson, CGA Chair
- John S. Rutkauskas, AAPD Chief Executive Officer
- Kaaren Vargas and Jung Wei (Anna) Chen, CSA Chairs

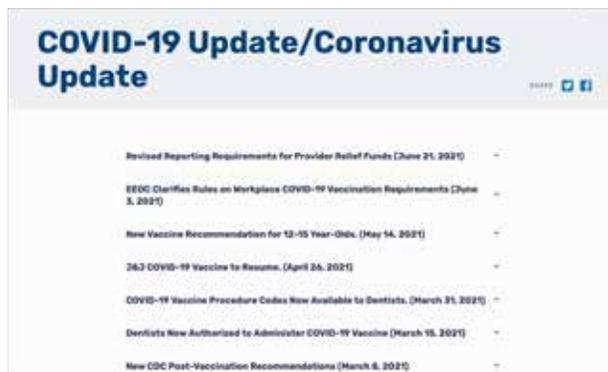
POHRPC Fellows

Current Fellows are: Drs. Tegwyn Brickhouse, Donald Chi, Jessica Lee, Amr Moursi, Art Nowak and Anupama Tate.

In the 2021-2022 year, Dr. Anupama Tate will serve as the Policy Center’s Board Liaison, and Dr. Thomas Stark will join the Advisory Board as CCA Chair. Dr. Homa Amini has been approved as a new POHRPC Research Fellow.

COVID-19 News and Resources

The Policy Center continued to host the AAPD COVID-19 updates and resources information hub to report scientific developments and post valuable resources on topics including infection control, vaccinations and federal and state mandates. This endeavor gives members a road map for what tomorrow may bring in terms of testing, personal protective equipment (**PPE**) and emerging science about the virus. A new patient relations section helps pediatric dentists stay in-the-know about important issues impacting their pediatric patients and families. The AAPD COVID-19 Updates webpage has had an impressive 56,000 page views since its inception in March 2020. The latest updates are available on the AAPD website.¹²



Beyond Re-emergence: Pediatric Dentistry Practice Checklist

“Beyond Re-emergence: Pediatric Dentistry Practice Checklist” is an online guide created to assist pediatric dentists re-entering practice during the COVID-19 pandemic. Stemming from the original document, “Re-emergence: Pediatric Dentistry Practice Checklist,” this online version offers the most useful and relevant guidance on safe practice during the pandemic as new information emerges. This member resource can be accessed on the AAPD website.¹³



POHRPC Webpage Update and Expansion

The Policy Center updated its pages on the AAPD website¹⁴ in early autumn of 2020. Notable changes include:

- A new, up-to-date version of the Snapshot of America's Children PowerPoint presentation available for use by all AAPD members
- Additions of new data to the information on the Children's Health Data, Medicaid/CHIP Reform Issues, and Non-Dental Provider Issues pages

As a part of the webpage update, we have rejuvenated the Chief Policy Officer commentary by Dr. Paul S. Casamassimo. The latest commentary is “HRSA Workforce Projections and Assumptions are Consistent with AAPD's, but Many Questions are Still Unanswered.” The Policy Center also welcomes editorials and commentaries from guest authors.¹⁵

Denial of OR Access: Resources for AAPD Members

The Policy Center has provided evidence-based materials in support of the worsening problem of access to hospital-based care for children needing treatment under general anesthesia. *OR Access Analysis. Denial of Operating Room Access for Pediatric Dental Treatment: A National Survey* by Andrew Vo, Paul Casamassimo, Jin Peng, Homa Amini, Scott Litch and Kim Hammersmith was published in the January/February 2021 issue of *Pediatric Dentistry*. The article presents the results of a study of all 50 states using AAPD Public Policy Advocates and Chapter Officers to characterize the loss of operating room time by pediatric dentistry.

The following resources were released in May 2021 with the following announcement to AAPD members:

AAPD Releases Two New Resources to Help Pediatric Dentists Address Operating Room Access Challenges

The AAPD is working on a multi-pronged advocacy and technical assistance strategy to assist pediatric dentists with the challenges posed by limitations on access to operating rooms for pediatric dental care. The following new resources developed via the AAPD Pediatric Oral Health Research and Policy Center are now available only to AAPD members:

1. Denial of Access to Operating Room Time in Hospitals for Pediatric Dental Care, May 2021¹⁶

This technical brief analyzes the root causes of current limitations on operating room access for pediatric dentists in many states, and offers potential local strategies and alternative options to address the challenge. The AAPD's advocacy efforts at the national level are also briefly summarized. (See more details on these advocacy efforts in the Public Policy section of this report).

2. Obtaining Operating Room Access for Pediatric Dental Procedures via Ambulatory Surgery Centers: Organizational and Operational Issues and Options. A Primer for Pediatric Dentists, May 2021¹⁷

This white paper provides a concise overview of ambulatory surgery center options for pediatric dentists, developed for the AAPD by the law/consulting firm of Powers, Pyles, Sutter, and Verville. Ownership and leasing options are discussed. Of special note is that one of the deemed accrediting bodies for ambulatory surgery centers is AAAASF (American Association for Accreditation of Ambulatory Surgery Facilities), with whom the AAPD has developed a partnership for an accreditation program for pediatric dental offices that provide in-office deep sedation/general anesthesia.

POHRPC Publications



Crowns vs. Fillings: Making the Best Restorative Choices for Children

This technical brief features practical information and top-quality photos on restorative choices for children's teeth, including amalgams, stainless steel crowns, and tooth-colored fillings and crowns. Solutions for pediatric dentists, policy leaders and insurers make this brief a helpful support piece to aid all children in receiving the best treatment using proven restorative choices. The Policy Center extends warm appreciation to the following contributing authors: Drs. Judith Chin, Yasmi Crystal, Edward Ginsberg, Eugene McGuire and Maria Regina Estrella Yuson. We have shared this brief with policymakers, include state Medicaid program dental directors. It is available on the AAPD website.¹⁸

Are Your Kids Covered? Medicaid Coverage for Essential Oral Health Benefits, Second Edition

Originally published in 2017, this publication identifies the pediatric dental procedures most essential for coverage, catalogs the coverage of these procedures by state, and specifies problem areas of coverage for oral health services. The second edition includes teledentistry services and provides updated coverage information for each state. This advocacy resource has proven valuable to members as they champion for extended access to care through public insurance of oral health services for children. We have encouraged our Public Policy Advocates to utilize these document to advocate for necessary changes in their state Medicaid programs. This brief is available on the AAPD website.¹⁹



SDF Fact and Policy Summary

The Policy Center has developed a fact and policy summary clarifying the AAPD's position on key issues surrounding Silver Diamine Fluoride (SDF), such as establishing SDF as a covered benefit from both private and public third-party carriers. The fact sheet will serve as a companion to the AAPD's Policy on the Use of Silver Diamine Fluoride for Pediatric Dental Patients and clinical practice guideline on Use of Silver Diamine Fluoride for Dental Caries Management in Children and Adolescents, Including Those with Special Health Care Needs. We have shared this resource with dental insurance companies, and it is available on the AAPD website.²⁰



POHRPC Projects in Development

Value-Based Payments in Pediatric Dentistry

The POHRPC, in collaboration with Dr. Beau Meyer, is developing a technical brief on value-based care and payment systems in dentistry. The brief will propose critical elements of valid, workable models for value-based payment systems, as well as describe and evaluate the approaches and programs currently in the marketplace. This brief will be published in autumn of 2021.

Emergency Preparedness Resource Hub

COVID-19 is the latest challenge among a multitude of other potential crises. The publication of an emergency preparedness plan will help pediatric dentists working in a variety of settings be ready for natural disasters like earthquakes and tornadoes, as well as more modern-day disasters like data hacking. This project is still in the early stages. When this project is complete, the AAPD website will contain a wealth of information and resources on a wide breadth of emergencies and how to prepare for and recover from them.

POHRPC Research Projects

In-Office COVID-19 Diagnostic Testing Pilot

The AAPD is participating in a point-of-care (POC) COVID-19 diagnostic testing pilot program through Henry Schein and Cue Health. The goal of the program is to understand the interest in and capacity for implementation of rapid POC testing in the pediatric dental setting.

International Study on Children at Risk of Abuse and Neglect

AAPD members participated in a survey about their experiences and challenges associated with at-risk children and the duty to report suspected cases of child maltreatment to child protection services. The goal of this research is to increase awareness and detection of child abuse and neglect. The study is a collaboration between the AAPD, the University of North Carolina Gillings School of Global Public Health, and the Department of Maternal and Child Health and the Oral Health Centre of Expertise in Western Norway.

Early Childhood Behavioral Caries Management Research

The AAPD is collaborating with the Columbia University College of Dental Medicine and the Columbia Teachers College Department of Health and Behavioral Studies on a study titled, "Pediatric dental providers' perceived acceptability and feasibility of teledentistry-delivered behavioral early childhood caries management," funded under a grant from the National Institute of Dental and Craniofacial Research. The study seeks to determine pediatric dentists' current implementation of behavioral caries management and their beliefs and perceptions regarding such management, including through telecommunications and value-based payment arrangements.

Safety Committee Update

Along with its contributions to the AAPD COVID-19 Updates and Resources information hub and creation of the Pediatric Dentistry Practice Checklists, the Safety Committee is focused on the following projects to create a culture of safety in pediatric dentistry.

Online Safety Toolkit



The AAPD online Safety Toolkit²¹ is a repository of safety information that assists pediatric dentists and practice managers in maintaining the safest environment. This collection of resources contains current recommendations in major areas of dental practice related to safety, using best practice guides, policies, training materials and office-friendly tools. The initiative is expanding to include a greater breadth of resources for training tools, scientific documentation and library. The Safety Committee aims to continue with this initiative through April of 2022.

Survey of Program Directors on Safety in Pediatric Dental Education

In an effort to understand the extent of safety concepts, tools and techniques taught and practiced in pediatric dental education, the Safety Committee and a team of authors have embarked upon the development of a survey of pediatric dentistry program directors. The results will shed light on the state of safety in pediatric dental programs in the U.S. – and the preparedness of the profession’s emerging pediatric dentists – in an effort to create the safest care for pediatric dental patients.

Evidence-Based Dentistry Committee (EBDC) Update

The mission of the EBDC is to promote optimal pediatric oral health through evidence-based clinical guidelines that improve patient outcomes. The EBDC continues to oversee development of new evidence-based clinical practice guidelines:

- Clinical Practice Guidelines for Permanent Tooth Vital Pulp Therapy in Children and Adolescents. Workgroup Chair: Dr. Jim Coll; Co-Chair: Dr. Kaaren Vargas
- Clinical Practice Guideline on Behavior Guidance for Pediatric Dental Patients. Workgroup Chair: Dr. Vineet Dhar
- Clinical Practice Guideline on Frenectomy/Frenotomy and Lactation. Workgroup Chair: To be determined.

AAPD STAFF CONTACTS FOR RESEARCH AND POLICY INQUIRIES

Chief Policy Officer Dr. Paul S. Casamassimo
Director Dr. Robin Wright
Project Coordinator Clare Conte
Kimpton Fellow Jessica Lu

Safety Spotlight in PDT

Safety has a home in *Pediatric Dentistry Today*, where Safety Committee appointees bring articles to members on respirator fit-testing, whole-child wellness, sedating safety and more. Members can find a rotation of a variety of important topics circulating bimonthly in the Pediatric Oral Health Research and Policy Center segment.

Safety Spotlight in Pedo Teeth Talk

In keeping with the commitment to promote safety culture, the Safety Committee continues to canvass topical experts to bring key insights on current safety issues to AAPD membership through Pedo Teeth Talk. Members can find the recent interview with Dr. Bryant Cornelius of the Ohio State University who discusses “rogue” sedation regimens that pose risks to the safety of pediatric dental patients on the Pedo Teeth Talk home page.²²

Partnering with American Association for Accreditation of Ambulatory Surgery Facilities (AAAASF) in Voluntary Accreditation Program

The Safety Committee continues to promote the AAPD partnership with the AAAASF voluntary accreditation program for practices that provide in-office deep sedation and general anesthesia. Safety Committee member, Dr. Jade Miller, gave a presentation to promote the voluntary program to establish and maintain the highest level of safety and preparedness in pediatric dental facilities at the AADB mid-year virtual meeting in late February 2021. More information about the program is available on the AAPD website.²³



AAPD® Public Policy Advocacy for Children’s Oral Health

The AAPD continues to vigorously advocate for critical issues impacting children’s oral health care. The 2021 Legislative and Regulatory Priorities, as developed by the Council on Government Affairs and approved by the board of trustees, are available on the AAPD website.²⁴

Our success in Washington, D.C., is thanks in no small part to the work of Congressional Liaison Heber Simmons Jr., our lobbying consultants at Hogan Lovells, and of course the AAPD Political Action Committee. Dr. Simmons retired from his duties this year, culminating 24 years of outstanding service and tremendous achievement as Congressional Liaison. He also received the 2021 **Pediatric Dentist of the Year** award. Fortunately, Heber has trained and transitioned our two Co-Congressional Liaison-designees who follow in his footsteps: former AAPD Presidents Drs. Warren Brill (Baltimore, Md.) and Jade Miller (Reno, Nev.). Heber will continue to be involved with our advocacy work, as Special Consultant to the AAPD board of trustees.

In addition to our efforts at the federal level in Washington, D.C., our state Public Policy Advocates continue to make important strides on legislative and regulatory matters at the state level.

Final Fiscal Year 2021 Appropriations and Senate Report Language Supported Title VII Pediatric Dentistry and other AAPD Priority Issues

The final spending package for federal FY 2021 included \$12 million each for Title VII Pediatric Dentistry and General Dentistry, as requested by the AAPD, ADA, ADEA, and AADR. This remains the AAPD’s top appropriations priority. Earlier in the fall of 2020, the U.S. Senate released their funding recommendations and report language, which included the provisions **highlighted** below.²⁵ With the passage of the Consolidated Appropriations Act of 2021, the Senate and House report language officially guides federal agencies like HRSA and CMS in carrying out their activities in FY 2021. For example, the language directed HRSA to initiate a new Dental Faculty Loan Repayment Program (**DFLRP**) grant cycle with a preference for pediatric dental faculty.

“Training in Oral Health Care – The Committee provides \$40,673,000 for Training in Oral Health Care programs, which includes not less than **\$12,000,000 each** for general and **pediatric dentistry**. Funds may be used to expand training in general dentistry, pediatric dentistry, public health dentistry, dental hygiene, and other oral health access programs. Funds may also be used to plan and operate training programs, as well as to provide financial assistance to students and residents. The Committee directs

HRSA to provide continuation funding for post-doctoral training and dental faculty loan repayment [DFLRP] grants, and **to initiate a new DFLRP grant cycle with a preference for pediatric dentistry faculty supervising dental students or residents and providing clinical services in dental clinics located in dental schools, hospitals, and community-based affiliated sites. . .**” (p. 45).

“Chief Dental Officer (CDO) – The Committee is pleased that HRSA has restored the position of CDO and looks forward to learning how the agency has ensured that the CDO is functioning at an executive level authority with resources and staff to oversee and lead all oral health programs and initiatives across HRSA. The Committee requests an update within 30 days of enactment of this act on how the CDO is serving as the agency representative with executive level authority on oral health issues to international, national, State and/or local government agencies, universities, and oral health stakeholder organizations.” (p. 59)

“Chief Dental Officer – **The Committee is concerned that CMS[3] has not appointed a permanent the Chief Dental Officer position since October 2017.**” (p. 141)

This language is consistent with earlier language from the FY 2021 House Appropriations report.²⁶

Virtual Pediatric Oral Health Advocacy Conference

On March 1-5, 2021, over 400 AAPD members from 41 states plus D.C., advocated for children's oral health by conducting virtual visits with their members of Congress and Congressional staff. AAPD participants included members of the Council on Government Affairs, PAC Steering Committee, and Executive Committee. Thirty-two AAPD state Public Policy Advocates participated. Sixty-three pediatric dentistry residency programs were represented, with more than 280 residents in attendance. The AAPD held a special pre-conference advocacy orientation and training session solely for residents via a Zoom webinar. The week kicked off with a Zoom webinar briefing session for all participants. AAPD's Washington representative Michael Gilliland, from Hogan Lovells, provided an overview of the new Congress and Administration. AAPD COO & General Counsel C. Scott Litch provided talking points for the key AAPD public policy issues to be discussed during virtual Congressional visits. The session concluded with a mock Congressional visit featuring AAPD Congressional Liaison Dr. Heber Simmons Jr., AAPD President-elect Dr. Jeannie Beauchamp and Anna Weinstein of Hogan Lovells.

The specific advocacy requests made by attendees during virtual Congressional visits are summarized below; fact sheets used in these visits are available on the AAPD website.²⁷

HRSA Title VII Pediatric Dentistry Appropriations and DFLRP Tax Relief

- Provide FY 2022 funding of \$46 million for the HRSA Title VII Primary Care Dental Training Cluster and related oral health programs, **with not less than \$14 million for Pediatric Dentistry Training programs** including a preference for pediatric dentistry faculty in the dental faculty loan repayment program per report language in FY 2021.

Congresswoman Julia Brownley (D-Calif. 26th) for the fifth straight year circulated a Dear Colleague letter in support of Fiscal Year 2022 funding of Title VII Pediatric Dentistry. This letter was eventually **signed by 57 House members** and sent

to the chair and ranking member of the House Labor-HHS-Education Appropriations Subcommittee.²⁸ We also again this year developed a joint recommendation letter for federal agency oral health funding and report language with the ADA, ADEA and AADR.

- Co-sponsor and pass legislation to make the Dental Faculty Loan Repayment Program (**DFLRP**) non-taxable to recipients. Co-sponsor S. 449 or H.R. 1285.

Dental Faculty Loan Repayment Tax Relief Bills Introduced in Congress

Legislation to alleviate taxation on Dental Faculty Loan Repayment Program (DFLRP) awardees was introduced in the U.S. Senate and House on Feb. 24, 2021, to coincide with National Children's Dental Health Month. This is the top legislative priority for the AAPD in 2021. Unless the tax code is amended, individual recipients of DFLRP must pay income tax on their awards. Congressional leaders from the last Congress worked together to reintroduce this bi-partisan legislation. The Senate bill (S. 449) was introduced by Senators Ben Cardin (D-Md.) and Roger Wicker (R-Miss.), and the House bill (H.R. 1285) was introduced by Congresswoman Yvette Clarke (D-N.Y. 9th), Congresswoman

Grace Meng (D-N.Y. 6th), Congressman (and dentist) Mike Simpson (R-Idaho 2nd), and Congressman (and dentist) Paul Gosar (R-Ariz. 4th).

A press release from Senator Cardin is available on his website.²⁹ This includes a quote from AAPD President Dr. Jessica Y. Lee. The DFLRP was created due to the significant difficulties in recruiting qualified individuals to fill faculty positions, especially acute in pediatric dentistry. As noted, this legislation would exclude from gross income DFLRP awards under Title VII of the Public Health Service Act. By alleviating taxation of such payments to the individual, this legislation will make the program even more effective in recruiting and retaining pediatric dental faculty.

Ensuring Lasting Smiles Act

- Co-sponsor and pass the Ensuring Lasting Smiles Act, legislation that would require all private group and individual health plans to cover the full medically necessary treatment of patients with congenital anomalies, including related dental procedures.

The Ensuring Lasting Smiles Act was re-introduced in the U.S. Senate and House on March 16, 2021, with a strong show of bi-partisan support. The new bill numbers are S. 754 and H.R. 1916. Senator Tammy Baldwin (D-Wisc.), a leader in this effort, issued a press release that referenced all endorsing organizations including the AAPD.³⁰ As of April 5, 2021, S. 754 had 32 co-sponsors and H.R. 1916 had 156 co-sponsors.

Access to Operating Rooms for Pediatric Dentists

- Contact the Centers for Medicare and Medicaid Services (**CMS**) and ask that the agency move forward this year to ensure dental rehabilitative services can be provided to children (including those with special health care needs) and the frail elderly. CMS needs to do two things: set up a new billing code for use by hospitals and propose in the CY 2022 HOPPS rule (expected out in July 2021) that the code also be covered for use by ambulatory surgery centers.

Advocacy efforts on the operating room access issue are being closely coordinated with the ADA and AAOMS, in conjunction with the Washington, D.C., consulting/law firm Powers, Plyes, Sutter, and Verville.³¹ Both ADA and AAOMS are contributing financially to our engagement with Powers. In late 2020, the AAPD, ADA and AAOMS submitted to CMS the following proposed HCPCS³² Level II Category G Code for dental rehabilitation:

“Full or partial mouth dental rehabilitation – Comprehensive rehabilitation of dentition requiring multiple dental services, including for example, dental radiology, prophylaxis, tooth restoration, endodontics or extractions, requiring the administration of general anesthesia (facility services only).”

Adoption of such a code would improve facility fees reimbursement for dental cases, which low rate has been a major factor in OR access denials. This proposal was a follow-up from a

- CMS Chief Dental Officer (**CDO**) hiring process

Pediatric dentist and AAPD member Dr. Natalia Chalmers served as CMS dental officer on a six month assignment from the Food and Drug Administration (**FDA**). This was extended to mid-March 2021, but then her detail was completed and she is back at FDA. However, Dr. Chalmers has applied for the CMS CDO position as posted by the agency earlier this year. ADA and AAPD wrote a joint letter to CMS on Feb. 12, 2021, thanking them for moving to hire a CDO and endorsing Dr. Chalmers' candidacy. We continue to urge CMS to move quickly

- McCarran-Ferguson repeal

A long-time legislative priority of the ADA and the AAPD was achieved on Dec. 22, 2020, when the U.S. Senate voted to repeal the McCarran-Ferguson antitrust exemption for health insurance companies by passing HR 1418, the Competitive Health Insurance Reform Act. The House previously passed the bill on Sept. 21, 2020. The President signed the bill into law on

- Grass Roots Network

The AAPD occasionally issues **Action Alerts** asking that Members of Congress be contacted on important legislative or regulatory priorities for pediatric dentistry. We use a software program that is very simple and easy to use. If you wish to join over 600 of your colleague on our Grass Roots Network and receive all future alerts, you can sign up on the AAPD website.³⁵

virtual meeting that AAPD and ADA held CMS Hospital and Ambulatory Payment Group (**HAPG**) staff, that was arranged by Julie Allen of Powers. An excellent Power Point presentation was made by Chief Policy Officer Dr. Paul Casamassimo and Julie Allen to describe the extent of the problem. Unfortunately, due to some temporary staffing changes at CMS, feedback on this proposal was that CMS staff was reluctant to pursue a Medicare code given the limited dental coverage under Medicare. However, these codes impact Medicaid and it is the only way to obtain an APC and facility fee that is competitive for dental cases and also applicable to ambulatory surgery centers. Therefore, we have developed a Congressional group letter to CMS in support of this effort to urge the agency to work with the dental community on this code. This effort is being spearheaded by Congressman Dusty Johnson (R-S.D. at large) as South Dakota has been one of the states most negatively impacted by lack of a HCPCS level II category G code for dental rehabilitation. South Dakota PPA Dr. Karli Williams has been an outstanding advocate in our efforts.

on making a final decision. Thanks to work by Anna Weinstein of Hogan Lovells, a question about the CMS CDO position was asked by Senator Ben Cardin (D-Md.) during a Senate Finance Committee hearing on April 15, 2021, with CMS Administrator nominee Chiquita Brooks-LaSure. Brooks-LaSure previously worked in the HHS Branch at the White House Office of Management and Budget, was on staff at the House Ways and Means Committee and was at the CMS Center for Consumer Information and Insurance Oversight.

Jan. 13, 2021. The bill amends the McCarran-Ferguson Act to restore the application of federal antitrust laws to the health insurance industry, but does not otherwise interfere with or impact the authority of state authorities to regulate health insurance provided under the act.³³ The impact of this repeal was summarized in the March 2021 *PDT*.³⁴



State Public Policy Advocates (PPAs)

The AAPD through the Council on Government Affairs (**CGA**) initiated a state Public Policy Advocate initiative in 2012 to strengthen and coordinate state-level advocacy efforts by our state chapters. A PPA serves as the state pediatric dentistry chapter's advocate for the oral health issues of infants, children, adolescents and patients with special health care and developmental needs. The PPA represents the chapter in promoting children's oral health issues with the state legislature and other elected bodies, state regulatory agencies (including Medicaid and health departments), licensing bureaus, professional health and child welfare organizations, oral health coalitions, foundations, institutions of dental education, publicly-funded safety net programs, and the private sector benefits industry. The PPA closely coordinates their activities with those of the state dental association. PPAs serve as an advocacy liaison between the state pediatric dentistry chapter and the state dental association.

We continue to convene PPA quarterly conference calls to share information and discuss strategy. Annual written reports from PPAs are included in the Council on Government Affairs annual report that is available on the AAPD website. There are PPAs in 47 states plus the District of Columbia.

If you want to get more involved with advocacy at the state level and help your state chapter, please contact your PPA. They will be happy for assistance. Welcome to new PPAs JC Shirley (Ga.) and Emily Rosenberg (Va.).

The current listing is below:

Alabama

Dr. Stephen C. Mitchell
stevem@uab.edu

Alaska

Dr. Jessica Blanco
jessicablancodmd@gmail.com

Arkansas

Dr. Jeffrey D. Rhodes
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Arizona

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California

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Connecticut

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Dr. Jay Shirley

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Hawaii

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Illinois

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Dr. Vinod Miriyala
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Wisconsin

Dr. Colleen Collins Greene
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The PPA network has proved tremendously effective in conveying important COVID-19 information to chapter members while sharing state-level decisions with the AAPD. They have been closely involved in advocacy with their governor, state legislators, state and local public health officials, and their state Medicaid agency (**SMA**).

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The AAPD® PAC had Another Very Productive Year



AAPD PAC
THE BIG ADVOCATE for little teeth

I commend our membership for their strong support of the AAPD PAC. Please refer to the Annual Report from PAC Steering Committee for more details, which you will receive in the mail later this summer. A detailed list of our 2020 supporters will be printed there, and was also printed in the May 2021 *PDT*.

The AAPD PAC thanks all the AAPD members who delivered PAC checks during the 2020 Congressional election cycle. Most events were virtual, via Zoom, and a few were highlighted in recent issues of *PDT*. All five dentists currently serving in Congress were re-elected. The AAPD PAC provided candidate contributions of approximately \$340,000 in the 2020 election cycle (remember that Congressional elections take place every two years). Our supported candidates had great success, as indicated on the full list of U.S. Senate and U.S House candidates supported by the AAPD PAC that is available on the AAPD website.³⁶

Below is our current PAC Steering Committee.

Clifford R. Hartmann, Chair (2023)

Kerry Dove, Assistant Treasurer (2023)

Colleen Greene (NC) (2025)

Lynn K. Fujimoto, Vice Chair (2023)

C. Scott Litch, Secretary

Jason A. Zimmerman (SW) (2024)

John S. Rutkauskas, Treasurer

Robert J. Moreau (NE) (2025)

J. Kyle House (W) (2024)

Chad S. Eslinger (SE) (2026)

Angela M. Stout, Board Liaison

YOUR AAPD STAFF CONTACTS FOR GOVERNMENT RELATIONS AND PAC INQUIRIES

Chief Operating Officer and General Counsel C. Scott Litch (and Secretary to the AAPD PAC)
Governance and Operations Manager Margaret Bjerklie

2021 AAPD Graduate Student Research Award (GSRA) Competition

The AAPD Graduate Student Research Award was established in 1989 for current and recent pediatric dentistry students and residents. The AAPD Committee on Scientific Affairs selects eight finalists to present their research during the Annual Session. Finalists will conduct their oral presentations virtually via recorded videos that will air during Annual Session. Finalists receive a cash award and plaque. A matching cash award is given to each finalist's training program. Congratulations to the following winners:

Jennifer J. Archibald, D.D.S.

Primary Molars with Sealants Develop Less Caries and are Cost-Effective
Boston Children's Hospital

Margaret Eunjee Choi, D.M.D., M.S.

Failure Of Permanent Tooth Restorations In Children With Special Needs
Boston Children's Hospital

Jennifer Cleary D.D.S., M.S.

The Effectiveness of Silver Diamine Fluoride as a Treatment for Caries in Comparison to Traditional Restorative Techniques: A 12 month Randomized Controlled Trial
University of Michigan

Ida Gorshteyn, D.D.S.

The Role of GPR155 in Trans-ameloblast Calcium Transport
University of California, San Francisco

Catherine J. V. Graham, D.M.D., M.P.H.

CBP+ Streptococcus mutans and Candida albicans Association with ECC Relapse
University of Florida, College of Dentistry

Yu-Yin Lin, D.D.S., M.S.

Chemical, Physical and Antibacterial Properties of Contemporary Pulp Capping Materials
University of Alabama at Birmingham

Dr. Mirissa D. Price, D.M.D.

A Novel Method of Pediatric Teledentistry During the COVID-19 Pandemic
Boston Children's Hospital – Harvard School of Dental Medicine

Ada J. Reyes, D.D.S.

Childhood obesity and Metabolic Syndrome is Associated with Oral Dysbiosis
University of Iowa

A special congratulations to the Ralph McDonald award (**overall GSRA**) winner
Dr. Jennifer Cleary!

Collaboration with IADR/AADR

The Education Development and Academic Support Manager continues to support the IADR/AADR Pediatric Oral Health Research (POHR) Group as its Assistant Secretary/Treasurer. The POHR Group has grown since its inception and has increased its international membership. The POHR Group offered four awards, all with March 1, 2021, deadlines³⁹:

IADR Pediatric Oral Health Reserch Student Award

POHR established this award for the purpose of promoting the interest of young scientists and students in research focused on the oral health of children and adolescents, and to acknowledge excellence of the research conducted by young investigators.

IADR Pediatric Oral Health Reserch Young Investigator Award

POHR established this award for the purpose of promoting the interest of young scientists and students in research focused on the oral health of children and adolescents, and to acknowledge excellence of the research conducted by young investigators.

AAPD In-Service Examination

The AAPD continues its relationship with the National Board of Osteopathic Medical Examiners (NBOME) that now includes computerization of the In-Service Examination. Since 2008, the AAPD has contracted with NBOME for psychometric services and test construction. The In-Service Examination Committee has divided itself into two smaller groups; one concentrates on item writing and the other develops the exam and blueprint. The exam developers conducted all meetings virtually this year. The exams continue to be administered in two phases: outgo-

IADR Pediatric Oral Health Reserch Group Faculty Award

POHR established this award for the purpose of promoting the interest of junior faculties or scientists in research focused on the oral health of children and adolescents, and to acknowledge excellence of the research conducted by junior faculties. (complete their last degree /fellowship /training program within the last five years). The winner will receive a Certificate of Recognition and \$1,500 USD.

IADR Pediatric Oral Health Reserch Pediatric Dentistry Working Group (PDWG) Travel Award

The IADR invites applications from IADR members from Africa who have submitted an abstract for a travel award to support their attendance at the IADR General Session. The objective of this award program is to encourage African investigators to undertake research in any area related to pediatric oral health and present their findings at the IADR General Session and Exhibition.

ing and incoming residents are examined at different times. This allows programs to receive and share scores with the residents.

A total of 937 exams were administered in 2020. This accounted for \$143,090 in non-dues revenue, representing a 9.78 percent increase from 2019. We continue to have a 98 percent participation rate of the CODA-approved pediatric dentistry residency training programs.

Title VII Grants

FY 2021 HRSA Title VII DFLRP New Grant Cycle

We sent a number of reminders (such as the one below) to programs regarding this new grant cycle—as result of our successful advocacy efforts:

FINAL REMINDER:

HRSA Dental Faculty Loan Repayment Program Grant Applications Due April 19, 2021

The AAPD was delighted that HRSA recently announced a new grant cycle for this program. The DFLRP was created due to the significant difficulties in recruiting qualified individuals to fill faculty positions, especially acute in pediatric dentistry. We have alerted and reminded pediatric dentistry residency programs of the deadline and grant criteria. **HRSA initially omitted a pediatric dental faculty preference in their NOFO. Thanks to AAPD’s advocacy, FY 2021 Congressional report language included this preference. Fortunately, HRSA corrected this oversight and included the preference in the revised NOFO.**⁴⁰

HRSA Announces 27 Title VII FY 2020 Grants for Postdoctoral Training in Pediatric, General, and Public Health Dentistry

The AAPD was pleased that HRSA awarded 27 Title VII FY 2020 grants to enhance postdoctoral dental residency training programs in rural communities. Title VII funding is the AAPD’s top federal appropriations priority and these new grants were the result of our successful advocacy. Over the past 20 years Title VII has led to significant expansion of and quality improvement in pediatric dentistry residency programs. **The FY 2020 grants were focused on program outreach to rural and under-served communities, rather than program expansion, based on AAPD’s recommendations that were guided by the 2019 pediatric dentistry workforce report commissioned by the AAPD.** Six awards were directed solely to pediatric dentistry programs, and another ten include pediatric dentistry in collaboration with general dentistry and dental public health. HRSA awarded a total of \$13,004,548, with \$8,092,627 supporting pediatric dentistry.⁴¹

Pediatric Dentistry Residency Continues to Soar in Popularity

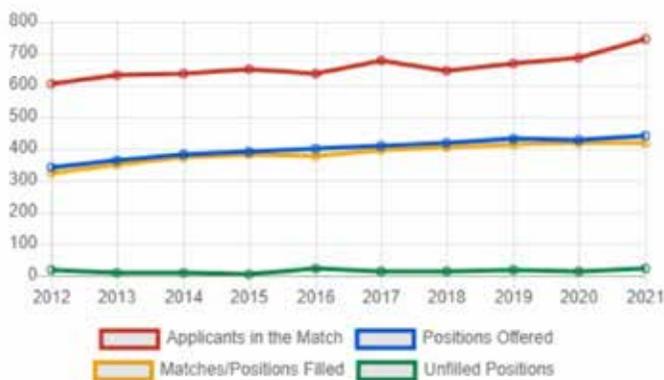
Pediatric dentistry continues to be a popular specialty with dental school graduates, as evident by the continued growth in Match results for the 2020–21 academic year. This year proved to be a very interesting, as all of the specialties and AEGD had significant increases in applicants participating in the Match. For the 2021–22 academic year, the number of positions offered and residency positions filled continued to surpasses all specialties and AGED programs participating in the Match.

2021-22 Dental Match Statistics⁴²

Program	Applicants Participating in the Match	Positions Offered	Matches/ Positions Filled	Unfilled Positions
Pediatric Dentistry	744 (+59)	440 (+11)	417 (+1)	23 (+10)
Adv. Education in General Dentistry	678 (+119)	326 (-30)	266 (+20)	70 (-50)
Orthodontics	608 (+106)	332 (+14)	322 (+14)	10 (0)
Oral and Maxillofacial Surgery	493 (+55)	236 (+1)	235 (+5)	1 (-4)
Periodontics	357 (+7)	137 (-15)	137 (-14)	0 (-1)
Prosthodontics	283 (+44)	130 (+7)	118 (+10)	12 (-3)
Dental Anesthesiology	71 (+23)	29 (+1)	29 (+3)	0 (-2)

The number in parentheses represents the changes (plus or minus positions) as compared to last year.

Postdoctoral Dental Matching Program for Positions Beginning in 2021



Annual data on accredited programs and enrollment is gathered and maintained by the Health Policy Institute of the American Dental Association (ADA). Not all pediatric dentistry residency programs participate in the MATCH. Data from the 2019–2020 academic year is the latest available. At that time, there were 82 pediatric dentistry residency programs accredited by the Commission on Dental Accreditation (CODA), enrolling a total of 973 postdoctoral students. There were 479 first year enrollees and 460 graduates in 2019–20.⁴⁴

In terms of practicing dentists in the U.S., pediatric dentistry is currently the second largest dental specialty, following orthodontics⁴⁵:

General Practice	158,520	Prosthodontics	3,733
Orthodontics and Dentofacial Orthopedics	10,885	Public Health Dentistry	823
Pediatric Dentistry	8,561	Oral and Maxillofacial Pathology	431
Oral and Maxillofacial Surgery	7,529	Oral and Maxillofacial Radiology	164
Endodontics	5,745	Dental Anesthesiology	69
Periodontics	5,723	Orofacial Pain	11
		Oral Medicine	3

YOUR AAPD STAFF CONTACTS FOR RESIDENCY TRAINING AND PREDOCTORAL EDUCATION ISSUES

Education Development and Academic Support Manager Leola Royston



AAPD's ONLINE COMMUNITY little teeth **CHAT**

“This chat site has become the most valuable source of guidance in my 42 years of practice.” – Steven Festa, AAPD Member

One of the most popular AAPD benefits, Little Teeth Chat has become an important tool in communicating with our members. It is the place to go to ask questions, get support and exchange ideas with fellow pediatric dentists. We know the value that AAPD members put on networking and educational opportunities we provide through our programs throughout the year. To build on that value providing AAPD members an environment to connect, engage and share critical information and best practices in real time in the Shared Interests Groups (SIG) community called Little Teeth Chat. This is a private Members’ only group that is safe and secure. Get Chatting!



AAPD® Dental Insurance and Dental Coding Assistance

Dental Benefits Director Mary Essling continues to provide valuable assistance to members on insurance and coding issues. Calls come in regularly from members seeking assistance with appealing denied claims, determining appropriate coding, utilizing general anesthesia legislation requirements, coordination of benefits, Affordable Care Act (**ACA**) provisions, and conversion of dental codes to medical codes and diagnostic codes. An increasing number of calls are coming in related to PPE coding options and sterilization reimbursement.

New AAPD Guidance Statement on CDT 2021 Code D1355 Caries Preventive Medicament Application, Per Tooth

Due to confusion over this new code as expressed by a number of AAPD members, and discussed by the AAPD Board of Trustees, we convened experts from the CDBP, CCA, and CSA plus the Research and Policy Center to develop the following AAPD statement:

“With the release of the CDT-2021 dental coding manual on Jan. 1, 2021, the CDT code D1355 – caries preventive medicament application, per tooth – was approved. A recent analysis by experts from the AAPD’s Councils on Clinical and Scientific Affairs, and Committee on Dental Benefit Programs concluded that, although Silver Diamine Fluoride (**SDF**) has proven efficacy as a secondary preventive agent (i.e., arrest of carious lesions) in numerous clinical studies, evidence of its efficacy as a primary preventive agent on children is insufficient at present. Therefore, without solid scientific evidence, the AAPD does not support the use of the code D1355 for use of SDF as a primary preventive agent in children. Accordingly, the AAPD recommends D1354 as the appropriate code for SDF when used as a caries arresting agent on cavitated carious lesions in primary teeth.”

This Guidance statement was included in an advisory letter sent to leadership of the two largest insurance carrier organizations; the American Association of Dental Consultants (**AADC**) and the National Association of Dental plans (**NADP**). Both organizations have agreed to share the AAPD position with its members.⁴⁶

YOUR AAPD STAFF CONTACT FOR INSURANCE AND CODING INQUIRIES

Dental Benefits Director **Mary E. Essling**

Primer on Evaluation Codes

When comparing CDT evaluation codes and assessment, screening, and consultation codes, there are several nomenclatures that seem similar to one another. Some providers struggle in choosing the appropriate code when the nomenclature varies only slightly. Another consideration to note is which of these evaluation codes are subject to a payer’s limitation period and how those restrictions apply. The Coding Corner in the May 2021 issue of *PDT* was devoted to an in-depth analysis of these codes.

District and State Code Workshops

The CDBP offers Coding and Insurance Workshops to district and state chapters. The state or district is responsible for the speaker’s airfare and lodging expenses. Due to COVID -19, no Coding Workshops were scheduled in 2020.

AAPD Coding and Insurance Manual and CDT 2021 updates

2021 updates⁴⁷ to the tenth edition of the AAPD Coding and Insurance Manual were recently released. The electronic link was sent to all Active and Life members as a member benefit thanks to the four generous sponsors: Avesis Dental, Delta Dental of California, Liberty Dental, and MCNA Dental. In 2022, providing we can secure sponsors to cover the expense of printing and postage, AAPD will again produce a hard copy of the Coding and Insurance Manual as a complimentary benefit to all Active and Life members.



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Dolphin has been adding pediatric features and tools to its Management, Imaging and Aquarium products:

Dolphin Management Specialty – Pedo:

- Manage scheduling and patient treatment for pedo and ortho in one place
- Distinct ledgers and billing for pedo and ortho
- Effectively track and market to your patients for pedo and ortho treatment

Dolphin Imaging:

- Magnify and Spotlight toolbar tools
- Pediatric/dental FMX layouts

Aquarium:

- Pediatric Library containing more than 50 pedo-specific patient education movies
- New content added every two months

These products are joined by a full suite of complementary software and services for ortho-pedo practices that includes mobile and Cloud options.

For more info visit www.dolphinimaging.com/pediatric.



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Pedo Teeth Talk Podcasts

Pedo Teeth Talk is hosted by Dr. Joel Berg, who is a consultant in the dental industry while practicing part time in the Phoenix, Ariz. area. Joel is Professor Emeritus and former Dean at the University of Washington, and is a board-certified pediatric dentist and a Past-President of both the AAPD and the AAPD Foundation. Hu-Friedy is the platform sponsor of Pedo Teeth Talk. Below is a list of the wide array of interesting discussed over the past year:

HuFriedyGroup
The Best Practice



You Hear A Lot About Teledentistry, But Is It Useful?

00:28:22 • June 8, 2021

Are Narcotics Disappearing From Our Sedation Cases?

00:23:13 • May 11, 2021

Thought About Volunteering/Providing Care in Your Neighborhood or Abroad? Here Is How!

00:27:48 • April 13, 2021

Do You Manage Your Reputation Online? Learn How!

00:25:38 • March 09, 2021

Get Involved in Diversity in Dentistry Mentorships: Learn From Dr. Laila Hishaw How You Can Make a Difference!

00:27:21 • Feb. 09, 2021

Imaging, Radiology, and Decision Making in Pediatric Dental Practice

00:30:24 • Jan. 12, 2021

Bring a Therapy Dog Into Your Practice: Why, What, How and Yes, Do This!

00:23:20 • Dec. 08, 2020

How It's Made: Learn About AAPD's Connection To Federal Legislation and What Our Colleague Legislative Leaders Are Doing

00:16:39 • Nov. 17, 2020

Getting the Legislation Done: Learn About AAPD's Connection To Federal Legislators and Their Staff and What Happens Behind the Scenes!

00:20:32 • Nov. 17, 2020

Common and Not So Common Oral Lesions: A Systematic Approach To Clinical Assessment

00:29:01 • Nov. 10, 2020

The AAPD and Its Long-Term Leadership Role in Washington: How Our Influence Has Improved Our Specialty

00:30:50 • Oct. 13, 2020

Surgery Centers Are Not Alike: Learn About What They Are and How To Get Your Patients Treated in Them

00:28:15 • Sept. 22, 2020

The COVID-19 Experience From a Pediatric Dentistry Chief Resident's Perspective: A Very Bright Future Ahead

00:24:08 • Sept. 08, 2020

Oral Conscious Sedation Is Something We Need to Stay up to Date On!

00:30:06 • Aug. 11, 2020

COVID-19 and 3 New York City Dentists' Perspective

00:30:44 • July 28, 2020

Ethics, Bioethics and Morality: What They Mean for Us as Practitioners

00:26:50 • July 14, 2020

Taking Care of Yourself, Your Mental Health and Wellbeing

00:27:22 • June 09, 2020

Newly Erupted Podcasts

The newest edition to the podcast lineup launched in January 2021. Newly Emerged, a podcast specifically for the resident and early career pediatric dentists, is off to an amazing start! These are released monthly on the fourth Tuesday of every month. Dr. Berg will dive into topics such as debt management, loan repayment, associateship questions, negotiations, and more! We will have residents guiding the content, topics, and guests to ensure the podcast is delivering exactly what they want to hear. Below is a list of episodes to date:

Getting Started in Practice & Don't Know What Business Agreements You Need?

May 25, 2021

You Think Disability Insurance is the Only Insurance You Need? Wait, There's More!

April 27, 2021

Looking to Associate in Practice or Looking to Hire an Associate? Listen to This!

March 23, 2021

AAPD Continuing Education

Fall 2020

Final attendance figures are provided below.

Oral Clinical Examination Review

In-person meeting canceled.

Comprehensive Review of Pediatric Dentistry

In-person meeting canceled.

Virtual Mini Series: Comprehensive Review

Behavior Guidance for Today's Parents

Sept. 16, 2020 • 65 attendees

Update on Caries Management with Specific Focus on Adapting to the Pandemic

Sept. 30, 2020 • 63 attendees

Airway Issues, Sleep Behavior

Oct. 1, 2020 • 76 attendees

Patients with Special Health Care Needs (ADHD, Autism)

Oct. 28, 2020 • 74 attendees

Adolescent Oral Health Important Clues of Risky Behavior

Nov. 11, 2020 • 69 attendees

Spring 2021

The QE Prep Study Club was very well received with 114 participants. These took place weekly on Wednesday evenings from Feb. 24 – April 28, 2021. Once recorded, they are available to viewing and for purchase in the Education Passport.

The Education Passport had a strong year as many of our members have utilized this tool during quarantine to catch up on some CE that they may have missed in person. There are so many options at a variety of price points from miniseries to full CE courses such as the Comprehensive Review.



Get Up-To-Date on COVID-19 Vaccines, and Updated Info on the Pandemic and How We Have Managed

Feb. 23, 2021

An Exciting Future in Pediatric Dentistry: Hear From Our Leader

Jan. 26, 2021

Introducing Newly Erupted

Jan. 2, 2021



Safe and Effective Sedation of the Pediatric Dental Patient

In-person meeting canceled.

Virtual Mini Series: Safe & Effective Sedation

Doing an H&P for the Pediatric Dentist

Sept. 23, 2020 • 107 attendees

Local Anesthetic Overdose/Dosing

Oct. 7, 2020 • 111 attendees

Assessing Temperament in the Office

Oct. 21, 2020 • 119 attendees

Pharmacology of Sedatives

Nov. 4, 2020 • 135 attendees

Vital Sign Monitoring

Nov. 18, 2020 • 143 attendees

Tethered Oral Tissues Symposium: Breast Feeding and Beyond

In-person meeting canceled, virtual symposium offered.

Final attendance was 589; the budgeted attendance was 250.

Fall 2021

We look forward to the return to in-person courses!

- The Oral Clinical Exam Review and the Comprehensive Review Courses are being planned in-person (with a hybrid option) in Phoenix, Ariz., on Sept. 9-12, 2021.
- The Sedation and Assistants courses are also being planned in-person (with a hybrid option) in Dallas, Texas, on Oct. 22-24, 2021.

YOUR AAPD STAFF CONTACTS FOR CE AND MEETINGS

Vice President for Meetings and Continuing Education Kristi Casale
Senior Meetings, Exhibits, and Sponsorship Manager Colleen Bingle
Meeting Services Manager Caroline Oliva

American Board of Pediatric Dentistry

The AAPD maintains an excellent workshop relationship on both the volunteer and staff level with our specialty's certifying board, the American Board of Pediatric Dentistry. Since 1964, the AAPD has sponsored the American Board of Pediatric Dentistry (ABPD), fulfilling a requirement that to be recognized as



a specialty an organization must demonstrate the ability to establish a certifying board (CDEL/ADA 2001). As the credentialing and certifying arm of the specialty, ABPD has a vision that we support: To achieve excellence in pediatric dentistry through certification of all pediatric dentists.

As of this writing, there are 6,156 active diplomates. Given 7,108 active and life AAPD pediatric dentist members, that means that 87 percent of eligible AAPD members are ABPD Board Certified Pediatric Dentists. There are 1,308 active candidates, and 711 active applicants. ABPD reports that 91 percent of active Diplomates are enrolled in the Renewal of Certification Process (ROC-P), and there is a 99 percent success rate for 2020 ROC-P renewals.

The AAPD leadership and my office continues to support ABPD's efforts to encourage all Academy members to be certified and to enroll in the renewal of certification process.

In Memoriam

Dr. Laura A. Aeschlimann	Sioux Falls, S.D.
Dr. Jens O. Andreasen	Copenhagen, Denmark
Dr. David P. Ashrow	Los Angeles, Calif.
Dr. Craig Bradford	Natchez, Miss.
Dr. Kenneth B. Carey	Tallahassee, Fla.
Dr. Tiffany Y. Chen	Winter Haven, Fla.
Dr. William J. Donhiser	Rapid City, S.D.
Dr. Richard P. Dugas	North Falmouth, Mass.
Dr. Arthur A. Dugoni	Palo Alto, Calif.
Dr. Elliott Gordon	Ridgewood, N.J.
Dr. Bruce E. Johnson	Lexington, Ky.
Dr. Lewis A. Kay	Moorestown, N.J.
Dr. James E. Kelley	Sandy Springs, Ga.
Dr. Hee Soo Ko	Dededo, Guam
Dr. Samuel Malkin	Providence, R.I.
Dr. Richard J. Mathewson	Norman, Okla.
Dr. Allen McCaghren	Decatur, Ala
Dr. Charles D. McNutt, Sr.	Greenville, S.C.
Dr. Leo G. Naber, Jr.	Cincinnati, Ohio
Dr. Rocky L. Napier	Aiken, S.C.
Dr. Theodore Oldenburg	Chapel Hill, N.C.
Dr. Robert C.K. Peng	Alamo, Calif.
Dr. Ronald H. Resnick	Denver, Colo.
Dr. Charles W. Rigg	Merrillville, Ind.
Dr. Kenneth J. Scott	Scottsdale, Ariz.
Dr. Andrew P. Soderstrom	Modesto, Calif.
Dr. Stephen T. White	Austin, Texas
Dr. Jenifer D. Wolfe	Altoona, Iowa

What's New with the AAPD's Headquarters Office Staff?

Achievements

The AAPD won an Awards for Publication Excellence (**APEX**) Award of Excellence for the COVID-19 Resource Checklist. Congratulations to **Dr. Paul Casamassimo, Dr. Robin Wright** and **Clare Conte!**

Exhibits and Sponsorship Manager **Colleen Bingle** obtained Certified Meeting Professional (**CMP**) status from PCMA. Colleen was also recognized by PCMA as one of Twenty in their 20s Rising Stars in meeting planning.

Senior Meetings and Continuing Education Director **Kristi Casale**, CMP, DMCP was elected 2021 President Elect of the Greater Midwest Chapter of the Professional Convention Management Association (**PCMA**). This is the premier organization for association meeting professionals. Kristi was also recently selected to serve as a member of the Nashville Convention & Visitors Corporation's 2021-2023 Advisory Council.

Meeting Services Manager **Caroline Oliva** obtained Digital Event Strategist certification through PCMA. This proved tremendously helpful in her bringing great ideas to AAPD's online CE offerings.

Promotions

Colleen Bingle – Senior Meetings, Exhibits, and Sponsorship Manager

Kristi Casale – Vice President for Meeting and Continuing Education

Cindy Hansen – Vice President for Publications

New Staff

Tim Huggenberger joined the AAPD staff as Administrative Assistant in the executive office, to support all departments and especially to assist Margaret Bjerklie on various office management and association governance activities.

Maria Benitez joined the AAPD staff in the fall of 2020 as Accounting Coordinator. Maria's previous experience was with the American Society for Gastrointestinal Endoscopy (**ASGE**).

Interns

Jessica Lu completed her year-long Kimpton Fellowship⁴⁸, which is sponsored by the University of Chicago. The university reimburses employee compensation and benefits for their one year fellowship, which was AAPD's first year of participation in the program. Jessica assisted the research and policy center on a number of projects, including Is Your Code Covered and research on VBC. She begins medical school this fall at the University of Chicago.

1. <https://www.ada.org/en/publications/ada-news/2020-archive/december/lawmakers-reach-agreement-on-next-coronavirus-relief-package>
2. The ADA presenter was Mary Borysewicz, Director, Commission for Continuing Education Provider Recognition (borysewiczm@ada.org)
3. <https://www.aapd.org/resources/member/fellow/>
4. <https://www.aapd.org/about/about-aapd/member-benefits/>
5. <https://www.aapd.org/about/about-aapd/news-room/latest-news/ncdhm-with-aapd-president-dr.-jessica-lee/>
6. <https://www.wishtv.com/indy-style/10-mistakes-parents-make-with-their-kids-dental-health/>
7. <https://www.futureofpersonalhealth.com/oral-health/improving-kids-oral-health-habits-during-a-pandemic/#>
8. <https://fox59.com/morning-news/national-childrens-dental-health-month/>
9. <https://www.yahoo.com/lifestyle/clean-baby-teeth-213231768.html>
10. <https://www.youtube.com/watch?v=ldJNUwl2emE&feature=youtu.be>
11. <https://caribu.com/2020/08/21/celebrate-the-tooth-fairy-with-caribu-and-keep-track-of-dental-care-during-the-covid-19-pandemic/>
12. <https://www.aapd.org/about/about-aapd/news-room/covid-19/>
13. <https://www.aapd.org/about/about-aapd/news-room/aapd-practice-checklist-resources/>
14. <https://www.aapd.org/research/policy-center/>
15. <https://www.aapd.org/research/policy-center/chief-policy-officer-commentary/>
16. <https://www.aapd.org/research/policy-center/technical-briefs/>
17. <https://www.aapd.org/advocacy/legislative-and-regulatory-issues/latest-advocacy-news/>
(This is a Members-only resource and requires a log-in.)
18. <https://www.aapd.org/globalassets/media/policy-center/treatingtoothdecay.pdf>
19. <https://www.aapd.org/globalassets/media/policy-center/areyourkidscovered-ii.pdf>
20. <https://www.aapd.org/globalassets/media/policy-center/sdf-factsheet.pdf>
21. <https://www.aapd.org/resources/member/highlight-item/new-resource/safety-toolkit/>
22. https://www.aapd.org/education/pedo-teeth-talk/aapd_podcasts/
23. <https://www.aapd.org/globalassets/media/member-resources/aapd-aaaasf-collab-.pdf>
24. <https://www.aapd.org/globalassets/2021-legislative-priorities-for-website-final.pdf>
25. <https://www.appropriations.senate.gov/imo/media/doc/LHHSRept.pdf>
26. <https://www.aapd.org/globalassets/media/advocacy/fy-2021-house-l-hhs-educ-appropriations-update-7-22-20.pdf>
27. <https://www.aapd.org/advocacy/legislative-and-regulatory-issues/legislative-and-regulatory-fact-sheets/>
28. <https://www.aapd.org/advocacy/legislative-and-regulatory-issues/latest-advocacy-news/57-house-members-sign-congressional-dear-colleague-letter-in-support-of-title-vii-pediatric-dentistry-funding/>
29. <https://www.cardin.senate.gov/newsroom/press/release/cardin-and-wicker-team-with-clarke-gosar-simpson-and-meng-to-promote-loan-forgiveness-to-recruit-more-dentists>
30. <https://www.baldwin.senate.gov/press-releases/ensuring-lasting-smiles-act-2021>
31. <https://www.powerslaw.com/>
32. <https://www.cms.gov/Medicare/Coding/MedHCPCSGenInfo>
33. See full story at: <https://www.aapd.org/advocacy/legislative-and-regulatory-issues/congress-repeals-mccarran-ferguson-antitrust-exemption-for-health-insurance-companies/>
34. See: http://www.pediatricdentistrytoday.org/assets/3/23/Litchs_Law_Log_3_2021.pdf. Also see these ADA resources-FAQs and One-Pager.
35. <https://app.muster.com/426/supporter-registration/>
36. <https://www.aapd.org/globalassets/aapd-pac-supported-candidates-2020.pdf>
37. For more details see: <https://aalgroup.org/>
38. <https://www.aapd.org/resources/member/resident-resources/pediatric-dentistry-seminar-series/>
39. For more information see: <http://www.iadr.org/IADR/Awards/Scientific-Group-Awards/POHR>
40. For more information see: Dental Faculty Loan Repayment Program (DFLRP) FAQs
41. For a complete list of grantees see: https://www.aapd.org/globalassets/media/advocacy/fy-2020_hrsa-announces-27-awards-for-postdoctoral-dental-training.pdf
42. For complete results of the 2021–22 Match, please visit the National Matching Service website at www.natmatch.com/dentres.
43. This is slight increase from 471 first year positions the prior year (2018-19).
44. For the latest annual reports on accredited predoctoral, advanced and allied dental education program in the U.S., see: <https://www.ada.org/en/science-research/health-policy-institute/data-center/dental-education>.
45. Source: American Dental Association, Health Policy Institute analysis of ADA Masterfile, January, 2021.
46. <https://www.aapd.org/resources/member/practice-management/dental-coding--insurance/>
47. The ADA's Code Maintenance Committee (CMC) is responsible for maintaining the Code on Dental Procedures and Terminology (CDT) code set. The committee meets annually to review that year's submitted change requests and votes to accept, amend, or decline each request based on the best interests of the profession, patients, and payers. The CDT 2021 meeting was held virtually in March 2020. The AAPD CMC representative is Dr. Jim Nickman, who is also chair of our Committee on Dental Benefits Programs.
48. <https://careeradvancement.uchicago.edu/student-opportunities/kimpton-fellows-program>



AMERICA'S PEDIATRIC DENTISTS THE BIG AUTHORITY on little teeth®

Request for Board of Trustees Nominations

Northeastern and North Central Districts

The AAPD is accepting nominations for trustee positions in two districts. Current Trustees Angela M. Stout (Northeastern District) and Marilia J. Montero-Fayad (North Central District) will rotate off the Academy's board of trustees at the conclusion of the 2022 Annual Session. Nominations for new trustees from the Northeastern and North Central Districts, for a three year term of service beginning in 2022 and concluding in 2025, are now being accepted. Nominations must be transmitted to AAPD headquarters from the respective districts for these positions. **The nominations packet must be received at the AAPD headquarters office (to the attention of Margaret Bjerklie), no later than Sept. 1, 2021.** Candidates are therefore urged to send their completed* packet to the respective district by Aug. 14, 2021, to allow time for the district to forward the packet.

Nominations can be transmitted in one of two manners:

- Individuals from the Northeastern and North Central districts can submit a nomination by including:
 - A letter signed by ten AAPD voting (Active or Life) members from the district signifying support of the nomination.
 - An AAPD nomination form** signed and dated by the Nominee
- An AAPD state chapter in the Northeastern or North Central district can submit a nomination by including:
 - A letter, signed and dated, from the president of the recognized state chapter certifying that the nomination is an official action of the state chapter.
 - The AAPD nomination form**, signed and dated by the Nominee.

Under either scenario, the completed nomination packet must be forwarded to the respective district organization (Northeastern Society of Pediatric Dentistry President Adam Silevitch (asilevitch@gmail.com) or NorthCentral Society of Pediatric Dentistry Executive Director David Avenetti (avenetti@gmail.com), who will in turn forward these materials to the AAPD headquarters.

If two or more candidates are nominated, the AAPD will conduct an electronic ballot of each AAPD voting member in the district in order to select the trustee.

** Electronic submission is preferred. The required three letters of recommendation should be sent directly to AAPD headquarters (attention: Margaret Bjerklie, mbj@aapd.org); they do not have to be included in the packet submitted to the district chapter or forwarded by the district chapter to AAPD.*

The required materials from nominees are the following:

1. The completed and signed Nomination form;
2. A one-page essay explaining their interest in serving in the specific office and summarizing their leadership skills;
3. A background description suitable for publishing in *Pediatric Dentistry Today*;
4. A photograph in electronic format suitable for publication in *Pediatric Dentistry Today*;
5. Three letters of recommendation from voting members of the Academy.

****The AAPD Nominations Form may be downloaded from the AAPD website (<https://www.aapd.org/resources/member/governance/>) members-only area under Governance Documents (Candidate Nomination Forms).**



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Welcome New Members

The AAPD would like to welcome new members. We look forward to supporting your professional needs. For further information on membership benefits please contact Membership Department at (312) 337-2169 or membership@aapd.org.

AAPD Presidential Taskforce on Equity and Inclusion

Membership Demographics

Greeting fellow AAPD members,

Given the conversations occurring all over the U.S., and world last summer, the AAPD took the bold steps to examine these issues in the context of our professional organization and pediatric dentistry as a profession. Largely through the vision of AAPD Past President, Dr. Jessica Lee, one of these steps was convening an AAPD Presidential Taskforce on Equity and Inclusion. This Taskforce was charged with putting together a set of recommendations that could result in a positive change in the areas of advocacy, patient care, education and leadership.

The specialty of pediatric dentistry is becoming increasingly diverse and so too is our AAPD membership. This diversity is encapsulated in race, ethnicity and gender. Having proper demographics data for our current membership is a crucial first step. Appropriate data-driven information of our membership as well as pediatric dentistry in general, allows our organization to effectively analyze the strides made in organizational diversity, equity and inclusion. More importantly, it allows us to make informed decisions and appropriate recommendations for greater leadership opportunities, advocacy, inclusion and equity for all current and future members.

The AAPD's vision is optimal oral health for all children. Our workforce is a broad and diverse community, with talented and caring people. We treat all children regardless of race, religion or family income; and we seek to enhance the climate by strengthening efforts on equity, diversity and inclusion.

This is a vital first step. We ask that all members log into their AAPD website accounts, go to their member profiles and complete their demographics information including "Race/Ethnicity". You can find this option in "My Account" under "Personal Information" then in the "Demographic" section.

Thank you in advance!

Sincerely,

AAPD Presidential Taskforce on Equity and Inclusion

Dr. Reneida Reyes (Chair)
 Dr. Ruth Bol
 Dr. Donald Chi
 Dr. Paula Coates

Dr. Janice Jackson
 Dr. Marilia Montero-Fayad
 Dr. Deven Shroff



2022 Membership Directory Reminder

Your *Membership Directory* address is printed on your membership dues invoice that was recently mailed to you. Any changes or updates to your *Membership Directory* information are due to the headquarters office by **Sept. 15, 2021**. You can verify your address on your annual dues invoice or visit the *Members' Only* section of the AAPD website (www.aapd.org) to update your profile. Please take a few moments to verify your address information to assure that AAPD has it correctly.

You may opt out of receiving a printed membership directory on your AAPD Membership Profile under "Preferences" or contact us at membership@aapd.org.

AAPD Membership Renewal Information

Dues period is July 1, 2021– June 30, 2022

Membership Category	Annual Dues	Outside U.S.*
Active	\$690	\$690
Life	\$345	\$345
Affiliate	\$345	\$385
Associate	\$345	\$386
International	N/A	\$386
Active 2nd year	\$345	\$345
Active 3rd year	\$345	\$345
Friends of AAPD	\$345	\$345
Allied	\$172	\$172
Retired	\$0	\$0
Post Doctoral Student	\$0	N/A
Pre Doctoral Students	\$32	N/A
International Student	N/A	\$30

*Associate and Affiliate members residing outside the United States pay a \$35 annual postage assessment.

Dues are payable by check, Visa, MasterCard and American Express must be received by Nov. 1, 2021. Otherwise membership privileges will be suspended until full payment of dues is received and your listing will be omitted from the 2022 Membership Directory.

In keeping with the IRS, non-profit organizations are required to notify members that a portion of their dues payment is applicable to lobbying expenses and therefore not deductible as a business expense. (This is printed on the dues invoice.) The AAPD has determined that the following amounts are not deductible as a business expense for 2021– 22:

Active	\$28
Associate, Affiliate, Life, Friends	\$14
All other membership categories	\$0

If you have any questions, please contact Membership and Marketing Coordinator Lee Gonzalez at (312) 337-2169 ext. 43 or membership@aapd.org.

Attention: Class of 2021

The AAPD congratulates all June postdoctoral graduates on their commencement into the profession. We would also like to remind you about the many reasons why membership in the AAPD is so important, especially at this point in your career.

- *Free* transition from student to active membership. This applies only if you complete an active membership application and return it to the AAPD headquarters office prior to Dec. 31, 2021.
- To be listed as an Active Member in the printed 2022 Membership Directory applications must be received by **Sept. 1, 2021**. Membership applications are available at www.aapd.org.
- Recent graduate are afforded one year dues-waived and two years of reduced membership dues at 50 percent off the full active membership dues rate if they have maintained continuous membership. The dues reduction rate would translate to:

2021 Graduate	Convert before Dec. 31, 2021	Convert after Dec. 31, 2021
First year out – 2021 - 22	\$0	Prorated dues if application not receive by 12/ 31/21
Second year out – 2022 - 23	\$345	Active Dues
Third year out – 2023 - 24	\$345	Active Dues

Transition from student membership to active membership is not automatic. **Student members must submit application and a copy of their pediatric dentistry certificate to the AAPD office.**

Program director may send a list of graduating residents to verify the completion their program to our office to membership@aapd.org and AAPD will automatically update their membership status to Active other wise the student must send in an application with certificate. For questions regarding student to active membership, please contact the AAPD Membership department at (312) 337-2169 or membership@aapd.org.

Searching for a Job During a Global Pandemic

Dr. Michelle Zin

To describe this past year as challenging and unique would clearly be an understatement. As a resident experiencing this unprecedented time, it has required all of us to be adaptable and amenable to unexpected changes. That also came with seeking a job during the COVID-19 pandemic.

Since I was unsure of exactly where I wanted to practice, I started my job search early on at the start of my second year in residency. I mainly utilized **AAPD's Career Center** to narrow down possible associate opportunities by location. In normal circumstances, most practices can anticipate their growth potential about six to nine months in advance and whether their practice can take on a new associate. However, due to the pandemic, practices were now unsure if their projected growth can still be accurate. Fortunately, pediatric dentistry is a thriving profession and there are still many opportunities available!

My biggest advice would be to start early and utilize all your available resources. I had planned to relocate to Texas but I did not know anyone there professionally. My program director put me in contact with pediatric dentists he knew in the area. From there I sent out my C.V. to the local pediatric dental society. I was able to visit some of the offices and gauge whether the practice would be a good fit. Some of my co-residents also reached out to local dental sales representatives for potential contacts as well.

Although we are slowly getting back to normal, it's still important to ask questions on your job search. How has the pandemic affected the practice? What changes have they implemented to adapt to these times? How has the daily schedule been impacted? Another important aspect to consider is hospital access for general anesthesia cases. It seems that, due to stricter precautions at

hospitals such as mandatory COVID testing prior to surgeries, it has made it more difficult to coordinate and schedule cases. Practices are now leaning towards IV sedation or in office general anesthesia to deal with these restrictions.

One main take away is that you are interviewing them as much as they are interviewing you. You must consider what is important to you (compensation, location, patient population, partnership opportunity, autonomy, mentorship). Which items are you flexible with and which are nonnegotiable? And don't be afraid to request and negotiate with your employer once you review your contract. The worse thing they can do is say no!

This past year has taught us how to be adaptable and overcome challenges. Pediatric dentistry remains an exceptional profession to be a part of despite these unprecedented times!

Dr. Michelle Zin is currently a second-year pediatric resident at The Dental College of Georgia at Augusta University. After receiving her D.D.S. degree from University of Southern California in 2015, she served in the United States Army as a Commissioned Dental Officer from 2015-2019. During her active duty service, she completed a one-year residency in Advance Education in General Dentistry at Fort Benning, Ga. After graduation, she will be relocating to Austin, Texas, to associate in private practice.

2021 AAPD Resident Recognition Awards

The AAPD Pediatric Dental Resident Committee developed the Resident Recognition Award to recognize pediatric dental residents doing innovative and interesting activities in their training programs. Selected residents are awarded with a monetary prize \$200.

Winners are chosen based on activities during residency that contribute to one or more of the following fields: patient care, education (i.e., teaching), research and community service. Innovation, time commitment and significance of service to others are the primary factors considered in the selection process.

Please join us in recognizing the 2021 winners:



Dr. Kathryn Michelle Pawlak
University of Buffalo • 2021



Dr. Marlee Hansen
The Ohio State University • 2022



Dr. Abbey Marie Tadros
University of Alabama • 2021

Student Chapter Spotlight

University of Pittsburgh School of Dental Medicine

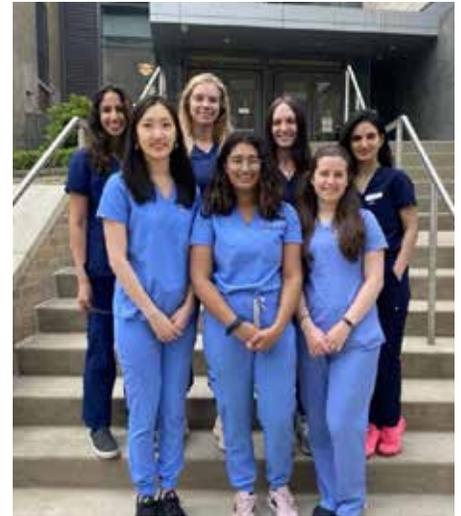
By Emily Shumacher and Alexa Spokane, Co-Presidents

Entering a new academic year always brings challenges and unique situations, but, of course, the past few terms have had the additional hurdle of COVID-19. Once the doors opened and clinics got back into action, the University of Pittsburgh's Student Chapter of the AAPD reconvened for transition with a new E-Board and new ideas on how to make the most of our situation through the lens of pediatric dentistry and as active members of the community. We focused our planning efforts in three main areas: (1) outreach and community engagement; (2) educational opportunities for dental and pre-dental students; and (3) social/service engagement. This article will briefly address major activities for each of these themes that were successful. Our hope is that moving forward, beyond a landscape of distance and masks, that we can take the lessons we learned in the past year and apply them to future club directives so that we are able to provide opportunities in outreach, education, and socialization to a broader cohort than possible with exclusively in-person events.

In dentistry, we rely largely on the community we serve to support us in our practice. Therefore, it is essential to reciprocate by supporting and partnering with our neighbors to uplift each other. This will be an important part of our careers and as such, is part of the mission of the Pitt Student Chapter. In previous years, volunteering had been a major part of the club's purpose. While there were a few of those traditional opportunities available to us in 2020-2021, our most significant source of outreach came through the founding of the *Peds Live* "lecture" series. In thinking about COVID-19 and how it limited in-person interactions, the E-board also thought about groups who even before the pandemic, were not always the focus of our club's outreach. We decided to provide virtual basic dental education and free dental samples to rural elementary students in

Western Pennsylvania. After contacting the principal of a regional rural elementary school, we set off. Since November, 2020, the club now has reached 14 classes with 13 student-presenters. We developed an interactive *PowerPoint* and encouraged questions and comments from the students. In addition to the presentations, data was collected to gauge our students' baseline knowledge and, ultimately, how successful the *Peds Live* lectures were. The findings can be best summarized as positive for both the elementary students as well as the dental student club members. We have received positive feedback from students, teachers, and club members—and the data indicates that there certainly is a place for dental education in rural elementary schools. This is a program we plan on continuing and expanding as it gives us as health professionals a way to reach far more people in an inexpensive, efficient than ever possible when exclusively relying on in-person interaction. We were encouraged by our faculty advisor, Dr. Deborah Studen-Pavlovich, to present our project as a poster presentation for the AAPD's virtual annual session. We were so glad when we received notification that our poster was accepted for this year's program and was one of the few presented by predoctoral dental students.

With the COVID-19 pandemic putting a halt to social gatherings, dental students had limited volunteer and continuing education seminar opportunities. As the co-presidents of the student chapter, we wanted to continue to offer club members opportunities to engage with each other and faculty, even during these uncertain times. With the guidance of Dr. Studen-Pavlovich, *Pedo-to-Go* was born. *Pedo-to-Go* is a virtual program of case histories in which dental school faculty members present a variety of pediatric dental topics through *Zoom*. This allowed stimulating dental education after school hours to continue while adhering



Back row, left to right: Sunaina Vohra, Emily Schumacher, Alexa Spokane, Sijal Saleem

Front row, left to right: Vivian Zhou, Ami Trivedi, Maia Wiesenfeld

to social distancing practices. Since this program was developed within the club, most of our presenters were from the pediatric dental department; however, we also had a contributor from the endodontic department. A special thanks to Drs. Studen-Pavlovich, Modesto Vieira, and Ray for making this popular program possible. The dental students consisted of members from all dental school classes and allowed a great variety of questions to be discussed. *Pedo-to-Go* afforded students and faculty members to have bimonthly, hour long discussions regarding interesting patient cases. We believe that both students and faculty presenters benefitted greatly from this program. With remote-education becoming such a staple in our community, we plan to continue to *Pedo-to-Go* seminars even as social-distancing practices regarding COVID-19 are lifted.

Recruitment of well-qualified students is the goal of any dental school, and students and faculty are a big part of the recruitment at the University of Pittsburgh. Our faculty advisor, Dr. Deborah



Virtual Dental Education for Rural Schools During COVID-19

Schumacher E, Spokane A, Studen-Pavlovich D

Department of Pediatric Dentistry, University of Pittsburgh School of Dental Medicine, Pittsburgh, PA

BACKGROUND AND PURPOSE

The Student Chapter, American Academy of Pediatric Dentistry (AAPD) at the University of Pittsburgh is committed to continuing outreach during the COVID-19 pandemic. Reaching rural classrooms is challenging for dental students and professionals. Virtual dental education has allowed easy access to rural schools during the COVID-19 pandemic. The purpose of this study was to gain an understanding of this population's knowledge of oral hygiene and the dental home as a gauge of what information we could provide to best serve them and their dental health.

HYPOTHESES

- Is there a need for dental education in rural elementary schools and
- Does our presentation help to improve these students' basic dental knowledge?

METHODS

We provided educational presentations to eight classrooms, grades 3-6 (ages 8-12). After making contact with the school through the principal, students were given an anonymous pre-presentation survey as a preliminary metric for understanding the student's general dental literacy, how Coronavirus may have influenced their ability to see a dentist, and exploring the utility of such a survey in preparing oral health education materials. Our presentation consisted of a PowerPoint based on a design provided by a local dentist given by dental students. A quiz was given before, immediately following, and one month after the presentation to determine how impactful our information was in the students' long-term dental knowledge.



RESULTS

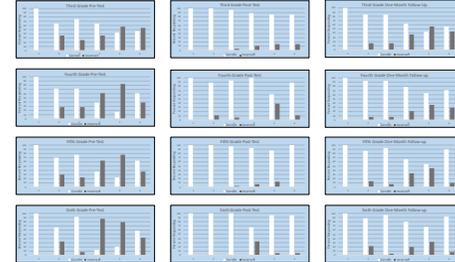
In examining the findings of our general dental literacy survey, we found that most of the surveyed rural elementary students reported having been to a dental office at some point in their lives. Fewer students reported having been to the dentist in the past 6 months. Students in fifth and sixth grade were more likely to respond that they knew the name of their dentists than the third and fourth grade students.



Special Thanks to: Clacia Elementary School, Superior Elementary School and our Student Dental Presenters: Alexa Spokane, Amy Trachten, Emily Schumacher, Jill St, Isabella Eckstein, Kristina Gonzalez, Minnah Shanks, to host Heidi, Sarah Wu, and Lauren, Elizabeth, and John, John, John, John.

RESULTS

All elementary classrooms scored higher on the survey after our presentation. An average increase in correct responses to the quiz questions of 20% was recorded between the pre-test and one-month follow-up across all ages. Every grade level saw improved scores in both immediate and one-month post-testing. Greatest retention was seen in sixth grade classes with a 29% increase in correct answers at one-month follow-up.



CONCLUSIONS

Although the COVID-19 pandemic has made in-person presentations difficult, dental students have been able to successfully provide basic dental health information to rural elementary students virtually.

- Students were able to retain the information provided through the Live Lectures for at least one month.
- Presentations were successful at increasing basic dental knowledge.
- Dental literacy surveys may be a useful tool in presentation design and in exploring how environmental influences shape the dental home.

Future educational presentations, to continue this pilot study, may broaden the outreach of dental professionals to young patients, building the strong foundation of a dental home.

Poster presentation of Emily Schumacher and Alexa Spokane from the 2021 AAPD Research Poster Competition.

Studen-Pavlovich, is a Butler University alum as well as a Pitt alum. She had met virtually with the pre-professional advisor at Butler University, Dr. Paul Morgan. We organized a Zoom event with Butler pre-dental students showcasing the dental school as well as answering questions from the students. Members from each of the dental school classes were available to present their perspectives on the dental school experience. Mr. Jerry McCombs, admissions manager of the Office of Student Affairs, welcomed the Butler students, gave them information about the application process at the dental school, and invited them to future open houses. This virtual event was quite successful in engaging with our future dentists.

Service to others who are less fortunate than we always has been a mission of our chapter. Unfortunately, the annual toy drive for developmentally delayed children was cancelled this year due to COVID-19, but the spirit of giving was not deterred. This holiday season Pitt's chapter made donations to the Free Care Fund at the University of

Pittsburgh Medical Center – Children's Hospital and the Children's Home of Pittsburgh.

In March, the student chapter partnered with the Western Pennsylvania Section of the American College of Dentists to participate in a virtual trivia night for another service project. This fundraiser benefited local food banks and homeless shelters by providing them with dental care products. A professional Trivia Master hosted the event, and teams paid to play in the event. The pedo club team placed second in the event and over \$800 was raised during the evening. The event indicated that fun and fundraising can happen even in a pandemic.

We are grateful to have been able to continue to provide our members with many activities involving outreach and community engagement, educational opportunities for dental and pre-dental students, and social/service engagement. A huge thanks to all of our members for making these projects possible! Here's hoping that the new academic year will offer even more!



Give Kids A Smile Day at the University of Pittsburgh, February 2020

A day of giving before the pandemic came.

BOP Versus BOE...What's the Difference?

By Shawn Johnson, ChFC, CLU, CLTC
Vice President, Business Development
Treloar & Heisel, Inc.
www.treloaronline.com



It's easy to get lost in the world of insurance acronyms, and we'd be the last people to hold that against you. One of the most common sources of confusion is in the business insurance arena. The "business owner's policy" known as "BOP" is frequently mixed up with another entirely different kind of insurance policy, called a "business overhead expense policy," known as "BOE." But once you're done reading this article, you'll be able to tell them apart like a pro.

Let's begin by saying that if you're reading this, we're hoping you are a business owner, because regardless of whether you're talking about BOP or BOE, these protection products are intended for practice owners. But that's about where the similarity between these two policies ends – so entirely different are they in what they cover and how they are to be employed.

What's a BOP? To seriously simplify this explanation, think of a BOP as kind of a 'homeowners' policy,' not for your house, but for your office. The best way to remember this is that a BOP is property and casualty related. The trigger for payment is a property loss. Some type of peril, like fire, a weather event, etc. would need to cause an issue for you. Then, provided you had appropriate coverage – your insurance company would compensate you for the covered property damage you experienced. Let's say your practice facility was destroyed, and you needed to have your build-out redone, or your office retooled or re-equipped again. That's when a BOP may kick-in to the rescue.

A feature you should have in your BOP is a business Income and/or business interruption clause that helps you mitigate lost income as a result of the property damage that now has brought your practice to a standstill. Are you starting to get how this policy works? Whenever you're confused, come back to the question: "was there any property damage?"

But wait, there's more. A BOP policy provides broad coverage that can be tailored to the needs of your specific practice. Even though we just said that a BOP's primary purpose is to address property damage, there are many other features that make it even more valuable. A BOP often includes general liability insurance, and oftentimes you can expand its limits and coverages to include employment practices liability insurance and data breach. It's like the swiss army knife of insurance policies!

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And now, let's introduce BOE. BOE, or spelled-out, business overhead expense policy has nothing whatsoever to do with property damage. It has everything to do with people. Basically, the business overhead expense policy provides reimbursement for covered business expenses in the event of the owner's disability. In plain English, its trigger for payment is that an insured person becomes unable to work due to a disability. If you're scratching your head, wondering "wait, but I have disability income insurance," hold on a second. Individual disability income insurance covers the insured's income – meaning that the dentist receives compensation that they use to cover personal expenses such as their mortgage, providing for their family, etc. Individual disability income insurance does not, however, cover practice expenses. And if you're a practice owner, and you can't work, who will pay your ongoing bills? How will your business handle the fact that you are unable to practice and generate an income for the business?

BOE does precisely that. It helps reimburse for office expenses that are going to continue despite the fact that you, the practice owner, are now unable to practice. Examples may include staff salaries, rent, utilities, principal and interest on certain loans or interest and depreciation, accounting fees, legal fees, insurance premiums, and so on. These things add up! Some policies may even have a feature to allow you to cover the salary of a replacement doctor, but you'd have to make sure to include that when you purchase the product, and it will likely cost extra to do so. Even so, it's good to know you have that option up front.

Keeping BOE and BOP straight in your head. A lot of people can't separate these two policies in their head. They think if they have one, they have both. If you've fallen into this trap, now you know that each policy is important in its own right. We have never seen a business owner's policy that would pay for a person because they're disabled, and we have never seen a business overhead expense disability policy that's going to pay a property loss. Each policy covers an important area for the practice owner. BOP covers property-related losses, whereas BOE covers business overhead expenses as a result of the insured dentist's covered disability. BOP and BOE are mutually exclusive, and practice owners should often have both types of coverage.

As always, if in doubt, consult a professional who understands the financial services needs of dentists and specialists.

When markets get choppy, many people understandably get unsettled. A well-defined plan takes into account risk before a crisis, and is responsive to opportunities along the way.

VOLATILITY CALLS FOR PLANNING

With six decades of experience guiding dental professionals in important aspects of their financial life, we can help you make informed decisions so that you can move a step closer to the future you envision.

Contact us today.

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Opportunities

For information regarding placing a listing in *PDT* or *Pediatric Dentistry* please visit the AAPD Career Center at <http://jobs.aapd.org> or call (312) 337-2169.

SEEKING PEDIATRIC DENTISTS

ALASKA—JUNEAU. Our pediatric dentists work in a beautiful 8 chair clinic in Juneau with an amazing group of professionals enjoying their profession in Southeast Alaska! Living and working in Alaska is an amazing adventure. Many people visit Alaska, but very few people can say that they ever lived here. The scenery is amazing and the opportunities for outdoor recreation are unlimited. Southeast Alaska is a temperate rain forest. We get lots of rain and decent winter snow most years, but the temperatures are mild year round - rarely below 10F in the winter or above 75F in the summer. We boast fantastic hiking, fishing, wildlife watching, boating, camping, hunting, cross country and downhill skiing, glaciers, and more! At SEARHC, we see our employees as our strongest assets. One of our top priorities is to further providers in their professional development. Working at SEARHC is more than a job, it's a fulfilling career. We offer generous benefits including health benefit options, life insurance, retirement, PTO, medical malpractice at no expense to the provider, CME, provider commitment bonus + sign-on and relocation assistance, if applicable. Interested in learning more? Send your resume and contact information to Kathy Miller, Provider Recruitment Director via email to kmiller@searhc.org or call (907) 966-8658 or submit your resume here and we'll contact you! Education requirements include: D.D.S. or D.M.D. degree and Pediatric Dental Residency. Graduate of an accredited program with the D.D.S. and Pediatric Dental Residency, board certification preferred. Licensure Requirement: Dental License in the State of Alaska or another U.S. State.

ARIZONA—GOODYEAR. Exceptional pediatric dental practice has a wonderful opportunity for a pediatric dental associate! We have a well-established, non-corporate, state of the art, themed office in a rapidly growing area. Our office is looking for an enthusiastic pediatric dentist to join our growing team who will provide high quality care to our patients on either a full-time or part-time basis. Our office is doctor owned, offers patient-centered treatment (accepting private PPO dental insurances only no state based plans), and has been a successful business for 16 years. We also offer in-office general anesthesia in our surgical suite dedicated to weekly general anesthesia days and are open weekdays only (no weekends). Associates earn a guaranteed daily salary, quarterly bonuses, paid vacation days if full time, and share in the corporate retirement plan as well as group medical insurance. Please email your C.V. to hilgersk@yahoo.com to learn more about this exciting opportunity! D.D.S. or D.M.D. with a certificate from a pediatric dental residency program Current residents may apply.

ARKANSAS—LITTLE ROCK. Arkansas Children's Hospital (ACH) and the University of Arkansas for Medical Sciences (UAMS) in Little Rock, Arkansas seek a full-time craniofacial orthodontist to join a hospital-based academic practice. We are seeking an orthodontist to join a dynamic team

of pediatric dentists, orthodontists, oral surgeons, periodontists, outreach dentists, hygienists and dental assistants. Faculty appointment on clinical non-tenure track. Competitive salary commensurate with experience with an excellent benefits package. Ample opportunity to participate in and create collaborative multidisciplinary clinics. Active involvement in educating medical/dental residents and fellows, and additional opportunity in community and educational outreach as well as clinical research. Partnership with established team to create exceptional work-life balance. Enjoy a 4-day work week including 1/2 day of administrative/research time. Immediate availability with negotiable starting date. Excellent facilities with state-of-the-art equipment. For more information about our team and our facility and fellowship programs check out our video <https://www.youtube.com/watch?v=Q3TibFY4DMg>. Practice is based at The Arkansas Children's Hospital which is the only pediatric health system in Arkansas. With a population of over 3 million, ACH is the major pediatric referral center for Arkansas serving children from birth to age 21. Staff consists of more than 500 faculty, 200 residents (95 pediatrics), and 4,400 support staff. As one of the largest children's hospitals in the country, the ACH campus spans 36 city blocks and includes a 336-bed hospital, 3 intensive care units, a research institute, and a USDA-ARS nutrition center. Focused on excellence in child health, ACH is a MAGNET recognized hospital, a level 1 children's surgery center, and is ranked in 4 specialties by US News and World Report. Little Rock metro area has a population range of 730,000. The downtown River Market, South Main and Argenta (North Little Rock) areas provide a walking district for dining, shopping, sports, museums, libraries, night life, concerts, festivals and a host of other activities. Thriving community with many neighborhood options to suit a variety of lifestyles with excellent public and private school options. Large enough to be culturally diverse and small enough to encourage a feeling of community. Little Rock is the State Capital and home of the William Clinton Presidential Library. Qualified candidates ideally will be fellowship-trained in cleft palate and craniofacial orthodontics and be board certified but must be eligible for licensure in Arkansas. For more information please contact amhickman@uams.edu.

CALIFORNIA—CASTRO VALLEY. Well established Pediatric Dental Office in the San Francisco East Bay Area looking for a mature and competent board certified pediatric dentist to fill a 3-4 days a week position. See our website for further details <https://www.cvpd.info>, or www.DrYazdi.com. Please contact Dr. Yazdi directly on his cell number if needed: (510) 468-0018 cell for further details. We look forward to working with you -Dr. Shervin Yazdi, D.D.S. Requirements: Board Certified Pediatric Dentist with a California Dental License in good standing.

CALIFORNIA—FONTANA. At Dentistry 4 Kids-kids dental care comes first. Established in 1998 with 12 location in inland empire and orange county of southern California with 4 location to open this year so we are expanding and in

need of skilled experienced pediatric dentist or even one fresh out of residency. Dentistry 4 Kids is a Southern California based company that offer comprehensive dental services to include preventative dental care, orthodontics and oral surgery services. We also own our own surgery center so we offer general anesthesia service for kids in need of having dental treatment done under general anesthesia. Our doctors are paid above industry paid compensation and we are proud to have a high retention rate. We cover move in expenses and offer a sign on bonus. Requirements include: compassionate & caring, board eligible or board certified, California dental board licensed and DEA and CPR license. For more information please contact dentistry4kid@gmail.com.

CALIFORNIA—SAN DIEGO. Great opportunity for Pediatric Dentists in the San Diego County area. Join our team and be a part of something as extraordinary as the children you treat. With six locations, we are looking for someone compatible who is personable, enthusiastic, caring and someone who loves what he/she does. Currently, we're seeking both part-time and full time positions with great compensations, relocation and sign on bonus packages. For more information on our practice, please feel free to check out our website www.thesuperdentists.com and see for yourself why The Super Dentists is San Diego's largest, most trusted and top awarded pediatric dentistry practice. Please send your resumes to HR@thesuperdentists.com for more information on the opportunity. We require Pediatric Dentist CA License.

CALIFORNIA—TEMECULA. Full/Part Time Pediatric Dentist needed in Temecula, Southern California. Candidate must be Board-Eligible or Board-Certified. A signing/moving bonus is included with a one year contract for Full-Time position. An added benefit is that there would be a senior Pediatric Dentist with the new associate as a mentor. We offer in-office GA, minimal oral sedation, and a modern equipped office with digital x-rays and Dentrix charting system. We also have an in-house orthodontist as well. There is a local competitive daily guarantee of 1000\$ per day or an adjusted production rate of pay (current associates easily make more than the guarantee). In regards to our location, Temecula is Southern California's beautiful wine country, our location is 10 minutes from the wineries, 1 hour north of downtown San Diego, 45 minutes to the beach, 1.5 hours to LA, and 2.5 hours to the mountains. If the associate wants to live in San Diego, they would have a reverse commute. If anyone is interested please send an email to tkdentalcare@gmail.com. Visit our website, www.temeculakidsdentalcare.com for more information. Board Certified or Board Eligible Pediatric Dentist is required.

COLORADO—FRISCO. Once-in-a-lifetime Opportunity in Summit County to be the only Pediatric Dentist in the Ski/Bike/Hike/Fish/Golf Playground of America. The opportunity to live and practice where vacationers and sportsmen come year-round to enjoy the four-season outdoor activities in the county with a population of 31,000

and growing. Becoming available is a 20-year satellite practice poised to transition to a full time contemporary pediatric dental practice with an outstanding work/life balance. At the base of Peak One of the Ten Mile Range in a medical office building contiguous with St Anthony's Medical Center and Peak One Surgery Center, the practice is located on the 3rd (top) floor providing north and east full window views of Buffalo Mountain, Blue River Valley, Lake Dillon and the Continental Divide. Imagine practicing 15 minutes away from Breckenridge, Keystone, Copper and A-Basin ski resorts and living in the midst of Arapaho, Roosevelt, San Isabel and White River National Forests but still only 80 minutes from Denver with Broncos, Rockies, Avalanche and Nuggets, but only 110 minutes to Denver International Airport for your mandatory visits back to family. Summit County is currently being served by a satellite practice of Pediatric Dental Group of Colorado. This practice/business needs a fulltime county resident pediatric dentist to meet the comprehensive needs of the children of Summit County and the adjacent mountain communities. Various ownership/associateship arrangements can be considered. Please email scpedo@yahoo.com for more information.

COLORADO—GRAND JUNCTION. We are in search of a Pediatric Dentist for a part or full-time position in beautiful Grand Junction Colorado. Grand Junction is an incredible area with every outdoor activity imagined. We enjoy skiing, hiking, camping, rafting, paddle boarding, mountain biking, atv's, hunting, fishing and more. We are 4 hours from Denver, 1.5 hours from Moab, and only 3 hours to Provo Utah. This is a great area to raise a family and the valley is growing rapidly. The valley is big enough to have the amenities, but small enough that we can be a part of the community. We are an established office with two locations and currently have 3 full-time pediatric dentists and are growing. We own the office and are not a chain. We have state of the art offices, with all-digital records, intraoral cameras at each chair, soft-tissue laser, isolite, Nomads, etc. We are laid back, enjoy our workplace and co-workers, and focus on a low stress environment. We have invested a significant amount in consulting services, focus on systems, and rely on incredible staff members to make the office as low stress as possible. We treat our staff well and with respect and have a very efficient and smooth running office. We provide all forms of behavior management to our patients including N2O, oral sedation, in-office GA with dental anesthesiologists, and have weekly hospital block time. We are centered on providing the best quality oral care to our patients, and taking care of our staff. We are searching for a long term addition and to be part of our team and vision. We are looking for a compassionate provider that will help provide the best care for our patients. We would like someone to join our office from 3 to 4.5 days per week, with a guaranteed daily minimum and a great work/life balance. Future ownership opportunities are available for the right trial partner. Please email your resume to Jeremy at jcox4dental@yahoo.com to discuss this opportunity. Colorado dental license and completed pediatric dental residency are required.

GEORGIA—LOGANVILLE. Kwon Pediatric Dentistry is looking for a pediatric dentist to work in its pediatric dental practice located in Loganville, GA. Specifically, we are looking for a doctor who

shares our values and is as passionate about helping children achieve a lifetime of great oral health as we are! Come join our supported dental office, where we do just that; support pediatric dentists by bringing them cutting edge technology, continued education, and mentorship while you build the practice of your dreams. The practice is doctor owned and believes in advocating for patients while raising the standard of children's oral healthcare! Our Pediatric Dentist enjoy: working for a doctor owned practice, being able to focus on patient care, while other professionals handle the business aspects of running a practice (HR, Payroll, Marketing, etc.), clinical autonomy. We also offer the ability to INVEST in your future - Full-time doctors have the opportunity to purchase equity in D4C. We cover your malpractice insurance, Medical, Dental, Vision, PTO and 401K. Current residents are encouraged to apply. Sign on bonuses is offered! Kwon Pediatric Dentistry is an equal opportunity and affirmative action employer that does not discriminate in employment and ensures equal employment opportunity for all persons regardless of their race, color, religion, sex, sexual orientation, gender identity, national origin, or status as a qualified individual with a disability or Vietnam era or other protected veteran. Candidate requirements include: D.D.S./D.M.D. from an accredited university, completion of residency from an accredited pediatric residency program, active Dental Board License, experience in pediatrics and LOVES working with children and positive attitude with a great personality; excellent chairside manner and communication skills. For more information please contact: alex.english@d4c.com.

ILLINOIS—FRANKFORT. Bite Size Pediatric Dentistry is seeking a pediatric dentist to join our team in Frankfort and Oak Lawn Illinois. We are a growing group practice with two locations and 5 pediatric dentists that has earned a wonderful reputation among families in the community. We work hard to provide a fun and pleasant environment for kids along with thorough communication and transparency for parents. Our practice is PPO and fee for service, no HMO or public aid. Full time or part time available. Compensation is very competitive. Includes medical and dental insurance and 401k retirement match. We encourage you to check out our website and facebook page to learn more about us and our team. <https://www.bitesizepediatricdentistry.com/>. <https://www.facebook.com/bitesizepediatricdentistry/>. If you are interested, please send your resume to drdenise@bitesizepediatricdentistry.com. Bite Size Pediatric Dentistry is pediatric dental group with locations in Frankfort and Oak Lawn Illinois. We serve patients in the southwest suburbs of Chicago, providing specialized dental care for infants, children & teens, including special needs.

ILLINOIS—PARK RIDGE AND GLENVIEW. We are seeking a board certified or board eligible and licensed team oriented, energetic pediatric dentist to join our team in Park Ridge and Glenview. We have a positive and cheery atmosphere. We are an ultra modern and high technology office. No HMO or public aid. Compensation includes health insurance, disability and life insurance, 401k, paid time off, malpractice insurance and a very competitive compensation. www.kidsmyl.com. For more information please contact nwittleeteethbigteeth@gmail.com.

ILLINOIS—ST. CHARLES. We are a well established, fee for service pediatric dental practice seeking an associate to join our team and be a part of our growing practice. We have been serving our community for twenty years. Our goal is to provide exceptional pediatric dental care in a gentle and playful environment. The ideal candidate would demonstrate excellent communication and clinical skills with confidence. Candidate must be motivated, personable, and possess a positive team focused attitude. Please e-mail resumes to: frontdesk@dayspringpd.com.

KENTUCKY—CRESTVIEW HILLS. Established Pediatric Dental Practice Looking for a Full/Part Time Associate to join our team in the Northern Kentucky/Cincinnati Area. Join our state of the art, dentist owned, pediatric dental practice with three locations in Northern Kentucky. This opportunity is for the full scope of pediatric dentistry, including sedation. We are looking for a self-motivated, independent person who can take the initiative to promote the practice. High personal standards, a commitment to quality dentistry, and a strong work ethic are essential. Candidates must be board eligible or board certified. This position offers a generous salary, excellent patient base, and room for growth. We are looking for a long-term relationship with future buy in potential. Please email resume to theresa@mailpdc.com.

MARYLAND—BOWIE. Great Opportunity For a Pediatric Dentist to join our fun an amazing team of pediatric and orthodontic specialists. We are looking for a an equally fun and energetic compatible pediatric dentist who is personable, enthusiastic, caring, and loves treat children and special needs patients. We Offer: 100% clinical autonomy over patient care and schedule template, mentorship from our highly experienced board certified doctors, state of the art technology and resources that will foster and facilitate our doctors. We also offer compensation very competitive with industry standards (guaranteed daily minimums, plus commission). Our doctors are earning between 185,000 to 245,000 annually. Responsibilities: quality patient care for all our pediatric and special needs patients, hospital dentistry and sedation dentistry. For more information please contact berrychildsdental@comcast.net.

MICHIGAN—DEARBORN. Immediate opening/ New residency grads welcome to apply. Well-established pediatric dental office located in southeast Michigan looking for fully time pediatric dentist to join our group. We offer in office general anesthesia in a fully equipped surgery suite. General anesthesia administered by group of pediatric anesthesiologists. We offer competitive compensation and benefits include paid liability insurance, professional dues, C.E. allowance, group health plan and 401K. Send your resume to houeis@yahoo.com.

MICHIGAN—GROSSE POINTE WOODS. Toothworks is an established, fast growing, busy pediatric dental practice. We currently have 4 pediatric dentists on staff and are looking for a 5th. Toothworks is located on the campus of a level 1 trauma center. The practice is located in a family oriented community with top ranked schools with amazing parks and access to water sports that are unique to Michigan. We are located 30 minutes from Detroit and 45 minutes from Ann Arbor, home to the University of Michigan. Toothworks serves a diverse clientele. The office has a robust

restorative practice balanced with an established continuing care system. We believe in giving back to the community. The practice is affiliated with the Pediatric Dentistry Residency program at the Children's Hospital of Michigan. There are optional teaching responsibilities for the interested qualified candidate. We are offering a full time position to an energetic, hard working professional to complement our motivated team. Partnership is available for the right candidate. This position offers an excellent pay and benefit package. Please send resume to: info@toothworkspc.com. Check out our community at: <https://www.pbs.org/video/whats-your-pointe-if77ja/>.

MICHIGAN—PORTAGE. Hello! Portage Pediatric Dentistry is a single office, well established private pediatric practice located in Southwest Michigan. We moved into a brand new custom-built office in 2017. We are looking for a pediatric dentist who is compassionate, driven, enthusiastic, and a team player to join our growing practice. We provide treatment with nitrous oxide, oral sedation, IV sedation, and general anesthesia. We have a very strong hygiene base and receive a large number of referrals from area general dentists. A full or part time associate position is available starting the beginning of August 2021. Our wonderful associate is moving out of state. Whether you are a new graduate or in the thick of your career, please consider being a part of a practice where you can put patients first, truly grow into the type of practitioner you've always wanted to be, and be a fondly thought of and well respected member of a wonderful community. Please check out our website: www.portagepediatricdentistry.com, and our facebook page: <https://www.facebook.com/portagepediatricdentistry>, to get a better sense of who we are. You can contact me directly at jodywrathall@gmail.com, or through the AAPD application. Please send your C.V. and cover letter. A little about our area: Portage/Kalamazoo is a wonderful, growing suburban area. Kalamazoo County is home to over a quarter of a million people. There are two thriving universities: Western Michigan University and Kalamazoo College. The Kalamazoo Promise was established in 2005, offering free in state college tuition to students attending Kalamazoo Public Schools K-12. Major corporations include Stryker, Pfizer (Covid vaccine represent!), Zoetis, Fabri-Kal, Kalsec, and nearby Eaton, Kellogg, Denso, and Whirlpool. We are the birthplace of Bell's Brewery and Gibson Guitar. We benefit from all four seasons, low cost of living, limited traffic, and amazing people. Whether you prefer city, suburban, or country living, Kalamazoo County can provide what you are looking for. Requirements: Graduation from a US accredited Pediatric Dentistry residency program, U.S. and Michigan Dental License, Michigan Specialty License.

NEBRASKA—OMAHA. The following are a few requirements for interested candidates: A Pediatric Dentist who is charismatic with great clinical and personal skills. Someone who is excited to work for a business with Great Culture and Systems and understands the expectations and needs of a Growing Practice. Must be willing to work hard and efficiently to provide the best care for our patients. We are looking for someone who can participate in Continuing Education Programs 2+ years experience is preferred, but will mentor a recent graduate. Pay will be based on a percentage of production. Profit Sharing and Partnership in the future. Must be excited for a large opportunity for

additional Orthodontic Production and enthusiastic about 401K and Health Insurance Coverage. They must evaluate and treat pediatric patients with Comprehensive Care in both clinical and G.A. setting. Our office is happy to take care of all business operations in order to allow you to provide excellent dentistry to all our patients. If this sounds like a position you are looking for, we would love to discuss the opportunity further with you. Please contact Mallory Taylor at (402) 932-9263. We look forward to hearing from you soon! Children's Dental - Making Children Smile is our Job. Requires Degree in Pediatric Dentistry. For more information please contact manager@childrensdentalomaha.com.

NEVADA—LAS VEGAS. Great associateship opportunity in one of the fastest growing most exciting cities in the country. Our private practice is in a major growth area with tremendous need for pediatric dentistry in our community. Las Vegas has all the attractions of a diverse metropolitan city, yet offers a low cost living and is in a low tax state. This is a great opportunity for learning, enjoying mentorship leading to autonomy, buy in and ownership. Must be Board Certified or board eligible pediatric dentist. For more information please contact msinadds@aol.com.

NEW HAMPSHIRE—BEDFORD. We are a well established Southern NH multi-specialty group practice looking for a motivated and caring pediatric dentist to work alongside our 3 fun loving pediatric dentists. This is a full-time position with excellent long-term potential. Our busy one-location group practice seeks a colleague with excellent clinical, communication and interpersonal skills to collaborate and grow with us. We are looking for a pediatric dentist who enjoys a fast paced environment and has an energetic personality to build relationships with our loyal patients. We seek an associate who shares our philosophy of providing excellent care for kids as if they were our own children. New or recent grads welcome. Join us at Lindner Dental Associates, P.C. in a beautiful, spacious, modern facility with a well-trained and friendly staff close to the mountains, the seacoast, and less than an hour to Boston. Featuring attractive benefits package including guaranteed salary, medical insurance plan, malpractice insurance, C.E. allowance, retirement plan, vacation, and holidays. Please send resume and confidential inquiry to DMD603NH@gmail.com.

NEW YORK—CAPITAL REGION/ALBANY. Our growing pediatric practice is looking for our next skilled and compassionate Pediatric Dental Associate to join our well-respected group. Our group currently consists of 5 partners who are board certified Pediatric Dentists. Our office, where smiles grow, has been the leading pediatric dental group in the area for more than 30 years. We have established strong professional relationships with the pediatricians, hospitals, and dentists in our area. Our respected position in the local medical and dental community has provided us with continuous referrals that keep our practice growing and thriving. Our offices provide state of the art care for children and patients with special health care needs in a safe, nurturing environment. We utilize sedation dentistry and hospital dentistry, in addition to the routine care we provide in our offices. We also offer laser dentistry. We continuously strive to offer the most comfortable and positive experience for our patients and their families through dental education, a variety of treatment options and excellence in clinical

expertise. From the second our patients walk in the door, and they complete their visit at checkout, our group of caring, long term team members ensures a pleasant visit. Our team practices in beautiful Upstate New York, in the capital region surrounding Albany. The location is ideal for all that it can offer being that it is situated within a three hour drive to Boston, New York City, and Montreal. In the immediate area, Saratoga Springs, Lake George, and the Adirondack Mountain Region offer an endless number of outdoor activities, horse racing, art and culture. We offer an excellent opportunity for the right person and a very competitive salary and benefits package, including health care, CE, 401K, malpractice insurance, and more. We would love to meet qualified candidates who are interested in joining our group. Come visit us for a day and see our practice. To chat or learn more about us, please call Dr. Jennifer Charlesworth at (518) 785-3911 or email at JH8496@YAHOO.COM.

NEW YORK—NEW YORK. Busy Pediatric Dental group with 17 locations and 40+ Pediatric Dental Associates is seeking full-time and part-time Pediatric Dentists. Full time positions upstate make 2k-3k per diem and downstate 1k-2k per diem. Results vary based on clinical skills, efficiency, staff and patient management, etc... but we have had great success with onboarding and training talented Pediatric Dentists in the past. If you are caring and compassionate, if you enjoy working hard and helping people every day then this is the job for you. Full time positions include 2wks PTO, medical insurance, malpractice ins, and relocation and retention stipends. email resume! Requirements: New York State Dental license, NYS Medicaid Provider ID, DEA- we will cover the cost for new grads. For more information or to email a resume please contact barry.jacobson@hqrms.com.

NEW YORK—SOUTHAMPTON. Hampton Pediatric Dental Associates is looking for the ideal pediatric dentist to join our well-established, insanely busy, ever-growing office in Southampton, Long Island. Full-time or part-time position available leading to eventual partnership for the right individual. We provide excellent general dental care to a diverse population of children from infancy through college from all over the east end of Long Island. Knowledge of Spanish is a definite plus. We believe in making the dental experience fun for both the patient and parent. Our philosophy is a more conservative approach to treating children. We will use desensitizing visits and monitor younger children with 3 month recalls. We use traditional behavior management techniques including nitrous oxide. Anyone can treat a child under general anesthesia...we prefer to avoid that! Most parents prefer to avoid that also! You'd be surprised how far a little patience and play can go. We have 3 full-time hygienists and an amazing support staff. We use digital X-rays and are paperless. We do not skimp on equipment or supplies. Our infection control measures are state of the art. We have no hierarchy in the office. Everyone helps everyone because our goal is the same, provide the best dental experience and care for our patients. Board certified or eligible pediatric dentist, new graduates from accredited US pediatric dental programs are welcome to apply. For more information please contact: sosandnec@aol.com. NYS license required.

OHIO—CLEVELAND/AKRON/NORTHEAST OHIO. Expanding non-corporate Pediatric Dental practice in a family-oriented area close to Cleveland/

Akron is looking for an energetic compassionate Pediatric Dentist for a P/T or F/T position. Just 25 minutes drive South of Cleveland and an hour and a half drive to Columbus. Modern office, fee for service, some PPO's, all-digital, dedicated staff with great clientele and no Medicaid. GA / IV. Willing to mentor new graduates. Great opportunity for someone looking for an associateship position and making good money. Let's chat and discuss our future opportunity together! Check our office at www.dentist4kidz.com. Apply in confidence at rj1@hotmail.com.

OREGON—SALEM. Be the change you want to see in the world- Mahatma Ghandi. My name is Dr Tim, and we are that change! We believe that every child deserves to grow up happy and confident in the way look and the way they feel. As a fast-growing entrepreneurial team of owner-minded doctors looking to grow our experience-based private group practice, we are accomplishing that vision at a rapid pace. We create magical moments for kids and their families that make them want to keep coming back again and again (literally asking to have their birthday parties at the clinic!). To a parent, the most important thing in the world is their child. We respect the parent as the guardian of that child, and involve them in the process every step of the way. One of the things that makes us unique in this area of the country is our commitment to providing access to ALL children in the community, including Medicaid. Rather than start to exclude patients from a clinic once the capacity fills up, we choose to continue to grow to increase the capacity for all children, especially the underserved. It is a void we are filling and it shows in not only our growth, but also in our customer experience feedback. We are changing

the way families feel about dentistry, shifting that perspective from a have to to a want to. Our model provides ownership opportunity after only one year of associateship, building equity at a very rapid pace in our fast-growth trajectory that does NOT involve private equity backing. You get the autonomy like a solo doctor private practice, but also get the mentorship and camaraderie which are built into our doctor team. Our most recent doctor meeting was at Chuck E Cheese. We also like to have fun as a whole team - white water rafting, Top Golf, etc. Another fun fact is we are in the process of starting a non-profit organization dedicated to providing services for children throughout the world. This is a great group! Acorn Dentistry for Kids is a Coaching Culture, where we literally have team coaches instead of office managers. The main difference being the coach is purely there to help all team members be the best version of themselves they can be, not just make sure they are doing the right thing. It is a very exciting time to be able to create something completely unique to dentistry far beyond the clinical focus. The Clinic Coach supports the doctor in leading the charge in literally changing the lives of our team members as we all learn and grow together, experiencing where true fulfillment comes from. This in turn impacts our relationships outside of work and positively influences the world. Together we have developed our core values that provide the framework for the Acorn Culture and defines who we are, how we hire and how we train: 1. Team Loyalty, Honesty and Respect; 2. Lead With Empathy; 3. Choose Your Attitude; 4. Make It Personal; 5. Be A Lifetime Learner; 6. Be A Little Acorny; 7. Ask What If and Celebrate the Possibilities of Tomorrow; 8. Create Magical Moments; 9. Be Humble; 10. Be Grateful. In

addition to being part of an all-star team, you also get to live in Oregon, where all sorts of outdoor adventures await. The Pacific Ocean and beautiful beaches await, as well having as snow sports, water sports, hiking, biking, farm tours, city life and quaint small towns all at your fingertips. The foodie culture also can't be beat. Come discover why Oregon is such a desirable place to live, and experience what an incredible opportunity this presents to you. Please email timrichardsondds@gmail.com to find out more about this incredible opportunity. We look forward to sharing this journey with you.

PENNSYLVANIA—BEAVER. Our practice is looking for a Pediatric Dentist FT/PT that wants to grow and potentially become a partner and future owner. We are a big practice in a small town. This is a great place to raise children. We are on staff at the local hospital and do OR's. We offer many benefits including health, retirement and vision. The staff is very experienced and always willing to help. Please contact me for more information at rj6davis@gmail.com. Required: Dental License, Graduated from a Pediatric Dental program.

RHODE ISLAND—CRANSTON. Well established pediatric dental office serving the Rhode Island community for over 35 years is seeking a motivated and caring pediatric dentist. Our practice, which is non-corporate, is owned/managed by three Diplomates of the American Board of Pediatric Dentistry who have a passion for treating children. The position is initially part time or full time, with goal of full time leading to partnership track. Experience is welcome, mentorship available. We offer a very competitive salary and benefits package for the right person, including health care, CDE allowance, malpractice insurance and more. If moving from out of state, we will



How Would You Like To Have The Best, The Happiest, And The Most Competent Pediatric Dental Assistants *Who Actually Make You Money?*

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- 24/7 access to videos and training modules to allow learning during downtime at the office, at the house, or even from a tablet.
- Opportunity to request new training modules to be developed.
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*additional fee

reimburse packing/moving fees. We have two modern offices equipped with the latest digital technology including all digital radiographs. Our offices are located near the beaches, a major Ivy League institution, and the culture and diversity of Providence, RI. To find out more information about our office, please contact Nicole Robbio at nrobbio@peddenti.com. Required: Board eligible or board certified Pediatric Dentist who has completed a Pediatric Dentistry training program and received a certificate in Pediatric Dentistry.

SOUTH CAROLINA—CLEMSON. Our pediatric dental office will be expanding into a third location, situated in the upstate of South Carolina - Clemson (GO TIGERS!), Seneca (next to a beautiful mountain lake -- Lake Keowee), and soon to be Powdersville (a town about 10 minutes from the city of Greenville). Our practice currently has three pediatric dentists and one general dentist. We are looking to bring another pediatric dentist onto our team. The position would rotate between the three locations and have hospital privileges for GA cases, as well as the option to use of a pediatric anesthesiologist and dental anesthesiologist for IV sedation in office, in addition to options for conscious oral sedation and nitrous oxide. We believe in compassionate dental care and strive to partner with our families to improve the oral healthcare of children and make coming to the dentist fun! Other services include interceptive orthodontics, all ceramic crowns, and laser dentistry for frenectomies (diode laser with I-Lase). We are aiming to bring an orthodontist onto the team in our new location to offer a pedo/ortho model in Powdersville. The position would be a full time pediatric dentist position, offering 401 K benefits with profit sharing, healthcare insurance, a bonus structure, vacation, and CE allowance. South Carolina is a beautiful state to live in and this part of the state you will enjoy the mountains, hiking, water skiing, the city and what it has to offer, and is a great place to raise a family too! If you are interested, please send any inquiries to peditrics@issaquenedental.com or visit our website at www.issaquenedental.com.

SOUTH CAROLINA—COLUMBIA. Excellent opportunity to join well respected practice that is consistently booked out several months. You will be very busy immediately and the income potential is great with the previous associate earning over \$350,000. There is also a sign on bonus of \$50,000 and this is not a corporation so there will not be anybody looking over your shoulder. This is a full time position that will be compensated with the greater of a guaranteed base salary or commission bonuses. We have great relationships with all the Pediatricians in the area. Columbia is a very welcoming city that has great weather that allows for outdoor activities year round. There is a large beautiful lake close by which is great for boating, fishing and water sports. Columbia has a low cost of living, affordable housing and great schools and colleges nearby. The beautiful beaches of South Carolina and the Blue Ridge Mountains are just a short drive away. Benefits- Health Insurance, 401K Retirement Plan, 8 days PTO, Malpractice insurance paid, AAPD membership paid, SC Dental license fee paid, Local Dental Chapter dues paid, CE reimbursement- \$3000 annually, DEA License fee paid, Scrub allowance \$1000 per year, 100% of lab fees paid. For more information please contact ellis3dmd@gmail.com.

SOUTH CAROLINA—LEXINGTON. Seeking Pediatric Dentist for an established, privately

owned dental practice. Competitive Salary up to 250K + benefits. Please email resumes to jessica@sunsetchildrens.com.

TENNESSEE—KINGSPORT. Looking for a energetic, motivated, hard-working, full-time (or part-time) super star pediatric dentist to add to our team. Our mission at Kingsport Pediatric Dentistry is to provide excellent patient centered care involving parents/guardians to ensure the best and healthiest results with outstanding customer service. The practice sees children as young as one day old for tongue/lip tie release procedures to age 18 for total oral health care. We take pride in the brand that we have built in our community and surrounding areas and are exciting to add to our team so we can continue to grow. Kingsport is centrally located to Asheville, NC, Johnson City, TN, and Bristol, VA. These beautiful East Tennessee communities are family-oriented areas surrounded by mountains and lakes with a variety of outdoor activities! If you ever dreamed of living on a lake, this is the place to do it! Please contact or send C.V. to aleighia_barker@hotmail.com. Offer includes: \$250K salary, 4-day workweek, not DSO or thirty-five percent [35%] of Employee's Collections. Also included is 4 weeks Vacation plus holidays, No Medicaid, all private insurance or cash-paying, Malpractice Insurance, relocation bonus, optional Health Insurance and continuing education reimbursement. Requirements: Tennessee Dental License or eligible for licensure and completion or soon to be completed Pediatric Residency Program.

TEXAS—AUSTIN. Pediatric Dentist, Sign-On of \$5,000 - Marble Falls, Texas (Austin, TX Area). If you're looking to make your professional mark on a community and help continue to lead a well-established and successful dental practice, this is your chance. Build valuable relationships with your patients and be involved with the greater community of Marble Falls, Texas while providing top-notch dental care. We are seeking a skilled Pediatric Dentist to work in a fast paced, well established dental office, and able to treat children under the age of 13, high-risk and Oral Conscious Sedation Certified. Spanish speaking is a plus. Our talented and dedicated support team will work alongside you to help ensure your success. You'll enjoy the following: Base salary with performance incentives to earn more, sign-on bonus of \$5,000, relocation assistance, full time benefits include CE allowance, professional liability, 401K and group health/wellness plans. Practice Full-Time with family friendly days/hours. Full service center to support you in your mission for providing great care: Marketing, Revenue Cycle, IT, Human Resources, Accounting, Call Center and Leadership Teams. Equal Opportunity Employer/Drug Free Workplace. New Grads Encouraged to Apply www.puredentalbrands.com. Contact: Brad Cabibi @ (561) 866-8187 or email bradcabibi@puredentalbrands.com. #WeHaveWhatMakesYouSmile Candidates must be licensed to practice in the State of Texas with no board reprimands or issues and have a valid DEA license.

TEXAS—KATY. Pediatric Dental Associate. We are centered in a pediatric-rich, growing community and there is exceptional opportunity for personal and professional growth under our mature, owner doctor. Here you will find some highlights about our amazing airway/sleep focused, laser, pediatric dental practice. For the right candidate, we believe we offer an incredible and unique pediatric dental associateships on the market. Culture:

We have a strong vision, an inspiring mission and 4 commitment statements that govern our interactions with each other and our community. This is why we celebrate a unified, engaged and joyful team. Our practice is an interdisciplinary practice, combining: D.D.S., DO, IBCLC, RN, RDA, RDH, OM on staff. We have a strong reputation and connected relationships across the disciplines in our community resulting in powerful, effective collaborations for our patients. We are deeply rooted in our community as related to involvement and giving back. Enrichment: We provide all team quarterly enrichment meetings with our seasoned consultants to grow individuals and our team. You will have guidance on choosing and compensation towards high impact quarterly CEs. You will have personalized monthly meetings with our lead doctor who teaches nationally on many of the procedures done in our practice. Technology: You will be working in one of most technologically advanced pediatric dental practices anywhere. You will be working with a doctor who will teach you procedures that are in high demand and that you likely never learned in residency, that are powerful and incredibly rewarding. Technology used: Zeiss Microscope for infant surgeries, Fotona Lightwalker, Fox ARC 1064, Biolase Waterlase (2) and diodes (3), Lightscalpel CO2, Flex ICat-lowest radiation, high quality 3D image on the market, Canary-non-radiation cavity detection system and Digital Impressions. Procedures Practiced: All laser pediatric operative dentistry (3 hard tissue and 8 soft tissue lasers), minimally Invasive Dentistry: SDF, Icon, SMART, Dinking, identifying and treating oral restrictions, birth to adult, identifying and treating airway dysfunction as young as birth, Neonatal ALF, MyoBrace System, MyoMunchee, ALF, Invisalign, LAFTR/Oralasertherapy/Smilelase/Babylase/HINSLR. Sedation dentistry offered: oral, IM, IV, general anesthesia, D Termined Program for Special Needs Children, Compensation, Entirely PPO and fee for service practice for over 6 years. Daily guarantee for the first 6 months or percentage whichever is more. Health insurance and retirement plan for full time associates. Our practice has grown significantly and consistently since opening. We are looking for a new associate because our current, well-loved associate will be moving out of state for family reasons in a few months. We hope to find someone who is humble, eager to learn and quick to implement new technologies and treatments they will learn. We hope to find this person soon, so that our current associate can also mentor, endorse trust and seamlessly transition her current patients to their care. If you are interested in this position, please submit your complete resume, a letter about yourself and references (2 professional and 1 personal, please.) TX compatible dentist license, Pediatric dental residency training in US accredited school and, sedation permit for mixed oral sedation and nitrous. For more information please contact info@kidstowndentist.com.

TEXAS—PLEASANTON. Are you looking for a great place to work with flexibility to treat patients as you would like? We are looking for a Pediatric Dentist (part-time or full-time) for growing practice in Pleasanton, TX (30 minutes from San Antonio). The work days for full-time would be 4 Days per week or more if you like. Able to start immediately after insurance credentialing. Full Time Benefits available such as Paid Time Off, Holiday pay, CE allowance, License reimbursements and more. Competitive pay. We are a fun, private practice pediatric dental group looking for the right

Associate for our growing location. Our team is experienced and knowledgeable with pediatric dentistry. We offer sedation in-office and hospital outpatient time for those in need. New Grads welcome to apply. For more information please email Dr. Joanna at pedodocjobs@gmail.com or call (210) 632-4560.

WASHINGTON—MARYSVILLE. How is your job hunt going? How many offices have you talked to in the past few months? Are you tired of complicated contract discussions, figuring out payment benchmarks that resemble corporate tax returns, and meeting amazing staff that don't know a dental explorer from Dora the Explorer? Well, it's time you stop your search and talk to Puget Sound Pediatric Dentistry. We have been quietly building an amazing group practice with outstanding doctors like yourself. What do we promise? It's simple. An amazing place to work, outstanding families, truly amazing staff, and great compensation that you deserve! We offer a partnership tract, a solid benefits package, and a full schedule of patients to get you started. We know how to support your needs as you transition from your education to private practice and excel at creating a collaborative environment where you can learn from your mistakes and develop your skills. We have multiple locations in suburban areas north of Seattle and take care of a broad range of patients from birth to 18 years old. We often talk about offering a "dental home" to our patients; isn't it time to find an "office home" that will offer you an amazing future? For more information please contact Tracy@PugetSoundPD.com.

WASHINGTON—VANCOUVER. We have an immediate opening for a full-time associate Pediatric Dentist at our practice in Vancouver, WA. Our modern beautiful facility opened in 2013, and we have expanded few times since to meet the needs of our growing practice! We are a successful, busy, privately owned pediatric dental practice located in beautiful and scenic north bank of Columbia River minutes from the Portland, OR airport (PDX) and Portland Downtown. Vancouver is the largest suburb of Portland, Oregon. Residents living in Vancouver or neighboring cities in Washington take advantage of no personal state income tax in WA and no sales tax in Portland, OR! We are looking for a humble, energetic team player, with great chair side manners, who would provide high quality comprehensive dental care, with genuine empathy and compassion for his/her patients and parents. Our pediatric dental team has a passion for excellent dentistry as well as providing an excellent dental experience for our patients and parents. Our 5200 sq ft office has 8 separate operatories and a 9th treatment room with 3-chair (open bay) for hygiene/Ortho (a total of 11 chairs). Our office is modern, state-of-the-art facility, we use most current equipment, technologies and systems, including multiple hard tissue lasers. Tour our office here. We have a full-time restorative hygienist on staff, who provides local anesthesia, nitrous and assists with dental restorations (allowed in WA State). Patient population is a mix of medicaid and PPO. Salary is based on a guaranteed minimum plus 35% bonus after reaching a certain benchmark of production. Sign-up bonus as well as a student debt repayment bonus! Health Insurance, paid time off and 401K benefits are included. Employer pays for professional liability insurance, DEA and licensure renewals. All clinical employees wear fit tested N95 masks, have adequate PPE, two spacious waiting areas, maintaining social distancing and all

visitors and employees are screened for COVID-19 symptoms. HVACS have UV filters, main GA treatment room has negative pressure to remove any aerosol. Pediatric Dentistry clinical experience is preferred but recent pediatric dentistry graduates welcome to apply including residents on F-1/OPT, will sponsor H-1B as needed. Current WA State Dental License, postgraduate certificate from CODA program and eligible for OR State Dental License. For more information please contact drg@mustlovekids.com.

WISCONSIN—GREEN BAY. Looking for an Associate Dentist to join our thriving practice in the Green Bay/De Pere, WI area; option for buy-in available. Guaranteed salary, plus bonus, sign on bonus, 401k, profit sharing, medical benefits, multi doctor support system. We offer State of the art office equipped with latest in technology. A focus on quality, patient-driven care is a must. Kids Dental Experts is committed to providing high quality dental care with an emphasis on superior service to our patients and parents. If you love working with children and looking for a satisfying career; we are seeking a self-motivated Dentist to provide high quality patient care in a fast paced, well established and respected practice. The right individual must be proficient in treating children at a high level of compassion and quality and have aspirations to commit to our practice and the community. We offer full service dentistry for children including orthodontics/invisalign, 3D scanning for impression free treatment, in office oral sedation, in office general anesthesia, and general anesthesia at local hospitals. At Kids Dental Experts you can expect to see a steady flow of new patients and at the end of the day you will find a truly rewarding career. We currently have a full schedule of patients waiting for you. Kids Dental Experts elite dental team provides you the tools and resources so that you can focus your entire day on providing quality patient care. Our highly skilled and trained team allow continued support throughout the day. Our multiple locations are a great place to raise a family with excellent school systems, great neighborhoods, restaurants and entertainment. Convenient access to boating, fishing, hunting, walking/running/biking trails, multiple golf courses, major sports teams, paddle boarding, kayaking, and cross country ski trails. Enjoy an area that offers the beauty and excitement of all four seasons. Graduating residents encouraged to apply. Interested candidates should email C.V.tojulieanderson@kidsdentalexerts.com.

FACULTY POSITIONS AVAILABLE

ILLINOIS—CHICAGO. The University of Illinois Chicago (UIC), College of Dentistry, invites applications from experienced Pediatric Dentistry educators for a full-time, tenure-track or tenured position as Associate Professor/Professor and Head of the Department of Pediatric Dentistry. The successful candidate will provide visionary and strategic leadership, management, and administrative support of the Department's predoctoral, postgraduate/graduate, and research programs and continue to expand its reputation as a national and internationally recognized center of education, research, and service. In addition to administrative roles, this position may include didactic and clinical teaching responsibilities. UIC College of Dentistry is located in the most comprehensive academic health sciences centers

in the United States, including The University of Illinois Health Enterprise (UI Health) which includes the UIC Hospital, the Mile Square FQHC Clinics, regional campuses, UIC Comprehensive Cancer Center, UIC Center for Clinical and Translational Sciences, UIC Institute for Health Research and Policy along with the globally recognized Health Science Colleges including the Colleges of Dentistry, Medicine, Applied Health Sciences, School of Public Health, Nursing, Pharmacy, and the Jane Addams College of Social Work. Research strengths in the College of Dentistry include wound healing, tissue engineering, inflammation/immunology, cancer biology, functional foods, oral health disparities and caries research. The College is fundamentally committed to serving diverse communities and is one of the largest providers of Medicaid pediatric dental services in the State of Illinois. The Department of Pediatric Dentistry has a long history of clinical and scholarly achievements. It has a strong relationship with The Children's Hospital of the University of Illinois Chicago and research and teaching collaborations with UIC's School of Public Health. The postgraduate Pediatric Dentistry Residency Program is GME-funded, offering a 24-month Certificate/MS Oral Sciences track and a 36-month HRSA-supported Certificate/MS Oral Sciences/MPH track. The Department has a division of public health dentistry, responsible for the disciplines of dental public health sciences and behavioral dental sciences, with faculty, research, and teaching programs in these disciplines. Overall, Pediatric Dentistry's research programs includes cariology, social determinants, access to care and health disparities, health policy and prevention, biomaterials, infant oral health and prevention, and special needs and related outcomes. The Department of Pediatric Dentistry has the only full-time dedicated professional social worker and allied intern program to support education and patient care in the department, a healthcare iterative employed by fewer than 10% of all U.S. dental schools. The candidate must have a D.D.S./D.M.D. (or equivalent foreign degree) and completed an advanced education in pediatric dentistry residency program, be eligible for dental licensure in Illinois, be able to obtain hospital credentials at University of Illinois Health, be board-certified or board-eligible (must receive board certification within 3 years of appointment) through the American Board of Pediatric Dentistry, and have a minimum of five years' experience in teaching and practice. The preferred candidate also will have a PhD, MPH or doctoral degree in public health or advanced training in research, knowledge of finance and budget management, human resource or management experience, potential for developing faculty and securing external or internal research/grant funding. Further, individuals with strong scholarly accomplishments, strong interpersonal skills, a desire to participate in a program of excellence, and demonstrable experience in promoting an equitable, inclusive, and diverse scholarly environment are strongly encouraged to apply. Academic rank and salary will be commensurate with qualifications and experience. This position is available in 2022. Confidential review of materials and screening of candidates will be ongoing and continue until the position is filled. For fullest consideration, please apply by July 30, 2021 through the university website at: <https://jobs.uic.edu/job-board/job-details?jobID=145795>. Applicants should include a cover letter, curriculum vitae, and the names and contact information of four professional references.

Inquiries regarding this position may be addressed to Dr. Sath Allareddy, Department Head of Orthodontics and Search Committee Chairperson (312) 996-1809 or sath@uic.edu. The University of Illinois Chicago is an Equal Opportunity, Affirmative Action employer. Minorities, women, veterans, and individuals with disabilities are encouraged to apply. Offers of employment by the University of Illinois may be subject to approval by the University's Board of Trustees and are made contingent upon the candidate's successful completion of any criminal background checks and other pre-employment assessments that may be required for the position being offered. Additional information regarding such pre-employment checks and assessments may be provided as applicable during the hiring process. The University of Illinois System requires candidates selected for hire to disclose any documented finding of sexual misconduct or sexual harassment and to authorize inquiries to current and former employers regarding findings of sexual misconduct or sexual harassment. For more information, visit: <https://www.hr.uillinois.edu/cms/One.aspx?portalId=4292&pageId=1411899>.

SOUTH CAROLINA—CHARLESTON. Pediatric Dentistry Residency Program Director. The Medical University of South Carolina, James B. Edwards College of Dental Medicine, invites applications for a full-time tenure-track faculty position as the Pediatric Dentistry Graduate Program Director. Located in the historic peninsula of Charleston, SC, the Medical University of South Carolina is the State's only comprehensive academic health science center. MUSC also recently inaugurated the Shawn Jenkins Children's Hospital, a free-standing, state-of-the-art facility with over 27 pediatric specialties. The Program Directors' primary area of responsibility is to lead the Pediatric Dentistry Graduate Program, including active participation in all the aspects of the program's teaching and patient care components. Other expectations include teaching pediatric dentistry in the DMD program and scholarly activities in pediatric dentistry. The ideal candidate must have excellent teaching, leadership, mentorship, administrative, and organizational skills. Additional qualifications include the capacity to motivate staff/residents, provide a positive working and

learning environment, and work effectively in a team setting. Candidates must have recent experience in a pediatric residency program (minimum of three years, but five years is favored). Candidates with hospital-based residency program experience, extensive operating room and sedation experience, and experience managing medically complex patients are also preferred. Additionally, the Committee will also favor previous experience as a Program Director, dual specialty training, or additional academic degrees. Candidates must possess a D.D.S. or D.M.D. degree or equivalent and a certificate or master's degree from a CODA-accredited graduate pediatric dentistry program. Candidates must be eligible for licensure in South Carolina and must possess Board Certification in Pediatric Dentistry. The academic rank and salary will be based on the candidate's qualifications and commensurate with experience level. Review of candidates will begin immediately, and applications will be accepted until position is filled. The Medical University of South Carolina is an Equal Opportunity/Affirmative Action employer. Please submit a letter of interest, including a statement of career goals and curriculum vitae online through human resources - <https://web.musc.edu/human-resources/university-hr>.

International

ALBERTA—CALGARY. Our busy and growing pediatric dental clinic is looking for a full-time pediatric associate. This is a modern and vibrant dental practice and this position holds incredible earning potential and a large pool of patients. We have availability in both Calgary and Edmonton, so choose the right city for you! Signing bonus and relocation costs will be made available. Hours are currently Monday to Friday, 7:30AM-3:00PM but there is flexibility for interested candidates. Associates on Demand has positions across Canada, in both specialty and general dentistry fields. Find this and other job postings at www.associatesondemand.com pediatric license, Alberta dentistry registration. For more information please contact kimberly@associatesondemand.com.

PRACTICE FOR SALE

MINNESOTA—DULUTH. The hidden gem cities along the shores of Lake Superior are constantly topping the lists of Best Places to Live. This family dental practice for sale is ideal for a pediatric dentist or general dentist, as the practice sees a strong mix of both. The practice is located in a large free-standing building and the real estate is also for sale should the buyer be interested. For an overview of this well-established family dental practice, read below. It offers 5 fully equipped ops, collections of \$1.1 million, EBITDA \$350,000, Seller's Discretionary Earnings \$537,000, 2200 active patients and 10-12 new patients per month. The current doctors are interested in exploring their options, with retirement in mind. There is a massive opportunity for growth with additional days in office and marketing. The communities along the shores of Lake Superior are often an eclectic mix of people. Amazing outdoor recreation opportunities, lower cost of living and great career opportunities certainly encourage young families to stick around. To learn more about this practice, including the exact location, please contact Sam Schoenecker with Professional Transition Strategies via email at SAM@PROFESSIONALTRANSITION.COM. or give us a call: (719) 694-8320. We look forward to speaking with you! <https://professionaltransition.com/properties-list/minnesota-pediatric-general-practice-for-sale/>.

TEXAS—ODESSA. If you've been searching for the ideal pediatric practice in West Texas this is the one! Located in an office building with over 2,700 square feet, the office was recently remodeled in 2017. The current doctor is interested in selling to another dentist in a straight buy-out, although they are open to staying on board for a smooth transition. With an impressive referral base, the practice is only seeing continued growth! For an overview of this outstanding Pedito Practice, read below. It includes 6 fully equipped operatories, collections of \$1 million, SDE \$500,000, 2 associates with the practice, 4,000 active patients and an average of 75-95 new patients per month. West Texas is best known for its impressive high school football scene, however the area also has a plethora of golf courses, parks and festivals to keep you entertained! With its diverse economy as well as being one of the most affordable places in Texas, the communities of Midland-Odessa are a major draw for young families. The close knit community is incredibly safe and the area supports a wide variety of quality eateries. Folks love the small town atmosphere (despite there being 450,000 people in the greater metro area)! Ready to learn more and review the prospectus? Please email Sam Schoenecker with Professional Transition Strategies: SAM@PROFESSIONALTRANSITION.COM or give us a call: (719) 694-8320. We look forward to speaking with you! <https://professionaltransition.com/properties-list/west-texas-pediatric-dental-practice-for-sale/>.

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